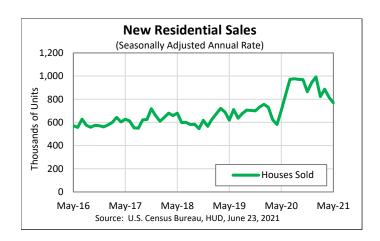
FOR RELEASE AT 10:00 AM EDT, WEDNESDAY, JUNE 23, 2021

MONTHLY NEW RESIDENTIAL SALES, MAY 2021

Release Number: CB21-100

June 23, 2021 - The U.S. Census Bureau and the U.S. Department of Housing and Urban Development jointly announced the following new residential sales statistics for May 2021:





New Home Sales

Sales of new single-family houses in May 2021 were at a seasonally adjusted annual rate of 769,000, according to estimates released jointly today by the U.S. Census Bureau and the Department of Housing and Urban Development. This is 5.9 percent (±18.6 percent)* below the revised April rate of 817,000, but is 9.2 percent (±28.7 percent)* above the May 2020 estimate of 704,000.

Sales Price

The median sales price of new houses sold in May 2021 was \$374,400. The average sales price was \$430,600.

For Sale Inventory and Months' Supply

The seasonally-adjusted estimate of new houses for sale at the end of May was 330,000. This represents a supply of 5.1 months at the current sales rate.

The June report is scheduled for release on July 26, 2021. View the full schedule in the Economic Briefing Room: < www.census.gov/economic-indicators/. The full text and tables for this release can be found at www.census.gov/construction/nrs/.

Data Inquiries

Economic Indicators Division, Residential Construction Branch 301-763-5160

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EXPLANATORY NOTES

These statistics are estimated from sample surveys. They are subject to sampling variability as well as nonsampling error including bias and variance from response, nonreporting, and undercoverage. Estimated average relative standard errors of the preliminary data are shown in the tables. Whenever a statement such as "2.5 percent (±3.2%) above" appears in the text, this indicates the range (-0.7 to +5.7 percent) in which the actual percent change is likely to have occurred. All ranges given for percent changes are 90-percent confidence intervals and account only for sampling variability. If a range does not contain zero, the change is statistically significant. If it does contain zero, the change is not statistically significant; that is, it is uncertain whether there was an increase or decrease. The same policies apply to the confidence intervals for percent changes shown in the tables. Changes in seasonally adjusted statistics often show irregular movement. It takes 4 months to establish a trend for new houses sold. Preliminary new home sales figures are subject to revision due to the survey methodology and definitions used. The survey is primarily based on a sample of houses selected from building permits. Since a "sale" is defined as a deposit taken or sales agreement signed, this can occur prior to a permit being issued. An estimate of these prior sales is included in the sales figure. On average, the preliminary seasonally adjusted estimate of total sales is revised about 3.5 percent. Changes in sales price data reflect changes in the distribution of houses by region, size, etc., as well as changes in the prices of houses with identical characteristics. Explanations of confidence intervals and sampling variability can be found on our website.

<www.census.gov/construction/nrc/how the data are collected/>

API

The Census Bureau's application programming interface lets developers create custom apps to reach new users and makes key demographic, socio-economic and housing statistics more accessible than ever before.

www.census.gov/developers/

FRED Mobile App



Receive the latest updates on the nation's key economic indicators by downloading the FRED App < https://fred.stlouisfed.org/fred-mobile/ for both Apple and Android devices. FRED, the signature database of the Federal Reserve Bank of St. Louis, now incorporates the Census Bureau's 13 economic indicators.

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* The 90 percent confidence interval includes zero. In such cases, there is insufficient statistical evidence to conclude that the actual change is different from zero.

Data Inquiries

Economic Indicators Division, Residential Construction Branch 301-763-5160 eid.rcb.customer.service@census.gov



Media Inquiries Public Information Office 301-763-3030 pio@census.gov



New Privately-Owned Houses Sold and For Sale

(Thousands of Units. Detail may not add to total because of rounding.)

Table 1a - Seasonally adjusted

| | | Sold | during pe | riod ¹ | | | For sale | at end of | period | | | Median | Average |
|---|--------|--------|-----------|-------------------|--------|--------|----------|-----------|--------|------|---------------------|-------------|-------------|
| Period | United | North- | Mid- | | | United | North- | Mid- | | | Months' | sales price | sales price |
| | States | east | west | South | West | States | east | west | South | West | supply ² | (\$) | (\$) |
| 2020 | | | | | | | | | | | | | |
| May | 704 | 33 | 74 | 419 | 178 | 312 | Χ | Х | Х | Х | 5.3 | X | Х |
| June | 839 | 52 | 86 | 488 | 213 | 301 | Х | Х | Х | Х | 4.3 | Х | Х |
| July | 972 | 42 | 127 | 559 | 244 | 291 | Х | Х | Χ | Х | 3.6 | X | Х |
| August | 977 | 46 | 96 | 578 | 257 | 286 | Х | Х | Χ | Х | 3.5 | X | Х |
| September | 971 | 38 | 97 | 564 | 272 | 286 | Х | Х | Χ | Х | 3.5 | X | Х |
| October | 969 | 41 | 113 | 540 | 275 | 284 | Х | Х | Χ | Х | 3.5 | X | Х |
| November | 865 | 34 | 96 | 523 | 212 | 290 | Х | Х | Χ | Х | 4.0 | X | Х |
| December | 943 | 41 | 112 | 553 | 237 | 299 | Х | Х | Х | Х | 3.8 | Х | Х |
| 2021 | | | | | | | | | | | | | |
| January | 993 | 47 | 124 | 575 | 247 | 302 | Х | Х | Х | Х | 3.6 | Х | Х |
| February (r) | 823 | 40 | 104 | 465 | 214 | 306 | Х | Х | Χ | Х | 4.5 | X | Х |
| March (r) | 886 | 51 | 113 | 562 | 160 | 307 | Х | Х | Χ | Х | 4.2 | X | Х |
| April (r) | 817 | 39 | 95 | 505 | 178 | 315 | Х | Х | Х | Х | 4.6 | X | Х |
| May (p) | 769 | 52 | 95 | 432 | 190 | 330 | Х | Х | Х | Х | 5.1 | х | х |
| Average RSE (%) ³ | 10 | 24 | 25 | 14 | 15 | 5 | X | X | X | X | 10 | X | Х |
| Percent Change ⁴ | | | | | | | | | | | | | |
| May. 2021 from Apr. 2021 | -5.9% | 33.3% | 0.0% | -14.5% | 6.7% | 4.8% | X | Х | X | Х | 10.9% | X | X |
| 90 percent confidence interval ⁵ | ± 18.6 | ± 68.8 | ± 68.8 | ± 21.1 | ± 22.0 | ± 2.9 | Χ | X | X | X | ± 26.0 | X | X |
| May. 2021 from May. 2020 | 9.2% | 57.6% | 28.4% | 3.1% | 6.7% | 5.8% | X | X | X | Х | -3.8% | X | X |
| 90 percent confidence interval ⁵ | ± 28.7 | (A) | ± 96.0 | ± 34.1 | ± 40.0 | ± 8.0 | Χ | Χ | Χ | Χ | ± 32.5 | X | Х |

Table 1b - Not seasonally adjusted

| Table 1b - Not seasonally adjusted | | | | | | | | | | | | | |
|---|--------|--------|-----------|--------|--------|--------|----------|-------------|--------|------|---------|-------------|-------------|
| | | Sold | during pe | riod | | | For sale | e at end of | period | | Median | Average | |
| Period | United | North- | Mid- | | | United | North- | Mid- | | | Months' | sales price | sales price |
| | States | east | west | South | West | States | east | west | South | West | supply | (\$) | (\$) |
| 2019 Annual | 683 | 30 | 72 | 399 | 182 | 327 | 28 | 40 | 171 | 88 | Х | 321,500 | 383,900 |
| 2020 Annual | 822 | 37 | 93 | 474 | 218 | 302 | 25 | 31 | 170 | 75 | Х | 336,900 | 391,900 |
| RSE (%) | 3 | 15 | 10 | 4 | 4 | 6 | 16 | 12 | 7 | 11 | X | 4 | 3 |
| 2020 Year to date | 297 | 13 | 35 | 166 | 83 | Х | Х | Х | Х | Х | Х | Х | Х |
| 2021 Year to date | 374 | 20 | 46 | 220 | 88 | Х | Х | X | Х | Χ | Х | Х | Х |
| RSE (%) | 6 | 13 | 18 | 6 | 7 | X | X | Χ | X | Χ | X | X | Х |
| Year to date percent change⁴ | 25.7% | 48.7% | 33.5% | 32.3% | 5.6% | х | X | х | X | Х | х | х | х |
| 90 percent confidence interval ⁵ | ± 14.7 | ± 40.8 | ± 33.3 | ± 18.2 | ± 15.9 | X | X | X | X | Χ | X | Х | X |
| 2020 | | | | | | | | | | | | | |
| May | 64 | 3 | 7 | 38 | 16 | 308 | 25 | 31 | 173 | 79 | 4.8 | 317,100 | 368,700 |
| June | 79 | 5 | 8 | 47 | 20 | 299 | 24 | 31 | 168 | 75 | 3.8 | 341,100 | 382,200 |
| July | 85 | 4 | 11 | 50 | 20 | 290 | 23 | 29 | 164 | 74 | 3.4 | 329,800 | 379,100 |
| August | 81 | 4 | 8 | 48 | 21 | 283 | 22 | 29 | 159 | 73 | 3.5 | 325,500 | 386,300 |
| September | 77 | 3 | 8 | 45 | 21 | 286 | 22 | 31 | 161 | 72 | 3.7 | 344,400 | 405,100 |
| October | 78 | 3 | 9 | 44 | 22 | 284 | 21 | 30 | 162 | 71 | 3.7 | 346,900 | 394,600 |
| November | 61 | 2 | 7 | 38 | 14 | 290 | 23 | 32 | 163 | 72 | 4.8 | 350,800 | 396,100 |
| December | 63 | 3 | 7 | 37 | 16 | 302 | 25 | 31 | 170 | 75 | 4.8 | 365,300 | 401,700 |
| 2021 | | | | | | | | | | | | | |
| January | 77 | 4 | 9 | 45 | 19 | 300 | 26 | 30 | 169 | 75 | 3.9 | 373,200 | 418,600 |
| February (r) | 70 | 3 | 8 | 39 | 19 | 303 | 26 | 30 | 172 | 75 | 4.4 | 362,000 | 407,500 |
| March (r) | 83 | 4 | 11 | 53 | 16 | 307 | 26 | 31 | 169 | 80 | 3.7 | 348,300 | 408,300 |
| April (r) | 75 | 4 | 10 | 45 | 17 | 316 | 27 | 31 | 174 | 85 | 4.2 | 365,300 | 420,900 |
| May (p) | | 5 | 9 | 38 | 17 | 330 | 26 | 31 | 185 | 89 | 4.8 | 374,400 | 430,600 |
| Average RSE (%) ³ | 10 | 24 | 25 | 14 | 15 | 5 | 16 | 14 | 7 | 10 | 10 | 4 | 4 |

p Preliminary

Source: U.S. Census Bureau and U.S. Department of Housing and Urban Development, New Residential Sales, June 23, 2021.

Additional information on the survey methodology may be found at http://www.census.gov/construction/nrs/how the data are collected/>.

r Revised

S Does not meet publication standards because tests for identifiable and stable seasonalilty do not meet reliability standards

X Not applicable

¹ Seasonally-adjusted houses sold are published at annual rates

² Ratio of houses for sale to houses sold

 $^{^{\}rm 3}\,$ Average relative standard error for the latest 6-month period

⁴ Computed using unrounded data

⁵ See the Explanatory Notes in the accompanying text for an explantion of 90 percent confidence intervals

New Privately-Owned Houses Sold, by Sales Price

(Thousands of Units. Detail may not add to total because of rounding.)

Table 2a - Number of Houses¹

| | | Price Ranges | | | | | | | | |
|------------------------------|-------|--------------|--------------|--------------|--------------|--------------|--------------|-----------|--|--|
| Period | | Under | \$150,000 | \$200,000 | \$300,000 | \$400,000 | \$500,000 | \$750,000 | | |
| | Total | \$150,000 | to \$199,999 | to \$299,999 | to \$399,999 | to \$499,999 | to \$749,000 | and over | | |
| 2019 Annual | 683 | 13 | 52 | 227 | 171 | 95 | 90 | 34 | | |
| 2020 Annual | 822 | 9 | 53 | 252 | 229 | 132 | 104 | 42 | | |
| RSE (%) | 3 | 32 | 20 | 15 | 12 | 10 | 8 | 15 | | |
| 2020 | | | | | | | | | | |
| May | 64 | 1 | 7 | 20 | 18 | 8 | 8 | 3 | | |
| June | 79 | 1 | 5 | 25 | 22 | 15 | 9 | 3 | | |
| July | 85 | 1 | 6 | 29 | 26 | 11 | 10 | 3 | | |
| August | 81 | (Z) | 5 | 30 | 21 | 12 | 9 | 4 | | |
| September | 77 | (Z) | 4 | 22 | 24 | 11 | 10 | 5 | | |
| October | 78 | (Z) | 4 | 24 | 21 | 15 | 10 | 3 | | |
| November | 61 | (Z) | 3 | 17 | 20 | 10 | 9 | 3 | | |
| December | 63 | (Z) | 2 | 16 | 21 | 12 | 8 | 2 | | |
| 2021 | | | | | | | | | | |
| January | 77 | 1 | 2 | 20 | 22 | 15 | 13 | 4 | | |
| February (r) | 70 | (Z) | 3 | 18 | 20 | 13 | 10 | 5 | | |
| March (r) | 83 | (Z) | 2 | 28 | 22 | 15 | 12 | 5 | | |
| April (r) | 75 | (Z) | 1 | 19 | 26 | 9 | 14 | 5 | | |
| May (p) | 69 | (Z) | 1 | 16 | 20 | 15 | 12 | 5 | | |
| Average RSE (%) ² | 10 | 89 | 52 | 22 | 16 | 20 | 19 | 30 | | |

Table 2b - Percent Distribution

| Table 2b - Percent Distribution | | | | | Price Ranges | | | | | |
|---------------------------------|-------|-----------|---|--------------|--------------|--------------|--------------|-----------|--|--|
| Period | - | Lladar | Under \$150,000 \$200,000 \$300,000 \$400,000 \$500,0 | | | | | | | |
| Period | | | | | | | . , | \$750,000 | | |
| | Total | \$150,000 | to \$199,999 | to \$299,999 | to \$399,999 | to \$499,999 | to \$749,000 | and over | | |
| 2019 Annual | 100 | 2 | 8 | 33 | 25 | 14 | 13 | 5 | | |
| 2020 Annual | 100 | 1 | 6 | 31 | 28 | 16 | 13 | 5 | | |
| SE (%) | Χ | (A) | 1 | 4 | 3 | 1 | 1 | 1 | | |
| 2020 | | | | | | | | | | |
| May | 100 | 2 | 10 | 32 | 28 | 12 | 12 | 4 | | |
| June | 100 | 1 | 6 | 32 | 28 | 19 | 11 | 4 | | |
| July | 100 | 1 | 7 | 34 | 31 | 13 | 12 | 4 | | |
| August | 100 | (Z) | 6 | 37 | 26 | 15 | 11 | 5 | | |
| September | 100 | 1 | 5 | 29 | 32 | 14 | 13 | 7 | | |
| October | 100 | (Z) | 5 | 31 | 27 | 20 | 13 | 4 | | |
| November | 100 | (Z) | 5 | 28 | 32 | 16 | 15 | 4 | | |
| December | 100 | (Z) | 3 | 26 | 34 | 20 | 13 | 4 | | |
| 2021 | | | | | | | | | | |
| January | 100 | 1 | 3 | 26 | 28 | 19 | 17 | 6 | | |
| February (r) | 100 | (Z) | 5 | 26 | 29 | 18 | 15 | 7 | | |
| March (r) | 100 | (Z) | 2 | 33 | 26 | 18 | 14 | 6 | | |
| April (r) | 100 | 1 | 1 | 26 | 35 | 13 | 18 | 6 | | |
| May (p) | 100 | (Z) | 2 | 24 | 29 | 21 | 17 | 7 | | |
| SE (%) | X | (A) | 1 | 6 | 4 | 3 | 3 | 2 | | |

p Preliminary r Revised

Source: U.S. Census Bureau and U.S. Department of Housing and Urban Development, New Residential Sales, June 23, 2021.

Additional information on the survey methodology may be found at http://www.census.gov/construction/nrs/how the data are collected/>.

A Represents an RSE or SE that is greater or equal to 100 percent or could not be computed

S Does not meet publication standards because tests for identifiable and stable seasonalilty do not meet reliability standards

X Not applicable Z Less than 500 units or less than 0.5 percent

 $^{^{1}}$ Houses for which sales price was not reported have been distributed proportionally to those for which sales price was reported

² Average relative standard error for the latest 6-month period

New Houses Sold and For Sale by Stage of Construction and Median Number of Months on Sales Market

(Thousands of Units. Detail may not add to total because of rounding.)

Table 3a - Seasonally adjusted

| | | Sold durir | ng period ¹ | | | Median | | | |
|------------------------------|-------|-------------|------------------------|-----------|-------|-------------|--------------|-----------|-------------------|
| Period | | | Under | | | | Under | | months for |
| | Total | Not started | construction | Completed | Total | Not started | construction | Completed | sale ² |
| 2020 | | | | | | | | | |
| May | 704 | 157 | 266 | 281 | 312 | 62 | 176 | 74 | Х |
| June | 839 | 236 | 285 | 318 | 301 | 57 | 179 | 65 | Х |
| July | 972 | 273 | 347 | 352 | 291 | 57 | 176 | 58 | X |
| August | 977 | 298 | 405 | 274 | 286 | 60 | 173 | 53 | X |
| September | 971 | 308 | 340 | 323 | 286 | 62 | 177 | 47 | X |
| October | 969 | 323 | 373 | 273 | 284 | 60 | 181 | 43 | X |
| November | 865 | 292 | 353 | 220 | 290 | 65 | 183 | 42 | X |
| December | 943 | 276 | 397 | 270 | 299 | 67 | 191 | 41 | Х |
| 2021 | | | | | | | | | |
| January | 993 | 317 | 413 | 263 | 302 | 75 | 187 | 40 | Х |
| February (r) | 823 | 275 | 344 | 204 | 306 | 79 | 188 | 39 | Х |
| March (r) | 886 | 261 | 385 | 240 | 307 | 79 | 194 | 34 | Х |
| April (r) | 817 | 277 | 318 | 222 | 315 | 89 | 193 | 33 | Х |
| May (p) | | 276 | 305 | 188 | 330 | 97 | 197 | 36 | х |
| Average RSE (%) ³ | 10 | 10 | 11 | 12 | 5 | 8 | 6 | 8 | X |

Table 3b - Not seasonally adjusted

| | | Sold duri | ng period | | | Median | | | |
|------------------------------|-------|-------------|--------------|-----------|-------|-------------|--------------|-----------|-------------------|
| Period | | | Under | | | | Under | | months for |
| | Total | Not started | construction | Completed | Total | Not started | construction | Completed | sale ² |
| 2019 Annual | 683 | 189 | 228 | 265 | 327 | 54 | 191 | 82 | 3.0 |
| 2020 Annual | 822 | 234 | 306 | 282 | 302 | 67 | 192 | 43 | 3.6 |
| RSE (%) | 3 | 11 | 5 | 7 | 6 | 8 | 6 | 6 | 16 |
| 2020 | | | | | | | | | |
| May | 64 | 15 | 25 | 24 | 308 | 62 | 173 | 72 | 3.6 |
| June | 79 | 23 | 26 | 30 | 299 | 59 | 180 | 61 | 4.2 |
| July | 85 | 23 | 32 | 29 | 290 | 58 | 177 | 55 | 4.3 |
| August | 81 | 25 | 34 | 23 | 283 | 58 | 175 | 50 | 4.5 |
| September | 77 | 25 | 27 | 25 | 286 | 61 | 181 | 45 | 4.5 |
| October | 78 | 24 | 32 | 22 | 284 | 58 | 183 | 43 | 4.2 |
| November | 61 | 21 | 23 | 17 | 290 | 61 | 186 | 43 | 4.0 |
| December | 63 | 19 | 24 | 20 | 302 | 67 | 192 | 43 | 3.6 |
| 2021 | | | | | | | | | |
| January | 77 | 25 | 32 | 20 | 300 | 73 | 184 | 42 | 3.2 |
| February (r) | 70 | 25 | 28 | 17 | 303 | 78 | 185 | 41 | 3.7 |
| March (r) | 83 | 25 | 36 | 23 | 307 | 82 | 190 | 34 | 5.0 |
| April (r) | 75 | 25 | 31 | 19 | 316 | 93 | 190 | 33 | 4.5 |
| May (p) | 69 | 26 | 27 | 16 | 330 | 100 | 195 | 35 | 3.5 |
| Average RSE (%) ³ | 10 | 10 | 11 | 12 | 5 | 8 | 6 | 8 | 19 |

p Preliminary

Source: U.S. Census Bureau and U.S. Department of Housing and Urban Development, New Residential Sales, June 23, 2021.

Additional information on the survey methodology may be found at http://www.census.gov/construction/nrs/how the data are collected/>.

r Revised

S Does not meet publication standards because tests for identifiable and stable seasonalilty do not meet reliability standards

X Not applicable

 $^{^{\}mbox{\scriptsize 1}}$ Seasonally-adjusted houses sold are published at annual rates

² Median number of months for sale since completion

³ Average relative standard error for the latest 6-month period