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# TRADERSWORLD

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Issue #53

## Interview with Dan Zanger

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**Math by Design Using Overlays**

**Glaring Money Trends and Risk Flares the Every Trader Should Follow**

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# Interview with Dan Zanger

Interviewer Larry Jacobs



**Larry:** *Please tell us what you look for in a stock in today's market.*

**Dan:** I look for very high beta stocks that trade at least 1 million shares a day and can move a minimum of \$4 to \$5 a day for two to three consecutive days at a time. Most of my stocks start in the \$80 area but some of the best stocks are in the \$100-\$700 price range such as Priceline.com (PCLN), Google Inc. (GOOG) and Apple Inc. (AAPL). Lower priced stocks seem to be spottier in their price movement and therefore I find them less fluid for swing trading.

**Larry:** *How many stocks do you scan nightly?*

**Dan:** I have about 1300 stocks in my AIQ database that I scan routinely, but the main focus is a smaller select group of the biggest moving stocks of the day. Over the past few years I have actually reduced my complete database scanning from every night to two or three times a week. This is probably because as this Bull market has aged, there are just fewer big movers in the market to find these days.

**Larry:** *What software platforms do you use today?*

**Dan:** I use eSignal for my real-time quotes and IQXP with my custom "sounds of the market" alert tool during the market day. This alert tool triggers sounds as trades suddenly fill at the bid or ask on stocks through out the day. I created sounds of the market in 1997 by connecting a few alligator clips from my boombox speakers to the soundcard in my computer. It has helped me immensely through the years. I later worked

with Dave Edson at IQXP to integrate sounds of the market into his IQXP system.

To rotate through groups of charts in real time in multiple time frames I use Quotetracker which is specifically designed for this.

For my end of day charting and scanning I use AIQ Trading Expert and those charts are featured with comments and recommendations in my newsletter.

**Larry:** *Do you use any particular trading method or combination thereof?*

**Dan:** I use chart patterns to trade and combine these with price and volume behavior on the most explosive and high priced stocks I can find. It seems to work very well and I have used this method exclusively for the past 22 years. I do not use any Gann, Fibonacci or any other tools of this sort in my trading.

**Larry:** *Do you use stops?*

**Dan:** Tight stops are a must in this business or you're out of business. If you ever start getting stopped out repeatedly in a one or two week period of time then the market is telling you something. You should start going to cash before a serious market break occurs.

**Larry:** *What time charts do you use?*

I use many time frames on my charts which is why Quotetracker software is so effective for me. I have six 5 min charts on one monitor, six 30 minute charts on another monitor and

six daily charts on a third monitor all running in real-time in front of me. This gives me a thorough overview of any given stock and the overall market quickly. It also allows me to find some great set ups throughout the day in real-time as selected leaders build out their patterns.

**Larry:** *What patterns do you like the most to trade with?*

**Dan:** I find just a few patterns work best. Tight Channel patterns are some of the best as well as some Cup and Handle patterns. These are some of the most consistent.

**Larry:** *What about money management, do you use that?*

**Dan:** Money management is key to staying alive. This market behavior over the past three years has caused me to trade with more cash on the sidelines than ever before and therefore I use far less margin. Also I have not been invested in as many stocks as I have had been in the past.

**Larry:** *Do you use margin?*

**Dan:** I do use margin at selected times and I have also used some deep in the money calls at very selected times of the year on a few big movers such as Apple. Each time Apple broke out from a large long base I used deep in the money calls to catch the price movement. Of course I reduced my position size as the stock was roaring up and took profits at selected steps which reduced my exposure on these extended stocks should they suddenly reverse course along the way. Options and margin are dangerous and need to be used sparingly only one or two times per year and only by a seasoned trader that has lived through market corrections and market breaks and understand

that extreme leverage can wipe you out.

**Larry:** *What is your strategy to use coming into the fiscal cliff?*

**Dan:** Well I started reducing positions and raising cash as soon as Apple stopped me out around the \$686 area back in mid to late September and sold some other minor positions as well. I had 50% cash by the first of October and by late October, I was 65% in cash and 20% in housing stocks and the rest in high paying RIETs. But I sold all my housing stocks just before the election and raised more cash. Currently, as of November 15th I'm 88% in cash and 12% REITs that have held up well in the recent REIT sell off. So as you can see I'm pretty defensive right now. Currently the market is oversold as we approach Thanksgiving and the market could rally if an agreement is reached in dysfunctional Washington. We saw a very solid lift in stocks on Friday November 16th when leaders of both houses came out and said we need to cut entitlements as well as raise revenues. The November 16th rally day seems to be a Key Reversal day that could lead us higher into a final resolution of this crisis. Certainly I'm ready to step back into the market whenever the charts set back up again.

**Larry:** *Do you watch any news or follow any news sites on the internet?*

**Dan:** The only news sites I read are Yahoo and maybe once a week I go to Bloomberg.com to dig into some news items of interest to me. Other than these two, that's it.

**Larry:** *How do you use psychology?*

**Dan:** I use psychology very little in my overall approach to trading. For example, right now

stocks and the market are coming out of a correction and when that happens many people are bearish. Stocks move up from a correction and create bases and then start to breakout from them. I buy leading stocks at the breakouts when the general psychology is bearish. After a period of time these leaders become extended and need to be sold but by then the psychology has reversed to positive. It's always more a matter of the charts for me than psychology.

**Larry:** How does a big loss or gain affect you? Any way to handle that.

**Dan:** When I make a bad trade such as holding onto a winner too long or loading up on a fast mover only to see a downgrade take the stock down anywhere from 15 to 60 points (60 points was the case in Baidu in October 2007 prior to its 10 for 1 stock split) it's definitely a bad hair day at the office. I usually become very quiet for a few days and think hard about what I might have done differently. Of course money management is key to not being swept away when one stock gets crushed. On the other side, when I get a big winner I try not to get excited or emotionally charged up and focus on finding a spot to sell or reduce shares to lock in gains. Traders that go out on buying sprees counting their money prematurely usually lose sight of how dangerous the markets can be and lose a great deal of money and or go broke.

**Larry:** How many hours a day do you put in and how many of those hours are dedicated to research?

**Dan:** I usually put in 10 -14 hours a day which is down from 12- 16 hours a day 12 years ago. Research per day is about 1-2 hours and 4-5 hours on Sunday.

**Larry:** I am curious about your yearly seminar?

What do you talk about during it? I know your members seemed to be pleased with what they learn.

**Dan:** My show is all about chart patterns and how to use them to trade. I have a database of many hundreds of charts in my website of past winners and I use the best ones at the seminar to highlight how to spot these big movers in advance and how to sell out on the way up. I also show ways to buy right after the breakouts and how to spot tops and bottoms. I also delve into what was going on in my mind when I entered some of the biggest trades of my career such as when I shorted 160,000 shares of eBay just before it missed earnings and guided lower. News after hours caused it to plunge over \$20. This was my biggest one day gain ever on a single stock.

At the beginning of the show, I go over earnings and explain how to interpret them for momentum trading. Then I go into positive chart patterns for buying and the final portion of the show I go over bearish patterns and when to be out of longs or go short.

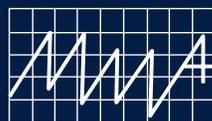
**Larry:** If you were a new or even an experienced trader today trying to make this profession, like you have done. What would you do? What books would you read? What services you would take? What kind of computer would you get? How many monitors would you get? You are one that started and went through the process and finally made it big.

**Dan:** Well the number one book to read is "How to make money in Stocks" by William O'Neil. I read that book over 35 times during a 6 year span when I was starting out. Then I would use AIQ Trading Expert for end of day charting for crisp looking charts that help find those chart

patterns. AIQ is great for flipping through 1200-1300 stocks at the end of each day quickly with just the touch of a single key. Of course you'll need at least two 19" monitors to start off with though 3 would be better, and if you can get those monitors even larger, the better the viewing will be. I like to use computers with multiple monitors from Trading Computers with eSignal for real-time quotes on one screen and the other screens loaded with real-time charts on Quotetracker. Traders on my site can download Quotetracker via a link in my chat room.

**Larry:** I know you have a very successful chat room. The members seem happy. How does it work? How do you recommend a new person come to you chat room and obtain success.

**Dan:** The chat room is a popular place for many types of traders. All Chartpattern.com members have free access to the chat room. We have many prop shop traders there plus many traders at institutions and brokers as well as many stay at home traders. Typically I enjoy when our members call out stocks they see on the move or interesting patterns they see on various time frames. Many new traders come in and seem overwhelmed at first with all the information but they want to learn. In our chat they aren't afraid to ask those important newbie questions which is why I'm there to help them out. For those new to swing trading/investing I recommend starting out slowly for a few years and see how the market works before going all in. My portfolio meter in the chatroom was designed with that in mind. It adjusts to the risks I see in the market so members can better protect their capital until they can judge for themselves.

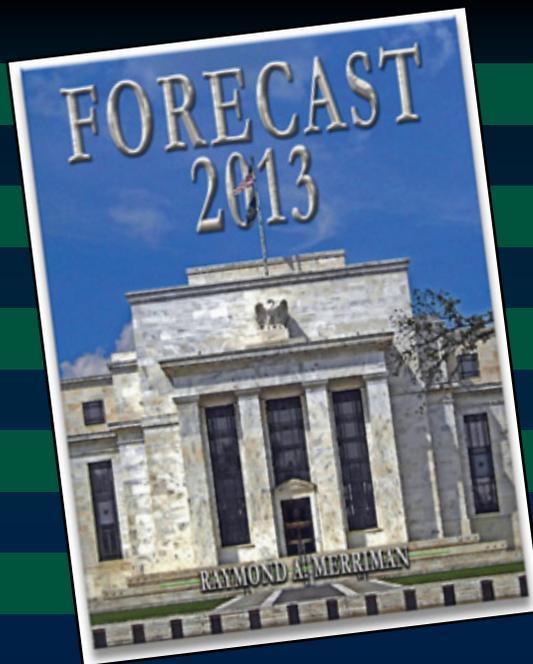


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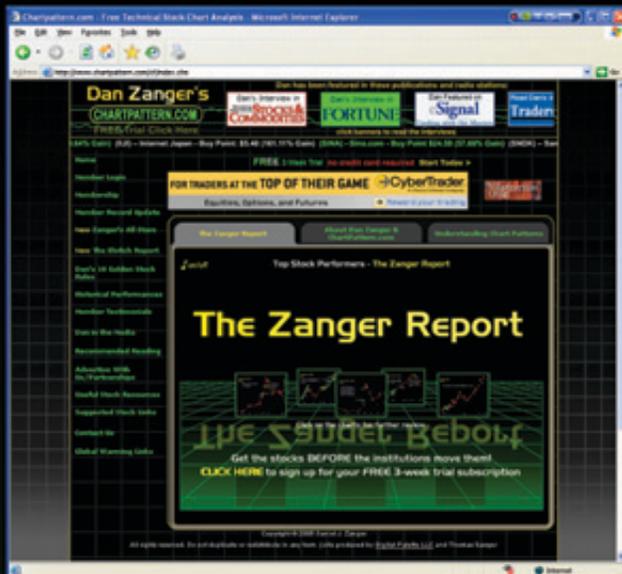
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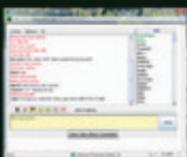


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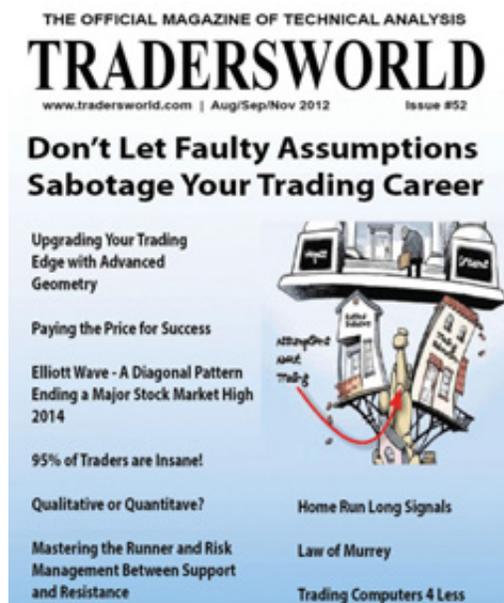
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# AS ABOVE SO BELOW

## THE ASTROLOGICAL (H) EDGE WITH TRADING!

By Richard Scott

Over the last ten years I have spent literally thousands of hours researching the correlation of astrological influences and their effect on the stock market. Six years ago, armed with the confidence of being able to accurately predict likely market trends via prevailing astrological influences, I left the work force. Since that time I have turned trading from home into a very financially and personally rewarding career.

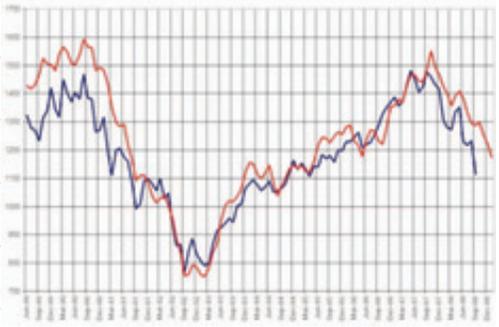
My research, in its entirety, deals with many different astrological influences and their effects on the market. As there would always be a variety of different influences in effect at any one time, my work deals not only with recognising the different influences at play, but also, very importantly... how to weigh them. Which are going to be stronger? Which are going to negate the influence of another? Which are going to add to the influence of another? What do I look for in long term trading (months, years)? What do I look for in short term trading (hours, daily)? What do I look for in medium term trading (weeks)? All my research is supported by 110 years of evidence on the Dow Jones Index and has recently been published in two volumes. For the purposes of this article I am focusing on just one area of my work, which is of value to the **long term trader**.

I observed many years ago that life became very interesting in the stock market when one or more of the outer planets went through the process of changing astrological signs. The outer planets referred to here are Uranus,

Neptune and Pluto. These three planets move slowly. Uranus takes 84 years to complete a full cycle of the zodiac. Neptune takes 165 years to complete a cycle and Pluto takes approximately 248 years to complete a cycle. When one of these three outer planets changes signs it is big news astrologically and this is reflected in the stock market. A long term upward trend begins.

This long term upward trend however historically has conditions attached to it. It will only begin when the planet has firmly established itself in the new sign. To explain this, the long term trader using this information needs to know that an outer planet will always go through what I refer to as a **process** of changing signs. It will slowly approach the next sign until reaching about 27 degrees of the current sign. The market at this point will often react negatively. The planet then continues on its way and moves into the new sign. It arrives at 0 degrees and the market reacts positively at this point. However, the planet, after a period of time in the new sign, will retrograde (move back) into the old sign for a while. The market will again react negatively. This process, which is explained fully in my book, with 110 years of supporting historical data, will continue with its ups and downs until the planet is finally settled into the new sign. It is at this point that the upward trend is established.

Because each of these outer planets moves slowly, it is usually the case that only one of them would be going through the change of signs process at a particular time. However,



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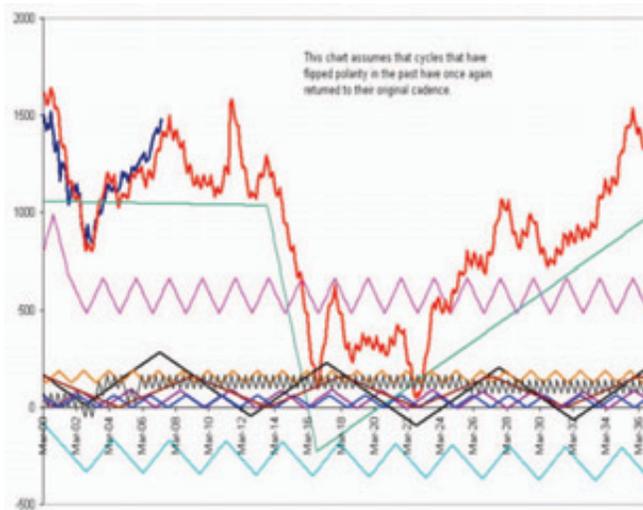
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occasionally, we have a situation where two of the three outer planets are changing signs within, say, a two year period. When they are both established in the new signs, after the ups and downs of moving in and out of the previous sign have finished, the resulting upward trend will be stronger.

Even more rarely we have a situation where each of the three outer planets are all changing signs within a period of perhaps three years. The various ups and downs associated with this particular phenomenon can make the market quite volatile for a while. However once all three are firmly established in their new sign the upward trend is even more powerful.

The following Market Analyst charts illustrate historical examples of each of the above three scenarios. For the sake of simplicity, I have provided charts which, for the most part, demonstrate the final outcome; the

outer planet has arrived in the new sign and is staying there. This is when the upward trend is firmly established. In each of the charts the horizontal bars underneath the graph represent the planets. The bottom bar is Pluto, next up is Neptune and above that Uranus. Other planets changing signs (for example Saturn and Jupiter) have some effect on market movement, as discussed in my book, but I have not found them as significant. The upward trend, unless other influences are present, will be shorter lived. Here we have an example of the first scenario, Chart 1; one outer planet changing signs. In this case, the planet is Uranus, and it went through the process of changing signs from Aquarius to Pisces in 2003. Uranus is represented by the third bar from the bottom of the page and it can be seen that the bar changed colour on the chart, indicating that the planet had changed signs in March, 2003. Chart 1. Note the upward trend that commenced at that

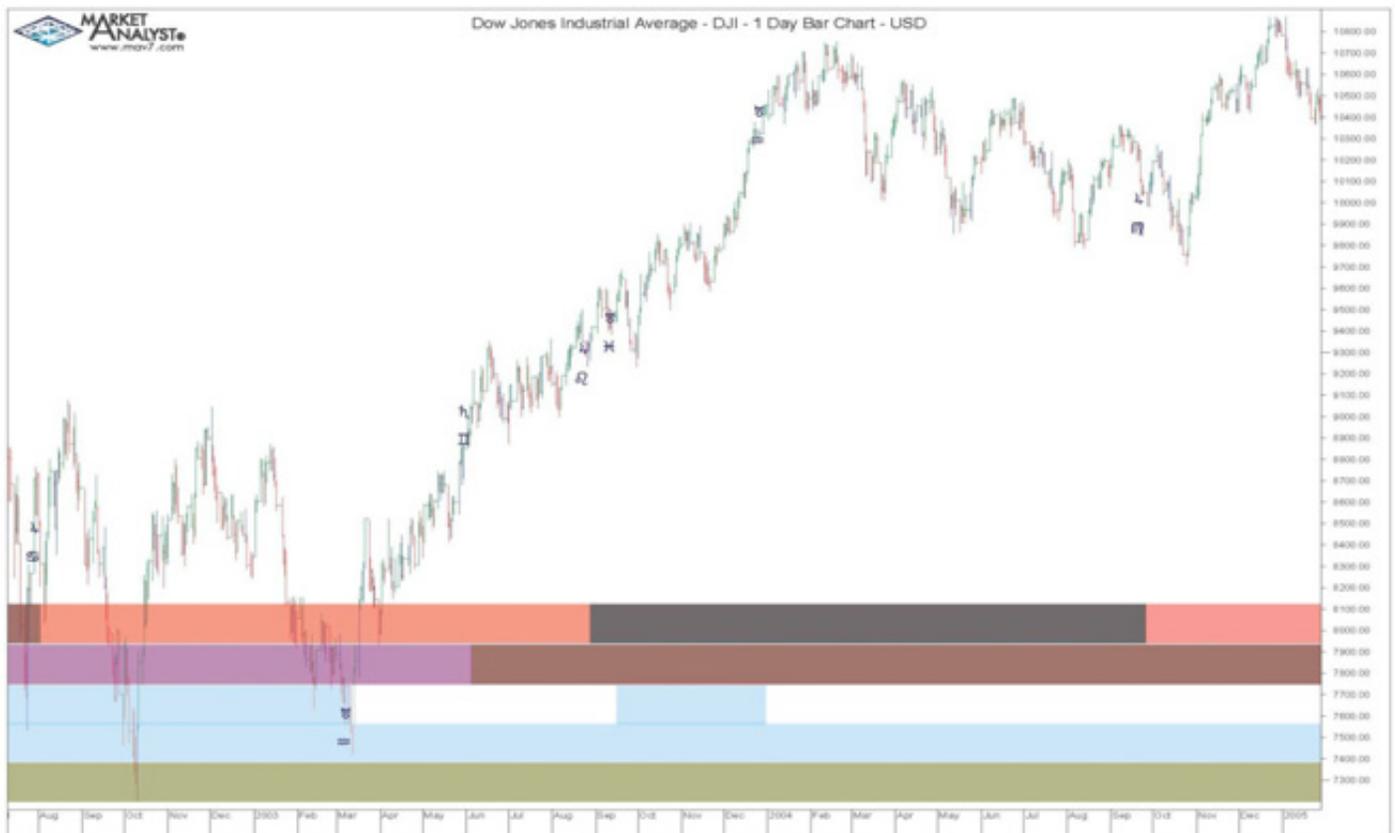


Chart 1

point. Prior to this date, the downward trend as mentioned before can be clearly seen. Uranus, of course, has changed signs since 2003, and this is shown in the next chart.

Here we have an example of the second scenario, in chart 2, two outer planets changing signs within a period of approximately two years. In this case the two planets are Pluto and again Uranus. The example shows Pluto changing signs from Scorpio to Sagittarius in January 1995. A strong upward trend began at this point. Pluto is represented by the bottom bar on the page. Uranus also changed signs during that same period of time in April, 1995, adding strength to the upward trend which had already begun. In this case, the downward trend prior to Uranus changing signs was largely negated by the fact that Pluto was already in its new sign. This is an example of a stronger astrological influence negating a comparatively weaker astrological influence in

this case. The "weights" of various influences are discussed extensively in my course.

Here we have an example of the third scenario, chart 3, the three outer planets changing signs within a period of approximately three years. The example shows Pluto changing signs from Sagittarius into Capricorn in November, 2008. Uranus moved from Pisces into Aries in March, 2011. Neptune, which is represented by the bar second from the bottom, moved from Aquarius into Pisces in April, 2011. A strong upward trend is established.

Note again that we are talking about general long term trends. Of course the market continues to experience peaks and troughs along the way, some more noteworthy than others. I understand all of these separate shorter term influences as well. I can explain them all astrologically and trade on all of these indications. The ultimate trading experience for me arises from observing the variety of



Chart 2

opportunities available at any one time, deciding which of these particularly suits me at that time, and then trading accordingly. I know when to get on a trade. I know when to get off a trade. I don't know however how many points the market will move in any particular direction, just that it will move in that direction. There has to be some mystery left to keep it exciting!

In general I believe we are in for a very interesting and potentially volatile 18 month period commencing in mid-July, 2013 through to the end of 2015. Volatile, of course, indicates both sudden surges and sudden drops. I will be very busy at this time weighing everything up as I always do and deciding who is going to win!

Here are a few specific dates for the diary; Mid July, 2013, very strong indications of a surge in the market, however only until mid-August when conditions suggest that the market will drop again.

April, 2014, very strong indications of a drop in the market at this time.

Wishing everyone happy and profitable trading in the New Year!

The complete explanation of my methodology in trading is available as a course entitled

***A Compendium of Astro-Economic Influences Practically Applied to 110 Year Analysis of the Dow Jones Industrial Averages***

and is available through the Sacred Science Institute at (<http://www.sacredscience.com/Scott/AstroEconomicInfluences.htm>).

Richard Scott

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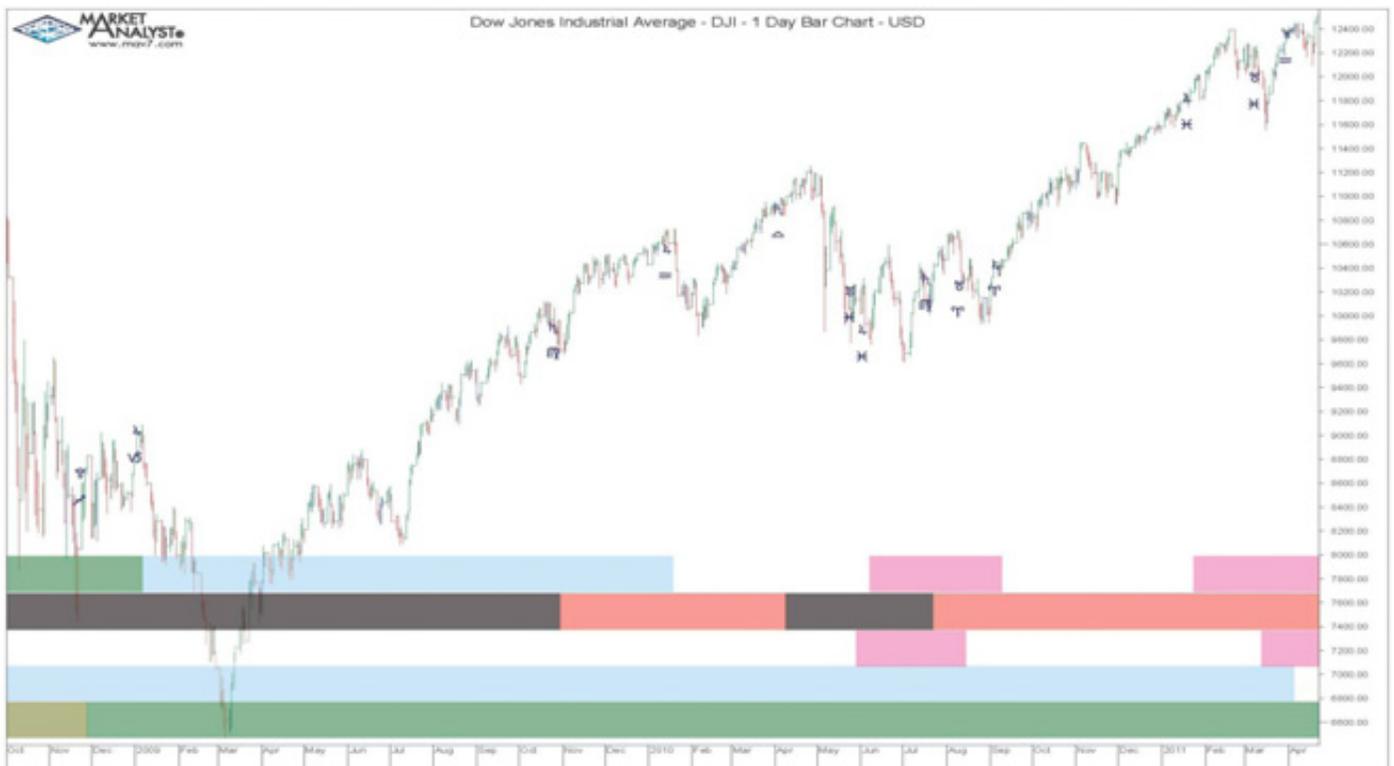
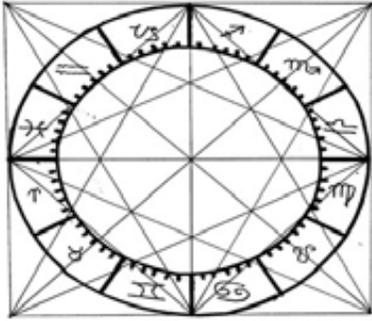


Chart 3



## **A COMPENDIUM OF ASTRO-ECONOMIC INFLUENCES PRACTICALLY APPLIED!**

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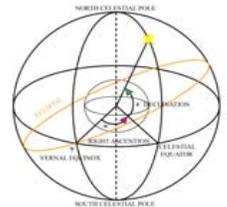
Richard Scott spent 8 years doing this research, by hand, watching the markets day after day, studying each change, and then tracking down every influence and lead that he could find which would demonstrate to him the cause behind market movements. He compiled 110 years of Dow Jones Industrial Average data, and, with his ephemeris in hand, tracked down every instance of every influence. This course presents the results of that labor, summarized, simplified, and clearly explained so that any trader can begin tracking and trading planetary influences in the markets in a matter of weeks rather than years.

It further teaches how to determine the ongoing energetic background environment that the market is traveling through at all times. This environment is defined by the summation of the underlying planetary energies at any time. Any projection you have from any system can now be cross-checked with the Planetary Energy Background, and you can affirm whether a turn will likely be a top or a bottom, or a trend will go up or down. This is very simple to understand and to apply to your future charts, giving you an ongoing read on the energetic forces behind the market!

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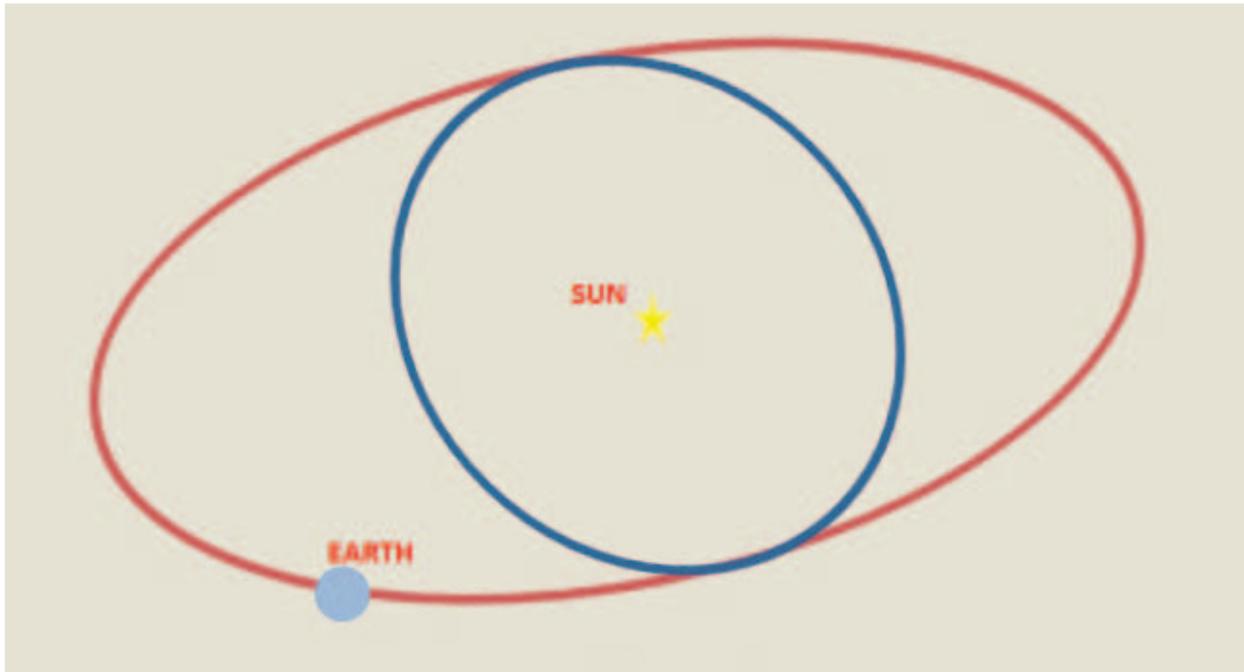
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# Math by Design Using Overlays

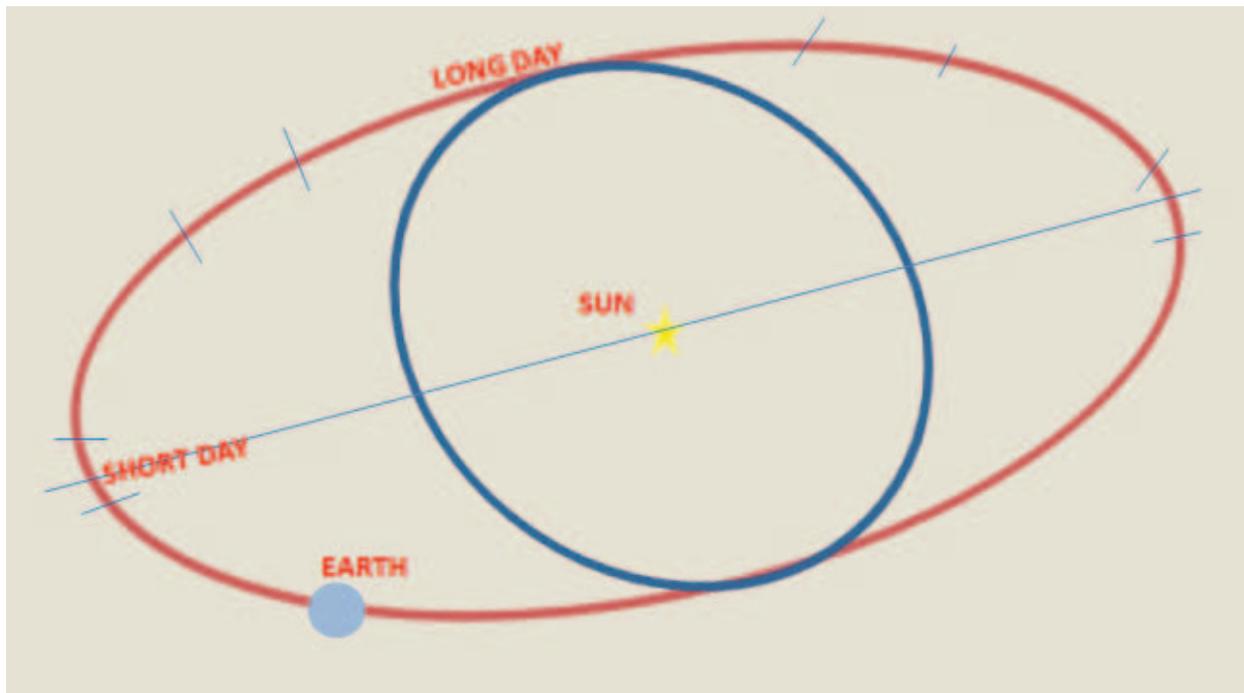
By Gilbert Steele

There is only one way things can be, the natural way. Just look around you. Mathematically, you need to find your starting point. Let the universe be your model.

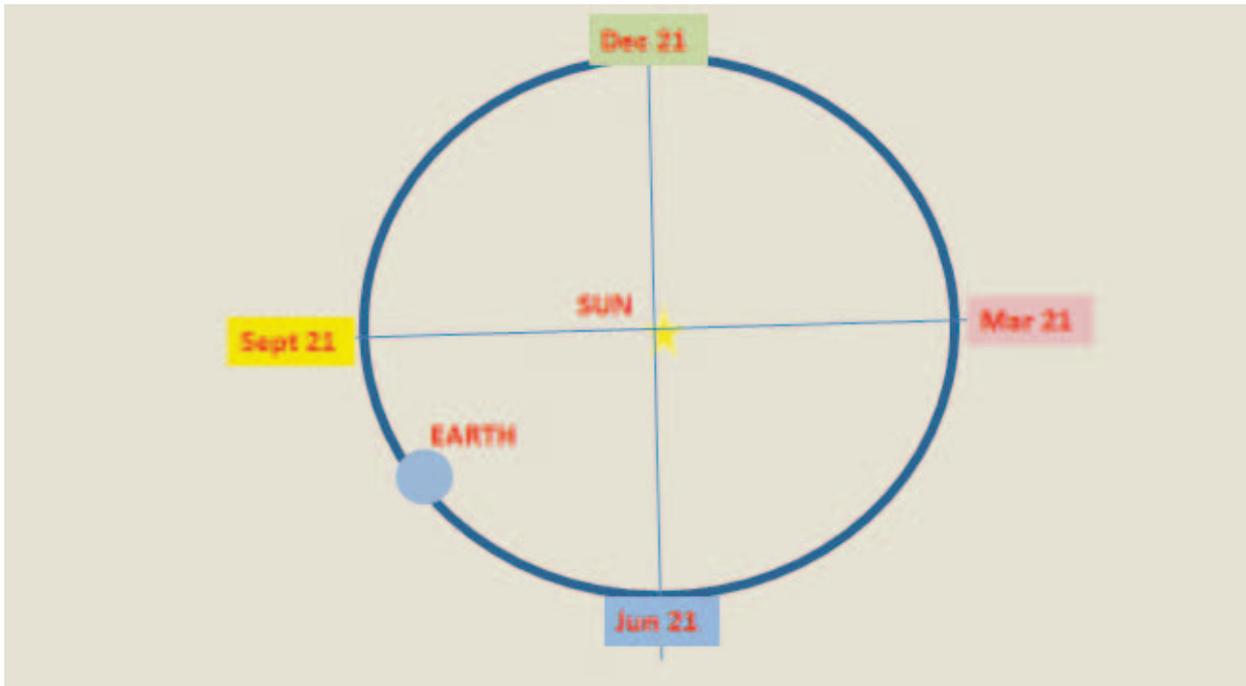


The earth orbiting around the sun takes 365 days.

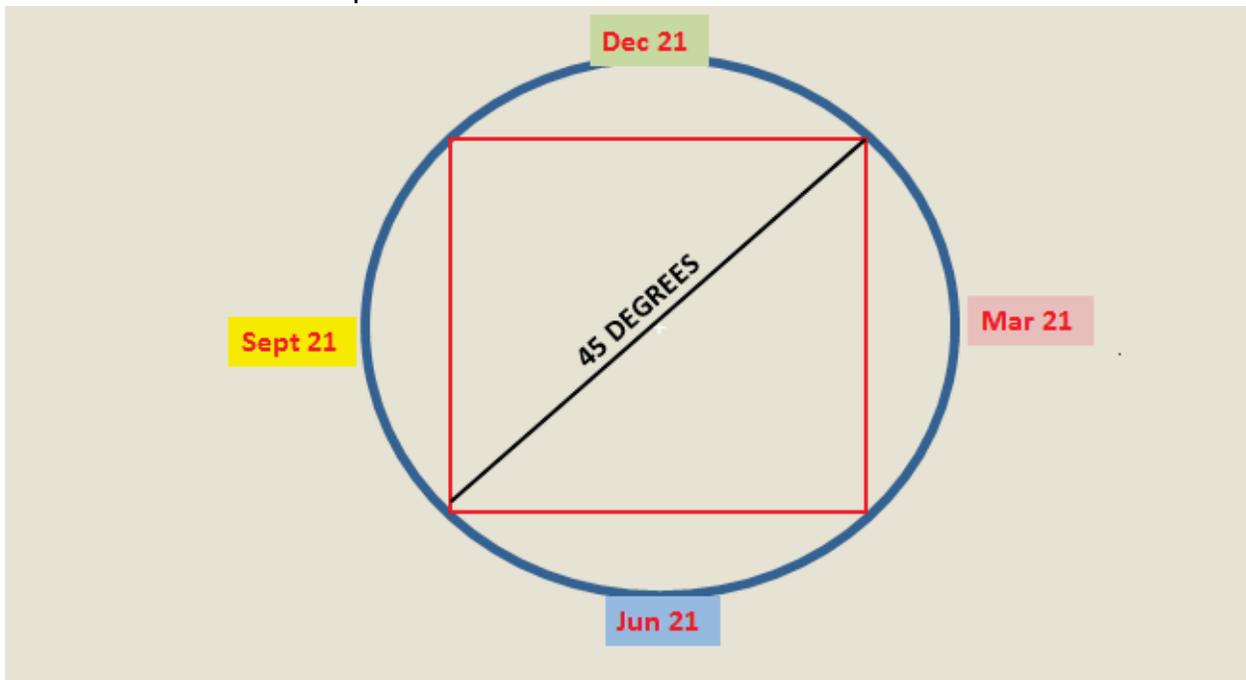
A circle is  $360^\circ$ . The combinations of these two together are the foundation of my concept.



Months become longer or shorter than 31 days in their position in time location, but not in the number of days in each month. The 12 months are equal to  $360^\circ$  at  $1^\circ$  for each day.



I have colored coded the Equinox and Solstice Time Markers.



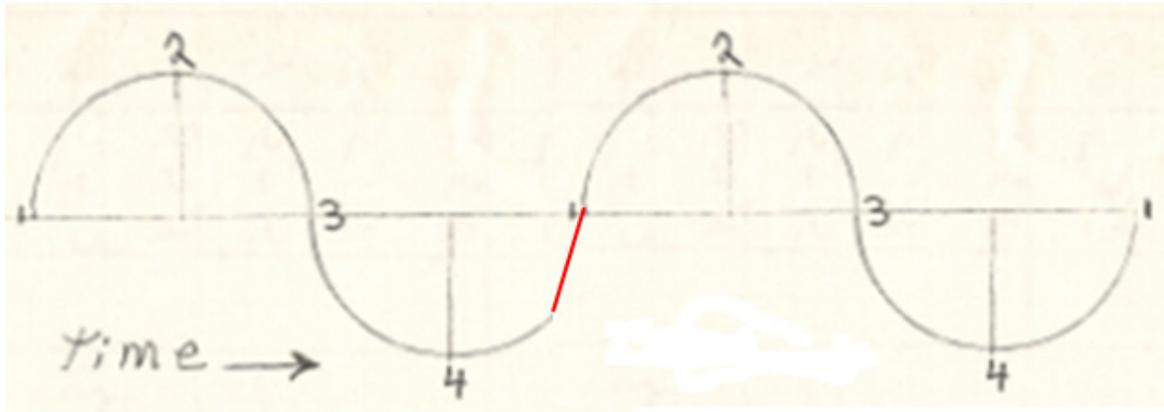
I have color coded the time markers for equations later when adding a new dimension in time. With one look I know where I am in time.

Knowing the time you will know the Price. See the Movie.

<http://youtu.be/BmY-lbzX16Q>

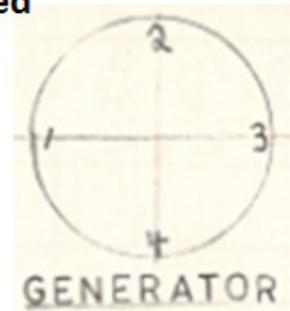
Many more items can be added as needed that I am not showing.

Now adding time! Each time we add it all to gather.



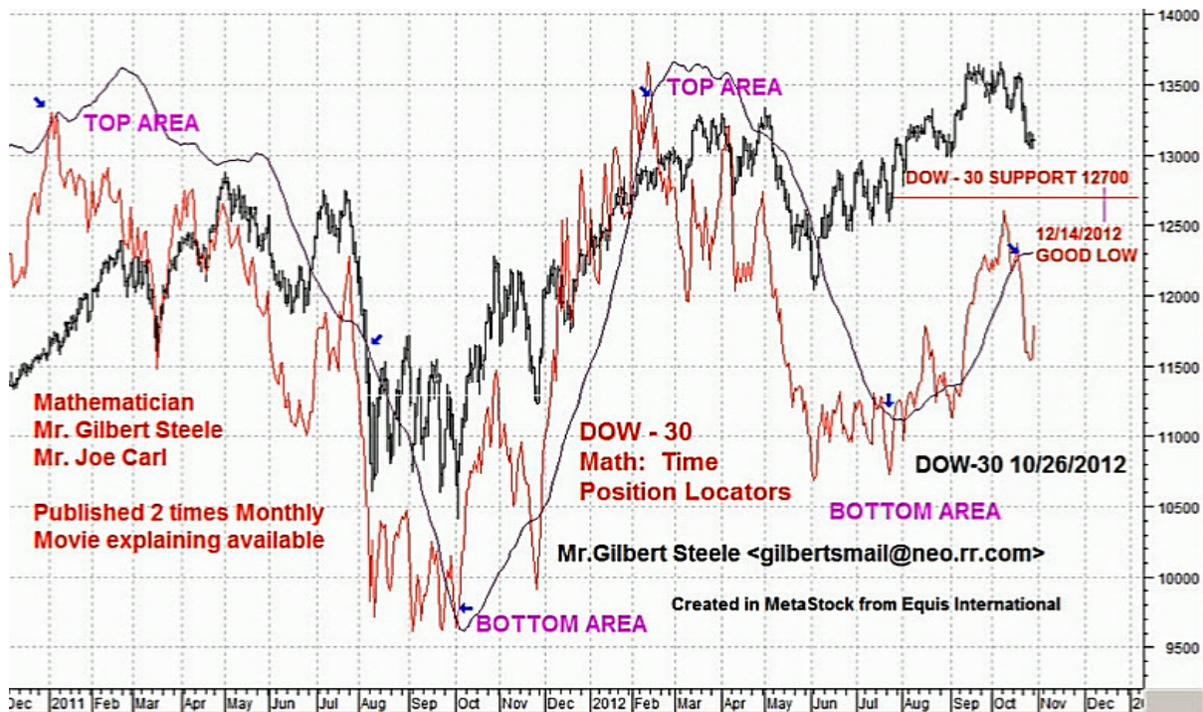
This is based on a 60 cycle sinusoidal sign wave.  
 The time runs 1-4 are equal to 360 degrees.  
 Now we can price time/degree.  
 In other words, we should know what the price is based on where we are in time.

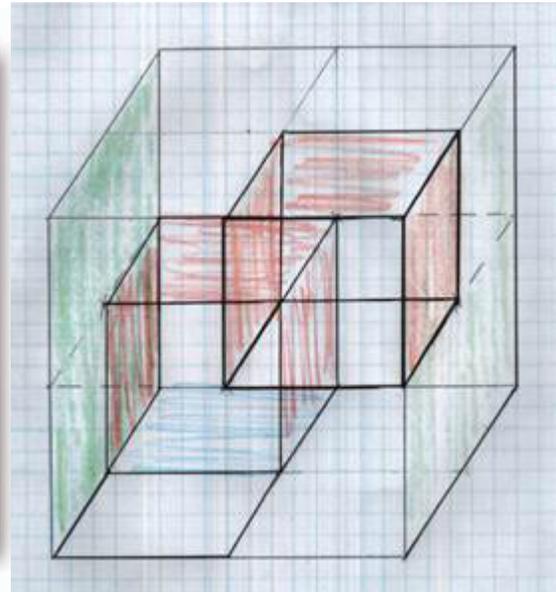
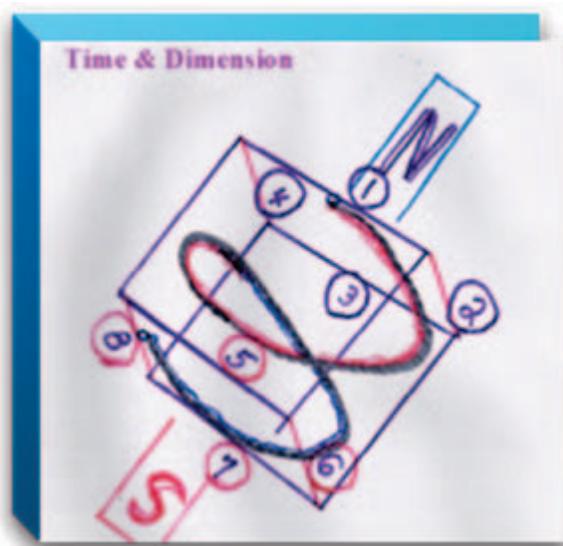
Price location is based solely on time not price.



Time used in the Dow 30 Movie projecting the fall to 12700.  
 Then showing how it was done.

To view the movie go to: <http://youtu.be/BmY-lbzX16Q>





### Gilbert's Methods:

Teaching my math would take some time, as it's comprised of over 40 years of research. I have written math equations in color to project the Time and Location of stocks. The person would need copies of all of the spreadsheets and MetaStock Professional 10.1 end of day data. I would expect you to show proficiency by demonstrating a working knowledge. My ultimate goal is for the student to become a master, no longer needing any help from me. Teaching hidden laws, that I have found, thru 40 years of hard work and research, are not given away freely.



Additional and ongoing support could be provided for anyone who would like to work in partnership with Gilbert. If a seriously interested person wants to learn to make money, cost should be no object. I have done his work for him and he will not have to spend all day in the office making charts. I hope this answer, the questions that I get after each publication.

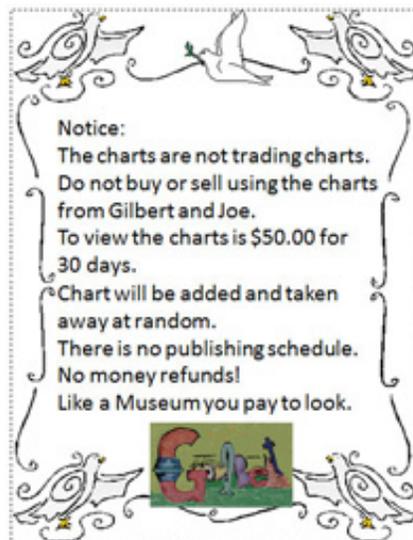
Personal note to readers: I am thinking about selling Photo Chart on the T. W. Magazine. 12/20/2012 - SEE MOVIE

This chart shows the outcome of the prediction.

This chart shows the prediction from the movie submitted to the Traders World Magazine. Gilbert predicted the fall of the Dow Jones to 12700 before the storm hit New York City and predicted on 12/17/2012 the market would start up, and then showed how Gilbert did it. Remember Gilbert's article, June / July 2011 Issue #49 on Page 42. Gilbert called the Major fall of TXN look at the predication. Then read about Gilbert's Vision, the Story "She Died".



[gilbertsmail@neo.rr.com](mailto:gilbertsmail@neo.rr.com)



# «SOMETIMES THINGS JUST DON'T WORK OUT»

By Gilbert Steele

A company I worked for hired a very intelligent Quantum-Math scientist. He singled me out, and said, "I was told you are liked-minded in the math world, and you might have a common interest with me. I would like to talk with you." In time, we became good friends and I started showing him my "Math Modeling" projects that I was currently working on. He said that he liked my work and would like to explore it with me.

**Coming in the next day, I could see he** had been up all night. Eyes blood-shot, he was trying to "solve» the puzzle, and ran out of time. With no sleep, he had to check in for work at the main office. Later that day, my boss informed me if I ever talk to their math man again they will fire us both!

Another man I was working with, was continuing College, and asked if I wanted to meet his college Professor that taught Quantum Physics. Of course I would! She said to my friend, "Have Gilbert tell me something that I don't already know." I thought for a moment, and gave him an «answer» which did not make any sense to him. She, on the other hand, set up a meeting the next week.

Professor Doss, a PHD, and college professor was married a man who also held two PHD's. She was on a team of 5 that created the original electronic watch. Professor Doss also solved the problem in Bouillon Math.

During our first two meetings I showed her my research and she made notes saying she needed to verify times and dates. At the third meeting, as she looked at my work and said,

"I called some very smart people recently, and they recommended this stock." **She showed** me the name, and I acknowledged it.

She continued: «I lost \$87,000 in less than 4 weeks; So much for their valuable stock recommendation." In the fourth meeting, I explained what we could do in the Business World. She became very excited and said, "This idea is not in my world and I like it very much. I will talk to my beloved Husband (still married at that time) about everything." There was no more contact. It was like she had disappeared. Later, I learned of her messy divorce, and suddenly going to work for the U.S. Military. **It was very depressing.** I was so distraught over the matter, that the only person I spoke to for several years regarding mathematics was a confidant of mine, Walter. Walter had worked with Wernher von Braun in America on the V2 rocket projects, and subsequent civilian rocket programs. Walter is extremely learned and excels in mathematics.

At the current time, my business associate has one PHD in math and electronics. We've been working together toward our current goal which is to influence people to make a success of them-selves in the investment world. The future is for those that work and pursue it.

Going to College:

Son said Dad, The Lord said for me to go to College.

I am going to college and become a Pastor. The father said, that sounds good to me.

Son. Two years later the Son said, The Lord said, for me to take up bookkeeping now. The father said, that is fine with me.

Then the Son said, I am going to take up accounting as well.

The father said, have you any idea you are going to do? The Son said no, but I don't think I will be a Pastor of a Church.

After graduation the News Paper ad said, you can apply for the job but, we don't know what we are looking for.

The interview: This is Mr. A and I am Mr. B. We are going to hire you. It seems you are just what we would like in the Corporation. You see, I am putting in \$ 5,000,000.00 dollars and Mr. A is putting in the same.

Your job is to be the third Signer on the checks and to watch over the Corporation.

Note: the father is 91 years old now and this year he will be married 70 years. 5/11/2002

Yes, I miss so many friends that have crossed over now.

[gilbertsmail@neo.rr.com](mailto:gilbertsmail@neo.rr.com)

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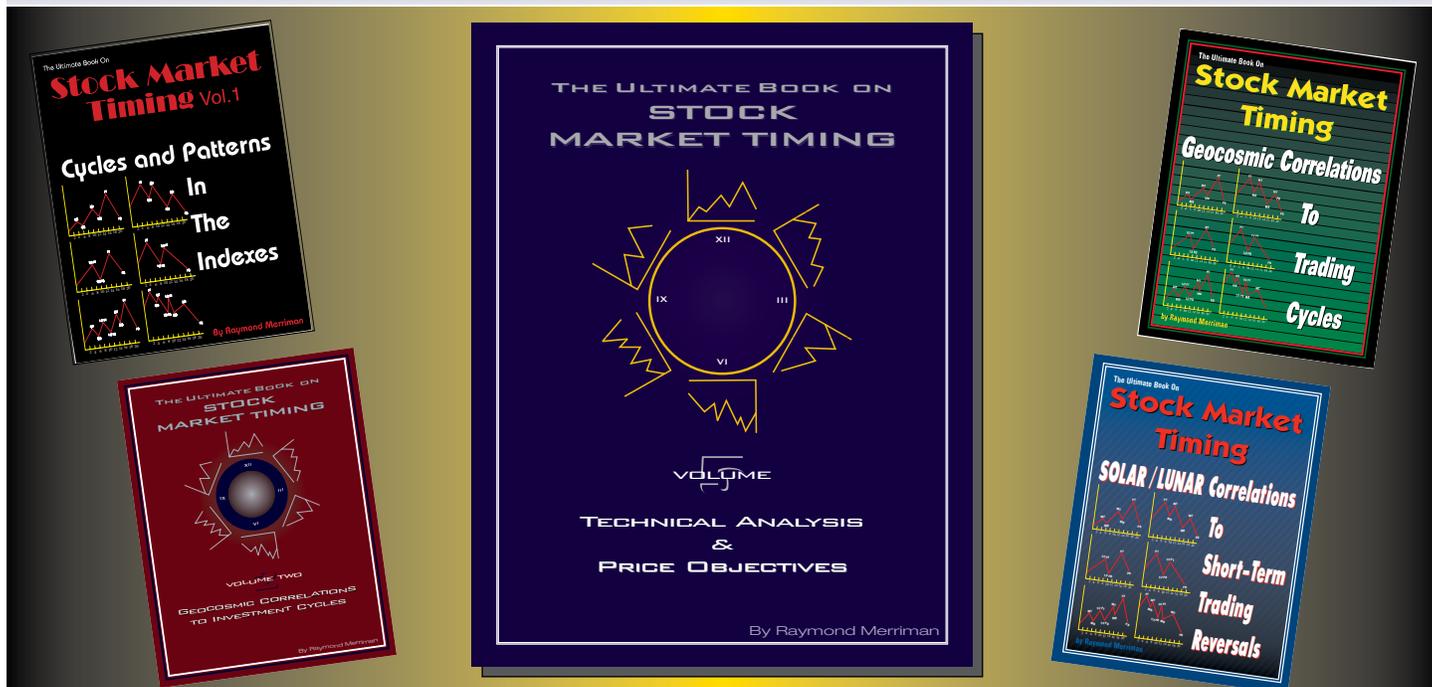
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- Duke O'Neil, President, Capstone Capital Wealth Management, Boulder, Colorado.

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# "SOMETIMES THINGS JUST DON'T WORK OUT"

BY GILBERT STEELE

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WITH NO SLEEP, now he had to check in FOR WORK at the main office. Later that day my boss INFORMED me "if I every talk to their Math Man again they will fire us both!"

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Ms. Doss is a PHD, AND COLLEGE PROFESSOR. Her former husband, at the time, had TWO PHD'S. Ms. Doss was on a team of 5 that created the original electronic watch. Ms. Doss also solved the problem in Bouillon Math. During our first TWO meetings I showed her my research and she made notes saying she needed to verify time and dates, AND SHE WOULD RETURN.

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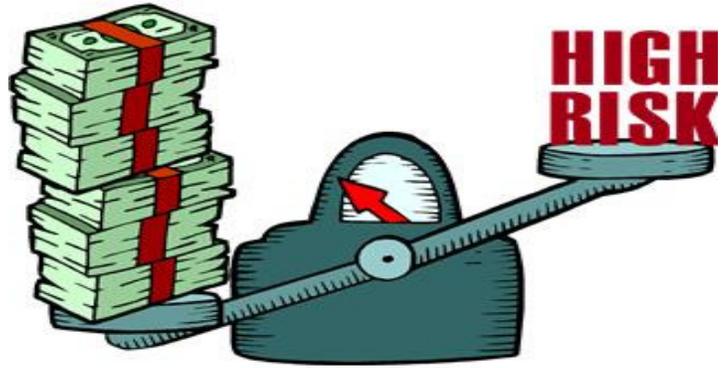
My current business associate has two PHD's one in math and one in electronics.

"I have tried to recall and explain the flavor and mood of events that sometimes just don't work out."

Our current goal is to influence more people to make a success of themselves getting into the investment world. The future is for those that work and pursue it.....

Gilbert Steele ©

# Glaring Money Trends and Risk Flares that Every Trader Should be Following



**By Efreem Hoffman, Founder & Director of Macro-Market Strategy at  
TradingTimeAndPrice.com and Naked SwanTrading.com**

Glaring Money Trends and Risk Flares that Every Trader Should Be Following

-Look no further than what the charts are telling you about the relative outperformance of the consumer class in both China and India. Because price follows decisions, which ultimately drive momentum, I defer my judgment to Momentum Time Maps – produced by Clear View Analytics Inc. -- for identifying Decision Cycles -- the time frames where market players will be clustering their decisions to buy and sell -- on the basis of forward-looking momentum trends.

That means having a constant eye on who the key decision-makers and momentum influencers are, and when they will be synchronizing action for or against the current trend. But, because the inter market disconnects I am about to share with you today are so prominent, you will on only need to observe the price action on a plain vanilla chart to add sensibility and confirmation to my bottom line intelligence.

In my next series of articles, I look forward

to walking you through the Time Maps for each of the markets discussed. The mission will be to help you shock-proof your decision-making from market noise, and keep you focused on the right side of actionable support and resistance levels. Please note that all references to symbols of securities are in TradeStation format [Note: A \$ in front of a symbol represents an index versus an exchange traded fund (ETF) or equity security]. For those of you who are using a different analytics platform to observe market value, you will need to look up the appropriate symbol conversion.

I am current watching several barometers of market health with great attention and detail. They include the pronounced weakness in economic sensitive sectors that have among the highest contribution to GDP, like the Semiconductor Index and Exports (FEXP), brought about by rising uncertainty by purchasing managers, with regard to the fiscal cliff.

All this is occurring at a time when not only food and agricultural pricing is having

a firm bid with periodic bouts of “ag-flation,” but also while global trade is contracting – as currently expressed by a large divergence between Global Shipping ( DJ Global Shipping Index – Symbol: \$DJGSH ), a barometer of goods being moved, and Industrial activity -- as measured by the performance of the DJ 30 Index (ETF Symbol: DIA) and S&P 500 Industrial Sector ETF (Symbol: XLI).

While the US Large Cap Markets (DJ 30-- ETF Symbol: DIA and S&P 500 – ETF Symbol: SPY) and particularly the tech laden NASDAQ 100 (ETF Symbol: QQQ) -- loaded up with big name semiconductor companies (ETF Symbol: SMH) -- have been correcting since the late September high, “Chindia” ETFs, the ETF and Index Symbols, CHIQ (Global X China Consumer ETF), FXI (i-Shares FTSE China 25), INP (i-Path MSCI India Index ETN), \$IINCO (Indxx India Consumer PR Index), and \$III (Indus India Index), have been building pent up energy for another leg top side.

These up-trends in “Chindia” products, that have been established off their low points, respectively, on Oct 4<sup>th</sup>, 2011, Dec 20<sup>th</sup>, 2011, and May 23<sup>rd</sup>, 2012, are showing favorable market momentum and volume structure, in support of continued bullish activity on two significant fronts. First in terms of both relative performance and absolute return; and more importantly, they are actually gaining value, even while their local currencies -- in relation to their US trading partners -- are showing signs of exerting an underlying bid. The relative outperformance of Eastern over Western nations may also be amplified by the repositioning of assets for improved diversification into non-correlated risk factors and stronger geographic GDP growth opportunities.

Should the US economy falter under a confluence of one or more of the risk flares discussed, the structural progress in Asia toward a higher living standard and increased local demand for consumer services, are sowing the seeds for a more resilient economic landscape in that region – especially considering the transition towards favorable demographics, rising currency inflows, and foreign investment. That’s great for Asia, but what does it mean for the western economies, and particularly the US.

It will become increasingly important to keep a close eye on the Electricity consumption, as measured by the Wilshire US Electricity Index-- \$DWCELC, as its topping and unhealthy market action since early August may be the “Canary in the Coal Mine” for economic activity in 2013.

Also, when looking at metrics such as Real-Estate Investment Trust (REIT) performance and the rising affluence of consumers in these regions, there are now clear signs that their home, office, and retail property values -- as measured by the DJ Wilshire Asia/Pac Real Estate Index (Symbol: \$DWAPRS) -- are moving in opposite directions to the US. The glaring divergence in this asset class is not only a result of these improving fundamentals, but is also brought about by an alarming disconnect in the US equity markets. I am referring to the capital migration, that is beginning to show its face, out of the US REITS --particularly the SPDR DJ Wilshire REIT (Symbol: RWR) and the Wilshire US Real Estate Index (Symbol: \$WILRESI) – and into the US Homebuilders – most prominently KB Homes (Symbol: KBH). While the near term movement off the September lows is long in the tooth, the intermediate

term trend appears to remain intact. This trend is largely due to the excess shadow inventory of existing home foreclosures that is not available for sale on the open market. Uncle Sam's efforts to keep this supply off the market is fueling a rush for new housing starts and home construction, as current supply constraints is often making it more cost effective to purchase a new home. Until shadow foreclosure inventory is unwound from the bank's balance sheets, it will be remain virtually impossible to assess the true market value.

The price charts of KB Homes (Symbol: KBH), a notable homebuilder, and the RWR most strikingly reveals the effects of this capital migration; and just what a difference a relative value strategy can make to a portfolio investment- i.e. by going long KBH and short RWR on a beta-neutral basis - that means adjusting position size for their local volatility differences and characteristics.

Other sectors that may get support from this emerging growth theme are aluminum producers and distributors. For one, since this past July, Alcan Aluminum (Symbol: AA) has been building a stable market structure from which to launch off its base). But it will not be until price advances above \$9.88 that the trend can gain some traction.

Another ETF poised to benefit from the convergence of food shortages and rising world demand, brought about by consumers eating higher up on the food-chain, is the Rogers International Commodity Index - Agriculture Total Return Exchange Traded Note (symbol: RJA).

The most critically relevant and

disproportionate underperformance among the asset classes worth noting is driven by the extreme cliff hanger recently staged by the broadest measure of US Corporate Confidence. I am talking about investors that vote with their pocketbooks on the ability for corporations to finance their debts, attracting the necessary capital to fund operations -- at the going market rate -- while remaining solvent and making good on their obligations, without default or restructuring. In each of the major downturns that the US economy has most unfortunately experienced since the dot-com crash of 2000, the Dorchester Capital Markets Bond Index (\$CPMKTB), the broadest measure of US corporate bonds offered a strong leading indicator of financial market stress and economic weakness. The abrupt downturn in the price of corporate bonds is particularly concerning given that since this October 16<sup>th</sup>, they have been persistently falling in value - both when the equity markets have been rising and falling.

If it's not bad enough that earning are contracting, Fast Food and Family Dining is slowing and strongly underperforming the broad averages, including such names as Chipotle Mexican Grill (Symbol:CMG), McDonald's (Symbol: MCD), and Cheese Cake Factory (Symbol: CAKE) - which may be indicating that the consumer is getting tapped out.

Another interesting, but less talked about observation is that Consumer Staples now represents a disproportionately large part of the index relative to ordinary measures ( 13% as of June 29<sup>th</sup> , according to Bloomberg).

It's a sort of catch 22 situation. On the one hand, since it is tightly correlated to the industrials, a further move top side in the

industrials, baring extreme capital flight into less crowded trades, would offer a tail wind for a more bloated -- and in some cases, dangerous valuations. While on the other hand, a sharp contraction in economic activity would lead to large capital outflows.

What's even more unusual in the market today is that the complexion of investor sentiment

has gone from confusing to absurd, and is now playing the role of Jekyll and Hyde. On the one hand, the collective investor mood can be perceived as highly complacent, and on the other hand, the market's "animal spirits" are displaying a message of apprehension and fear, as evidenced through the falling levels in the ratio of Gold to economic pro-cyclical industrial resources -- including Oil and Copper.



**NAKEDSWANTRADING**  
By Efrem Hoffman

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Moreover, the strong underperformance of the S&P 500 relative to both the Euro – the largest currency weighting in the US Dollar Index – and precious metals – including silver and gold on their most recent run-up. The rising pocket book of these emerging super-powers, coupled with long-term inflationary pressures will offer increased demand for real assets, including gold and silver. This will likely drive up commodity prices, and offer an underlying bid for Industrial Metals. The threat of soaring energy prices, combined with a renewed upward cycle in natural gas, may become a real and present danger in 2013, and especially so when taken into consideration with the mounting geopolitical risks in the middle east.

**The Bottom Line:**

We have fundamentally disconnected from the basic reality of the global economy since the March 2009 rally – each QE rally in 2010, 2011, and 2012 has had an increasingly shorter shelf-life with less economic and financial market impact, especially as the profit cycle and cost cutting measures are now peaking out, at a time when currency debasement from falling real asset values are leading to a big divergence between economic sensitive resources and hard assets.

What makes this a very sticky and precarious situation, is that earnings cannot replace revenue growth as profit margins are rolling over. Unfortunately, the only game in town is for Wall Street to incrementally underestimate earnings, to the point that the S&P rallies are fueled by positive surprises.

Be very careful into 2013! – Manage Tail-Risk, and prepare for the worst, while seeding your best opportunities.

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# New Advisory Forecasting Service

## 1) Mikula Forecasting Service

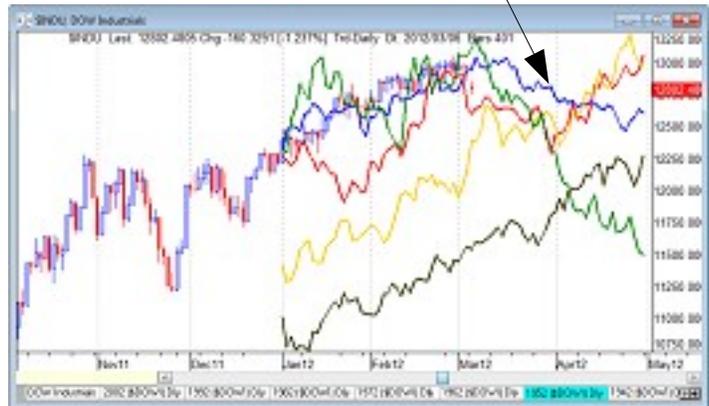
We are now offering the Mikula Forecasting Service. A new advisory and forecasting service for the DJIA30, EUR-USD Forex currency pair, interest rates, soybeans and gold. We are using the Master Time Factor and a few other cycle methods to make the forecasts. Learn more at <http://forecastingmadeeasy.com/wordpress/>

## Forecasting Made Easy 2012

Master Time Factor Forecast For the DJIA30 for 2012.

## 2) Master Time Factor charts

W.D.Gann's most famous forecasting method, the Master Time Factor, is now available in the new software Forecasting Made Easy 2012. The Master Time Factor can now be setup for any market allowing you to make annual forecasts similar to W.D. Gann's 1929 annual forecast, or make short term forecasts for the next turning point. We also have the new Enhanced-Master-Time-Factor which allows for much more forecasting research. If you want to learn the Master Time Factor and forecast the markets, you must have Forecasting Made Easy 2012.



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# Modeling Top Traders



**By Adrienne Toghraie, Trader's Success Coach**

Remember when you wanted to conquer the world, when nothing could stop you from becoming a Top Trader? With a passion for success you developed your system, and over time you began to produce consistent and comfortable returns. You have a supportive family, your dream home, two cars and a country club membership. Comfortable you may be, but a Top Trader you are not.



If you have not yet lost the dream of being a Top Trader, you might wonder what it takes to

be one. After all, you have worked very hard to get this far. Wouldn't it be great to take the next leap. The answer is that the difference between a Top Trader and an Average Good Trader is a very small difference indeed. I have worked closely with a fair number of genuine Top Traders, and I can tell you that to be a Top Trader, you do NOT have to be:

- extraordinarily intelligent
- highly educated
- very lucky
- from a happy and well-functioning family
- brilliant at math
- well-connected
- good-looking

# Trading on Target Free Newsletter



Adrienne Toghraie, Trader's Success Coach

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on Discipline for Traders**

**Adrienne Toghraie, Trader's Success Coach, writes articles that are dedicated to those of you who have mere minutes a day to absorb helpful ideas and creative solutions to nagging problems about discipline in trading.**

## **Giving up the Dream**

If you do not have to be an exceptional person with exceptional resources, you still do have to be willing to take calculated risks. For many traders, the accomplishment of becoming an Average Good Trader is an exceptional accomplishment. But if your goal was to be a Top Trader, and you traded in your goal for security, the part of you that needs that fulfillment will feel like it is in a state of paralysis. Eventually, you will reach that point where even your secure world will start to crumble.

Richard had dreamed of being a Top Trader. After getting off to a good start, he soon achieved a respectable level of success. Within a brief period of time he had married, fathered two children, and bought a home. Life was comfortable for him and his Top Trader goal was within reach. Then, he experienced his first major draw-down. Suddenly, Richard saw what he could lose and he was frightened. He was afraid to take any additional risks because it might mean that he would not be able to keep up with his responsibilities. As a result, Richard forged an unwritten agreement between his trading and his life. He agreed to do what was necessary to maintain his trading at the current level and life would give him what was necessary to keep up the status quo.

This arrangement would have been sufficient to make Richard content but for one fact: he knew that being a Top Trader was the main source of his passion and his reason for being a trader in the first place. He had let go of his dream and what he had in return was security. The security was good for his family and for a part of him that needed it, but not good for that part of Richard that wanted to live life fully.

Inside, Richard's disenchantment began to gnaw away at his spirit. He found it harder and harder to face his trading and his profits slipped away. His comfortable agreement unraveled. After a while, instead of being a Top Trader or even an Average Good Trader, Richard was barely making a living at trading.

So, what are some of the components that Richard was missing?

## **A Continual Winning Strategy**

Marc is a Top Trader who has never given up his dream. From the very start, he knew that he was going to be a Top Trader. Although he did not know the exact steps to take to reach his goal, he knew from experience that each time he overcame a hurdle or conquered a personal limitation, there were lessons to be learned and that an opportunity would open up for him. So, Marc decided to find the right teachers for each step of the way. As a result of this strategy, Mark advanced one notch at a time. Although he does not possess a super intellect, and he is not a great scholar, he is very skilled at getting the best from the best. As Marc progressed in his career, he hired the best and learned from them.

Each time he found himself at a plateau, he discovered how to get off of the plateau. Using this strategy, he realized that he had reached a limit in his trading results by relying on his methodology. The only new territory left to explore was to learn to have a better relationship with himself. Marc realized that he needed to overcome the issues of his past that were holding him back, such as his limiting beliefs, his internal conflicts and his fears. At this point, he became conscious of the importance of psychology to his

trading performance. With coaching, he transformed his limiting psychological issues into a psychological base that would support exceptional trading. At present, he is not only exceptionally good at bringing in trading capital, and creating money for his clients, but after years of siphoning off the knowledge from his mentors, he is now a mentor for others. He says that now being a teacher gives him what he needs to continually grow to the next level of success. And, he is earning around ten million dollars a year.

### **Unlimited Beliefs**

Sam is a young Top Trader who once viewed himself as short, unattractive, and totally lacking in personal appeal and charisma. Nevertheless, he decided that he wanted to be a top money manager. He commenced his career on high hopes and extremely low funds. He decided that if he were going to attract investors, he would need to bring in the largest returns since he felt he wasn't sales savvy. He did not know that the average good money manager brings in 20%, so without that limiting belief he started to bring in more than 100% on family money. Even though he had limiting ideas about himself, he did not have limiting beliefs that he was not going to be a Top Trader. So, with virtually nothing in hand as far as his own capital for trading, Sam took every cent he had and hired me as his trading coach.

Like Eliza Doolittle with Professor Higgins to transform him, Sam learned to transform his opinion about his appearance. First we changed his feelings about the way he viewed his height, since that seemed to be a major issue. Instead of seeing his height as a limitation, he learned that many great men in the past stood no taller than he did and

that many great men today are shorter than he is. He also learned that while he was not physically the man that would make women swoon, he could be charismatic about using his energy to attract people. The right energy could attract not only women and men to him, but investors, as well. He learned that he must take the initiative to meet people in a way that would make them want to seek him out. Each and every lesson was a difficult one for Sam, but because of his determination and his laser-like focus, he has become a top money manager. He needed to feel that he was as tall and attractive as the money he earned in order for people to believe in him enough to trust him with their money.

### **Finding Teachers who can Teach**

Elliott was a Top Trader on the floor who came in from the cold and is now trading off the floor. He started as a floor trader by knocking on doors and by schmoozing people at trader hangouts. By making friendships and using his charm, he extracted information from these traders and learned all he possibly could about floor trading. The more information he obtained in this fashion, the more he increased his abilities and position until he was working as an independent floor trader. Long before he would need to leave the floor, he decided to take the next step and become an off the floor trader.

Applying the same strategy to this move that he did to getting on the floor, he used his charisma to seduce others to teach him about trading off the floor. But, he discovered that the information he derived from charming people was not enough to get him started. So, Elliott started hiring people to teach him. When we worked together and he had recapped who he had hired to teach him, I realized much

of what he learned was not going to make him successful off the floor. Great traders are not necessarily great teachers. Great marketers and seminar leaders don't always give information that will make you a highly successful trader. Once he was directed to the right teachers he was on his way to achieving success as an off the floor trader. Now, Elliott owns two separate mansions and through his organization, he supports twenty people in an affluent life-style. From his trading on his own account, he makes in excess of two and a half million dollars each year.

### **Modeling these Top Traders**

From these three Top Traders, you can extract some of the qualities that it takes to be a Top Trader:

Keep in the forefront of your mind your dream and your goals. Make sure you never take them for granted. Review them often.

Make sure your beliefs are in alignment with your dreams and goals. Strong supportive beliefs in the best of yourself and your ability to achieve your dreams and goals are the foundation for building success.

Hurdles are part of the journey and with each hurdle there is a valuable lesson to learn. Think of them as opportunities for growth. Find traders who are successful in the trading that you want to do and model them.

Find teachers who know how to teach. Ask traders who are successful to give recommendations on good teachers.

Find a traders coach who you feel comfortable with, who will assist you in eliminating the sabotage that is holding you back, and will be there for you to keep achieving new levels of

success.

Whenever you are on a new plateau, think of it as a stepping stone to the next level. The minute you stop growing you set up the environment for sabotage.

Always work on a better relationship with yourself by overcoming your fears and conflicts.

Charismatic energy is the best energy for having a good relationship with yourself and other people. This energy will bring out the passion in you, which will motivate you to focus on your dreams.

Mentoring for others is one of the best ways to learn new lessons for yourself. Teaching will open you up to a part of yourself that needs to learn and grow.

### **Conclusion**

Top traders have a formula for being on top and when you apply this formula, you too can also reach high levels of success. To be at this elitist status requires you to bring out the best in yourself and sometimes that best is not enough. But, if you do what Top Traders do, think how they think and work as hard as they do, you are more likely to reach your dreams and goals. The important thing to realize is that by modeling on these Top Traders the road is not as rough.

# Several "Combined Views of The Masters" Trading Seminars will be Presented in 2013!

By Robert Giordano



I am Robert Giordano President and CEO of Pivot Point Research Inc and will be holding several LIVE "Combined Views of the masters" 1 and 2 day trading seminars throughout 2013!

The tentative locations will be Manhattan NY, Atlantic City NJ as well as several other US locations to be announced.

Each seminar will present several full and part time Astro/Technical strategies discovered and utilized by Mr Giordano himself along with several affiliate and sponsor groups speakers.

## Featured Topics Will Be:

### Who are the Masters

An in depth Biography of the 20th centuries most famous and yet highly misunderstood forecasting masters WD Gann, George Bayer, RN Elliot along with several not so well known others.

### What I found

After spending more then 15 years testing and re-testing many different market forecasting systems invented and explained by the numerous so called modern day forecasting masters, I have come to the following conclusion: To me it was only this small handful of traders which consistently shown an accuracy ratio well above the laws of chance. I came to this conclusion only after several hidden key concepts had been found within their legendary works.

One of my biggest harmonic discovery's was found hidden within hand drawn Price and Time charts!

It was only after I began to scale and re-scale the hand drawn Price/Time charts using a prototype of the new "Gann Grids Printing Program" that I began to see the true value of their master overlays and indicators. I also began to see most stocks, commodities and

indexes worked primarily off of different price and time harmonics proportions which could only be found using several of these highly unorthodox research methods.

In my opinion, each harmonic key held several of the secret ideas hidden within the planetary price channels so vaguely spoken of by WD Gann in his astro letters, the general concept behind the Elliot wave price and time periods, and the George Bayer elliptical chart patterns.

### **Core Ideas Shared By Each**

Though each individual trader had developed their own unique sets of tools, ideas and forecasting applications there seem to be a single core idea shared by each.....Their knowledge of natural law!

Each felt the natural laws as understood by the ancient mystery schools were the keys for not just understanding price and time fluctuations within universal markets, but were also the cause for almost all natural and periodical events which seem to follow some unexplained pattern or time code.

According to each this unique timing technique vibrates at specific lengths throughout our past and continues endlessly into the future.

This concept according to them also controlled most events, repetition of events and the cyclical periodicity within all parts of our natural environment.

Some examples would be: the ebb and flow of tides, periods of famines, periods of floods, wars cycles, earthquake cycles, natural growth spiral mathematics, natural plant, human and animal growth time tendencies, planetary rotation cycles and the cyclical nature of our

financial markets.

### **What I Feel They Found**

Through the use of the special hand-drawn charts combined with their unique mathematical forecasting tools, insights and overlays it is my belief they were able to see at a glance once the proper price scale was found many unique support and resistance levels inherent within the markets they were researching.

Unfortunately each set of support and resistance level calculations could only be found through extensive trial and error research on every concept discovered by each.

But once found each fantastic mathematical tool when properly combined with their unique planetary energy data gave many accurate and documented forecasts weeks if not months in advance as past records have shown.

### **How!**

Though I do not claim to understand all the unique concepts and ideas within this most elusive subject I do however feel our New "Gann Grids Ultra software" can help unlock at least some of the hidden "why's" behind their methods.

I feel by being able to see at a single glance exactly what the 3 masters where trying to convey on screen, the user can now perform in just minuets research projects which in the past would have taken weeks if not months to complete by hand!

What Is Gann Grids Ultra?

The Gann Grids Ultra Basic and Advanced are unique software package built and used by us at Pivot Point Research.

Each unique and specialized research product was built to research and test only the highest percentage worthy forecasting applications learned within the works of the legendary WD Gann, George Bayer , RN Elliot and others

Gann Grids Ultra's primary goal is to set up actual price and time forecasting models for most stocks, commodities and indexes along with finding unique sets of stop loss order placement locations not found by any other software on the market

With our new 7.0 version of Gann Grids Ultra you will no longer need to hand draw all the applications read about within their books and courses on our print version's charts as you can now see most of the highest percentage single systems each had to offer on screen with a simple click of a button!

### **Gann Grids Ultra Basic And Advanced Version 7.0 Highlights**

The areas of study highlighted within the New "Gann Grids Ultra Program" are based on the sacred sciences of:

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Golden spirals

Golden sections

Sacred geometry using Gann angles and squares

Sacred proportions using Gann angles and squares

Forecasting price cycles using natural squares

Forecasting future time cycles using natural squares

And sound, numbers, and vibrations in harmonic law

The astronomical and astrological secrets hidden within the universal principals of mundane events include:

The basics of financial astronomy

The basics of financial Astrology

Energy date cluster research or mundane astro research

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# How To Develop a Winning Trading Strategy

By Daniele Prandelli

For some people it seems impossible to ever make money in the markets. Whatever they trade, they always seem to lose. But there is a fundamental mathematic reason that proves this does not have to be true, and this reason is simple: if you can lose money, you could win money as well, if only you traded in exactly the opposite way as you do when you lose. Everyone in their trading life, after a constant string of losses, asks themselves if there is a way to trade in the opposite direction, and in this way turn the losses into profits! And the annoying thing is that there is truth to this reasoning!

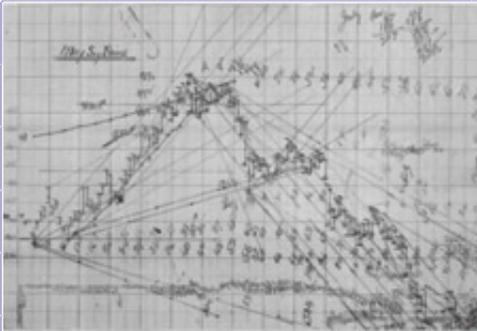
But when you start to think in this manner, your mind becomes confused, and it seems almost impossible to be able to do the contrary... Why is this? Because we are really not aware of our trading process. We lack precise rules, and are not disciplined, and this is the exact reason why people are not able to make money trading. It is because they really do not understand what they do wrong and why they lose money. If you understand exactly why you lose money, you will be able to learn to make profits as well. This is like a mathematically precise psychological rule. If, in a sum, you have a total of 5, with one addendum being 3, you know that the other addendum must be 2! It is the same thing with your trading. If you know why you lose, you know how to win as well.

So, following this line of reasoning, I created my own personal trading methodology. In analyzing my losses, I saw 2 major problems:

I had big losses and small profits  
I had too many losing trades

So, I concentrated my effort to solve this problem. For those who don't know me, I use a specific price target technique which allows me to trade with small stop-losses, while leaving the profits to run, To do this, I use very precise price points (which I call Key Prices), which work by providing important support and resistance or acceleration areas. This knowledge allows me to place my trades at a specific price target which allows me to trade with very tight risk management around these points. Using this technique, I can be stopped out 1-3 times with very small losses, while waiting for the market to break away from this Key price level and begin its run, and when it does so, the profits produced are many times the amount of the 1-3 small losses taken to enter the trade at the Key point. Along with these Key prices, I follow a time forecast model given by my of Polarity Factor System, which complements the price levels with the important expected turning points in time.

To demonstrate the results obtained by following all these rules as explained in my Polarity Factor System Course, I will show you the results for an account that I was managing. I have records of all my trades on the contract of the S&P500 Future exp. March 2012, the contract ESH2 (I will summarize the results here, but for those who would like to see the specific trades, they are posted at this link: <http://iaminborsa-eng.blogspot.se/2012/03/>



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**BY DANIELE PRANDELLI**

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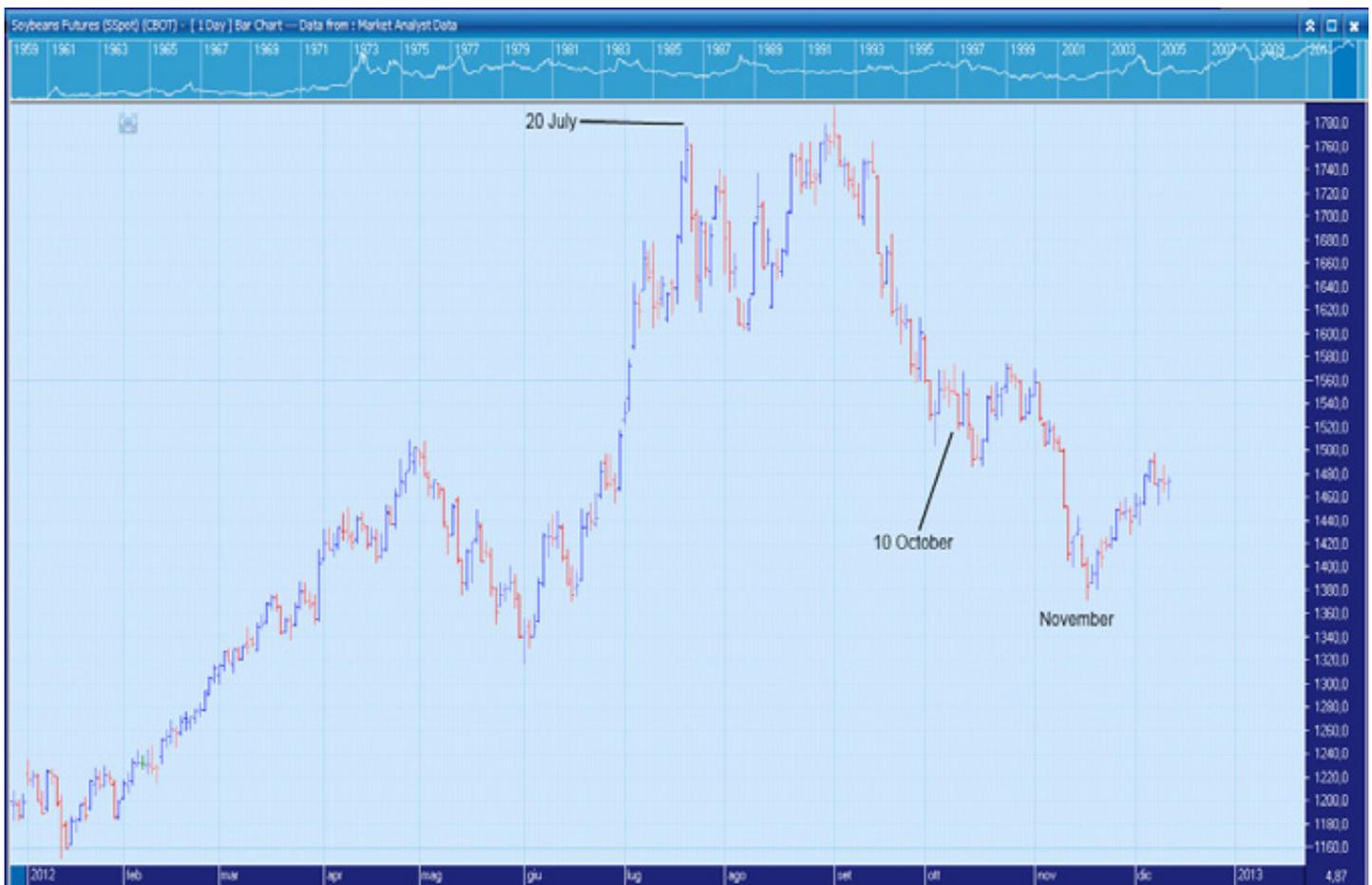
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[is-real-trading-possible.html](#)). This is an account which I trade using generally only 1 contract, though in exceptional cases I used 2 or 3 contracts. From the 14<sup>th</sup> of December 2011 until the 14<sup>th</sup> of March 2012, (3 months), I gained 4782.82 Euro, which is around \$6,250 US Dollars. I think this is not bad, considering that I was working with an account that started with only \$14,000 US Dollars, so a return of approximately 45% in 3 months, or 15% a month on average. Also, I generally traded only 1 contract, and it is not easy to create a strategy with just 1 lot.

Over this period, I traded 141 buy/sell lots. I pay around 3 Euro per buy or sell per contract. So I paid  $141 \times 3\text{€} \times 2 = 846$  Euro in commissions. There were 67 trades with profits and 46 trades with a loss, meaning that there were 59.29% winners to 40.31% losers. Some might consider this not a very

good percentage! Many people ask me what percentage of success of my strategy has, but I think this is the wrong question, though inside it is the reason why people are not able to understand why they lose money. If I can make two trades with a loss, and just one with a profit, with the end result a profit of 30 points, I can easily accept my low rate of wins with pleasure!

So, the most important thing should be evident! It is not important how high the rate of winning trades is, but how much I lose when I close a trade in loss vs. how much I win when I close a trade in profit. When I trade using my Key price points, I am able to use stop losses of only 3 points, but my average winning trade is over 20 points. So, even several losses are over compensated by just one profitable trade. This is what you need to understand and take advantage of in



your trading, and is why I have said that you must always create a strategy that permits you to cut the losses and to let the profits run! This risk management system is explained in my Polarity Factor System Course, available through Sacred Science Institute. If you have a way to indicate key price levels, you can use those points to trade very effectively using these tight stop losses. Adding a layer of timing to the system through the study of cycles taught by WD Gann, I also have an intermediate forecast model which I call my PFS Model, which indicates important turning points of several days to a couple of weeks. When I watch these Key Time Points conjoined with the market's movement around the Key Price Levels, clear and tradable indications are given as to the intermediate changes in trend. Sometimes these changes can occur with several choppy swings at a top or a bottom, which will often leave a trader who enters too early getting stopped out before the trade begins. In this situation, you need a risk management system which will allow you to enter again, if stopped, and again, at each opportunity, so that in case the market has

a sudden powerful movement, one will catch the profitable trade. But if your stops are not tight enough, your capital will be eroded, and your overall results will suffer. With my 3 point stops placed at my Key price points, I can always limit my losses, while still being in the market when it begins its run.

Now that we've discussed the Key price areas and the risk management system, let's take a look at the PFS time forecast, that I know it is the most exciting part of the study. The following chart shows the PFS for the Soybean market for 2012.

As you can see, the trend was up till July, then descended until October, then up again. We are looking at this model for the general trend, and as you can see looking the Soybean Chart, it worked well, and was a good guide to trade the trend:

The PFS was up until July, where a final top on July 22 was indicated, then a descent until October. Soybeans followed this up trend, starting the year around 1219 points and on



Friday, July 20 (22 was Sunday), Soybeans closed at 1757 points. Not bad! But looking the PFS, it is time to close the position because it is down until October 10. On October 10, Soybeans was at 1523 points. Again a good hit. After October 10, the PFS is up, but Soybeans continued down in the first part of November before turning. Now Soybeans is back near the October 10<sup>th</sup> level, with an up movement from mid-November, rejoining the expected trend. I do not trade long term, I use a mid-term strategy with mid-term prices. For example, I didn't remain SHORT during the descent of November, but when the trend changed, I I entered LONG just on November 20, above 1400 points, because it was a one of my mid-term Key prices.

These are examples of the trades that are posted on my Daily Report Service. I have also now made available the **PFS Forecast Bulletins** for the full year of 2013 on the S&P500, Corn and Soybean Markets. These Bulletins are published by Sacred Science Institute ([www.sacredscience.com](http://www.sacredscience.com)), and include a Yearly Report where I give the PFS Models with the general trend, intermediate time turn indications, and impulse points throughout the year. The service also includes ongoing updates during the year giving the relevant Key prices to use in trading these markets. On the Sacred Science website, you will also find information about my two trading courses, **The Law of Cause & Effect**, and **The Polarity Factor System**, as well as trading records, information about how to join my blog, and more.

*Daniele Prandelli*

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# This is the Mindset of a Successful Trader



**By Bennett McDowell, TradersCoach.com®**

your psychology and beliefs will be a major determining factor in your trading results. Consider this example, where the same successful trading approach is used by a hundred traders and usually no two of them will trade it exactly the same way. Why? Because each trader has a unique belief system, and their beliefs will determine their trading style and their trading results. That is why even with a profitable and proven trading approach, many traders will fail. They do not have the proper belief system to enable them to trade well. In other words, they lack «The Trader's Mindset.»

When you encounter psychological issues it is best to recognize the issues, just be aware of them and don't deny they exist. In order to «fix» psychological issues, we must first become aware of the issues that are causing the problems in order to heal. This is much of what psychoanalysis is all about. The psychologist or psycho-therapist tries to get

the patient first to recognize issues that are causing their problems. The patient must believe that these issues are causing the problem in order for the patient to heal. The reason this process can take so long, perhaps even years, is because the patient needs to not only recognize their problems, but must accept that there truly is a problem. They must take responsibility for their problems to heal. As traders, we must take responsibility for our trading results in order to make changes and be profitable.

Success in trading is a direct result of a sound trading system, sound money management, proper capitalization, and sound psychology. All of these must be in sync to be successful in your trading. The only area where you may need additional help once you have mastered your trading skills is your psychology.

Mastering your psychology is an ongoing process that really never ends. To master your

psychology to be a profitable trader can take time, and the amount of time will be different for each trader.

Here is a list of common psychological trading issues and their causes:

Fear Of Being Stopped Out Or Fear Of Taking A Loss: The usual reason for this is that the trader fears failure and feels like he or she cannot take another loss. The trader's ego is at stake.

Getting Out Of Trades Too Early: Relieving anxiety by closing a position. Fear of position reversing and then feeling let down. Need for instant gratification.

Adding On To A Losing Position (Doubling Down): Not wanting to admit your trade is wrong. Hoping it will come back. Again, ego is at stake.

Wishing And Hoping: Not wanting to take control or take responsibility for the trade. Inability to accept the present reality of the market place.

Compulsive Trading: Drawn to the excitement of the markets. Addiction and Gambling issues are present. Needing to feel you are in the game.

Anger After A Losing Trade: The feeling of being a victim of the markets. Unrealistic expectations. Caring too much about a specific trade. Tying your self-worth to your success in the markets. Needing approval from the markets.

Excessive Joy After A Winning Trade: Tying your self-worth to the markets. Feeling

unrealistically "in control" of the markets.

Limiting Profits: You don't deserve to be successful. You don't deserve money or profits. Usually psychological issues such as poor self-esteem.

Not Following Your Proven Trading System: You don't believe it really works. You did not test it well. It does not match your personality. You want more excitement in your trading. You don't trust your own ability to choose a successful system.

Over Thinking The Trade, Second Guessing Your Trading Signals: Fear of loss or being wrong. Wanting a sure thing where sure things don't exist. Not understanding that loss is a part of trading and the outcome of each trade is unknown. Not accepting there is risk in trading. Not accepting the unknown.

Not Trading The Correct Position Size: Dreaming the trade will be only profitable. Not fully recognizing the risk and not understanding the importance of money management. Refusing to take responsibility for managing your risk.

Trading Too Much: Need to conquer the market. Greed. Trying to get even with the market for a previous loss. The excitement of trading (similar to Compulsive Trading).

Afraid To Trade: No trading system in place. Not comfortable with risk and the unknown. Fear of total loss. Fear of ridicule. Need for control. Fear of another loss. No trust in your trading.

Irritable after the Trading Day: Emotional roller coaster due to anger, fear, and greed. Putting too much attention on trading results and not enough on the process and learning

the skill of trading. Focusing on the money too much. Unrealistic trading expectations.

Trading With Money You Cannot Afford To Lose Or Trading With Borrowed Money: Last hope at success. Trying to be successful at something. Fear of losing your chance at opportunity. No discipline. Greed. Desperation.

These are by no means all the psychological issues, but these are the most common. They usually center on the fact that for one reason or another, the trader is not following their chosen trading approach or system. And instead prefers to wing it or trade their emotions which in trading will always get you in trouble.

Our goal as traders in regards to psychology is to maintain an even keel so to speak when trading. Our winning trades and losing trades should not affect us. Obviously we are trading better when we are winning, but emotionally we should strive to maintain an even balance emotionally in regards to our wins and our losses.

Obtaining "The Trader's Mindset" takes time. It will happen when it happens, and when you achieve this level of mental ability; it will come after working long and hard on yourself. It may even happen without you even knowing it. It usually happens when you least expect it.

Below is a list of what one feels after acquiring "The Trader's Mindset."

- Sense of calmness
- Ability to focus on the present reality
- Not caring which way the market breaks or moves

- Always aligning trades in the direction of the market, flowing with the market
- Not caring about the money
- Always looking to improve your skills
- Profits now accumulating and flowing in as your skills improve
- Keeping an open mind, keeping opinions to a minimum
- Accepting the risk in trading
- No Anger
- Learning from every trade
- Winning and losing trades accepted equally from an emotional standpoint
- Enjoying the process
- Trading your chosen approach or system and not being influenced by the market or others
- Not feeling a need to conquer or control the "market"
- Feeling confident and feeling in control of "yourself"
- A sense of not forcing the markets or yourself
- Trading with money you can afford to risk
- No feeling of ever being victimized by the markets
- Taking full responsibility for your trading
- When you can read the list above and genuinely say that's me, you have arrived!

**Bennett A. McDowell**, founder and chief trader at [www.TradersCoach.com](http://www.TradersCoach.com). He began his financial career on Wall Street in 1984, and later became a Registered Securities Broker and Financial Advisor for Prudential Securities and Morgan Stanley. Bennett is considered an expert in technical analysis; he frequently lectures and authored bestselling books like "The ART® of Trading", "A Traders Money management System", and "The Survival Guide For Traders".

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# Trading OUT of Randomness

By Rob Mitchell



As traders we often lose track of the big picture we are trading in. How we trade in the moment and how it impacts our bottom line in time is a topic rarely addressed by traders.

Counter-Trend Trader:	Trend Trader:
<ul style="list-style-type: none"><li>• Has smaller average trades over time</li><li>• Trades often</li><li>• Can have high expenses from commissions and slippage</li><li>• Tends to be more consistent in a period of time</li><li>• Can sometimes recover from draw-downs more quickly</li><li>• Requires less patience</li><li>• Smaller stop loss</li><li>• More exciting and actively engaging</li><li>• Can often tell if the strategy is working sooner / in less time</li><li>• Psychologically easier to do in many ways (especially for experienced, nimble traders), but may have pitfalls</li></ul>	<ul style="list-style-type: none"><li>• Gets caught in big moves</li><li>• Trades less frequently</li><li>• Has lower costs of trading / commissions and slippage</li><li>• Can have long sequences of trades that are losers</li><li>• Can take a long time to recover from draw-down</li><li>• Requires more patience</li><li>• Bigger stop loss</li><li>• Less exciting and more passive</li><li>• Often cannot tell if the strategy is working for a long time / many trades</li><li>• Psychologically harder to do in many ways but may have better results; especially for small size traders</li></ul>

Illustration 1

By being aware of the big picture, traders can avoid pitfalls that can cause failure even when a trader wins a high percentage of the time.

There are several ways the trading decisions we make influence our bottom line. First, is the type of trading we do. Different types of strategies have different statistical profiles. For example, if you are a counter-trend trader, typically you will win a fairly high percentage of the time, but your average trade may be smaller than trades that trend traders get caught in. As a counter trend trader, it is easier to trade from a psychological standpoint because of the high win percentage. Counter-trending can also have fairly small stops which also helps in this same way. The trade-off for counter-trenders is the ratio between the average winner and loser can be relatively small. It is not uncommon then for a counter trend trader's profile to win, say 75% of the time, with an average win/loss ratio of about 0.5 (ie. a win of 2 and a loss of 4). In other words, the average win is only about half the average loser, but the losers do not happen that often.

There is measure we can use to summarize the above numbers. It is the Expectancy formula:

$$\text{Expectancy} = (\text{Probability of Winning} * \text{Average Win}) - (\text{Probability of Losing} * \text{Average Loss}).$$

So, for the above profile, we would have something like  $(0.75 * 2) - (0.25 * 4) = 0.50$ . This is a profile with positive expectancy where you expect to make \$0.50 for each trade on average.

Traders who elect to trade trends can also do well even though they are doing the opposite as the counter-trend trader in some respect. A trend trader will get caught in big winners, but they will not come as often. Additionally, a trend trader may go through periods of many losers as the market is in periods of consolidation. Markets may consolidate as much as 70% of the time, so some trend traders may only win 30% of the time. However, the average winner may be many times the average loser, maybe even as much as ten times,. For the purpose of this article, let's say eight times, or 8:1.

If we apply our summary expectancy equation to this, we get  $(0.30 * 8) - (0.70 * 1) = 1.70$ . These numbers are not intended as a comparison of the efficacy of these two

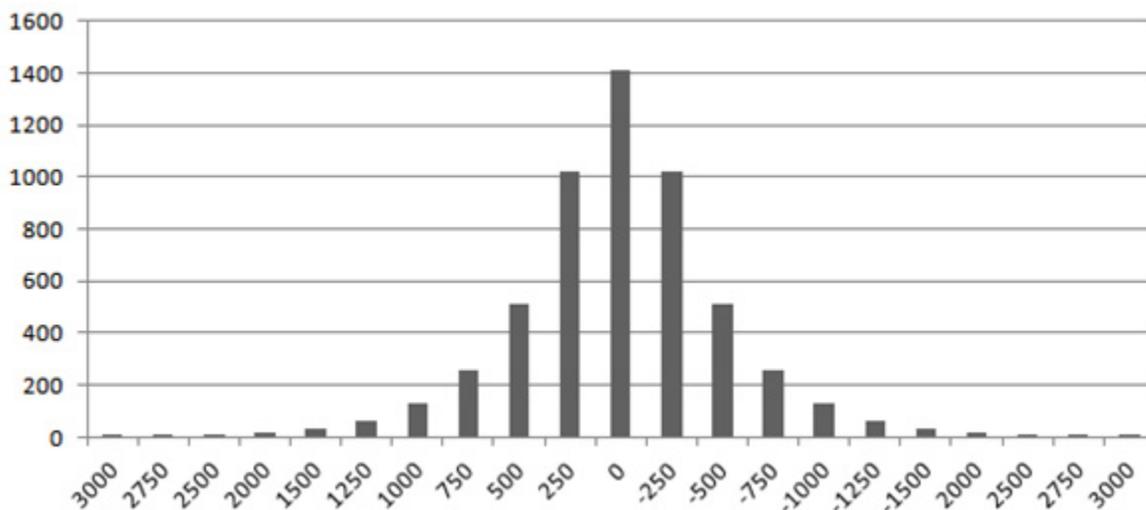


Illustration 2

approaches. Both approaches could result in winning in the long run. Here are some of the pros and cons of each strategy (without regard to trading timeframe): See illustration 1.

As you review this list, you may mentally plug yourself into the various traits and decide which might work better for you based on your personality. As always with trading however, there are other factors which can impact you. For example. If you are trading 1 lots and you are counter-trending, you may have a tendency to take targets by getting out of trades at a profit. This of course feels good and is good psychology. But what can happen is you end up winning a very large percentage of the time, but the occasional big losers and trading expenses make you a break even trader.

One lot trend traders, of course are less subject to this targeting, so it is a generally better strategy for the small trader to be a trend trader. Of course it is very hard to implement because you have to stay with trades for long periods of time. If you are a screen trader, this is very difficult to do psychologically. And this makes trading difficult at best.

If you are able to trade multiple contracts, then you can develop strategies to take shorter counter-trend strategies, but also keep portions of your trades to stay with trades that end up being runner trades. This can happen about 30% of the time if you recall the assumption/estimate that the market might consolidate up to 70% of the time. So, you can try to let the winners run with a portion of your original position. This makes a kind of hybrid strategy for money management that can balance trader psychological issues that can lead to success.

This kind of thinking leads to a second point I wanted to cover about trading and aligning ourselves with the big picture in a way that can increase the likelihood we will win in the long run. This has to do with trade distributions. This is a form of statistical analysis of our trades over time which enables us to make better trading decisions. I find doing this graphically is much more intuitive, so we will do it with some graphs.

The most basic sort of distribution and the one on which most statistics is really based, is the basic bell curve. A bell curve is a balanced distribution you will generally get if you flip coins and tally large sequences of heads and

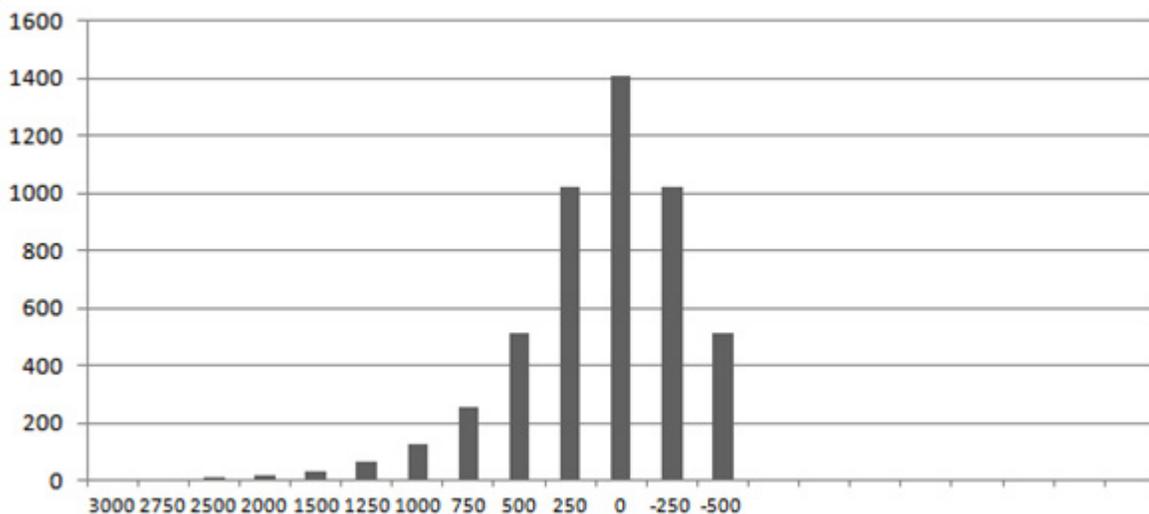


Illustration 3

tails. This is similar to a trading system or approach. What happens generally is you will get many sequences in trading that are small winners and losers. So you will get a clustering in the middle near zero dollars. Then you will occasionally get big winners and losers. So, if you plot the sequences of trades in a type of graph called a frequency distribution, without any stops etc. You may get something that looks like the following. See Illustration 2.

What we have in the above is a trading approach that took about 5500 trades total but did not use any money management. What this trading approach has done over this period is break even. The number of winners and losers is evenly distributed. We can tell this more-or-less by looking at the shape of the curve. It is even. In financial markets, we rarely deal with normal distributions. This is true because financial markets do not move randomly. As mentioned, they consolidate a good part of the time and then they make fairly big moves. This is why trend following that we discussed above can work.

So, in the middle of the curve above we have about 1400 breakeven (\$0) trades in the middle of the curve and on the outside of the curve we have a couple \$3000 winners (left), and a couple \$3000 losers (right) and each increment is evenly balanced with the other side of the curve.

As traders, we can shift the distribution of the above curve by simply placing a stop loss order on our strategy. Ideally, this would chop off a portion of the losing trades on the right and would cause our distribution to skew to the plus side. So, if we had an ideal world, and placed a stop loss for trades that exceeded \$500 against us, the curve would look like this. See Illustration 3.

Now what we have theoretically done is remove all the of \$750 losses (and larger) and made this approach highly profitable. Of course, this will not actually happen in reality because many of the winners in a given strategy will go through the stop and will end up becoming winners later. This will cause the overall curve to change and most likely be less profitable. But, it may very well be profitable by placing the stop loss there. This is, in essence, the simplest form of designing a trading strategy or system and is a very important concept for traders to understand. Further, because we did it more or less exclusively with a stop loss order, it would actually be more accurate to call this a money management system/strategy. In my experience most successful trading approaches are just this; a way of managing risk on an ongoing basis. This is also one of the biggest misconceptions for most beginning traders; that successful trading *is* risk management.

There is another issue going on here. As we move more to the right of the distribution or more to the left, we have progressively less control of the result of the trade. This is true because you do not get market moves of \$3000 very often. and you get small moves quite often. So, the further out we place the stop on the right side of the curve, the more likely it will be that it will improve our strategy's performance.

We began this article talking about trend based and countertrend based approaches so let's contextualize this. The above curve might approximate a strategy close to a trend following approach where we will get caught in a number of big trades, but will have a lot of trades clustering around breakeven to small losers. A counter-trend approach would likely

reduce the losing side of the distribution (the right side). This is true because countertrend approaches will tend to buy closer to a market low or sell closer to a market high and therefore have smaller stops. In exchange for this, it will likely get out sooner and so will not likely capture the big \$3000 winners for example.

Because the counter-trend approach will miss the big trades, it can make this sort of trading riskier when compared to trend trading and the big picture (that we cannot see trading in the moment). Of course a successful money management strategy will need to take into account how much total risk a trader can tolerate before having to shut down trading where losses exceed levels forcing a trader into margin calls etc. As a result, any money management approach must take into account a large number of variables in order to be ultimately successful.

Each trader should keep good records and statistics on his trading so he can establish trade distributions. By doing this, and using some of the concepts above, a trader can make better decisions that will keep him in the game in the long run. By knowing where we are in the big picture as traders, we are better able to stick with our trading plan and have a good mental state as we go through the capital alternations we all experience as traders.

*Rob Mitchell is a financial researcher, consultant and money manager specializing in the development of advanced trading tools for futures, stocks and foreign exchange markets. He can be reached through [www.MarketTradersJournal.com](http://www.MarketTradersJournal.com) or by email at [Rob@MarketTradersJournal.com](mailto:Rob@MarketTradersJournal.com).*

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# The W.D. Gann Methods for Forecasting Seasonal Analysis



By George Krum

Early on in his career, which spanned almost 5 decades, W.D. Gann made a name for himself on Wall Street with his forecasting and trading acumen. He also published the Supply and Demand Letters and provided his subscribers with annual stock and commodities forecasts which proved to be remarkably accurate. And although some of his books, like Tunnel Through the Air were written in a veiled language,

designed to hide the valuable market secrets hidden inside, in others he was surprisingly candid and revealed exactly what methods and tools he used to prepare his amazing forecasts.

In the pages below we'll analyze some of Gann's market forecasting and seasonal analysis techniques and methods, and will

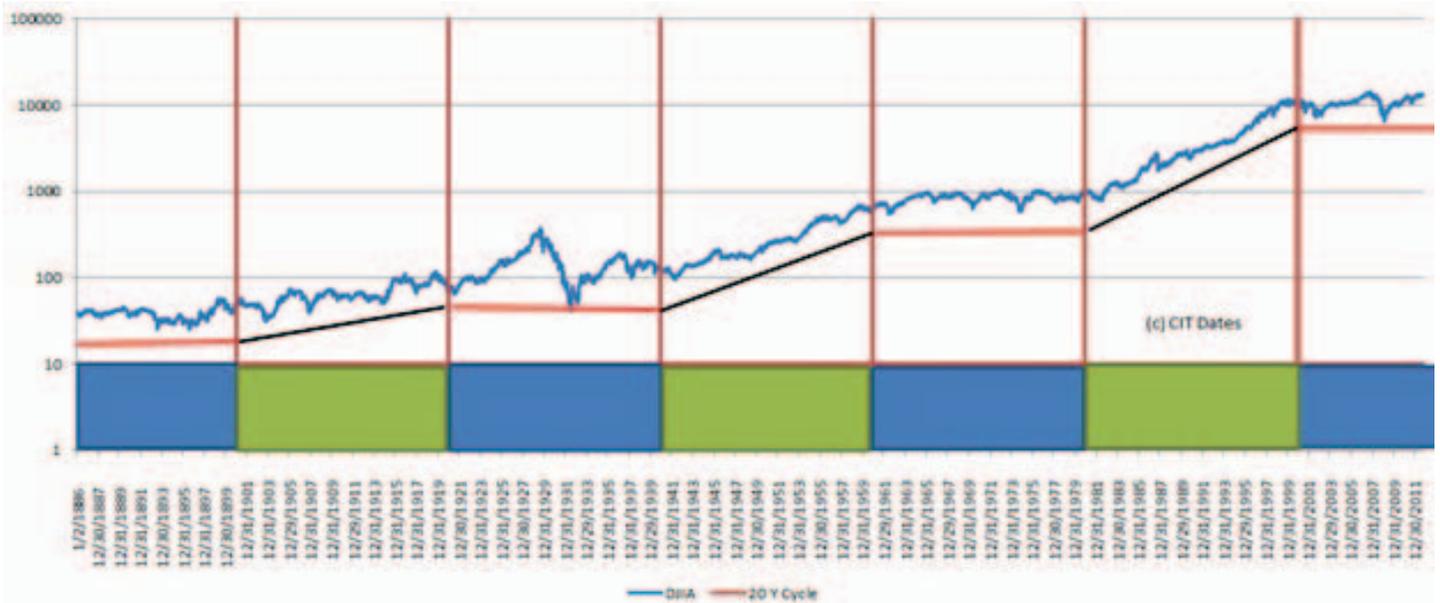


Chart 1

introduce a very simple tool which will allow anybody to replicate his methods quickly and effortlessly, regardless of their trading level and expertise. The focus will be on Gann's 20 year cycle, his bull and bear calendar year table, and the decennial cycle.

## **20 Year Cycle**

This is what Gann had to say about forecasting in the New Stock Trend Detector:

"Future stock market movements can be forecast by a study of past history and past movements. By knowing the time when the greatest advances have taken place and the time when the greatest panics and declines have occurred and the time periods to watch for major and minor changes in trend, you can detect what to expect in the future. Just remember one thing, whatever has happened in the past in the stock market and Wall Street will happen again. Advances and bull markets will come in the future, just as they have in the past. "

In his courses Gann gave a very straightforward explanation of how he prepared his famous yearly forecasts. But first he cautioned that in order to make up an annual forecast, one must first refer to his Master 20-year forecasting chart, and see how these cycles have worked out and repeated in the past. According to Gann, the 20 year cycle is the most important cycle for forecasting future market movements. He then gives the dates of the cycles: 1861-1881, 1881-1900, 1901-1920, etc.

The chart below is a logarithmic daily DJIA chart from 1886 to the end of October 2012. Even to the naked eye it is easy to discern the 20 year bull and sideways stages. For clarity

of presentation, I've marked the 20 year cycle. It is clear, at least to me, that this market cycle continues to define market movement, and squarely defines the period 2001-2020 as a sideways stage. We'll keep that in mind for our future discussion. See Chart 1.

The practical implications of this finding are fairly obvious: now is not a time for buy and hold. While this may be bad news for some, on the other hand there are ample opportunities to make money both on the long and the short side. To put things in perspective, since the turn of the new century, the SP-500 index has lost 50+% of its value twice, only to regain more than 100% on both occasions. That's a cumulative swing of more than 300% (or about 2500 points) in 12 years, for a market that has lost about 3% so far since January 2000. By 2020 the cumulative size of the swings may very well double.

In other words, in order to be successful, investors, like it or not, will have to work harder to improve their market timing and technical analysis skills. One obvious solution would be to focus on like market cycles and see what can be learned from them.

## **Bull and Bear Calendar Years**

Gann observed that similar years in a decade often have the same characteristics. He even left us a handy little table where anybody who can count on their fingers can ascertain what kind of year the market is in. With the start of the new millennium it may be a good time to check if this particular tool is still useful.

Using the DJIA History add-in for OT Seasonal, checking the validity of Gann's table in the years following his passing in 1955 is as simple as typing in a few years, and then comparing

the results and the average. I'll include a screenshot for the current 2012, or Year 2, in order to explain what to look for, and will discuss briefly the findings for the other years. One caveat though: when comparing years in a decade, it is always useful to be cognizant of the market stage the relevant year belongs to.

Here's what Gann said about the years in a decade:

**No. 1:** bear market ends and a bull market begins. This continues to be true. The average for Year 1 is positive. All years fit the description with the exception of 1981 and 2001. After 1981, a bull market didn't start until the second half of 1982, and after 2001 the bear continued until 2003.

**No. 2:** year of a minor bull market or a rally in a bear market will begin. Price action in 2012 can certainly be interpreted by many either as a minor bull market or a rally in a bear market. Although years ending in 2 since 1960 exhibit negative correlation with 2012, the average of the 6 years ends the year on a positive note, with the notable exceptions of 1962 and 2002.

**No. 3:** starts a bear year but a rally from Year 2 may run to March or April, while a decline from Year 2 may make bottom in February or March.

The average for Year 3 is strongly positive, with the exception of 1973, and that seems to contradict Gann's observations. It should be noted, however, that the average bottoms out in March-April, just like Gann predicted.

**No. 4:** is a bear year but ends a bear cycle

and lays foundation for a bull market.

The average for year 4 is slightly positive. The only negative year was 1974, which laid the foundation for the 1975 bull market. All other years ended flat (1984, 1994 and 2004) or up (1964) and did indeed lay the foundations for subsequent bull moves.

**No. 5:** is the year of Ascension, and a very strong year for the bull market.

The average for year 5 is strongly positive, and only 2005 finished marginally up.

**No. 6:** is a bull year, in which a bull campaign which started in Year 4 ends in the Fall, and a fast decline starts.

Here the record is mixed, although the average for year 6 is positive.

**No. 7:** is a bear year.

The average for year 7 is flat, although it includes the crash of 1987 (the year ended positive). The only bear year ending in 7 was 1977 .

**No. 8:** is a bull year and big advances usually take place.

The average for year 8 is positive with the notable exception of 2008.

**No. 9:** is the strongest of all for bull markets when bull markets culminate and start to decline.

The average for year 9 is strongly up (only 1969 went down, and the decline started in May).

**No. 0:** is a bear year, when rallies often run until March and April, and a severe decline starts.

The average for year 0 is up, with 3 bear years (2000, 1990, 1970) and 4 bull years, which went flat/down until October, then up, i.e. opposite of Gann's forecast.

Overall, Gann's observations still hold true, except for years ending in 3, 7 and with mixed results for years ending in 6 and 10.

### Decennial Cycle

Closely related to the years in a decade study is the decennial cycle analysis, popularized by

Daniel Ferrera and David Hunt in recent years. Gann simply stated in his forecasting course that the future is but a repetition of the past and to make up a forecast of the future one needs to refer to previous cycles. He further stated that the previous 10-year cycle and the 20-year cycle have the most effect in the future.

We'll perform our review of the 10-year cycle using the same DJIA History add-in for OT Seasonal. We'll do this by applying correlation analysis in order to figure out which of the

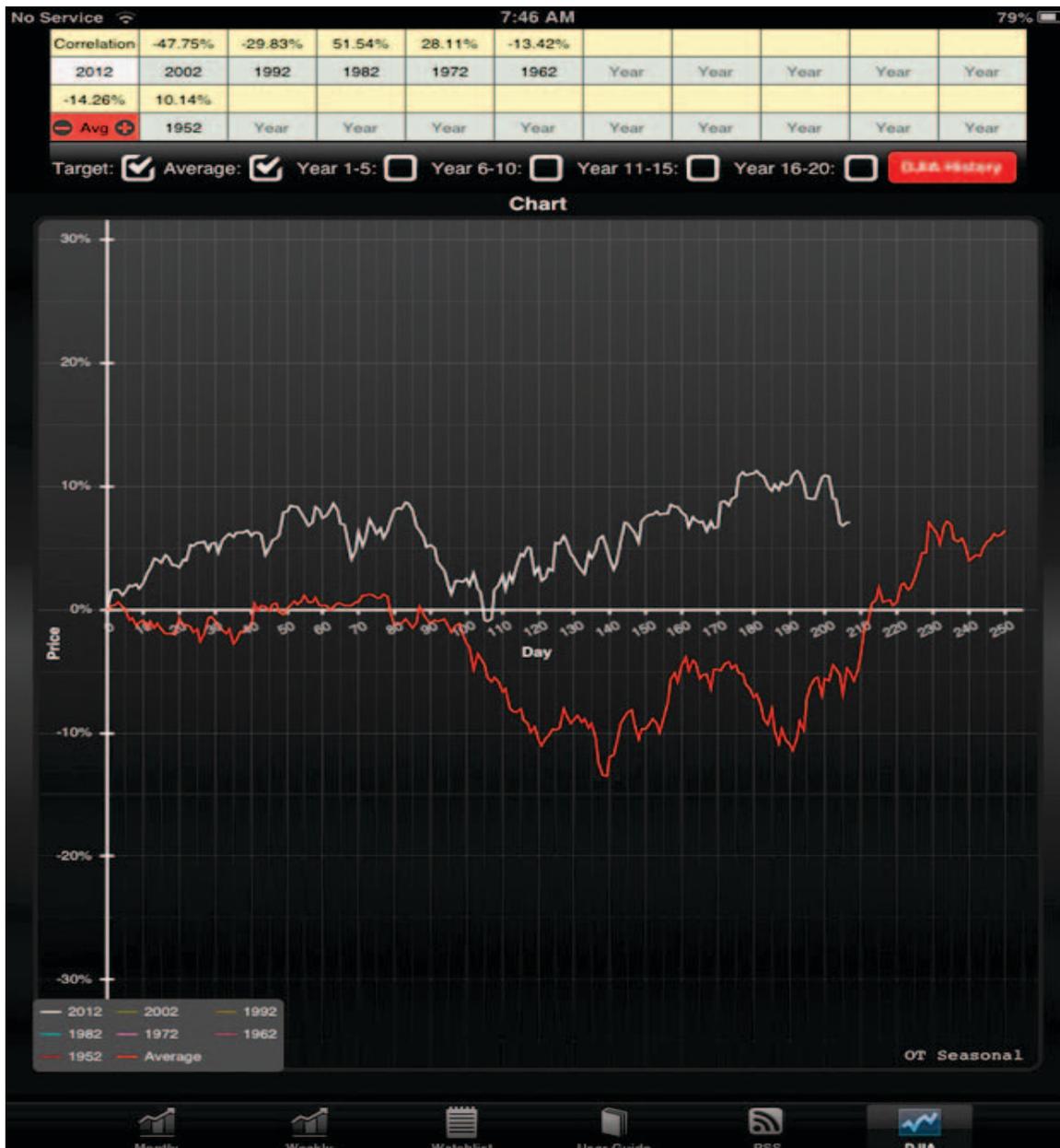


Chart 2

past 126 years are most similar to each other. In order to do that all we need is to type the Target year (in this case 2011) in the appropriate box, and the app does the rest. This is what the end result looks like. See Chart 3.

The correlation coefficient is shown in % format, and the years with strongest correlation to the Target year (2011) have a green background.

There is a lot of information one can gather from this table, but we'll focus solely on the decennial cycle, i.e. years 2001, 1991, 1981, etc., all the way back to 1891 (the first cell in the top left corner of the table).

The first thing that stands out is that,

on average, 2011 has had the strongest correlation with years ending in 1, thus confirming the validity of Gann's findings. And second, that out of 12 decades ending in 1, 2011 had better than double digit correlation with seven of them. After completing a similar study for years 2003 through 2012, we are presented with the following table. See Table 5.

In summary, the table tells us that years ending in 9 most frequently correlate to each other, followed by years ending in 1, 2 and 5. As noted above, 2008 was an aberration among the years ending in 8, which have been uniformly bullish, and that shows in the table above. If we substitute 2008 with 1998 or 1998, the numbers more closely match the rest of the table (see the color coded column

Back Target year: 2011		1	2	3	4	5	6	7	8	9	10
1880							-49.04%	55.10%	-64.21%	-54.34%	21.74%
1890	-26.48%	31.84%	38.37%	-4.55%	-44.40%	52.82%	-67.92%	-47.99%	-14.49%	22.29%	
1900	33.79%	2.86%	48.68%	-31.35%	-17.77%	-30.97%	36.75%	-38.39%	-44.95%	35.03%	
1910	63.92%	-27.36%	-23.51%	69.20%	-40.46%	-38.96%	25.39%	-25.84%	-24.62%	26.24%	
1920	43.50%	-32.92%	40.93%	-44.55%	-43.45%	-54.69%	-50.39%	-28.81%	-29.48%	35.18%	
1930	32.86%	-37.48%	-30.96%	47.62%	-37.98%	-37.99%	20.54%	-45.54%	-50.99%	15.77%	
1940	-37.41%	-38.55%	7.37%	-34.40%	-28.28%	50.77%	-25.46%	9.97%	-31.27%	-32.42%	
1950	-54.83%	-33.85%	27.21%	-30.43%	-34.18%	13.61%	30.84%	-43.81%	-11.76%	21.69%	
1960	-29.11%	28.28%	-23.41%	-31.78%	-12.22%	52.31%	-41.85%	-21.86%	53.05%	-22.83%	
1970	32.80%	-12.64%	3.07%	50.71%	7.31%	22.17%	42.51%	-48.33%	-41.92%	-58.64%	
1980	56.26%	-25.00%	-15.14%	-58.01%	-11.72%	-2.52%	-27.37%	-13.08%	-48.91%	50.14%	
1990	-8.64%	35.18%	-29.61%	-42.74%	-26.51%	-22.60%	-40.95%	61.68%	-0.38%	-21.41%	
2000	52.26%	52.25%	-39.42%	19.61%	-11.87%	-21.52%	-15.79%	31.62%	-45.56%	-5.45%	
2010		-47.96%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	
Min	-54.83%	-47.96%	-39.42%	-58.01%	-44.40%	-54.69%	-67.92%	-64.21%	-54.34%	-58.64%	
Max	63.92%	52.25%	48.68%	69.20%	7.31%	52.82%	55.10%	61.68%	53.05%	50.14%	
Avg	13.24%	-8.10%	0.28%	-6.97%	-23.19%	-4.76%	-4.19%	-19.61%	-24.69%	6.24%	

Chart 3

on the right side of the table).

There's something else we can learn from that table. For that we turn our attention to the color coded row at the bottom. This tells us that the 10, 20, 60, 70 and 90 year cycles have been the most prevalent during the last 126 years of Dow history. The cycles in bold are the ones Gann emphasized most.

We've covered a lot of ground so far, but I'm going to mention one more study. By performing Target year analysis with OT Seasonal, we can explore which cycles produce the highest number of years with the highest positive correlation to each other. And the answer is that the 21 year and the 42 year cycle rank in second. I mention them, because they should be familiar to those who have a more in-depth knowledge of Gann's work.

In order to illustrate the validity of this finding, I'll construct an average based on these two cycles using 2012 as Target year. The result is a 71% correlation and, most importantly, a forecast that pretty accurately matches the important turns in 2012 so far.

The results for the rest of the years in this century are equally impressive. With OT Seasonal you can extract all the other dominant cycles and prepare your own forecast for 2013 or any other year by simply typing in a few digits. You can also experiment with countless other combinations and your own favorite cycles.

In summary, W.D. Gann's market insights continue to be relevant and to amaze to this day. With the help of modern day technology, traders now can replicate much of his work with speed and ease which were unthinkable in his day. Even better, they have all the tools needed to continue to build upon his legacy right at their fingertips.

*George KRUM is a trader, author, blogger, and the developer of the OddsTrader app family, available in iTunes. Designed by a trader for traders, the OddsTrader apps employ the methods of Gann, Fibonacci, Hurst, and seasonal analysis.*

	10	20	30	40	50	60	70	80	90	100	110	120	
1	1		1	1				1	1	1	1		7
2			1	1		1		1	1	1	1		7
3	1	1		1		1	1						5
4		1					1	1	1	1			5
5	1	1				1	1	1	1	1			7
6	1	1					1		1			1	5
7	1	1		1		1		1			1		6
8													0
9	1	1				1	1	1	1	1	1	1	9
0			1	1		1	1				1		5
	6	6	3	5	1	6	6	5	6	5	5	2	

# Time by Synodical Degrees

By Mathew Verdouw

Over the last fifteen years of developing Market Analyst I have had the opportunity to meet so many different traders with many different ways of assessing what is happening in the market. Everyone is looking for something that will explain why the markets behave the way they do when they do and give themselves an advantage when trading.

Whenever we study the market from a technical standpoint, there are times where our analysis works perfectly, every call is spot on. Then comes the times where it stops working all together, the process that we were using so well for so long just does not work anymore. It's like analysis techniques are seasonal, they work for defined period of time, then it's like they become the single worst thing you could do in the market. It is the search for understanding why analysis seems to be seasonal that made me look to see what else could be effecting the markets. Right from the start of building Market Analyst my mantra has always been that I was not the trading expert but rather my expertise lay in being the engineer behind Market Analyst and all the tools that were developed. With this in mind I was always open to any new idea that could be applied to the markets. It always saddens me when I meet traders who are so fixated on their beliefs that they will not even consider that there can be more to what is going on beyond their understanding.

There have been some really interesting tools/systems that I have worked on, but I have to say that the one area that intrigues me the most is the Astronomical analysis. I must say

that this has been an interesting journey for me personally as I, like most people I meet, thought that there could not possibly be any correlation between the positions of the planets and the markets. The idea that astronomical bodies could influence the decisions of rational people on earth was something that I thought was absurd. However, in listening to many people explain various theories to me, and seeing too many examples that I cannot deny, I have reached the point where I would say that I know without a doubt that our markets correlate with astronomical phenomena.

Why is the market affected by astronomical events? I'm not sure that anyone can answer that fully (I have heard some amusing theories). I rather deal with what I can measure and search for repeatable events that I can trade from.

There are many things around us that are based on Astronomical events

- A day is a revolution of Earth, a year is a cycle of earth around the sun.
- We plant crops based on seasons.
- Emergency Services often experience an increase in incidents during a full moon.
- Sun spots spewing out radiation cause problems with communications.
- Moon's gravity pulls our tides.

As much as we may not like it, we live on a tiny rock spinning in a huge galaxy that is all there for a reason. If as a trader I can find a correlation that assists my trading then I will use it.

Let me take a moment to explain why what Market Analyst does is Astronomy and not Astrology. Astrology takes the position of planets, houses etc and interprets those into a theory on what will happen in the future. Often based on an ancient perception on the malicious or beneficial "nature" of the event. Astronomy on the other hand takes the position of planets as empirical inputs and looks for statistical confirmation that there is a correlation between historical events and the observed changes in the market. There is a lot of overlap, but as an engineer, I have always struggled with anything that I could not explain in a scientific way and too many "Astrological" concepts were too subjective. Anyone who has been around the market for a period of time will tell you that the market moves in cycles. Bull runs always follow the Bears. It is always the identification of what part of a cycle we are in and when the cycles change that has been the hard part. Given that planets have fixed cycles and combinations of planets produce complex cycles, it makes an interesting study to see if correlations can be found with the complex cycles in finance

markets.

Over the coming months, I want to write more about the different Astronomical tools that Market Analyst contains and how they can be used, but for this week I want to focus on what is possibly one of the most fascinating I have ever seen, Synodic Intervals.

To explain this we first need to take a step back and look at an Aspect. An Aspect is simply the measure of the angle between two planets. Well really it actually is when the angle reaches a defined size. Huh??? Let me explain it this way. If I want to know when two planets are 45deg apart then I say that I am looking for a 45deg (official term is Semi-Square) Aspect. A lot of basic astronomical analysis centres on looking for correlation between aspects and the market.

In looking at Synodic Intervals, we are just interested in the angle between two planets. What we are looking for is measuring a change in the angle between the two. Have a look at figure 1, in it we see that the angle between

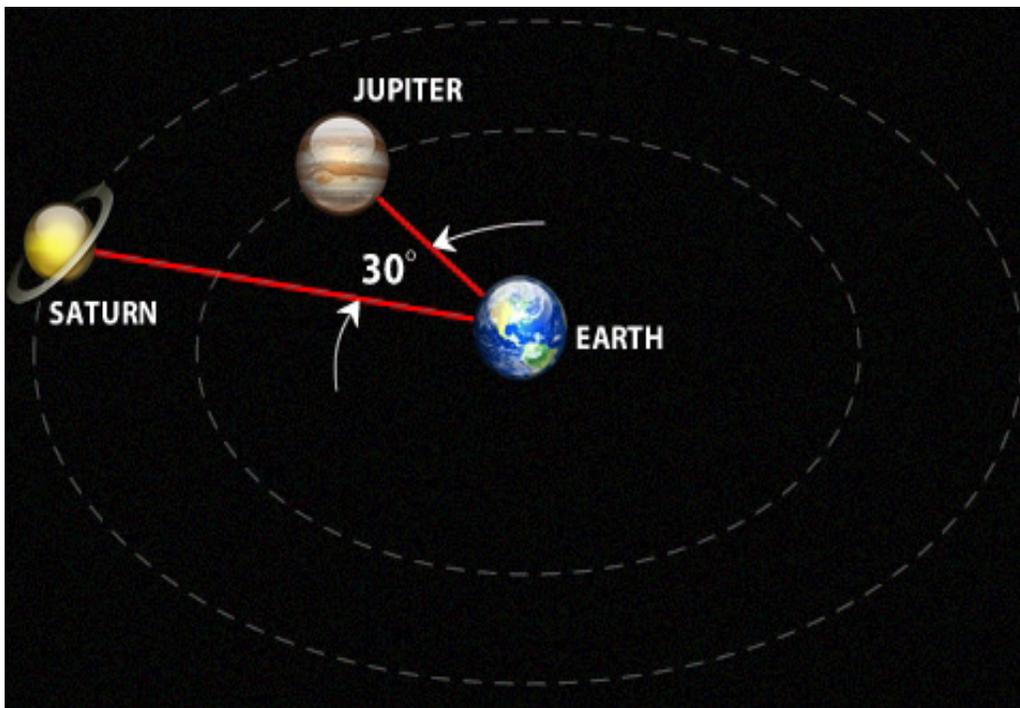


Figure 1. Jupiter trailing Saturn by 30deg

Saturn and Jupiter is 30deg with Jupiter behind Saturn. See Figure 1.

In the next image, figure 2, you will see that Jupiter is now 60deg ahead of Saturn. So the change of the angle between the two is 90deg. We call that change the Synodic Interval. See Figure 2.

The Synodic Interval allows us to start our measurement at a major turning point, which we know was a significant moment in time since the market has had a major reversal, and then we are able to measure the Synodic Intervals from there and see when in the future those planets move by the interval we are looking for.

In the example above we used nice round numbers but frankly if we were doing that we could just as easily use the 30deg and 60deg Aspects tool and achieve the same result.

Where the power of this technique really comes to the fore is when you find a historical turning point in the market and then you calculate a synodic interval from that point. So lets say that a major top in the market happened when Saturn and Jupiter were 13deg apart, we can then look for what might happen when they are move apart by a further 90deg. What analysing historical events like this has shown me is that there are many instances where synodic intervals has given advance notice of a future change in the market.

Thereisanothertwistthatneedstobeconsidered whenever you work with any Astronomical tool from earth's perspective. Every planet in our Solar System revolves around the Sun, so from the Sun's perspective they are all fairly consistent in their speed and trajectory. However from the Earth's perspective there are times when planets appear to be moving in reverse, this is because earth is moving at

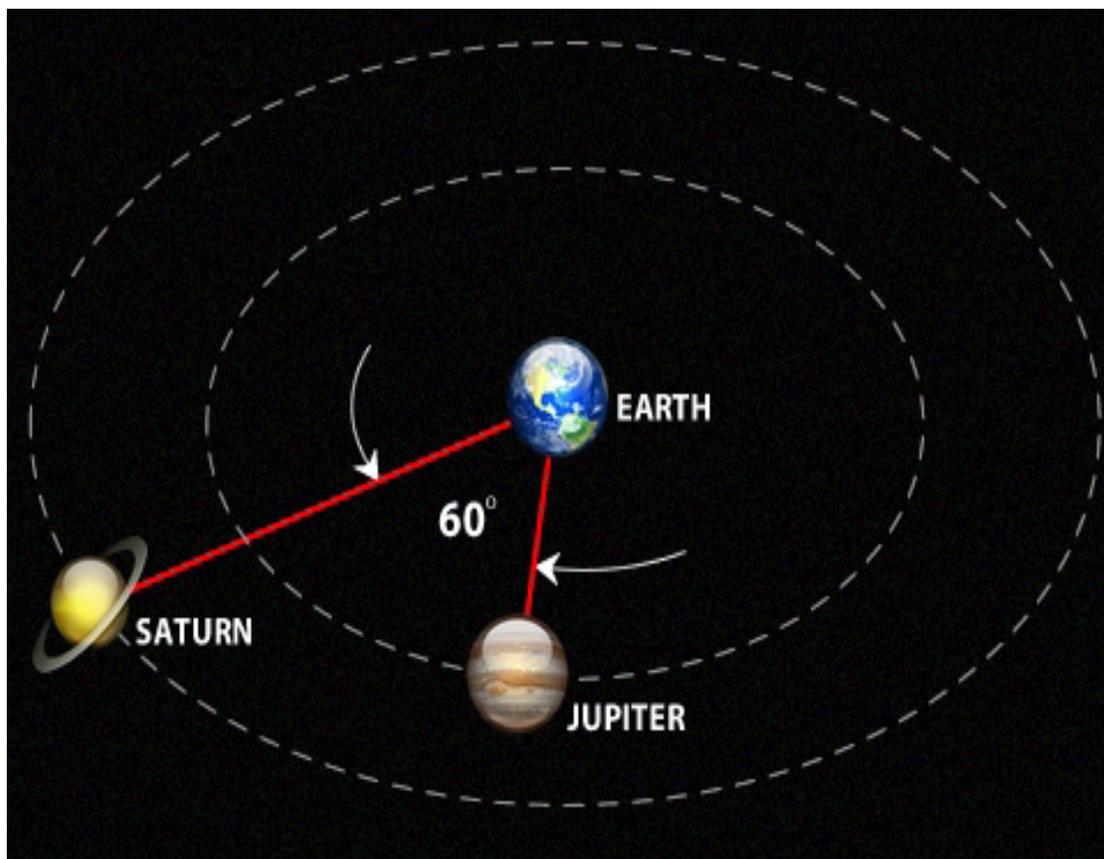


Figure 2. Jupiter leading Saturn by 60deg.

a different speed and we are "overtaking" the planet. We call this Retrograde motion. The following image shows the theory behind this. See Figure 3

When we consider Synodic Intervals from an Earth (Geo-centric) perspective, we need to decide are we going to measure every movement regardless of direction, summing both direct and retrograde motion, or are we just going to consider direct motion and ignore any retrograde periods. Personally I have seen both work and it adds to the complex nature of this tool.

In figure 4 you will see an example of one of the most amazing examples of Synodic Intervals I have ever seen. The tool was started on the October 2007 all time high and

we searched for Synodic Intervals of Jupiter and Saturn (including Retrograde motion from a Geocentric perspective). Each blue line represents 30deg of synodic measure. While all are interesting, the obvious stand out is that the 90deg interval falls within 2 days of the March 2009 market bottom. Unfortunately I found this example after the March low, but I have been watching future dates carefully. See Figure 4.

All of this analysis is great and wonderful in hindsight, but how do you trade with it? You may have an interval date coming up next week, what do you do? I personally treat this type of analysis more as a bias than a definitive signal. The first thing a budding Astronomical Trader needs to do is study history. What has happened in the past? how many times did

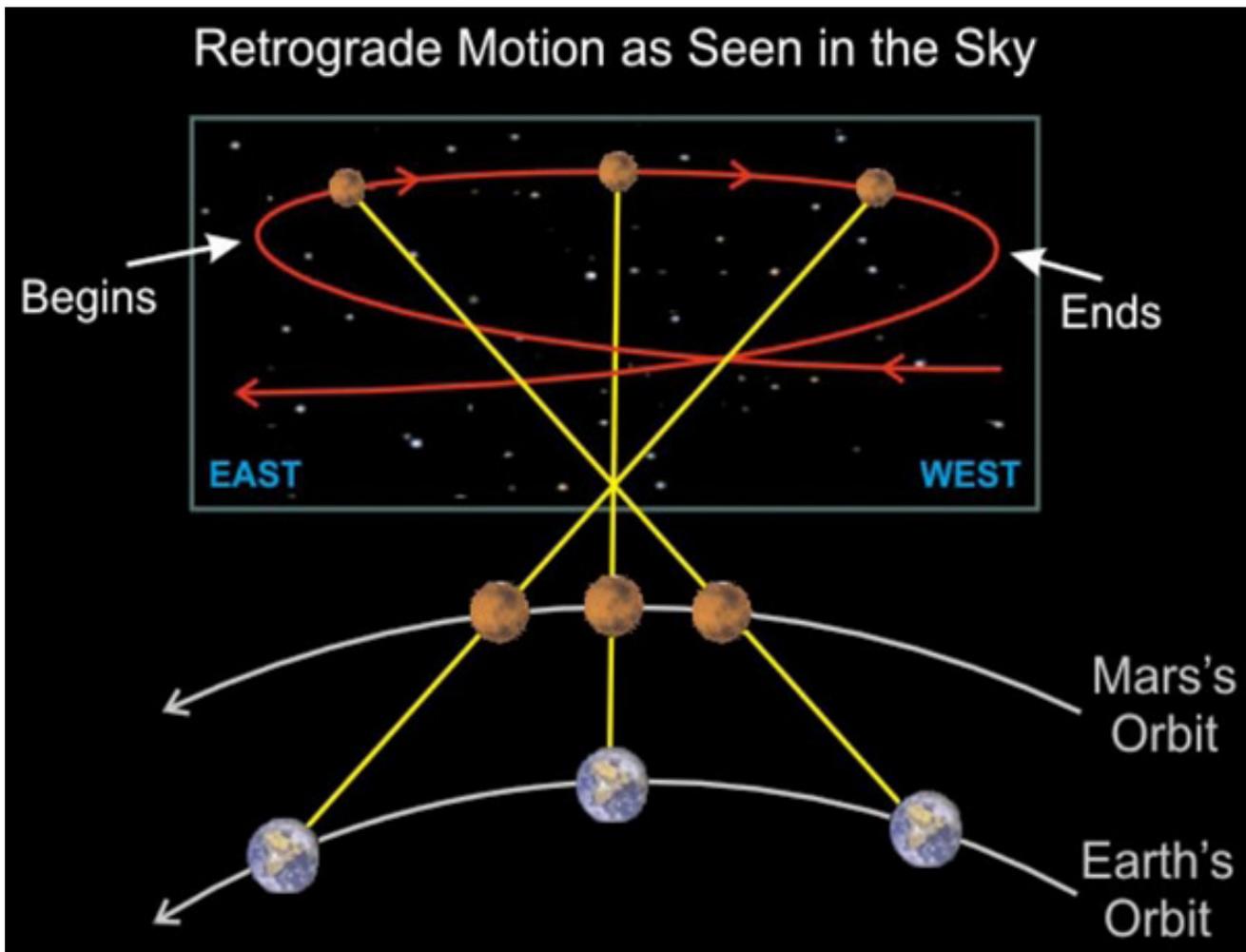


Figure 3. Retrograde Motion.

this work?

You must satisfy in your own mind that the technique has merit so that you can trade with confidence. Then when a signal comes along, you trade with a bias. If I think that the market is about to fall, I'll keep tight stops on any long positions and be on the look-out for short entries, but still maintaining my stops in case I am wrong.

The golden rule, which applies with any technical technique but is so rarely followed, is to accept that your analysis may not be complete and protect your capital. In short protect your capital not your pride. Always remember that you need a 100% profit to

recoup a 50% loss.

Synodic Intervals is a fascinating tool, there are countless combinations of planets that you can explore to see if there are better combinations. Don't limit your analysis to planets either, have a look at some of the major asteroids and the Sun and the Moon. Astronomical studies can take years but it is one of the areas that I have seen the most successful traders around the world use. At Market Analyst we are always looking for better ways to help our clients in their research of all Technical Analysis.

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www.mav7.com

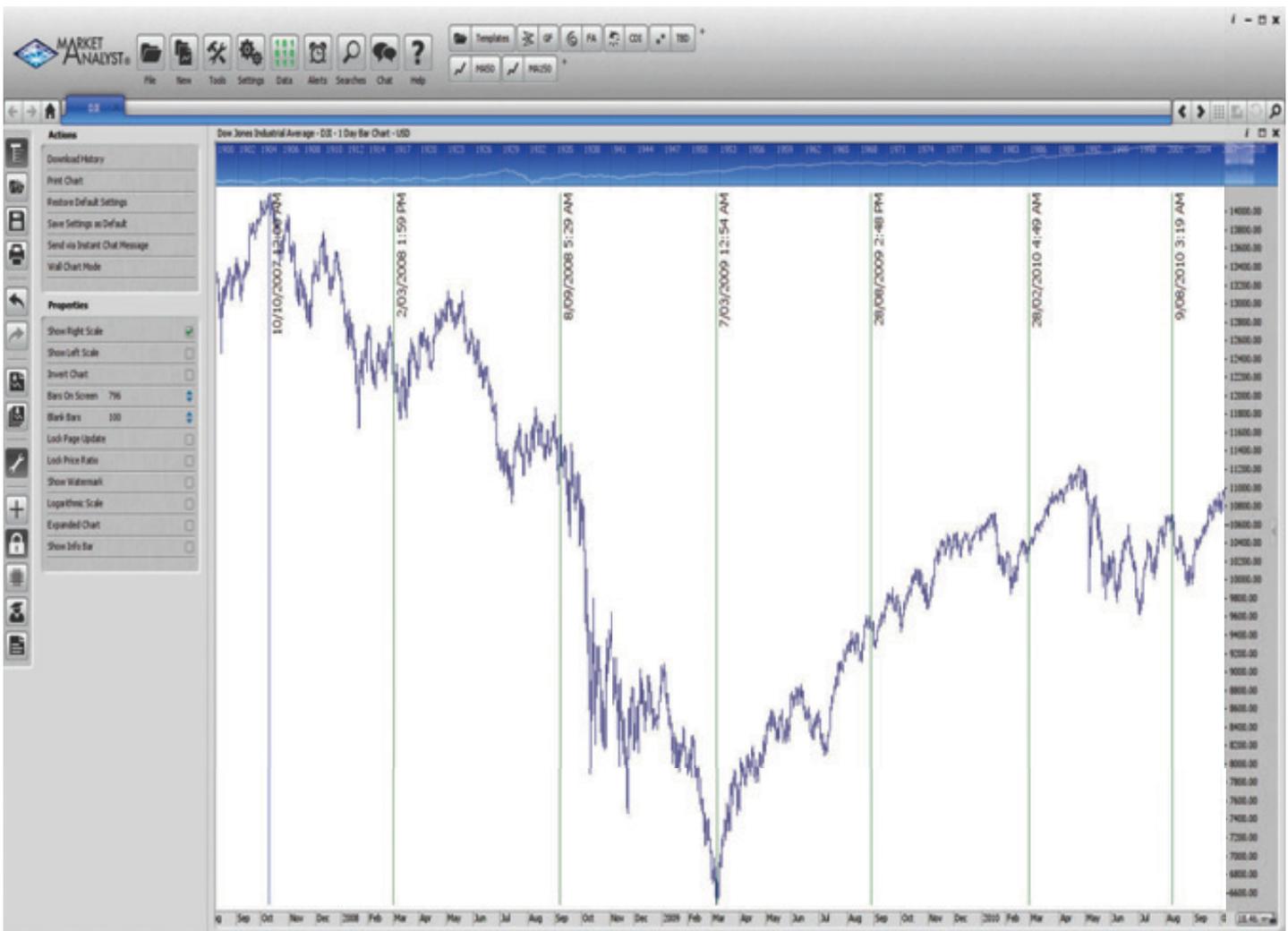


Figure 4. Example of Synodic Intervals on the Dow Jones.

# Two Bits.. or Not Two Bits Sept. 2012--Sept. 2013 = Financial Foreshocks?

By Eric Hadik

In line with what has been described for over a decade (regarding the Dollar), and in fulfillment of the next phase of the 11-Year Cycle of Middle East Wars, and in synch with Stock Index cycles that have been described during the first 8 months of 2012, Sept. 2012--Sept. 2013 pinpoints a momentous period in financial markets . It has been projected to begin with a stock market correction from major cycle highs - in Sept. 2012 - into initial cycle lows in January 2013. A Middle East skirmish is also forecast for the Sept.-Nov. period. If all this unfolds, it would add validation to the 6-12 month outlook...

Overall, Sept. '12--Sept. '13 is projected to be a year of financial transitions & tremors - foreshocks to a coming financial earthquake (a major shift of the global economic tectonic plates), leading into 2016. Before delving into this analysis, it is important to step back and look at where we are... and how we got here...

## An Update

In 3Q 2011, I explained (in INSIIDE Track and in a follow-up Trader's World article) how the 11-Week Cycle was governing much of stock market action and why it projected a major, multi-quarter bottom for the week of October 3--7, 2011.

As part of that article, I reprinted the following excerpt from the August 2011 INSIIDE Track (7/29/11) - which also explained the link to the 14-15 Week Cycle. The reason for

'rehashing' this now is to provide some context and hopefully demonstrate some credibility to these two ubiquitous cycles - the 11-Week Cycle and the 14-15 Week Cycle - that have again just reached fruition in mid-Sept. 2012 (and which predict the culmination of a major advance).

"A 14-15 week low-low-low-(low) Cycle Progression recurred on June 20--24th & June 27--July 1st... (The next phase of this 14-15 week cycle is September 26--October 7, 2011... when another low is likely.) This possibility - for a rally to new highs in at least one Index - was further corroborated by a unique cycle that has governed the action of the Nasdaq 100 for over a decade...the next phase of this 11-week cycle comes into play on October 3--7, 2011...there are a few related points that are already hinting this time frame should be a low. The first is the 14-15 week cycle.

The second is that a 50% retracement in time - for the DJIA & SPU, which peaked in early-May after a precise 44-week advance - would involve a 22-week decline and would bottom on October 3--7, 2011. A related 15.5 month (approximately 66-week) cycle divided the last two multi-year lows - in March 2009 and June/July 2010 - and next comes into play in October 2011. (An exact 66-week cycle from the mid-2010 low comes into play on Oct. 3--7, 2011.)" [End of excerpt from July 29, 2011.]

Stock Indices followed this analysis, with the DJIA & S+P 500 setting their major lows on October 3rd & 4th, 2011... in line with both the 11-Week Cycle (that has influenced the Nasdaq 100 for over a decade) and the 14-15 Week Cycle (that has governed all the Indices since 2007). This powerfully validated the 6-12 month outlook and set the stage for a substantial advance to follow.

### **Stock Indices 2012: 'See You in September'**

Since January 2012, the focus has been on 3Q 2012 - when a major peak was projected. A top in 3Q 2012 would complete 5-Year & 10-Year Cycles, as well as a host of monthly and weekly cycles. To help readers understand how this conclusion was reached - and why the Indices were expected to rally into September 2012 and then suffer a 2-3 month, 10-20% (minimum) decline, it is necessary to include a few additional excerpts (sorry about that, but it is necessary context)...

Jan. 31, 2012 INSIIDE Track: "Stock indices are reinforcing cycle lows in early-October. They remain in a 5-year trading range and a 6-12 month trading range but are expected to move higher into 3Q 2012 - a powerful convergence of weekly & monthly (and even yearly) cycles... From the March 2009 low to the May 2010 high to the July 2011 peak, the Nasdaq 100 has created a 14-month low-high-high-(high) Cycle Progression that comes back into play in September 2012. That is when a peak is most likely.

All the Indices experienced a 10-11-month advance from June/July 2010 into May 2011. The NQ-100 went on to spike to a higher high in July 2011, but the DJIA & SP did not follow suit. If they trace out a similar 10-11 month

advance (wave similarity) from their October 2011 lows, it would culminate in August/September 2012." [End of excerpt from Jan. 31, 2012.]

March 30, 2012 INSIIDE Track: "Stock indices are reinforcing cycle lows from early-October... that come back into play in/around January 2013. They are expected to move higher into 3Q 2012 - a powerful convergence of weekly & monthly (and even yearly) cycles... Since the March '09 bottom, the Nasdaq 100 has experienced two major rallies of almost equal duration (59 weeks & 56 weeks). There is a chance it could see a 3rd, successive advance of 56-59 weeks... and peak in September 2012" [End of excerpt from Mar. 30, 2012.]

Stock Indices have now fulfilled this projection and a myriad of cycles, wave projections, price targets and timing indicators in the process - advancing into September 2012 when a major top is expected. A small sampling of these indicators - including a very rare one that is only seen at major tops and bottoms - is included in the following excerpt, setting the stage for a projected 2-3 month, 10-20% drop - the opening salvo of what could be a 1-3 year, 20-50% decline. The first phase of this decline is forecast to last into late-November...

Sept. 15, 2012 Weekly Re-Lay: "Stock Indices rallied to new highs with the DJIA testing its weekly LHR for the 2nd consecutive week. This is a rare occurrence, usually seen at multi-month or multi-quarter peaks... This projects a multi-month peak in the coming weeks... I have only seen this pattern a handful of times... In each one, a very important turning point took hold within 1-2 weeks... This ushers in a perfect time to reiterate what has been emphasized since January 2012...

The most likely time for a multi-month top - based on the greatest convergence of monthly & yearly cycles - is September 2012. The outlook has always been for an advance into 3Q 2012...with the most cycles pointing to Sept. 2012...when a major top is expected - that is most synergistic on September 17-21, 2012...the most likely time for a multi-month/multi-quarter peak. There are several factors corroborating this.

...the Nasdaq 100 (with a multi-month peak and a multi-month low both created in July/August 2011 - only two weeks apart) also created a 58-week low-low-(high) Cycle Progression - connecting its late-June 2010 & early-August 2011 lows and projecting an advance into late-September 2012 - that reaches fruition on September 17--21, 2012. The S+P 500 - with a rally into September 17--21st - would complete a 25-week low-high-(high) Cycle Progression that divides the advance since October 2011 in halves.

And, then there is the 14-15 Week Cycle - along with a corresponding 29-30 Week Cycle - that governed the Indices from 2007--2009, pinpointing almost every intermediate turning point on the way down... September 17--21, 2012 completes the latest phase of this 14-15 Week Cycle and could produce an important top, as a result.

Just as the 2007--2008 drop culminated with a 14-15 week decline, the 2011--2012 advance could culminate with a 14-15 week surge. And, just as the Nasdaq 100 declined for 13 months in 2007/2008, it is now completing a 13-month advance (from August 2011) into a potential peak... like bookends on multiple levels." [End of excerpt from Sept. 15, 2012.]

## **25-Year Cycle: The Bigger Picture**

Stock Indices are closely adhering to this analysis, which brings us to the present...

There are many reasons that support the analysis for a financial & economic shift - a kind of 'foreshock' - to begin in September 2012... and on a bigger level, to begin in Sept. 2012--Sept. 2013. One of them has to do with the important transition period that is ushered in each September, particularly in the Middle East. That is the focus of separate reports. An over-arching reason is an uncanny cycle that is continually impacting the two pillars of the American economy: Stock Indices & the US Dollar.

The cycle being described is a 25-Year Cycle and its divisions/multiples (12.5 Year, 50-Year & 100-Year Cycles). There is a lot to this cycle, which current space prevents too much elaboration, but the following excerpt sums up one of the more salient highlights that link a sharp market correction with an ensuing geopolitical conflict - every 25 years.

This time, however, late-2012 also aligns with the latest phase of the 11-Year Cycle of Middle East Wars that has been in force since 1923 (when the Middle East was originally carved up) and most recently gave us the Islamic Revolution in Nov. 1979, the Persian Gulf War in late-1990 and the attacks on New York and Washington D.C. in Sept. 2001. Sept.--Nov. 2012 is the next phase.

June 28, 2012 INSIIDE Track: "...2012 is the culmination of multiple cycles (5-year, 10-year, etc.) when an important top is expected. That could come at any time, but the 3rd Quarter of 2012 is the ideal time. This is also in lockstep with the... 25-Year Cycle that timed the

August 1987 peak (and subsequent, 35-40% drop into October 1987), the preceding 1962 plunge & 'Flash Crash' (Jan.--June 1962, 27% plunge & subsequent Sept/Oct. 1962 Cuban Missile Crisis), the Aug.--Nov. 1937 crash & 'depression within the Depression' (40% drop in 3 months, part of a larger decline and also coinciding with the 1937--1938 recession) and the crash of late-1912 (into early-1915, when the DJIA dropped nearly 44%).” [End of excerpt from June 28, 2012.]

### **25-Year Cycle in US Dollar**

September 2012 is also exactly 12.5 years (1/2 of the 25-Year Cycle) from the Major peaks of March 2000. While Stock Indices are an important and closely-watched market, the real purpose for this article is to touch on an equally decisive period - and market - that has related cycles converging.

### **Two Bits**

For the past 10 years, I have described a unique convergence of longer-term cycles - related to the Dollar and/or banking - that reach a crescendo in 2013. That is when I expect a fundamental shift in the U.S. Dollar. It also aligns with the crescendo of longer-term cycles in Saudi Arabia & China - which could be giving some indication as to the type of shift the Dollar will experience.

Since the 1973 'agreement' w/Saudi Arabia to sell oil in Dollars is what has artificially supported the US Dollar for a 40-Year Period of Testing, and since China is the one lending the greatest support to our currency (in the form of holding our debt), the silhouette of a possible cycle fulfillment - beginning in 2013 - becomes apparent. 2013 is - among many other things - 60 years (Gann's grand supercycle and what I have explained is the

'Cycle of Life') from two decisive events in the Middle East: the death of Ibn Saud (the original leader of Saudi Arabia) and the British/American-led coup in Iran... both of which took place in 1953. It would not surprise me to see a new generation of Saudi leaders come to power in 2013.

From a timing perspective, one of the most consistent, longer-term cycles in the US Dollar is a 25-Year Cycle. [It is important to realize that the 'value' of the US Dollar is best determined by its inverse relationship to the price of Gold... and sometimes Silver - even though it is no longer backed by either.]

The convergence of these cycles in 2013 is the next phase in a cycle that incorporates events in 1987/1988 (market crash, secondary peak in Gold prices), 1963 (last Silver coins minted), 1937/1938, 1913 (Federal Reserve Act, which ultimately changed the US Dollar to the Federal Reserve Note), 1888, 1862-63 (Legal Tender Act, National Banking Act), 1837 (Banking Act, Panic of 1837) & 1812/1813 (fight against re-chartering of US National Bank & charter of bank that would ultimately be key part of Federal Reserve).

This cycle has had many corroborating events at the midpoints - a period of roughly 12.5 years... or 1/8 of a century (100 years). The last peak in the Dollar Index was in 2001 - 12 years prior to 2013. This was another example of a stock market downturn (in 2000) preceding a Dollar downturn by a year or more.

It is interesting that this division (1/8 of a century) represents the earliest division of a Dollar (100 cents) into 8 bits (following the Spanish piece of eight currency) - or 1/8 of

a Dollar - and coincides with the common division of Stock prices until 1997 (quoted in eighths - a representation of 1/8 of 100 cents).

This 25-Year Cycle in the US Dollar has often been foreshadowed by a similar, 25-Year Cycle in US Stock Indices - which have experienced sharp declines in anticipation of the Dollar woes. If the Dollar is going to set another high in 2013 - before a new, multi-year decline - it could be presaged by a Sept. 2012 Stock Index peak.

Let's examine another combination of cycles that conclude the same thing...

### **The Ultimate 'Test'**

Two of the most prevalent numbers & cycles in the Bible (the book that W.D. Gann had his students read three times before preparing to learn his works) are '7' and '40'. This is not a religious topic or conclusion, but rather a historical one (with religious implications). It is also a mathematical one.

One of the unique aspects to these two cycles is that they have the same connotations, whether applied to days or years. 7 represents completion (as seen even in the days of our week) while 40 represents testing or preparation. There are multiple examples of 40-day periods AND 40-year periods representing a period of testing or preparation for some momentous event.

There are also several examples of a trio of 40-Year periods preceding an even more significant event. Moses lived in Egypt for 40 years, then in the wilderness (as a shepherd) for 40 years and then in the wilderness (as a leader) for 40 years, before arriving at the

Promised Land. Noah spent a similar period of 120 years, preparing for a catastrophic flood. And, the nation of Israel had its zenith during the successive, 40-year reigns of Saul, David & Solomon (total of 120 years).

This is also the ultimate lifespan of man, as decreed in Genesis 6 (120 years). Whether or not one wants to give any credence to this ancient declaration, modern history substantiates this cycle. In the past two centuries, there are records of hundreds of individuals living past 110 years old. There is only one record, however, of a woman making it past 120... to 122 years old.

There are several other examples as well. And, a 120-Year Cycle is also twice the 60-Year Cycle of Life. The point is that multiples of cycles have an even greater significance and a larger impact. With that said, let's do a quick review of what America has gone through in her history as the United States of America. In this discussion, I am focusing on the financial aspect of America and the connection between government and money...

It all began in 1773, with the most notorious conflict - between U.S. citizens and government (the British Parliament). 1773 is when the Tea Act was enacted and 1773 is when the Boston Tea Party occurred ('no taxation without representation').

While it is far from the only event, the Boston Tea Party is the most iconic event associated with the American Revolution and the onset of this great societal and economic experiment - known as the United States of America.

1773 ushered in a tumultuous 'week' of time (a 7-year period, encompassing the American

Revolution) - the reverberations of which have impacted the world for the past 240 years. It also ushered in a giant 'Week' of testing/preparation (7, 40-Year periods - the 6th of which is about to culminate in 2013). Let me explain...

40 years later - in 1813 - Thomas Jefferson was fighting a new version of government-controlled money - the National Bank. Its first charter had expired in 1811 and was quickly followed by the War of 1812. There are suspected links between what England did, leading up to and at least partially provoking this war, and the behind the scenes links between the Bank of England and the US National Bank.

In 1813, Thomas Jefferson wrote to the Ways & Means Chairman - John Eppes - fighting against the establishment of a new national bank (which would ultimately be chartered in 1816). Jefferson's biggest battle was against the issuance of paper money and the control it gave to government (much the same as taxation). Jefferson - and others - were staging a diplomatic, more civil version of the Boston Tea Party... exactly 40 years later. In 1813, he stated:

"Specie (gold/silver coin) is the most perfect medium because it will preserve its own level; because, having intrinsic and universal value, it can never die in our hands, and it is the surest resource of reliance in time of war."

Jefferson was opposed to the national bank and viewed it as unconstitutional. While he - and others - were fighting this second 'tea party' (how ironic that yet another Tea Party is emerging as the latest 40-Year Cycle reaches a crescendo - in 2013), Jefferson astutely

observed:

"A private central bank issuing the public currency is a greater menace to the liberties of the people than a standing army."

Nothing is able to more closely link (directly and/or inversely) the relationship between Gold/Silver & the Dollar than a central bank - with the power to print fiat/paper money.

1813 was a critical year - sandwiched between the two U.S. National Banks (the first ended in 1811 and the second began in 1816), a small window of time when Congress was back in control of the currency but when the quest for another national bank was evolving.

Each of the US Bank charters was for a 20-year term. So, in the first 100+ years of America's existence, there was an exact 40-Year period of national bank charters & existence - a testing or preparation for what would later take place in 1913.

The second 1/2 of this 40-Year period of testing (with US Bank charters) represents a critical battle in our nation - between an honest, hard currency and the consolidated power of a printed currency. Perhaps the greatest irony is that the man who fiercely battled - and ultimately overcame - the push for a national bank that could issue paper currency is the man immortalized on our \$20 bills: Andrew Jackson.

Andrew Jackson - after winning the most decisive battle of the War of 1812 - was later elected President in 1829. At that time, he fought and ultimately won another battle - against the charter of the US National Bank. As he left office, after returning the U.S. to a

hard currency of gold & silver coinage, he left the American people with this profound and prescient warning about the Dollar:

"The paper-money system and its natural associations, monopoly and exclusive privileges have already struck their roots too deep in the soil and it will require all your efforts to check its further growth and to eradicate the evil ."

40 Years later - in 1853 - the US government found a different way of altering the value of the Dollar by reducing the weight of Silver in coins.

4 years later - in 1857 - U.S. banks suspended payment in Silver. This period culminated in 1861 with U.S. banks suspending payment in Gold AND Silver, which ended attempts at a Silver standard for the U.S. Dollar.

This was another example of the raging battle between honest money and government- (or para-government-) manipulated paper currency.

40 years later - in 1893 - the price of Silver collapsed after the removal of government support. Here again, government price manipulation caused a boom-and-bust cycle in the Gold/Silver/Dollar relationship. The entire election of 1896 revolved around Gold, with William Jennings Bryan (the loser) arguing to end the Gold Standard.

The really interesting thing is what led up to this collapse in 1893. The Sherman Silver Purchase Act of 1890 and the Billion Dollar Congress of 1889--1891 were a time when the US government was spending like crazy (much like recent years, when we have the Trillion Dollar Administration) and when the government was legislated to buy increased

amounts of silver every month - a form of stimulus intended to create cheaper dollars and allow farmers to pay off mounting debt... with these cheaper dollars. Wow! The more things change, the more they stay the same (which is what Cycles are all about).

The US Congress of 2009--2011 (120 years - or 3 periods of 40 years - later) bears a striking similarity to that of 1889--1891, with massive amounts of spending legislated in order to placate the demands of a powerful 'lobby' of citizens.

However, the events of 1890--1893 & 1853 were merely the opening acts for the ultimate attack on hard currency by the government. That attack came - exactly 40 years later - in 1933, when the U.S. banned its citizens from holding Gold, when Gold coinage went out of production, and when the link between Gold & the US Dollar sharply weakened (Emergency Banking Act & Executive Order 6102 in 1933 & Gold Reserve Act of 1934). Immediately after confiscating Gold, the US government revalued the Dollar - resulting in a windfall profit - in reality, a massive tax - for the government.

The decision to dramatically alter the Gold/Dollar relationship - in 1933 - is what set the stage for another financial debacle in 1973... exactly 40 years later (are you beginning to see a pattern here??).

Having effectively removed the gold backing of the Dollar, it took exactly 40 years to back it with a different commodity - oil. This began, however, with Saudi Arabia deciding to use the 'Oil Weapon' against the West (during/ following the Yom Kippur War of October 1973). Once they had wielded that weapon,

and brought the US to her knees and to the brink of economic ruin, a compromise was forged. The Saudis agreed to price oil only in Dollars and the rest of the Middle East followed suit in the ensuing years.

It was, however, the synergy of multiple events - in 1973--1976 - that really set the stage for the present. 1973 was also the collapse of the Bretton Woods agreement while 1976 timed the Jamaica Accord - an agreement to de-link Gold from the Dollar & allow a floating exchange rate.

Those events ushered in the largest surge in Gold (and corresponding collapse in the US Dollar, when viewed from the perspective of Gold) - from 1973 into 1980. Don't look now, but the next 40-Year Cycle is nearing fruition...

### **A Perfect Storm**

2013--2016 is the culmination of a 40-Year Period of Testing from 1973--1976 - when the U.S. began experimenting with a new kind of backing for the Dollar: Oil... and the world restructured how Gold was priced. However, there is no Fort Knox full of oil actually backing the Dollar.

Instead, the entire backing hinges on the promise of a nation that is growing rapidly more antagonistic toward the U.S. And, it is a nation ripe for an 'Arab Spring' type of revolution. The only thing that has delayed an uprising was/is the spreading of money to the population, a bribe that began in 2011 - when the handwriting appeared on the wall (the wall of Egypt, the wall of Libya, the wall of Syria, etc.).

If/when there is ever an overthrow of the House of Saud, this willingness to prop up

the American economy could disappear in a flash. Of course, this could also occur by a changing of the guard, with the last of the octogenarian Saudi leaders exiting and a new, younger generation taking control. 2013 is the culmination of a myriad of cycles pertaining to Saudi Arabia... so don't be surprised to see this transition occur in the next 15 months.

As alluded to at the beginning, there are also cycles pertaining to China that reach a crescendo in 2013. Economically and monetarily, it could be a different kind of 'Perfect Storm'. China & Saudi Arabia already have major oil agreements (refining, pricing, etc.) and the two nations are linked with a few others pushing for the removal of oil pricing in Dollars.

So, you do the math.

### **A Giant Week**

As stated earlier, the number 7 represents 'completion'. Within this structure, there is the principle of 'Work for 6, Rest on 7th' - the basis of the Jewish Sabbath. This is a principle that applies on many levels, not just the 7 days of the week.

It also applies in the markets, with many of the most significant cycles being split into 6 parts (up or down) and 1 part correction - where the main trend consumes 80-83% of an overall cycle and is followed by a sharp correction for the remaining 17-20% of the cycle. The bulls work for 6 periods of time and then 'rest' during the 7th (or vice-versa).

A perfect example is the bull market in Stock Indices from 1987 into 2000 - a 13-year period. They then corrected for 2+ years - completing an overall cycle that was roughly

6 parts up and 1 part down.

The Nasdaq 100 then advanced for the next 61 months - from Oct. 2002 into Nov. 2007. It then dropped for 12 months into its low of Nov. 2008... a 19% correction (in time).

Silver rallied for almost 10 years - from 2001 into 2011 and has unrelated cycles that portend a bottom in late-2012. If fulfilled, it would be another textbook example of this pattern. (Gold has just fulfilled its 2-3 month upside target by attacking 1800.0/GC and should see a similar decline into late-December.)

Why do I mention this Cycle of 7? Let's connect the dots...

2013--2016 is the culmination of 6 periods of 40 Years (period of testing/preparation) from the period of the Boston Tea Party & the American Revolution/Declaration of Independence.

Each of the 40-Year cycles - within that 240-Year period (1773--1776, 1813--1816, 1853--1857, 1893--1896, 1933--1934 & 1973--1976) - revealed landmark events for the currency - and the economic freedom - of the United States. Many of these events could be presaging the ultimate enslavement of the population.

And, each of these revealed the raging battle between advocates of an honest, hard, gold-based currency versus proponents of a paper, fiat (ultimately debt-based) currency. In the short-run, there is no debating that the debt-based, easily-manipulated, funny-money approach is the most fun, carefree and manageable. It allows for quicker reaction to crises and allows banks to create exponentially

more money than actually exists. As is always the case - even in personal matters - a carefree approach like this is always the most fun... right up until the point that it is no longer the most fun.

Pardon the additional Bible quote, but a very wise man named Solomon once stated (actually, he repeated it multiple times):

"There is a way that appears to be right, but in the end it leads to death."

He said this in the same chapter (Proverbs 14) that he said things like:

"Where there are no oxen, the manger is empty, but from the strength of an ox come abundant harvests...The wisdom of the prudent is to give thought to their ways, but the folly of fools is deception... The simple believe anything, but the prudent give thought to their steps...All hard work brings a profit, but mere talk leads only to poverty."

Is there a connection? It might be more obvious if readers recognize that 'death' and 'debt' come from the same root word. So, a paraphrase could also read: "There is a way that appears to be right, but in the end it leads to debt." To put this in proper context, you might want to also read Solomon's thoughts on debt and the borrower being slave to the lender, etc. The USA is a slave to Saudi Arabia, China and others... we just don't yet recognize the full extent and ramifications of it. Will we in 2013 (--2016)?

2013--2016 is the culmination of this battle - for true and lasting freedom - and ushers in a time for a 'rest' or 'sabbath' from this battle. Barring an extremely unlikely truce

being declared, there are only two ways to accomplish this 'rest':

1 - Victory (return to Gold-backed currency or something remotely similar).

2 - Defeat (demise of Dollar, as we know it, and the emergence of a new currency).

2013--2016 represents a watershed time for America, for the U.S. Dollar... and potentially for the world. And, this uncanny series of 40-Year Cycles (as well as the preceding discussion on 25-Year Cycles, etc.) only represents a small portion of the cycles that conclude this.

There are many other facets to this analysis and to what is expected in 2013--2016... and how to prepare for it. They will be continuously revealed and discussed in our INSIIDE Track monthly newsletter. For now, it is important to comprehend the significance of the cycles that come into play in 2013--2016...The Dollar, Gold & Silver and Stock Indices are honing the outlook for the final months of 2012 and first 3-6 months of 2013. It could provide ideal opportunities to prepare for - and/or capitalize on - a coming shift.

Eric S. Hadik is President of INSIIDE Track Trading and can be e-mailed at INSIIDE@aol.com. INSIIDE Track's website is at www.insiidetrack.com. Trader's World readers can contact them and request FREE copies of Stock Indices 2012: 'See You in September' Reports that describe the uncanny convergence of cycle highs in September 2012... and what is expected leading into early-2013 and also receive unique analysis on the likelihood of Israel being embroiled in a new conflict - just before or just after the US election - and in line with multiple cycles.

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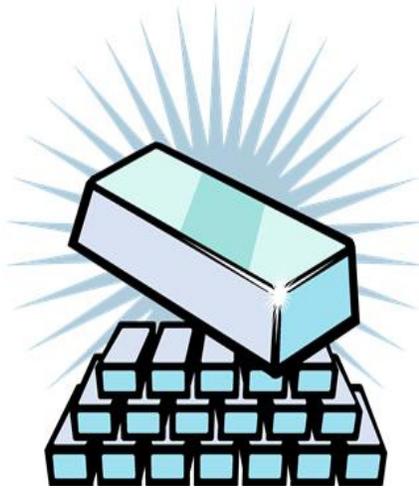
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# 7 Reasons Why Silver is Poised For Strong Relative Performance



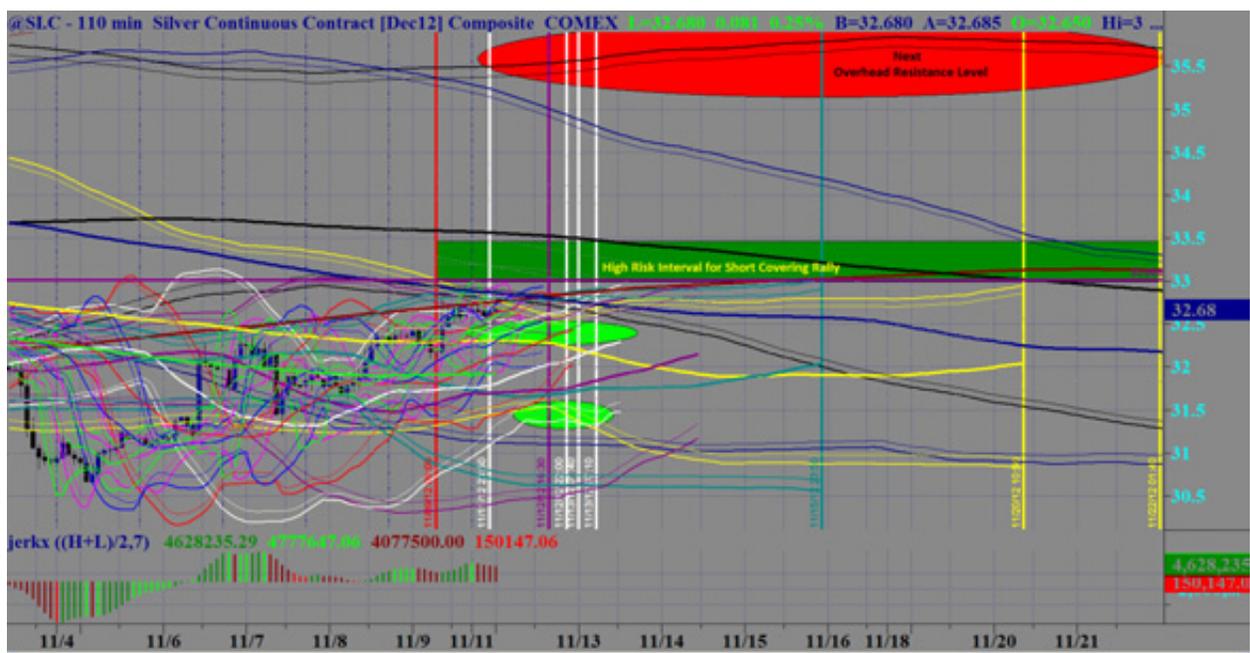
**By Efreem Hoffman, Founder & Director of Macro Market Strategy at TradingTimeAndPrice.com and NakedSwanTrading.com**

Silver is entering a seasonal bias, top-side, with particularly strong demand from China and India for this precious metal into the Holiday Season.

Favorable consumer sentiment and spending in these Asian Regions, as reflected by the strong out-performance of consumer-based ETFs – particularly, the Global X China Consumer (symbol: CHIQ) and EG Shares India Consumer (symbol: INCO – Warning: volume much too thin for trading) – have potential to

serve as a tail-wind for additional silver purchases.

Since November 8<sup>th</sup>, precious metals, and especially silver have been outperforming, not only with respect to the US Dollar, but also in terms of the Euro. The widening divergence in the movement of silver and the Euro is indicating that renewed fear over Euro-zone troubles is making investors seek safe harbor and diversify money flows into precious metals, particularly silver.



TradingTimeAndPrice.com analysis of the volume micro-structure of Dec. Silver Futures is most favorable within the precious metals complex.

The Time Map (at the top of the next page) lays out the opportunity window. It overlays boundaries on a price chart (In this trading situation, a 110 minute price chart is applied), the specific price levels in the future that precisely calibrate with where decision-makers on different time-frames will be measuring zero price momentum crossing points.

The convergence of a large confluence of boundaries near the current price of \$32.68 (Dec. Silver Futures) is indicating that as price advances through this cluster (with volume) then many market players will be synchronizing their actions in favor of bullish order flow and momentum structure.

General concerns over the potential for slower global economic growth, and uncertainty over the fiscal cliff is also contributing to asset rotation into silver. Even as Equities sold off sharply in a wave of panic selling into the Nov 7<sup>th</sup> close, both Dec. Silver Futures and silver ETFs, including, iShares Silver Trust (symbol: SLV) -- which is essentially a paper asset -- started being bid up, and continued to do so on additional weakness into Nov. 9th. From a technical inter-market perspective this is a very significant bullish development.

What makes this situation most promising for the continued outperformance of this monetary asset is that in the event of an upward retracement in the Euro, the downward pressure on the US Dollar would provide an underlying tail-wind for silver. Given that silver is priced in US Dollars, basic math implies that it will take more Dollars to purchase an equivalent amount of silver.

Be it a threat of contracting money velocity brought about by the risks of a cooling domestic

and international economy, and/or monetary debasement, resulting from expanded quantitative easing policies, precious metals, and particularly silver will likely receive a shining status on the global financial stage.

The Time Map Market Intelligence, offered at TradingTimeAndPrice.com, is indicating yet another wave of equity index panic selling -- to develop into Month End. An increased fear of uncertainty will likely be exacerbated by this down-draft -- thereby, setting in motion additional asset protection strategies in favor of silver purchases.

The Time Map is also indicating that the specific time frame that key decision-makers will be keying off -- to trigger buy orders -- is the 60 minute chart. To best monitor profit-seeking points using your favorite exit criteria -- i.e. divergence indicators -- the Map shows that the 21 minute time-frame is most suitable.

For active traders keeping a close eye on the silver market, pay particular attention to the following support and resistance levels.

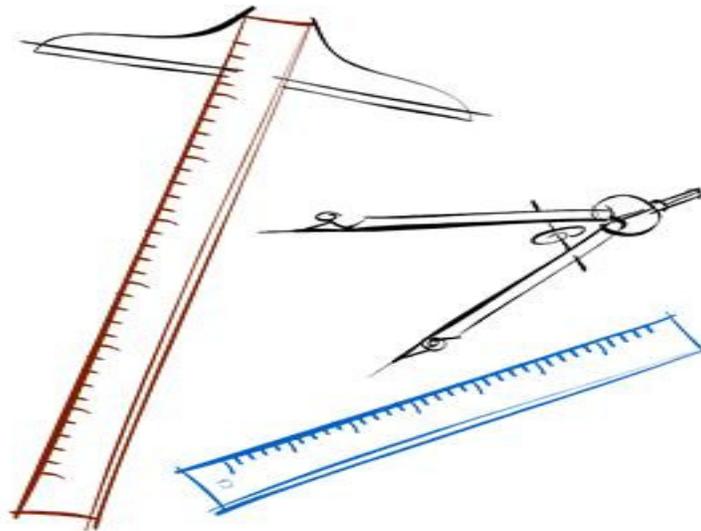
Near term support for December Silver Futures comes in at \$32.02; with \$31.55 to \$31.31 offering broad base-line support.

\$33.01 offers near term resistance for December Silver Futures; with the next interim overhead resistance level near \$35.40. Longer-term -- into 2013 -- a strong underlying bid with much higher prices will have high potential to take shape.

For updates on silver as we progress toward these price zones, and for risk insights on further downside equity pressure, follow TradingTimeAndPrice.com -- Your One-Stop Destination for Market Time Maps and Twitter commentary -- at **@TradinTimePrice**

# High Power Trading with Geometry

By Ron Jaenisch



Would you like to take some of what you already know and learn a technique that will help you find some of the tops and bottoms, when it comes to investments? Would you like to know a little about someone who did it nearly 100 years ago?

In the 1920's Dr. Alan Andrews made his first million after graduating from college and trading cotton for two years. At the time there were no computers, and his technical analysis charts were drawn by hand.

What could he have used to determine when to buy and sell? Simple and straight forward geometry. Finding market turning points is still possible today and easier to do with modern charting software using geometry.

When Alan Andrews met Roger Babson (founder of Babson Business College) they found that they had something in common, using geometry for trading.

Roger used what he called the Action-Reaction method. He believed that the movements of



prices in the market were governed by Sir Isaac Newton's third law of motion (action and reaction are equal and opposite). He used this concept to develop tools to determine future turning points and correction patterns.

To accomplish this Babson would first draw what he referred to as a center line. His center lines are carefully selected. Our computer based research has shown that using previous major "ore" reversal points are very useful for his. More about these reversal points will be discussed later.

In case of the run up in gold in 2010 and 2011, the longer term trend was up. The line for figure 1 that was selected to demonstrate Babson's method was a line that was drawn from the peak of the uptrend, to the low of the counter trend move. This high and low point was chosen because the low was at an ore reversal point. This line is seen in figure 1. It is called the center line.

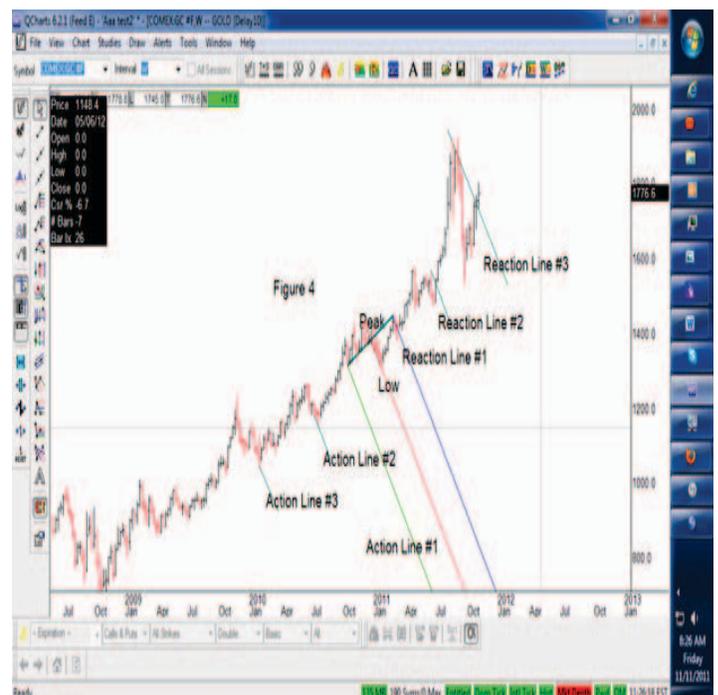
The next step is to determine action points, which in this case are prior lows. In figure 2 the line from the action point is labeled as Action Line #1. After the distance from the

action line to the center line is measured, it is projected into the future to determine where to draw the parallel line labeled Reaction Line #1. At the reaction line, specific tradable patterns are anticipated. When prices stopped at reaction line #1, several weeks passed prior to the trend continuing up.

This method may be used in most markets and you can apply this method to stocks, indices, commodities and futures. Babson pointed out that with his Action Reaction method, the reaction lines would forecast future market reaction points. A trader could use these lines for targets, and as reference points, for price continuation forecasts. After a reaction line is hit, the trader may recognize it as a reaction line that shows when to get in for the continuation of the trend.

As you can see in figure 2, after price action finally broke past Reaction line #1 the uptrend continued in the Gold chart.

Figure 3 is a daily chart that shows two additional action Lines drawn, with the daily gold price bars. The action lines are parallel to the center line. Once again an equidistant (to



the center line) point is projected in the future where more reaction lines are drawn.

Figure 4 shows gold prices no longer in a daily format, as the prior charts, but in a weekly format. It shows the two additional action lines and their corresponding reaction lines. It shows how the market reacts to the reaction lines, which help the trader to know whether or not the trend will continue.

When the gold market made the high in 2011, it was at the reaction line. In Figure 4, the final high was at reaction line #3. The location of the reaction line was something that you as a trader could have forecast months in advance. A trader can use these by simply taking profits after prices come near the line and reentering the trade after a viable correction pattern which typically lasts several weeks.

Alan Andrews privately taught the various trading geometry technique's in the 1980's, often at the kitchen table. The insights he discussed there were sometimes very different from the concepts he wrote about. For when it came to center lines he touted a long list that

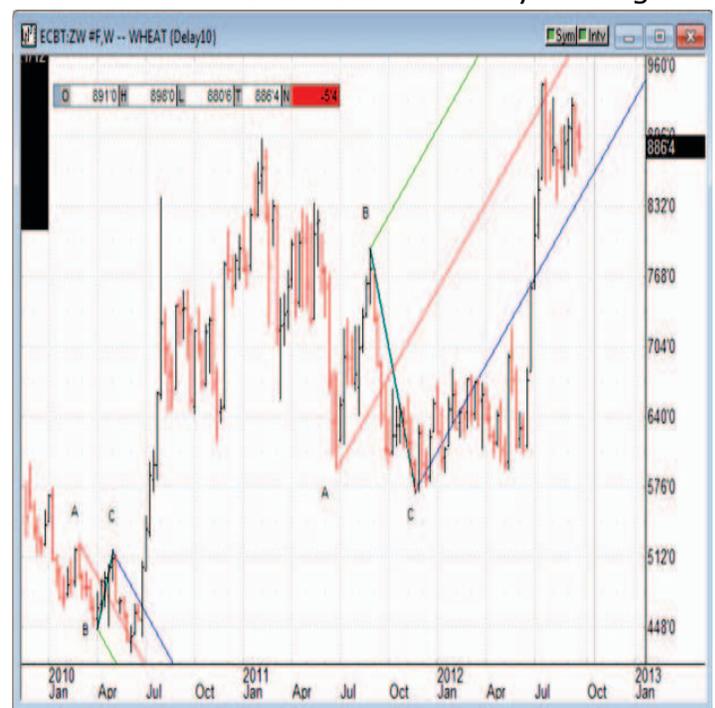
course members came up with, but privately he recommended using only three.

According to Andrews, the best of these was the "ore". It differed from Babson's center lines and we found that it was useful mainly for finding the end of probable corrections. Regular Babson reaction lines may be used to determine the future end of a long term move.

Examples of Andrews unique Ore points that were selected and posted live to the Andrews discussion group, in real time, are seen in the S&P chart. Also drawn in the chart is the well-known Andrews Pitchfork. This is something that is combined by some with the Action Reaction lines to determine the trend and probable reversal points.

Andrews pointed out that prices make it to the median line about 80% of the time, when the proper pivots are used. The median line is calculated by taking three consecutive pivot points, which may be labeled A, B, C.

The median line is determined by finding the



mid-point between points B and C and then drawing a line through it from point A. The two parallel lines drawn from points B and C then form the "Andrews Pitchfork" The pitchfork may be used to determine the trend, and reversal areas. As you can see in the above chart, sometimes price spends time outside the pitchfork prior to going to the median line. These geometric tools and others, along with the corresponding rules for their use, were taught by Dr. Alan Andrews.

Now that you have an idea as to how to determine the end of moves and areas where prices are likely to continue the actual trade entry techniques will be discussed at the webinar and in the course.

The author Ron Jaenisch, learned the techniques from Alan Andrews over ten years ago at live seminars and privately he teaches the online based Advanced Andrews Course. He has been involved in computer based research in the techniques and has developed numerous enhancements that are taught in his web based Advanced Andrews Course. The course utilizes a new color manual as well as over twenty five web based videos and a private email discussion group. More information may be found at [www.AndrewsCourse.com](http://www.AndrewsCourse.com) as well as [ronj@san.rr.com](mailto:ronj@san.rr.com) and 858 487 5151. Private live seminars to all course members are freely given regularly.

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Chapter 1 Part 2. Setting up Murrey Math Lines

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- b) Colors for each 1/8 M.M. Line.
- c) Rhythm changes for stocks between 100,000 to zero
- d) Recognizing natural bidding 1/8th

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- b) Up market position
- c) Down market position
- d) zig zap market conditions
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- f) bond market cycle averages

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- e) Many weeks in narrow range
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- i) Watch for reversals in bear markets

Chapter 4

- a) Single
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  - c) Triple
  - d) Variation
  - e) Double M
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- h) Short Legged W bottom
- i) Secondary bottoms and tops
- j) Secondary Tops
- k) 4 to 7 Topping out
- l) Pivot Price
- m) Time off 1st Bottom
- n) 3rd Day
- o) Two Rules that are opposite
- p) Minor 50% Point
- q) Proof Gann didn't choose to tell it exact
- r) 6 down 1 up

Chapter 7

Part II. Practice Sheet

Part III Learning to Read Japanese Candlesticks

Part IV Look at Raw Chart and Set Moving Momentum

Part V Selling the Square in Time

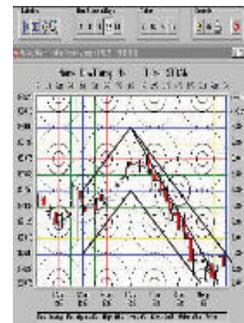
Part VI 5 areas of Conflict

Part VII 19 or 39 Cent Reversal

part VIII Options Trap

Chapter 8 Harmonic Rhythm

8th Grade Math Ruels to Set the Trading Rhythm for your stock



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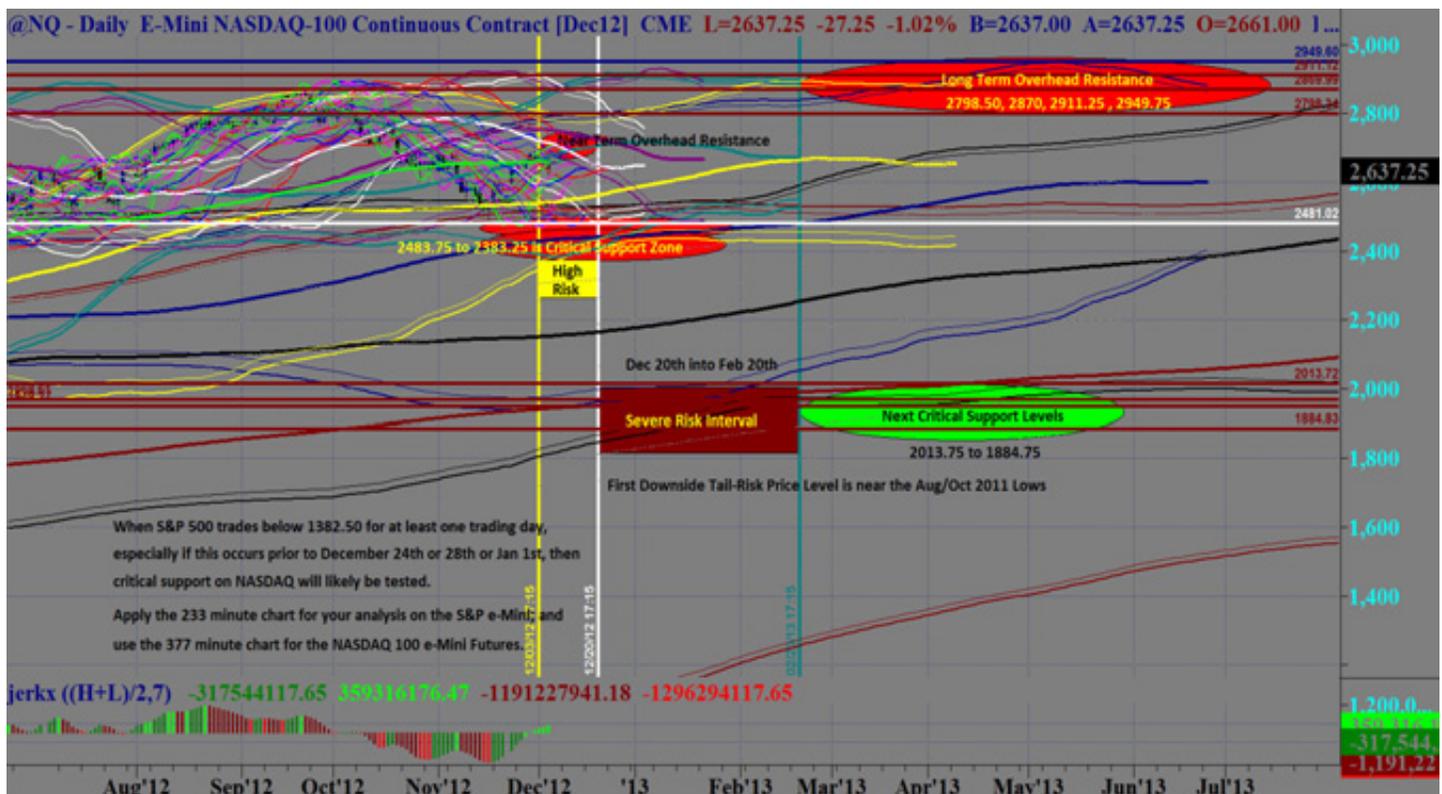
# The Path Ahead for 2013: Showcasing the NASDAQ 100 and S&P 500 e-Mini Futures

By Efrem Hoffman, Founder & Director of Market Research at TradingTimeAndPrice.com and NakedSwanTrading.com



Below is the Dec 2012 - Feb 2013 Time Map of Current Risk Events and upcoming Trading Opportunities in the NASDAQ 100 e-Mini Futures, with Negative Implications for the S&P 500 e-Mini into the Spring of 2013.

Note: As of December 3rd, 2012, we have now entered one of the first in a series of Key Risk Intervals (within the Dec. - Jan. time zone), and, as expected, the equity markets



Dec 2012-Feb 2013 Time Map of Tail-Risk Events and Trading Opportunities for the NASDAQ 100 e-Mini Futures, with Negative Implications for the S&P 500 e-Mini and Broad Markets into the Spring of 2013.

have weakened coming off the recent high, both in nominal terms and especially in recent days with respect to the advancing Euro. Signaling an unhealthy market environment is a widening bearish divergence between the weaker NASDAQ 100 and large cap multi-nationals. To date, the NASDAQ under-performance has been largely impacted by technology infrastructure purchasing manager uncertainty, brought about by "Fiscal Cliff" uncertainty, as well as recent AAPL related news events; and attendant risks of a crowded trade coming off a high relative valuation. As for large caps like the DOW 30 and S&P 500, which get a large part of their revenues in Euro, it is clear that the Euro currency strength into early December has factored into the markets -- as multi-national profits need to be converted back to US Dollars, for which US market equities are priced; thereby adding a tail wind to U.S. Dollar denominated asset prices on days when the Euro rises.

This divergence, in combination with both an unstable market micro-structure and maturing price momentum jet-stream -- on a wide array of time-horizons -- places the market in a precarious state; with alarming risks of an intense and broad-scale market sell-off, to begin in earnest as early as the December 2012 and/or January 2013 time zone; with heightened potential of a full-scale market crisis before the Spring of 2013 comes to a close. The market logic and critical trigger levels that are likely to kick off this bearish scenario are presented in the bottom-line analysis below.

The Bottom-Line Insights for Today into 2013 are the following:

The market risk profile has remained largely unchanged in recent Executive Market Briefings

and Video Updates at [TradingTimeAndPrice.com](http://TradingTimeAndPrice.com).

For further details, you are welcome to view a recent educational video address I presented at this Year's TradersWorldOnlineExpo #12 at [TradersWorldOnlineExpo.com](http://TradersWorldOnlineExpo.com). An article summarizing the key points are also featured along-side other Expo presenters in a recently published #1 Best Selling Commodity and Investing Kindle Book -- available at Amazon.com.

In my best estimation, there exists a very high potential for a severe asymmetric tail-risk event; and our research framework is currently indicating that it on course to strike the market with a vengeance as we pass into the New Year and through the end of Q1 or Q2, and again later in Q3 and Q4. The NASDAQ 100 is the weakest link, but the big note to take home is that the S&P is seriously deteriorating relative to the Euro. Given our fragile market state, even a garden variety downside reversal of the Euro would set off risk flares that would negatively impact multi-national equities -- since they derive a large part of their profit from Euro-land operations. While this would likely narrow the widening divergence between NASDAQ 100 under-performance and the broader market indices, it would also lead to a breakdown in mainstream market diversification strategies. A focus on Market Risk Intelligence will increasingly become the order of the day as we progress through 2013.

Of note is the falling S&P/Euro Ratio -- this indicates that the correlation of large-cap U.S. equities, is becoming less correlated to the Euro-currency movements, particularly on up days in the Euro (due in part to idiosyncratic risk

factors that are dominating the US markets), but on down days in the Euro, the downside acceleration will be tightly correlated. This type of asymmetry in the correlation on up and down days in the Euro is a serious sign of weakness in the domestic US equity markets.

From a risk perspective, the 1431.50 price level offers strong intermediate overhead resistance for the S&P 500 e-Mini Futures (Dec. Basis Price Value). Long term overhead resistance, as indicated on the latest TradingTimeAndPrice.com Time Map Video, as referenced nearer to the base of this article, points to a prolonged deflation in US equity assets -- with virtually no material "overall" growth, following the initial tail-risk downdraft, for the foreseeable future. It will therefore become increasingly important to pick the right stocks in the most favorable sectors, at the right time.

The most toxic panic episode will likely hit the market in spades within the Dec 2012 and/or January 2013 period, particularly once the S&P 500 e-mini Futures price trades below 1382.50 with above normal volume for a complete trading day. The sweet spot opportunity window time for triggering this risk scenario and subsequent downside acceleration would be somewhere in the time zone of Dec. 12th, 13th, 14th, or near the 20th-24th, or before or near the first week of January, and again before month-end. The 1330 to 1300 price zone is the initial downside risk level, before an interim market retracement has the potential to set the stage for further weakness into the end of Q1.

Even if a major political announcement is made that temporarily kicks the "Fiscal-Cliff" down the road, any market relief rally that may follow will likely be very short-lived, at

best. Under such a scenario, the first sign of strength (I stress limited strength in both intensity and market scope) would most likely show itself in the NASDAQ 100, so long as the S&P bearish support at 1382.50 (mentioned above) is not breached prior to the NASDAQ 100 Futures (based on Dec. Pricing) exceeding the 2716 price level ( and for such a rally scenario to have any gusto, it must take out this level, top-side, after Dec. 10th or prior to Dec. 16th, 2012). Even if this occurs, the asset prices would first get repelled below the September highs (in the price zone of 2798 to 2870); and at best, the potential overshoot in the event of a manic melt-up -- even if in the presence of positive macro event drivers and geo-political developments -- would hit a ceiling in the price range of 2911.25 to 2949.75. The advent of such a scenario, would unlikely derail the downside Tail-Risk event that I see hitting the markets violently in 2013, first in Q1 and possibly part of Q2, and then again in Q3 and/or Q4.

Furthermore, the maximum expansion in volatility -- likely to resolve itself in a market meltdown -- would be strongest once the NASDAQ 100 Futures (adjusted for Dec. contract month price level) trades below critical support at 2483.75, for at least one full trading day. Thereafter, the 2383.25 price level is the next potential interim balance point, from which a possible retracement would find itself limited to the 2549.50 level -- before crashing back down toward the August/October 2011 lows. Based on my 16 years of market risk analysis in forecasting and tracking volatility events with Time Maps ( the technology powering the insights produced by TradingTimeAndPrice.com ), it has been identified that the date range of Dec. 20th, 2012 into at least Feb. 20th (& Spring 2013) is

one of the most notable of a series of extreme volatility intervals that is likely to shock the US equity markets in the New Year.

Given current and upcoming market conditions, the Time Map is homing in on the 377 minute chart and 233 minute time frames -- these time units of market measurement have been mathematically determined to calibrate with a most favorable trading outcome; namely to shock-proof your decision-making and trading strategies from market noise. By following market action on these data intervals, you will thereby find that your favorite technical and fundamental indicators will be better positioned to identify trend persistence and momentum strength, as well as spot important inter and intra-market divergences that precede risk events and market opportunities -- on both the long or short side of price movement.

Although market manipulation appears to be rampant of late, it is precisely this type of activity that often sets up the best trading and investment opportunities and outcomes. Time will certainly tell -- the clock is ticking, and there is not much time or price travel left for the market to resolve itself. As director of Macro-Market Strategy and Global Risk Intelligence for TradingTimeAndPrice.com and NakedSwanTrading.com, I look forward to actively focus my analysis on both: (1) shock-proofing your trading strategies against such adverse scenarios; and (2) converting market uncertainty into actionable opportunities, which for the foreseeable future, are clearly stacked to the short side. This series of events is expected to set the stage for great buying opportunities in the strongest sector performers (both on a relative and absolute basis) after the downside tail-risk pressures abate.

By Combining this current market outlook on the NASDAQ 100 Futures with the High Conviction & Proprietary Analytic Insights offered in the most recent S&P 500 Futures (Dec.) Time Map video ( posted last week -- valid for several weeks), <http://tinyurl.com/chmgfbx> , you will be able to see the forward path of the NASDAQ 100 and S&P 500 markets.

With the Time Mapping technology on your side, you can now know, with confidence, the optimal time frames to focus your observation of market action -- including the time frames to best spot the entry levels for upcoming market opportunities, as well as the specific time horizons to apply for both sticking with the trend (without getting chopped up in noise) and identifying strategic exit levels.

The time-line of the expected risk and opportunity sequence is also precisely laid out with key support & resistance levels, including Volatility Trigger Zones -- or "Attack Points. When relevant updates are in order -- i.e. as we are approaching critical decision levels or attacking key volatility levels or date-lines -- they will be posted in the KEY LEVELS Daily Blog section of TradingTimeAndPrice.com.

Moreover, vertical lines will also be overlaid on the Time Map to indicate important calendar dates of upcoming High Potential Risk and Opportunity Events --

\*\*\* Pay particular attention to blog postings as we both approach these key date-lines and pass between them.

You should also review the Time Map section of TradingTimeAndPrice.com to observe the latest Momentum Jet Streams impacting the S&P 500 and/or NASDAQ 100.

# Pendular Movements in Market Behavior

By Calalin Plapcianu

Questions arise as to how and why markets move and behave in such and such manners. Besides being considered sloppy, traders and the general public assign randomness as being their main characteristic.

Different systems have been created to try predicting traders' behavior but most of them failed miserably. Some worked for a period and then collapsed, others worked detecting some of the trends but none worked consistently, at least none of which I am aware of and to which the modern world bows when the name of its founder is pronounced. Nonetheless people still talk about a bunch of traders who stand tall above the trading community, their systems being acknowledged as being "the systems". Even a short description of these traders' backgrounds





and personal studies, let alone their works, release the possibility of the similarities of their systems. A closer look will bring forth similarities even in minute details. In this article I would like to point out some of the working models designed, back-tested and in testing constructed by me which will penetrate through the resistance of a misconception as to the randomness of the markets, and the similarities of my system in regard to the "market wizards" will immediately come forth.

The chart 1 shows an indicator called Top-Bottom which defines what a turning point really is. In order to predict turning points in the markets you definitely need to know what they are first and then to mathematically model them in order try predicting them. The red Ts are defined as tops and the green Bs are defined as bottoms. A signal is casted when a T or a B has been confirmed in the future, so there is a requirement in order for a T or a B to be confirmed. This is the first indicator which is the basis for the rest which predict turning points defined by the TB indicator.

Markets have a total amount of energy which can distribute. This energy has to be distributed in order for evolution to run its course. The following charts display the signals given by the indicators when potential energy reaches its fullest and ready to convert to kinetical energy. It is just a pendular motion through alternating energy levels of price and time towards a common goal.

[http://tradersworld.com/pendular\\_movements.pdf](http://tradersworld.com/pendular_movements.pdf)

My latest indicator is consistently determining the total energy of a market and distributes it to kinetical and potential. The results speak for themselves, click here. I have provided a spreadsheet with in-sample and out-of-sample back-tested results for the user to take a look at the efficiency the indicators provide. For the moment these indicators can be found on the Bloomberg terminals by running the command APPS CS:AST <GO>.

APPS CS:AST<GO>

# ATOMIC

TRADING CONCEPT



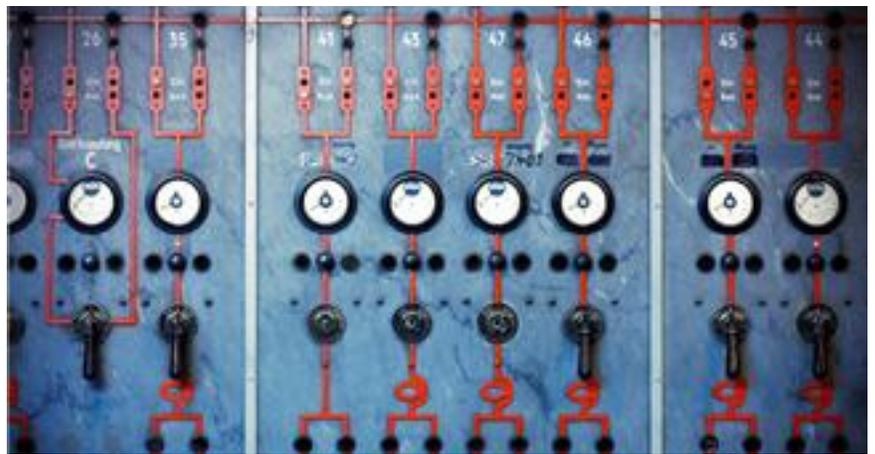
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# Trading Computers 4 Less!



**By Larry Jacobs**

The new Ivy Bridge Trading Computers are being released from Traders World. These will use the new Intel 22nm Ivy Bridge 3rd generation multi-core processors. They give you around 20% more power using 20% less energy. They also use the new z77 motherboards that are easy to use and easily overclockable, even for the average user. They can be set to overclock only when you need the power. The multiple-core feature allows you to run many programs at the same time. They also easily connect to the new solid-state drives, which are 100 times faster than the old hard disk drives.

So why does a trader need this power?

Today the trading computer needs to have the power to monitor the markets when the volume shoots up. Old computers now lockup when there are volume spikes in the markets. You need power to monitor many charts, view business news, chat rooms, etc. The Ivy Bridge processors run at 3.1Ghz to 3.5Ghz and can easily overclock to nearly 5.0 Ghz. Most traders today now use 2 - 6 (24-inch) monitors. More screens improves productivity and usually profit. It is also very important that the computer be nearly silent as traders need that feature to concentrate.

These computers start at \$1399.00 at [www.SonataTradingComputers.com](http://www.SonataTradingComputers.com)

# Traders World Book Library

**A Unique Approach To Forecasting Market Reversal Points, A comprehensive guide for predicting precise, price and time turning points for any market. Price: \$36.00**



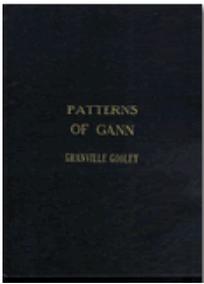
By Ivan Sargent This book is possibly one of most advanced books in technical analysis you will read regarding price and time reversals. Knowing the Price and time of a stocks reversal point is undeniably an important element for to successful trading. Unlike most trading books which use indicators, oscillators, and basic geometry to forecast the markets outcome; this technique uses a series of lines which when accurately placed can deliver reversal points with amazing accuracy. Trend lines, retracements lines, channels, fan lines, pivot points etc, all inspect a stock chart from the outside, which is more or less the obvious point of view. While these techniques can give probable

predictions at times, for many of us this just isn't enough. Now what would happen if you were able to analyze charts from what I like to refer to as, "the inside" of the chart? As you read on in the book, you soon will discover an amazing way find reversal points, and finally realize that back doors to chart analysis do exist.

When attempting to look at the market from the inside the main thing you need to understand is that the rules in which how the market is predicted changes completely. Normally when using trend channels or retracement lines to determine the markets trend direction for instance, it's ok to allow the chart to slightly exceed or come close to either of these lines and still be in legal limits for correct analysis. However these rules do not apply to this different type of analysis. This type analysis requires that all lines be accurately placed for accurate predictions. It's a little more work, but at the end of the day it has its virtues.

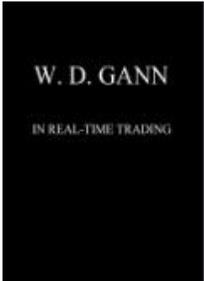
When using tools which allow you to see the market from the inside the predictions that manifest within the analysis are totally different than common technical analysis. Here are two main occurrences that you will notice when working with this type of analysis. A) Exact target points will be forecasted or, B) A complete miss of a target point, and nothing else.

This is not a case of a 50/50 hit or miss. When you apply this technique to the markets it becomes a matter of line accuracy resulting in high target percentage. As you read on through the book, you understand how to use this technique and see how easy and powerful this technique can be when used in conjunction with other analysis.



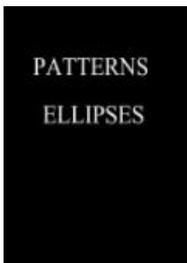
### **Patterns of Gann Price: \$159.00**

*By Granville Cooley* This set of books [included within this bound volume] is not about pulling the trigger. It is not a system on how to make a million dollars in the market in the morning. It is about certain mathematical and astronomical relationships between numbers and their possible application to the number of W. D. Gann.



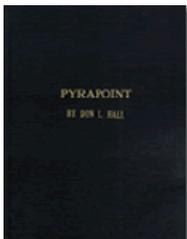
### **W.D. Gann in Real-Time Trading Price: \$69.00**

*By Larry Jacobs* If you feel that you would like to do short term scalping or swing trading in the markets, then this book might be for you. It illustrates many short-term Gann mathematical trading techniques which have a high tendency to work intraday. Various intraday time frames are shown and how they can be used together to keep you in the direction of the market. 200 pages



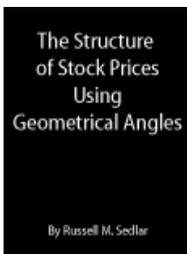
### **Patterns & Ellipses Price: \$49.95**

*By Larry Jacobs* Stocks and futures move in elliptical paths. When a market makes a gap, its price action usually passes into a new sphere. All its activity will remain in the current sphere until it moves into another new sphere. This new book tells you how to use ellipses along with detailed chart patterns to determine if a stock or futures contract is bullish or bearish. 100 pages



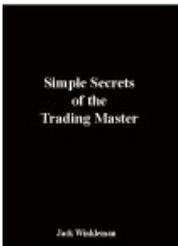
### **Pyrapoint Price: \$150.00**

*By Don Hall* Mr. Hall discovered a secret from one of Gann's associates "Reno" who shared a desk with him on the floor of the Chicago Board of Trade. Apparently Gann carried a piece of paper with him to the floor every time he made a successful recorded trade. Mr. Hall found out what that paper was and developed the Pyrapoint trading method around this. An easy to understand trading software program was fully developed. It creates a natural trend channel and areas of both support and resistance. It's clearly tells you when the trend changes. 300 pages.



### **The Structure of Stock Prices Using Geometrical Angles Price: \$49.95**

*By Russell M. Sedlar* "This chart based book shows how the Geometrical Angles described by W.D. Gann, when used is this newly discovered way, literally become the controlling force of stock price fluctuation, causing tops and bottoms to form and trend lines to be determined."



## **Simple Secrets of the Trading Master by Jack Winkleman \$90.00**

This is a book put together by Mr. Winkleman and is a very valuable tool. This book tells a trader how to use past harmonic cycles for forecasting future trends. This book is a picture of the markets since 1920 in Soybeans. As an added bonus, it has a track record of the Dow Jones Cash Index from 1900 - 2006. Cycles are nothing more than repeating patterns. Trends follow cycles. This book gives you the key cycles in the market. All you need to know is what those repeating patterns are. That is why the historical charts become so valuable and this is why this book is so important. With the content of the book along with charts, it is nearly 200 pages in length.

Don't get caught in the next market downturn. The method is simple, and easy to follow and is designed to keep your portfolio profitable in these uncertain market times. The ability to anticipate the directional shifts in the S&P 500 market gives you a significant advantage in trading indexes, options and individual stocks.

## **Gann Master Charts Unveiled Price: \$49.95**



*By Larry Jacobs* Complete It is just like a professional athlete, he trains over and over again and when he is out on the field he doesn't have to think when he plays, it becomes automatic. You too, must train over and over again using these methods with historical data before you are ready to go out on the field to play or trade.

Most of Gann's books and courses were written in a veiled language as said by the trading community. What this means is he buried his techniques in his courses. It's there, but the reader has to read and reread his material several times to get anything of trading value out of it. Gann's material is extremely complicated and the trader must have a strong background in mathematics to full benefit from it. Some experts think that he did not put in the books and courses what he really traded with, even though the price of the courses was an unbelievable \$3500 at the time he sold them. Converted into today's prices, it would be equivalent to \$50,000. He kept the good trading secrets for himself or for those few who could afford to pay him the asking price of \$100,000.

One of the trading methods that Gann kept to himself was the use of Pythagorean Square. He also kept secret the hexagon and the circle charts. He went to the land of the Pyramids to study the Pythagorean Square to find its secrets. It's believe that he found someone over there who explained how it worked and how it could be used in the markets.

Also included in this book are many of the archived articles previously written in the Gann and Elliott Wave and Traders World magazine on the Square of Nine. These articles are included so you can get a different viewpoint from experts in the field.

# Traders World Online Expo DVDs

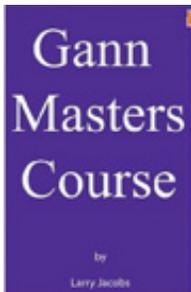


The Traders World Online Expos have been recorded and now are available on DVDs. You can just put the DVDs in your computer's optical drives and listen to the entire expos. Below are a listing of the expos. Most of the DVDs contain up to 45 presentations that occurred during the 5 day events from top traders in the world. With these DVDs there is no need to travel to an expo and leave your work or trading. You will understand what strategies work and how to implement them. Learn key trading ideas and tactics that you can use immediately to trade more profitably. So order the DVDs today.

**Go to [www.TradersWorldOnlineExpo.com](http://www.TradersWorldOnlineExpo.com)**

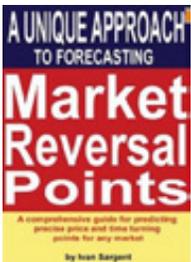
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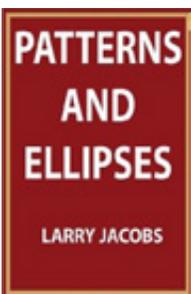
## **Gann Masters Course by Larry Jacobs \$9.95**

As you know, W.D. Gann was a legendary trader. Some say he amassed a fortune in the the markets. He wrote several important books on trading as well as a commodity trading course and a stock market trading course. He charged \$3000 to \$5000 for the trading courses which included 6 months of personal instruction by phone. The Gann Masters Trading Course to help traders become successful.



## **A Unique Approach to Forecasting Market Reversal Points by Ivan Sargent \$32.95**

This book is possibly one of most advanced books in technical analysis you will read regarding price and time reversals. Knowing the Price and time of a stocks reversal point is undeniably an important element for to successful trading. Unlike most trading books which use indicators, oscillators, and basic geometry to forecast the markets outcome; this technique uses a series of lines which when accurately placed can deliver reversal points with amazing accuracy. Trend lines, retracements lines, channels, fan lines, pivot points etc, all inspect a stock chart from the outside, which is more or less the obvious point of view.



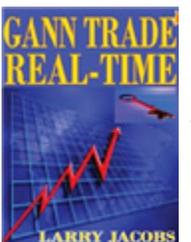
## **Patterns and Ellipses by Larry Jacobs \$9.99**

This book concerns itself with a highly technical subject, the subject of technical analysis of the financial market. This book specifically deals with ellipses and pattern formations used for trading the markets. It also covers many other technical analysis tools that can be used effectively by the trader.



## **Gann's Master Charts Unveiled by Larry Jacobs \$9.99**

We know that Gann used the Pythagorean Square because he was found carrying it with him into the trading pit all the time. This square was hidden in the palm of his hand. How did he use this square? Why did he not discuss the use of this square in his courses? There is only one page covering the Square of Nine in all of his books and courses. Was this square his most valuable tool? These and all the other squares Gann used will be discussed in detail in this book with many illustrations and examples to prove how they work.



## **Gann Trade Real Time by Larry Jacobs \$9.99**

When you opened this book you took the one step that will help you learn how to be successful at the most desirable, but hardest profession in the world. That profession is real time trading. This book is not going to give you an instant secret to day trading. It is going to give you the basics so that you might start the path to understanding how the markets work both short term and long term. You need to know and fully understand the markets and develop successful trading



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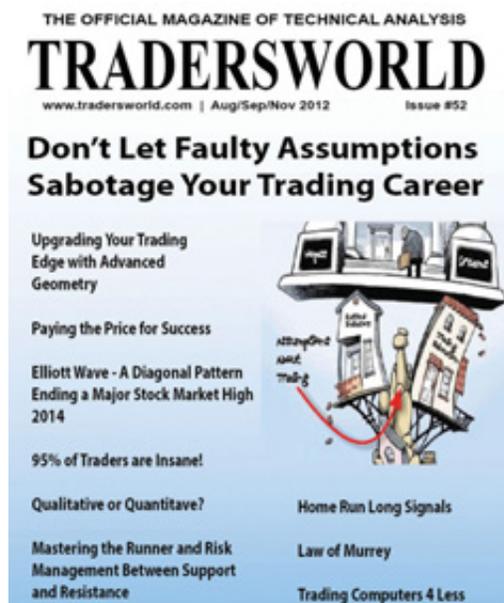
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