



ECONOMIC BULLETIN

Preview of RBNZ November 2023
Monetary Policy Statement.



23 Nov 2023 | Kelly Eckhold, Chief Economist | +64 21 786 758 | kelly.eckhold@westpac.co.nz | X: @kellyenz

Talking tough about doing little

- We expect the RBNZ will leave the OCR unchanged at 5.5% at its November policy meeting.
- The RBNZ's forward profile for the OCR is likely to be little changed and suggest no change in the OCR in 2024.
- Short term inflation forecasts will be reduced, but the longer-term profile will likely be little changed.
- The RBNZ will be keen to ensure as much of the recent increase in mortgage rates remains in place for a while.

The RBNZ's decision and forward track.

We expect the RBNZ will leave the OCR unchanged at 5.5% at its November policy meeting. There will be more interest in the profile for interest rates in 2024 given recent market speculation of a pivot towards OCR cuts in 2024. We think the RBNZ will show a slightly flatter OCR profile that will still convey an on-hold stance through 2024.

We anticipate that recent progress on tradables inflation will be acknowledged and incorporated into the RBNZ's short term inflation forecasts. But we also see the RBNZ continuing to emphasise the medium-term risks to inflation given that the level of inflation remains high and core inflation pressures (including non-tradables inflation) are yet to significantly moderate.

We think the RBNZ's objective will be to try to maintain recent tighter financial conditions by talking tough but doing little in 2024.

Key developments.

Prior to the October *Monetary Policy Review* we think the RBNZ likely interpreted the data flow as indicating slightly increased medium-term inflation risks. Key relevant factors that would have contributed to these concerns included: stronger GDP in the June quarter and hence less progress in reducing excess demand; ongoing jobs and employment growth (compared to expectations of a weakening trend); higher energy and fuel prices, and improved commodity prices compared to the downside risks apparent in August. Offsetting factors will have been further evidence of weak discretionary spending, investment, and some reductions of firm costs and business and household inflation expectations. Crucially, the significant rise in mortgage rates and longer-term interest rate expectations that occurred over the August-October period were a significant offset and could be the equivalent of another rate hike if sustained. Our

assessment is that the net of these factors probably would have led to a slightly higher peak OCR but mainly an extension of the period over which the RBNZ expected the OCR to remain at 5.5% (and into 2025).

Since then, the data flow has been supportive of RBNZ's view that a 5.5% OCR will prove sufficient. Tradables inflation has fallen more quickly than anticipated. Labour market indicators showed signs of the required move higher in unemployment and softening wage growth (at least in the private sector). The price of oil receded from its October highs, reducing headline inflation and expectations concerns the RBNZ may have had. Also, we have continued to see weakness in cyclical demand indicators (retail spending, PMIs, credit growth, imports) which the RBNZ will see as removing any pressure it was feeling to lift the OCR. On balance there's likely little net change in the OCR profile required for the totality of the data seen since August.

Some key medium term inflation risks remain which we think will make the Bank reticent to validate the market's pricing of rate cuts next year. A key issue is ongoing strength in population growth and migration with associated pressures on housing and rental markets. The RBNZ recognises the risks here but is reserving judgement until next year to see if the composition of migration or the level of interest rates proves sufficient to balance the risks. We don't see them making substantial judgements aside from perhaps some further upward adjustment to the forecast of near-term potential growth and a further modest upward adjustment to house price expectations - enough to acknowledge that the risks but not enough to warrant action.

The RBNZ may have some discussion on its initial take on the implications of the new government for the macroeconomic outlook. As of writing no coalition agreement has been signed and hence, we don't have a fully articulated set of policies to go on. The RBNZ probably also won't have much detail but will have an idea of the broad parameters of what the next government will do and could have a box discussing the potential implications (it did so in 2017, following the election of the new Labour-led government). The most prominent policies likely would relate to the housing market (which would likely increase inflation concerns at the margin) and the general fiscal stance (which will likely be supportive of disinflation, again at the margin). We don't think the new government's policies will significantly shift the OCR stance now. Certainly, the PREFU fiscal assumptions, with their slightly more restrictive stance, will be incorporated into the RBNZ's updated forecasts.

The communications objective.

We think the RBNZ will want to discourage markets from pricing an early reduction in the OCR. Mainly, this is because the RBNZ will not want to encourage any more

easing in financial conditions than appropriate given the still present medium-term inflation risks.

The RBNZ will be aware of the current tendency for markets to run with dovish expectations and we think it will tailor communications to offset that tendency. Hence, they will talk tough about doing nothing for the foreseeable future. This likely means the RBNZ won't move their OCR forecast profile much. We expect they will emphasise a determination to get inflation sustainably inside the target range in 2024 and keep it in there in 2025. Those medium-term risks will be enough to keep them talking tough and pushing aside market views of 50-100bps of easing in 2024.

We see three main scenarios:

- Baseline case (70% probability) the OCR remains at 5.5% and the forecast track still shows the small chance of a rate hike in H1 2024, but the OCR remains at 5.5% until early 2025.
- Hawkish case (10%) the OCR remains at 5.5% but the forecast track is revised up in H2 2024 to convey an increased risk of higher rates through 2024. This would be linked to risks of housing strength, a slower rise in the unemployment rate and an ongoing sluggish response of core inflation to tight monetary policy (even though tradables inflation will be revised lower).
- Dovish case (20%) the OCR remains at 5.5% and the OCR track is revised down to a flat profile at 5.5% until Q4 2024 with a full cut indicated by the February 2025 MPS. There may be some chance of a cut at the Nov 2024 MPS on the assumption the Q3 CPI shows inflation inside the target range or provides sufficient confidence that it will be by end of 2024.

We don't think the dovish scenario will achieve the RBNZ's communications objectives, but it may attempt to discourage the pricing of earlier easings by stridently emphasising the near-term on-hold message. **As we discussed in our note "When's the pivot?"** we don't see many plausible scenarios for an OCR cut before the September quarter of 2024. There's still plenty of potential for upside risks given we haven't seen much evidence of non-tradables inflation pressures declining and the jury is still well and truly out on the impact population growth is going to have on demand and medium-term inflation pressures.

Our OCR view for 2024.

We still project a 25bp hike in the OCR in February 2024, with policy settings then on hold from there to February 2025. However, that call for higher rates teeters on a knife edge as the RBNZ has plenty of reasons for standing pat. We will review our forecast based on what the RBNZ tells us about its reaction function next week.

CONTACT

Westpac Economics Team | westpac.co.nz/economics | nzeconomics@westpac.co.nz

Kelly Eckhold, Chief Economist | +64 9 348 9382 | +64 21 786 758 | kelly.eckhold@westpac.co.nz

Satish Ranchhod, Senior Economist | +64 9 336 5668 | +64 21 710 852 | satish.ranchhod@westpac.co.nz

Darren Gibbs, Senior Economist | +64 9 367 3368 | +64 21 794 292 | darren.gibbs@westpac.co.nz

Nathan Penny, Senior Agri Economist | +64 9 348 9114 | +64 21 743 579 | nathan.penny@westpac.co.nz

Paul Clark, Industry Economist | +64 9 336 5656 | +64 21 713 704 | paul.clark@westpac.co.nz

Past performance is not a reliable indicator of future performance. The forecasts given in this document are predictive in character. Whilst every effort has been taken to ensure that the assumptions on which the forecasts are based are reasonable, the forecasts may be affected by incorrect assumptions or by known or unknown risks and uncertainties. The ultimate outcomes may differ substantially from these forecasts.

DISCLAIMER

Things you should know.

Westpac Institutional Bank is a division of Westpac Banking Corporation ABN 33 007 457 141 ('Westpac').

Disclaimer.

This material contains general commentary, and market colour. The material does not constitute investment advice. Certain types of transactions, including those involving futures, options and high yield securities give rise to substantial risk and are not suitable for all investors. We recommend that you seek your own independent legal or financial advice before proceeding with any investment decision. This information has been prepared without taking account of your objectives, financial situation or needs. This material may contain material provided by third parties. While such material is published with the necessary permission none of Westpac or its related entities accepts any responsibility for the accuracy or completeness of any such material. Although we have made every effort to ensure the information is free from error, none of Westpac or its related entities warrants the accuracy, adequacy or completeness of the information, or otherwise endorses it in any way. Except where contrary to law, Westpac and its related entities intend by this notice to exclude liability for the information. The information is subject to change without notice and none of Westpac or its related entities is under any obligation to update the information or correct any inaccuracy which may become apparent at a later date. The information contained in this material does not constitute an offer, a solicitation of an offer, or an inducement to subscribe for, purchase or sell any financial instrument or to enter a legally binding contract. Past performance is not a reliable indicator of future performance. Whilst every effort has been taken to ensure that the assumptions on which the forecasts are based are reasonable, the forecasts may be affected by incorrect assumptions or by known or unknown risks and uncertainties. The ultimate outcomes may differ substantially from these forecasts.

Country disclosures.

Australia: Westpac holds an Australian Financial Services Licence (No. 233714). This material is provided to you solely for your own use and in your capacity as a wholesale client of Westpac.

New Zealand: In New Zealand, Westpac Institutional Bank refers to the brand under which products and services are provided by either Westpac or Westpac New Zealand Limited ("WNZL"). Any product or service made available by WNZL does not represent an offer from Westpac or any of its subsidiaries (other than WNZL). Neither Westpac nor its other subsidiaries guarantee or otherwise support the performance of WNZL in respect of any such product. The current disclosure statements for the New Zealand branch of Westpac and WNZL can be obtained at the internet address www.westpac.co.nz.

China, Hong Kong, Singapore and India: This material has been prepared and issued for distribution in Singapore to institutional investors, accredited investors and expert investors (as defined in the applicable Singapore laws and regulations) only. Recipients in Singapore of this material should contact Westpac Singapore Branch in respect of any matters arising from, or in connection with, this material. Westpac Singapore Branch holds a wholesale banking licence and is subject to supervision by the Monetary Authority of Singapore. Westpac Hong Kong Branch holds a banking licence and is subject to supervision by the Hong Kong Monetary Authority. Westpac Hong Kong branch also holds a license issued by the Hong Kong Securities and Futures Commission (SFC) for Type 1 and Type 4 regulated activities. This material is intended only to "professional investors" as defined in the Securities and Futures Ordinance and any rules made under that Ordinance. Westpac Shanghai and Beijing Branches hold banking licenses and are subject to supervision by the China Banking and Insurance Regulatory Commission (CBIRC). Westpac Mumbai Branch holds a banking license from Reserve Bank of India (RBI) and subject to regulation and supervision by the RBI.

UK: The contents of this communication, which have been prepared by and are the sole responsibility of Westpac Banking Corporation London and Westpac Europe Limited. Westpac (a) has its principal place of business in the United Kingdom at Camomile Court, 23 Camomile Street, London EC3A 7LL, and is registered at Cardiff in the UK (as Branch No. BRO0106), and (b) authorised and regulated by the Australian Prudential Regulation Authority in Australia. Westpac is authorised in the United Kingdom by the Prudential Regulation Authority. Westpac is subject to regulation by the Financial Conduct Authority and limited regulation by the Prudential Regulation Authority. Details about the extent of our regulation by the Prudential Regulation Authority are available from us on request. Westpac Europe Limited is a company registered in England (number 05660023) and is authorised by the Prudential Regulation Authority and regulated by the Financial Conduct Authority and the Prudential Regulation Authority.

This communication is being made only to and is directed at (a) persons who have professional experience in matters relating to investments who fall within Article 19(5) of the Financial Services and Markets Act 2000 (Financial Promotion) Order 2005 (the “Order”) or (b) high net worth entities, and other persons to whom it may otherwise lawfully be communicated, falling within Article 49(2)(a) to (d) of the Order (all such persons together being referred to as “relevant persons”). Any person who is not a relevant person should not act or rely on this communication or any of its contents. The investments to which this communication relates are only available to and any invitation, offer or agreement to subscribe, purchase or otherwise acquire such investments will be engaged in only with, relevant persons. Any person who is not a relevant person should not act or rely upon this communication or any of its contents. In the same way, the information contained in this communication is intended for “eligible counterparties” and “professional clients” as defined by the rules of the Financial Conduct Authority and is not intended for “retail clients”. With this in mind, Westpac expressly prohibits you from passing on the information in this communication to any third party. In particular this communication and, in each case, any copies thereof may not be taken, transmitted or distributed, directly or indirectly into any restricted jurisdiction. This communication is made in compliance with the Market Abuse Regulation (Regulation(EU) 596/2014).

Investment recommendations disclosure.

The material may contain investment recommendations, including information recommending an investment strategy. Reasonable steps have been taken to ensure that the material is presented in a clear, accurate and objective manner. Investment Recommendations for Financial Instruments covered by MAR are made in compliance with Article 20 MAR. Westpac does not apply MAR Investment Recommendation requirements to Spot Foreign Exchange which is out of scope for MAR.

Unless otherwise indicated, there are no planned updates to this Investment Recommendation at the time of publication. Westpac has no obligation to update, modify or amend this Investment Recommendation or to notify the recipients of this Investment Recommendation should any information, including opinion, forecast or estimate set out in this Investment Recommendation change or subsequently become inaccurate.

Westpac will from time to time dispose of and acquire financial instruments of companies covered in this Investment Recommendation as principal and act as a market maker or liquidity provider in such financial instruments.

Westpac does not have any proprietary positions in equity shares of issuers that are the subject of an investment recommendation.

Westpac may have provided investment banking services to the issuer in the course of the past 12 months.

Westpac does not permit any issuer to see or comment on any investment recommendation prior to its completion and distribution.

Individuals who produce investment recommendations are not permitted to undertake any transactions in any financial instruments or derivatives in relation to the issuers covered by the investment recommendations they produce.

Westpac has implemented policies and procedures, which are designed to ensure conflicts of interests are managed consistently and appropriately, and to treat clients fairly.

The following arrangements have been adopted for the avoidance and prevention of conflicts in interests associated with the provision of investment recommendations.

- (i) Chinese Wall/Cell arrangements;
- (ii) physical separation of various Business/Support Units;
- (iii) and well defined wall/cell crossing procedures;
- (iv) a “need to know” policy;
- (v) documented and well defined procedures for dealing with conflicts of interest;
- (vi) steps by Compliance to ensure that the Chinese Wall/Cell arrangements remain effective and that such arrangements are adequately monitored.

U.S: Westpac operates in the United States of America as a federally licensed branch, regulated by the Office of the Comptroller of the Currency. Westpac is also registered with the US Commodity Futures Trading Commission (“CFTC”) as a Swap Dealer, but is neither registered as, or affiliated with, a Futures Commission Merchant registered with the US CFTC. Westpac Capital Markets, LLC (“WCM”), a wholly-owned subsidiary of Westpac, is a broker-dealer registered under the U.S. Securities Exchange Act of 1934 (“the Exchange Act”) and member of the Financial Industry Regulatory Authority (“FINRA”). This communication is provided for distribution to U.S. institutional investors in reliance on the exemption from registration provided by Rule 15a-6 under the Exchange Act and is not subject to all of the independence and disclosure standards applicable to debt research reports prepared for retail investors in the United States. WCM is the U.S. distributor of this communication and accepts responsibility for the contents of this communication. All disclaimers set out with respect to Westpac apply equally to WCM. If you would like to speak to someone regarding any security mentioned herein, please contact WCM on +1 212 389 1269. All disclaimers set out with respect to Westpac apply equally to WCM.

Investing in any non-U.S. securities or related financial instruments mentioned in this communication may present certain risks. The securities of non-U.S. issuers may not be registered with, or be subject to the regulations of, the SEC in the United States. Information on such non-U.S. securities or related financial instruments may be limited. Non-U.S. companies may not be subject to audit and reporting standards and regulatory requirements comparable to those in effect in the United States. The value of any investment or income from any securities or related derivative instruments denominated in a currency other than U.S. dollars is subject to exchange rate fluctuations that may have a positive or adverse effect on the value of or income from such securities or related derivative instruments.

The author of this communication is employed by Westpac and is not registered or qualified as a research analyst, representative, or associated person under the rules of FINRA, any other U.S. self-regulatory organisation, or the laws, rules or regulations of any State. Unless otherwise specifically stated, the views expressed herein are solely those of the author and may differ from the information, views or analysis expressed by Westpac and/or its affiliates.

