

20 July 2021

NSW and Victorian lockdowns likely to see economy contract in the September quarter

Last week we released a preliminary assessment of the likely impact of the NSW lock down on GDP. We pointed out that:

- We should assess the outlook from the perspective of earlier lockdowns where economies bounced back quickly once restrictions were eased.
- Governments remain strongly committed to supporting households and businesses during restrictions.
- Balanced against those positives will be the potential for an extended lockdown; a further tightening of restrictions; and risks that the highly contagious delta variant spreads into other states.

All those points ring true as we reassess the situation a week later.

The methodology used in last week's analysis relied on estimates of the dollar cost of the lockdown in NSW from Federal Treasury (\$750 million per week).

But we think a better way to address the issues is through estimates of the impact of the lockdown on "hours worked".

We assume a direct relationship between hours worked and output.

Consequently, estimates of hours worked, can be used to derive estimates of GDP.

Estimates of the weekly impact on "hours worked" of the two lockdowns in Greater Sydney and Victoria can be cross checked against previous lockdowns.

We have been able to take account of the likely extension of the lockdowns – moving the Sydney lockdown from 5 weeks to 8 weeks and using an estimate that the Victorian lockdown will last 3 weeks.

We also take account of the significant impact on the NSW economy of the lockdown of all construction. Construction represents around 10% of the work force in Sydney so a lockdown of that sector will sharply reduce hours worked over the lockdown period.

We expect that industry pressure will result in the construction lockdown only lasting the 2 weeks which have been currently announced.

Our revised estimates point to a likely contraction in the national economy of 0.7% in the September quarter, at a cost of around \$8 billion.

However, with a strong bounce back expected in the December quarter the annual growth rate only slips from 4.8% to 4.4%.

For NSW, output is estimated to contract by around 3.1% in the September quarter, and even with a bounce back in the following quarter there is a net loss of output, relative to our earlier baseline, of 0.9ppts (from 2.25% to 1.35%).

For Victoria, output is estimated to edge into contractionary territory, declining by 0.1% in the September quarter, with a net loss of output over the second half of 2021 relative to the previous baseline of 0.3ppts (from 2.2% to 1.9%).

Evidence from the partial data that Australia is heading towards a contraction in the September quarter is likely to elicit further support from the fiscal and monetary authorities.

In particular the current support packages being offered to both business and workers, by the federal and state governments, are less generous and more complicated than the suite of packages, including JobKeeper, that was rolled out in 2020.

With a Federal election likely in May next year and the Federal government's fiscal windfall in 2020/21, from the faster than expected recovery in the Australian economy, it is well positioned to provide further support.

The Response of the RBA

The Reserve Bank has announced that it plans to begin tapering its bond purchases in early September. Our figuring is that the first week of the scaled back purchases will be the week ending September 10, (with the Board meeting having been held on September 7).

While fiscal policy is the key to a policy boost for the economy the RBA will be committed to being seen to be supporting any stimulatory efforts.

With interest rates at the lower bound the RBA sees its bond buying program as its effective policy instrument until the conditions are in place to begin raising rates.

In his speech following the decision to taper purchases from early September from \$5 billion to \$4 billion the RBA Governor noted, "We are not locked into any particular path and bond purchases could be scaled up again if economic conditions warrant".

Given the awkward timing of the September Board meeting the Board may feel obliged to make any decision to review its bond purchase program at its August Board meeting.

If a decision is made at the August meeting, it seems reasonable that the Board would choose to defer the taper until a further review in November.

However, we believe a better approach would be to announce in August that the Board will instead review the taper decision at the September meeting. With the advantage of an additional month, the available partial data would give a better indication as to whether the Australian economy was facing contraction in the September quarter.

Markets would be alerted to the possibility that a decision could be made to actually lift purchases from the week of September 10 to \$6 billion per week with a review in November.

Lifting purchases to \$6 billion per week would send the right signal that the Board was prepared to use its new flexible policy tool to respond to changing economic conditions.

If our forecasts prove to be correct a September decision to lift purchases on a temporary basis would be entirely reasonable.

A lift in purchases from the \$5 billion to \$6 billion would mean an additional purchase program of a modest \$10 billion out to November but would be an effective signal that the RBA is prepared to use its policy tools flexibly to address any unexpected economic developments.



The Detailed Analysis

The lockdown of Greater Sydney began on June 26 and we assume that it will extend for a total of 8 weeks, to August 21. Restrictions during the period were progressively tightened. The initial two weeks have been described as “lockdown light”. Restrictions increased in week 3, to reduce the rate of spread in the south-west of Sydney. Week 4 saw a sharp escalation of restrictions, notably including the pausing of work on construction sites for two weeks. This is a significant development, with the construction sector accounting for 10% of the workforce. Currently, the lockdown officially extends to at least July 31, but for this scenario we have allowed for an additional 3 weeks.

Our profile for weekly hours worked for NSW has: a 3% decline for weeks 1 and 2; deepening to be down by 5% in week 3; plunging to be down by around a total of 13% in week 4 (with the additional 8% coming from the stand down of construction workers in Greater Sydney); and recovering to be down by around “only” 5% in week’s 6-8 (assuming construction workers are allowed to take up tools again).

Hours worked progressively recover over the couple of weeks after the lockdown ends, with some modest lingering impact as some restrictions persist.

On this figuring, for NSW hours worked and by implication output in the September quarter contract by around 3.1%. That contrasts with our previous baseline of an expansion of about 0.9%.

The Victorian lockdown is expected to be much shorter in duration with case numbers considerably lower. Victoria’s fifth lockdown began on July 16 and we have allowed for a 3 week period, a week longer than the fourth lockdown which was from May 17 to June 9. Hours worked are down 4% during the lockdown in our scenario, mindful that this is coming off an already weak base. Again, hours worked largely recover over the following couple of weeks, but not fully, with some lingering restrictions.

On this figuring, hours worked and output for Victoria edge into contractionary territory in the September quarter, declining by 0.1%.

Moving to national output, factoring in the NSW and Victorian lockdowns downgrades our forecast for Q3 GDP growth by 1.6ppts, to a contraction of 0.7% from our previous baseline of an expansion of 0.9%.

In dollar terms, output in the quarter takes a hit of a little in excess of \$8bn relative to our previous baseline.

The December quarter will see a bounce in activity led by NSW and Victoria, off a weak base and even allowing for a net loss in output over the half year relative to our previous baseline. This assumes that there is not a return to multi-week lockdowns in the final three months of the year, a prospect that will be supported by an accelerated vaccination take-up.

For NSW the two quarter hours worked profile is -3.1% and +4.6%, an increase of 1.35%, compared to our base forecast of 2.24% – a net loss of -0.9ppts.

For Victoria, the figures are -0.1 and +2.0%, for compound growth of 1.9%, compared to our base case of 2.24% – a net loss of 0.35ppts.

Shifting to national output, the Q3 and Q4 GDP profiles shift from +0.9% and +1.3%, to -0.7% and +2.6%.

Our year ended GDP growth forecast for December 2021 is downgraded to 4.4% from 4.8%.

By way of context, the lockdowns over the past year or more provide some insights into the potential reduction in hours worked during the current episodes.

The initial lockdown nationally in April 2020 saw hours worked plunge by 9.6% in the month. This result includes the impact of the initial closure of the national border and flow-on effects to tourism and the education sector. Future lockdowns will, in general, have a smaller impact, with the national border closure having been held in place.

The scale of impacts will also depend upon whether tougher restrictions are imposed - such as shutting down the construction sector, as is now occurring in Greater Sydney, that did not occur in April 2020.

Victoria’s second lockdown which was progressively introduced over June/ July and August saw hours worked down by 5.3% in August 2020 and then down a further 2.6% in September, followed by a 5.2% and 6.1% rebound over the following two months.

The strong recovery phase we expect for the December quarter is guided by the evidence of those previous lockdowns where households in particular lifted spending sharply once they were “released”, (recall that the household savings rate spiked to a record 22% in the June quarter 2020).

That capacity to lift spending, through the build up in accumulated savings, was boosted by the Federal government’s generous support packages.

Our forecast recovery pace factors in the less generous packages to date but also assumes more support will be forthcoming over the next weeks.

Bill Evans, Chief Economist

Andrew Hanlan, Senior Economist



© Copyright 2021 Westpac Banking Corporation

Things you should know.

Westpac Institutional Bank is a division of Westpac Banking Corporation ABN 33 007 457 141 ('Westpac').

Disclaimer

This material contains general commentary only and is not intended to constitute or be relied upon as personal financial advice. To the extent that this material contains any general advice, it has been prepared without taking into account your objectives, financial situation or needs, and because of this, you should, before acting on it, consider the appropriateness of the advice, having regard to your objectives, financial situation and needs, and, the disclosure documents (including any product disclosure statement) of any financial product you may consider. Certain types of transactions, including those involving futures, options and high yield securities give rise to substantial risk and are not suitable for all investors. We recommend that you seek your own independent legal or financial advice before proceeding with any investment decision. This material may contain material provided by third parties. While such material is published with the necessary permission none of Westpac or its related entities accepts any responsibility for the accuracy or completeness of any such material. Although we have made every effort to ensure the information is free from error, none of Westpac or its related entities warrants the accuracy, adequacy or completeness of the information, or otherwise endorses it in any way. Except where contrary to law, Westpac and its related entities intend by this notice to exclude liability for the information. The information is subject to change without notice and none of Westpac or its related entities is under any obligation to update the information or correct any inaccuracy which may become apparent at a later date. The information contained in this material does not constitute an offer, a solicitation of an offer, or an inducement to subscribe for, purchase or sell any financial instrument or to enter a legally binding contract. Past performance is not a reliable indicator of future performance. Whilst every effort has been taken to ensure that the assumptions on which the forecasts are based are reasonable, the forecasts may be affected by incorrect assumptions or by known or unknown risks and uncertainties. The ultimate outcomes may differ substantially from these forecasts.

Country disclosures

Australia: Westpac holds an Australian Financial Services Licence (No. 233714). This material is provided to you solely for your own use and in your capacity as a wholesale client of Westpac.

New Zealand: In New Zealand, Westpac Institutional Bank refers to the brand under which products and services are provided by either Westpac or Westpac New Zealand Limited ("WNZL"). Any product or service made available by WNZL does not represent an offer from Westpac or any of its subsidiaries (other than WNZL). Neither Westpac nor its other subsidiaries guarantee or otherwise support the performance of WNZL in respect of any such product. The current disclosure statements for the New Zealand branch of Westpac and WNZL can be obtained at the internet address www.westpac.co.nz. For further information please refer to the Product Disclosure Statement (available from your Relationship Manager) for any product for which a Product Disclosure Statement is required, or applicable customer agreement. Download the Westpac NZ QFE Group Financial Advisers Act 2008 Disclosure Statement at www.westpac.co.nz.

China, Hong Kong, Singapore and India: This material has been prepared and issued for distribution in Singapore to institutional investors, accredited investors and expert investors (as defined in the applicable Singapore laws and regulations) only. Recipients in Singapore of this material should contact Westpac Singapore Branch in respect of any matters arising from, or in connection with, this material. Westpac Singapore Branch holds a wholesale banking licence and is subject to supervision by the Monetary Authority of Singapore. Westpac Hong Kong Branch holds a banking license and is subject to supervision by the Hong Kong Monetary Authority. Westpac Hong Kong branch also holds a license issued by the Hong Kong Securities and Futures Commission (SFC) for Type 1 and Type 4 regulated activities. This material is intended only to "professional investors" as defined in the Securities and Futures Ordinance and any rules made under that Ordinance. Westpac Shanghai and Beijing Branches hold banking licenses and are subject to supervision by the China Banking and Insurance Regulatory Commission (CBIRC). Westpac Mumbai Branch holds a banking license from Reserve Bank of India (RBI) and subject to regulation and supervision by the RBI.

UK: The contents of this communication, which have been prepared by and are the sole responsibility of Westpac Banking Corporation London and Westpac Europe Limited. Westpac (a) has its principal place of business in the United Kingdom at Camomile Court, 23 Camomile Street, London EC3A 7LL, and is registered at Cardiff in the UK (as Branch No. BR00106), and (b) authorised and regulated by the Australian Prudential Regulation Authority in Australia. Westpac is authorised in the United Kingdom by the Prudential Regulation Authority. Westpac is subject to regulation by the Financial Conduct Authority and limited regulation by the Prudential Regulation Authority. Details about the extent of our regulation by the Prudential Regulation Authority are available from us on request. Westpac Europe Limited is a company registered in England (number 05660023) and is authorised by the Prudential Regulation Authority and regulated by the Financial Conduct Authority and the Prudential Regulation Authority.

This communication is being made only to and is directed at (a) persons who have professional experience in matters relating to investments who fall within Article 19(5) of the Financial Services and Markets Act 2000 (Financial Promotion) Order 2005 (the "Order") or (b) high net worth entities, and other persons to whom it may otherwise lawfully be communicated, falling within Article 49(2)(a) to (d) of the Order (all such persons together being referred to as "relevant persons"). Any person who is not a relevant person should not act or rely on this communication or any of its contents. The investments to which this communication relates are only available to and any invitation, offer or agreement to subscribe, purchase or otherwise acquire such investments will be engaged in only with, relevant persons. Any person who is not a relevant person should not act or rely upon this communication or any of its contents. In the same way, the information contained in this communication is intended for "eligible counterparties" and "professional clients" as defined by the rules of the Financial Conduct Authority and is not intended for "retail clients". With this in mind, Westpac expressly prohibits you from passing on the information in this communication to any third party. In particular this communication and, in each case, any copies thereof may not be taken, transmitted or distributed, directly or indirectly into any restricted jurisdiction. This communication is made in compliance with the Market Abuse Regulation (Regulation(EU) 596/2014).



Disclaimer continued

Investment Recommendations Disclosure

The material may contain investment recommendations, including information recommending an investment strategy. Reasonable steps have been taken to ensure that the material is presented in a clear, accurate and objective manner. Investment Recommendations for Financial Instruments covered by MAR are made in compliance with Article 20 MAR. Westpac does not apply MAR Investment Recommendation requirements to Spot Foreign Exchange which is out of scope for MAR.

Unless otherwise indicated, there are no planned updates to this Investment Recommendation at the time of publication. Westpac has no obligation to update, modify or amend this Investment Recommendation or to notify the recipients of this Investment Recommendation should any information, including opinion, forecast or estimate set out in this Investment Recommendation change or subsequently become inaccurate.

Westpac will from time to time dispose of and acquire financial instruments of companies covered in this Investment Recommendation as principal and act as a market maker or liquidity provider in such financial instruments.

Westpac does not have any proprietary positions in equity shares of issuers that are the subject of an investment recommendation.

Westpac may have provided investment banking services to the issuer in the course of the past 12 months.

Westpac does not permit any issuer to see or comment on any investment recommendation prior to its completion and distribution.

Individuals who produce investment recommendations are not permitted to undertake any transactions in any financial instruments or derivatives in relation to the issuers covered by the investment recommendations they produce.

Westpac has implemented policies and procedures, which are designed to ensure conflicts of interests are managed consistently and appropriately, and to treat clients fairly.

The following arrangements have been adopted for the avoidance and prevention of conflicts in interests associated with the provision of investment recommendations.

1. Chinese Wall/Cell arrangements;
2. physical separation of various Business/Support Units;
3. Strict and well defined wall/cell crossing procedures;
4. a "need to know" policy;
5. documented and well defined procedures for dealing with conflicts of interest;
6. reasonable steps by Compliance to ensure that the Chinese Wall/Cell arrangements remain effective and that such arrangements are adequately monitored.

U.S.: Westpac operates in the United States of America as a federally licensed branch, regulated by the Office of the Comptroller of the Currency. Westpac is also registered with the US Commodity Futures Trading Commission ("CFTC") as a Swap Dealer, but is neither registered as, or affiliated with, a Futures Commission Merchant registered with the US CFTC. Westpac Capital Markets, LLC ("WCM"), a wholly-owned subsidiary of Westpac, is a broker-dealer registered under the U.S. Securities Exchange Act of 1934 ('the Exchange Act') and member of the Financial Industry Regulatory Authority ('FINRA'). This communication is provided for distribution to U.S. institutional investors in reliance on the exemption from registration provided by Rule 15a-6 under the Exchange Act and is not subject to all of the independence and disclosure standards applicable to debt research reports prepared for retail investors in the United States. WCM is the U.S. distributor of this communication and accepts responsibility for the contents of this communication. All disclaimers set out with respect to Westpac apply equally to WCM. If you would like to speak to someone regarding any security mentioned herein, please contact WCM on +1 212 389 1269. All disclaimers set out with respect to Westpac apply equally to WCM.

Investing in any non-U.S. securities or related financial instruments mentioned in this communication may present certain risks. The securities of non-U.S. issuers may not be registered with, or be subject to the regulations of, the SEC in the United States. Information on such non-U.S. securities or related financial instruments may be limited. Non-U.S. companies may not be subject to audit and reporting standards and regulatory requirements comparable to those in effect in the United States. The value of any investment or income from any securities or related derivative instruments denominated in a currency other than U.S. dollars is subject to exchange rate fluctuations that may have a positive or adverse effect on the value of or income from such securities or related derivative instruments.

The author of this communication is employed by Westpac and is not registered or qualified as a research analyst, representative, or associated person under the rules of FINRA, any other U.S. self-regulatory organisation, or the laws, rules or regulations of any State. Unless otherwise specifically stated, the views expressed herein are solely those of the author and may differ from the information, views or analysis expressed by Westpac and/or its affiliates.