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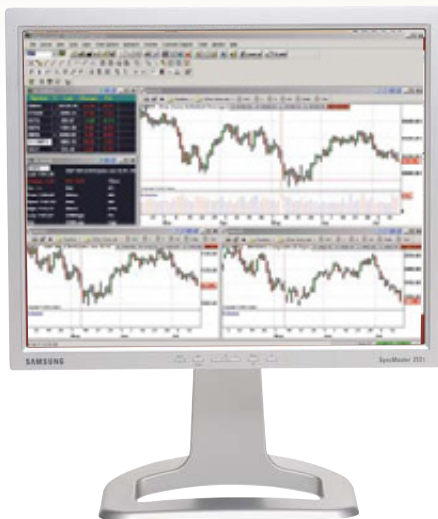
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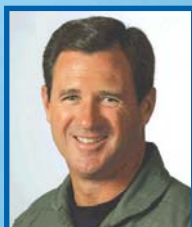
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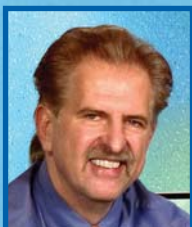
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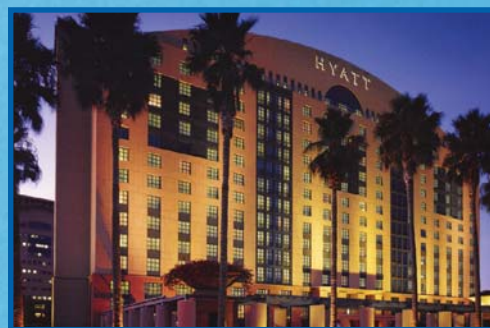
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Average Profit per Trade / per Contract: \$500.31
Largest Winning Trade: \$3,312.50
Largest Losing Trade: \$300.00
Trade Close to Trade Close Drawdown: \$300.00

TCI M2 System Actual Trading Results Executed By Brokerage Firm # 2 April 20, 2004 to July 23, 2004

Inception Date: April 20, 2004
Total Realized Profit (Per contract): \$32,525.40
Percent Profitable and Even: 100%
Total # of Realized Trades: 63
Winning Trades: 63
Losing Trades: 0
Even Trade Trades: 0
Average Profit per Trade / per Contract: \$516.28
Largest Winning Trade: \$1,500.00
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Trade Close to Trade Close Drawdown: \$0.00

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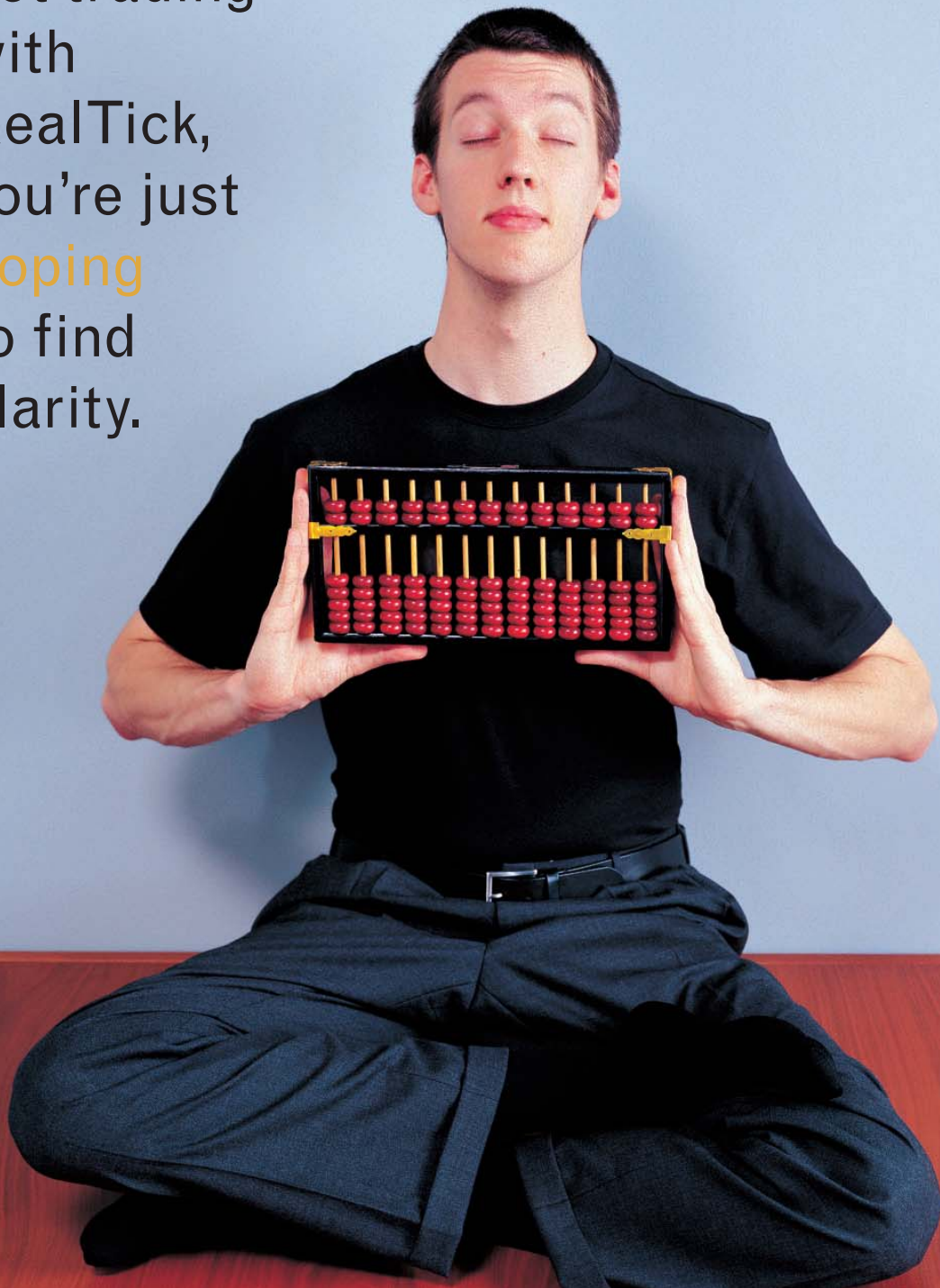
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Which Way to Go?

There are many different ways to trade the markets. The articles in the current issue of Traders World describe some of the different techniques and methods. Which method or combination you finally use generally is based on what personally fits you. You are unique and different from anyone else. Your personal makeup ultimately determines how you trade. Traders World gives you a broad number of articles so you can pick and choose those techniques and methods that fit you best. Once you have selected the ones you like, you should then fully back test them on paper to make sure they work for you. Some of the articles in this issue are as follows:

Robert Miner explains the multiple time frame trade strategies. This is very important for profiting from both the short and long term direction of the markets.

Jaime Johnson's article explains that it is an important objective of any trade selection process to identify potential trades with relatively low initial capital exposure and high-probability of success with a top down approach from

the broad indexes to major sectors to individual stocks

In Bennet McDowel's article, he explains that money in trading is made from catching a significant trend. Money lost in trading occurs by missing or being on the wrong side of trends.

Dan Zanger is one person who successfully formulated techniques and methods which enabled him to turn \$10,775 into \$42 million. He studied patterns and formations on thousands of charts and learned how they worked. He proved his methods by long study over several years and made them work in the real world.

With the sophistication of communications there are now new methods showing up to help you become successful. Trading schools such as the Online Trading Academy hold regular classes to teach their students to trade the market from experts in the field. They have taught many successful traders. They have now a complete CD set, which teaches the same

trading methods, without the expense and travel across the country to their classes in California.

Trading Chat rooms are also appearing on the internet. This is where an expert guides a group of traders in an electronic room on the internet. The trader's leader in this room is called a moderator. He usually gives the entry point, profit objective and stop point for potential trades. In this issue we talk about two successful rooms. One is the www.millenniumtraders.com and the other is www.kingfishtraders.com.

Another method is relatively new and it's called the PageTrader S&P Messenger. It delivers S&P futures in real time using its proprietary messenger windows. I followed some of its messenger trades and I was extremely impressed. The advantages of having a messenger service like this is that if you want to day-trade the markets you don't have to follow the markets tick by tick or keep your eyes on the computer screen. The S&P Messenger gives you trades through a small messenger window on your computer. It uses tone, and audio to alert you. All messages are time stamped. All previous messages are stored in the window and then saved in archive for your review. In addition this service gives a nightly report which gives you an early idea of what to expect the next day. You'll find this service at www.pagetrader.com

It's also important to control your psychology of trading. Is stress in your trading zapping all of your energy? Are you in the right zone for trading? There is an article in this issue which explains how the Freeze-Framer® v 2.0 Interactive Learning System with a Patented Hearth Rhythm Monitor will help transform trading stress and anxiety into vibrant energy. Much more than a hearth monitor this revolutionary technology guides on how to achieve higher, more creative energy levels, less stress and optimal health.

To compete with other traders in the market you need to have a top notch trading computer with multiple screens to watch the various charts, order entry forms, chat rooms, and news and research. Traders World produces an excellent desktop computer called the Sonata 925X Trader for its subscribers. The Sonata exceeds the trading power of other computers available to the public. We also cover our new Trader's notebook computer. It offers the full power of a desktop with multiple screens and with the advantages of the portability of a notebook. This notebook gives a trader the ability to travel back and forth from his office to his home or go on vacation with a powerful trading computer.

Larry Jacobs - Editor

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Multiple Time Frame Trade Strategies

The Difference Between Success and Failure

By Robert Miner

Forget forecasting. Learn objective trade strategies for consistent, long term trading and investing success. An important part of the practical Dynamic Trading trade strategies is to identify the conditions for a trade on one time frame and execute on the smaller time frame. The example below will use the daily and 60 minute data for the Nasdaq mini futures contract. Identify the conditions for a trade

on the daily data (higher time frame) and execute (enter – exit) on the 60 minute data (smaller time frame).

While there are several factors that are an important part of the Dynamic Trading approach, this article will focus on the multiple time frame DTosc strategy for trade entry.

Multiple Time Frame Set-ups

A short trade is only considered if the daily DTosc is either bearish or in the

Over Bought (OB) zone. A short trade is never considered if the daily DTosc is either bullish or in the Over Sold (OS) zone. While a market could continue a bear trend with the DTosc in the OS zone, the odds are the downside would be limited. Usually there is not enough profit potential for a short trade with the DTosc in the OS zone. Never consider a short trade execution on the 60 minute data if the daily DTosc is bullish.

Chart #1 is the Nasdaq cash daily data. While the trade is executed on the June mini futures contract, the data is sparse during the early period so I use the cash daily data to identify the trade set-up conditions but execute on the 60 minute futures contract.

On April 7, both the fast and slow lines of the DTosc reached the OB zone putting the Nasdaq in a position to make at least a short term high that should last for several days or more. The recent April 5 high was just below the 78.6% retracement, typically the maximum retracement for a correction in a bear trend.

The daily DTosc was bearish through April 26. On April 27, it made a bullish reversal, voiding the conditions to consider a short trade. Short trades from April 7 through April 26 would be considered on the 60 minute data.

Chart #2 is the Nasdaq mini June contract 60 minute data which includes the bearish DTosc period of April 7 – 26. Short trades are considered on the first bar following a 60 minute DTosc bearish reversal as long as the 60m DTosc is not in the OS zone.



During the April 7-26 period, there were three short set-ups.

Set-up #1 was made on the second 60m bar on April 13 only a few points off the high of the day. In the following three days, the Nasdaq declined about 50 points following the trade execution to near the 50% retracement.

Set-up #2 was made on April 20 following a sharp decline near the end of the day. The Nasdaq was only a few points above the 50% retracement and over 20 points away from the high of the day when the set-up for the short trade was complete. The risk/reward for a short trade would not be acceptable to execute the trade.

Set-up #3 was made following the first bar on April 26. The entry position was only a few points off the high of the day which was just above the 78.6% retracement for a probable corrective high. The risk for a short trade was very small. The Nasdaq declined consistently

for over a week and almost 100 points with no significant correction!

Objective Entry Strategies

The entry strategy and initial protective buy stop for the two executed short trades were completely objective. The higher time frame daily DTosc had to either be in the OB zone or bearish before the conditions were in place to consider a short trade on the smaller time frame. The trade was executed following each smaller time frame 60m DTosc bearish reversal with the initial protective buy-stop one tick above the minor high.

The Dynamic Trading approach is not to blindly take every multiple time frame, DTosc set-up, but to consider the time, price and pattern position of the market whenever the higher time frame DTosc is in a position for a trade. In these examples, I showed how two of the three set-ups (#1 and #3) were near key resistance, additional evidence a significant top may be at hand. Set-up #2 was made with price near a key retracement support and too many points away from the minor high. The potential risk-reward was not acceptable to take the trade.

If part of the trading plan includes objective entry and initial stop strategies, you should find very consistent success. Of course you may miss many short term trends, but the acceptable trades where all of the conditions are in place should result in a much higher trade profit/loss ratio where the profits are also much greater than the losses by several multiples.

If you do not have the Dynamic Trader software with the DTosc, the exact same multiple time frame indicator strategy may be applied to what ever indicator you typically use such as RSI, Stochastics, MACD and others.

The example in this article used daily and 60 minute data. The same approach is applicable with any time frame including 60 and 15 minute or 15 minute and 5 minute data for short term traders or weekly and daily for position traders.

Robert Miner is a past first place winner of the Robbins World Cup Championship of Futures Trading and author of Dynamic Trading, named the 1999 Trading Book of the Year by the Super Traders Almanac. For more information about the Dynamic Trader Software and Trading Course and The daily DT Futures and Stock Reports, go to www.DynamicTraders.com

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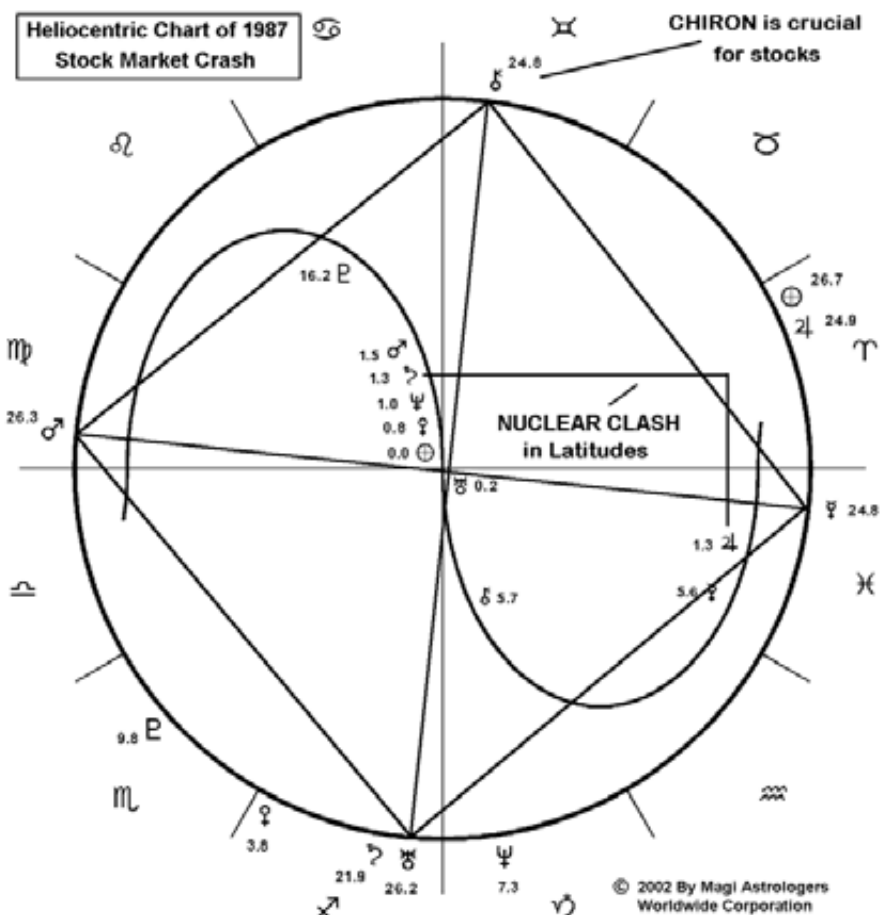
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The Top Down Approach to Stock Trade Selection

By Jaime Johnson

An important objective of any trade selection process is to identify potential trades with relatively low initial capital exposure and high-probability of success.

The Dynamic Trader approach for selecting stocks and ETFs for trade consideration is a top down approach. We work our way down from the broad indexes to major sectors to individual stocks. We first apply the technical analysis to the major indexes to determine the trend position and direction of the broad market. We then determine which sector ETFs reverse and trend with the broader indexes, particularly the S&P. Once we have made the ETF choices, we consider which stocks in the ETF trend and reverse with the ETF.

Start From the Top: The S&P

The first step in the top down approach is determining the general trend direction of the major indexes.

Chart 1 is a weekly chart of the S&P. The Oct. 2002 low appears to have completed a five wave decline from the March 2000 high and the weekly DTosc has made a bullish reversal. If our analysis is correct, a corrective rally should follow reaching at least 1160.75, the 50% retracement of the five wave decline. As long as the weekly DTosc is bullish, we will look for sector ETFs (exchange traded funds) that have the relatively the same pattern as the S&P (similar reversal dates) and focus on those sector ETFs that are relatively stronger than the S&P.



Sector Fund Next

Chart 2 is a weekly chart of RTH, an ETF that correlates well with the S&P with similar reversal dates. Also, like the S&P, RTH's weekly DTosc made a bullish reversal. But is RTH weaker or stronger than the S&P?

Relative Strength and Rate of Change (ROC)

The Dynamic Trading approach to trade selection uses the 4 and 13 week rate of changes (ROC) to determine the relative strength between markets. We put more emphasis on the 4-week ROC since it represents the more immediate position of a market, but consider both the 4 and 13 week.

The table below shows the 4 and 13 week ROC's of the S&P and RTH from the close of the week ending April 4, 2003. As you can see, both the 4 and 13 week ROC's of RTH are greater than the S&P for the same period. RTH has been a relatively stronger market and one that should offer a better trading opportunity than the S&P index.



		Wk Osc	4 Wk ROC	13 Wk ROC
S	& P	Bull		-
R	T H	Bull		3.3%
				6.3%

Top Down To Stocks

The RTH (retail sector ETF) is a great market to trade, but if you prefer to trade stocks you can use the top down approach to determine a good top component stock of the RTH to trade. It must have the same general pattern and it must have the same oscillator position as the sector fund. Since the trend of RTH should be bullish, the best top component stock to trade will have a higher ROC's than the sector.

Chart 3 is the weekly chart of Target Corp. (TGT), a top component stock of the RTH. TGT meets all the prerequisites to be a good long trade candidate. It correlates well with the RTH, has the same bullish weekly DTosc position, and the 4 week ROC is greater than that of RTH. Target would be a good stock pick for a long trade.

		Wk Osc	4 Wk ROC	13 Wk ROC
R	T H	Bull		6.3%
T	G T	Bull		2.6%

Any Time Frame, Any Market

This top down approach for trade selection can be used with any time frame. The examples used in the article are weekly charts. You can use daily or even intraday charts for shorter time frame trades. The same rules apply - pattern and DTosc position must coincide. Choose the strong stocks based on ROC for long trades. The weaker ones for short trades.

This approach may be used for any market sector such as gold, bonds, utilities, etc.



Jaime Johnson is the chief technical analyst and trade strategist for the daily Dynamic Trader Stock and ETF Report. Each issue of the report includes the most probable intermediate and short term trade set-ups and key support/resistance for S&P and Nasdaq stocks and ETFs. For more info, go to www.DynamicTraders.com

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Catching Significant Trends Equals Big Profits!

By Bennett McDowell, President, TradersCoach.com

Money in trading is made from catching a significant trend. Money lost in trading occurs by missing or being on the wrong side of trends. So the real question is "How do we protect and preserve our trading capital as we position ourselves to catch the next profitable trend?"

Significant trends are known to emerge from market consolidations and it is during these consolidations that traders experience "whip-sawing" leading to psychological trauma that can cause havoc with a trader's life, which can cause the trader to miss the trend altogether!

It is said that markets trend approximately 35% of the time, meaning that 65% of the time they are trend-less. Consolidations are known to occur before many significant market trends and to be a profitable trader you must learn how to exploit these trends while not losing your money when the market is trend-less.

Consolidations: A Textbook Definition

Let's define a market consolidation. A dictionary definition of a market is "the world of commercial activity where goods and services are bought and sold; without competition there would be no market". A dictionary definition of a consolidation is "something that has consolidated into a compact mass; combining into a solid mass; an occurrence that results in things being united". Reading these two text book definitions leads one to believe that a market consolidation is one where the competition between buyers and sellers unite to form a compact mass. A trader's definition of a market consolidation is one where prices have remained range bound within a narrow price channel.

Is market consolidation an area where little or no new information has come into the market to cause a greater disagreement of value or perceived value which would move prices? And do trends occur because the value or perceived value is changing so much that the price must change to represent the new value? Answering yes to these questions leads



to the conclusion that market consolidations are areas where no new value perceptions are being generated. Thus, prices remain "tight" or range bound.

The Nature Of Market Consolidations

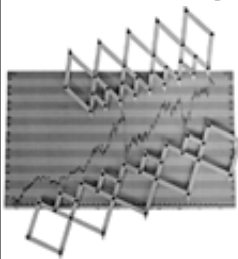
Consolidations by their very nature can not last too long since they become increasingly unstable with time. Most traders view consolidations as a stabilization of price, but consolidations actually become increasing unstable with time. In fact the longer a market remains consolidated, the more unstable it becomes.

Market consolidations have their own cycles. During their initial formation traders are undecided as to value and the price oscillates. If this condition continues, traders' perceptions of this asset's value remain the same until new information enters the market to change perceptions.

Until new information arrives, the consolidation becomes narrower and narrower to a point where the consolidation is now very unstable and this is where new trends are born.

The longer or more mature the consolidation is, the larger the trend usually is as well. Lengthy or mature consolidated markets are so unstable that even just a whisper of new information coming into a consolidated market can make it

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by Terry Walker

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Super Timing the Currencies

By Myles Wilson Walker

In this article I am presenting a simple trading idea that is built around the dates from my Annual Forecast for the Euro and Swiss Franc. The plan is to buy an option on the Euro on all timing dates. The strike would be 2.5 cents out with 3 to 4 weeks of time until expiry and you would pay no more than 60 points.

You would exit the trade when the option is worth 160 points or at the end of 5 days. Direction would be based on looking for a reversal around that date, so if the market has been going higher sell the currency by purchasing a Put option or if the market has been going down buy the currency with a Call option. There would be no technical indicators of any type.

The idea of using an option is that you can place the entry/exit orders with your broker and not have to monitor the market. The total risk is only the 60 points that you paid for the option so if the market goes crazy while you are asleep (24 hour markets) you are completely stress free.

The results on the Euro Currency for the last 12 months as per the chart in this article:

17 trades

11 Wins

6 Losses

Maximum consecutive losing trades 2

Maximum consecutive winning trades 4

Profit \$10,000 us (based on trading only 1 unit) minus your brokerage rate.

Euro currency with fixed cycle dates marked. The Euro trades are based on the "Fixed Cycle" method. A fixed cycle is the easiest cycle to work with. Every Stock or Commodity is sensitive to at least one planet crossing a particular degree of the Zodiac.

That is, whenever there is a specific planet you know is relevant to a particular market crossing a certain degree of the circle it will influence that market. This is strange but true and also verifiable. All the fixed cycles I use are tested back over at least 25 years of data. These are all listed in the Annual Forecast.

My book Super Timing teaches three important things:

- 1) **W.D.Gann's price target method**
- 2) **Fixed cycles that are relevant to each market.** These cycles are mechanical and give each market the personality that we can see. i.e. Soybeans trade differently to the Dow. The before mentioned Euro trades were based on fixed cycles. These are listed in the forecast each year so that they can be used by a novice trader right away.
- 3) **Dynamic cycles.** In the email I am reproducing here I am demonstrating the use of Dynamic Cycles and repeating aspects used in building a pattern that is relevant only to (in this case) the U.S. Dollar against the Swiss Franc and the Euro Currency.

The email was written on Saturday July 8th 2001 (The high on the chart is Friday July 7th)

Dollar Top

Based on the cycles that I follow The U.S. against the Swiss Franc and Euro may have topped on Friday (futures low as per chart) The ideal date would be July 12th but we are close enough time wise so the price action will always be the ultimate decider. It's too complex to put in such a short post but a few of the relationships that I am looking at are, Saturn was conjunct Neptune at the Dollar high on June 16 1989, at the October 8th low 1998 was Saturn square Neptune now they are trine. There is also a history of Mars Pluto aspects plus the all time Dollar high had a relationship of Mars Saturn and Neptune, this would be hard for the untrained eye to see I think but this relationship also exists at the present time.

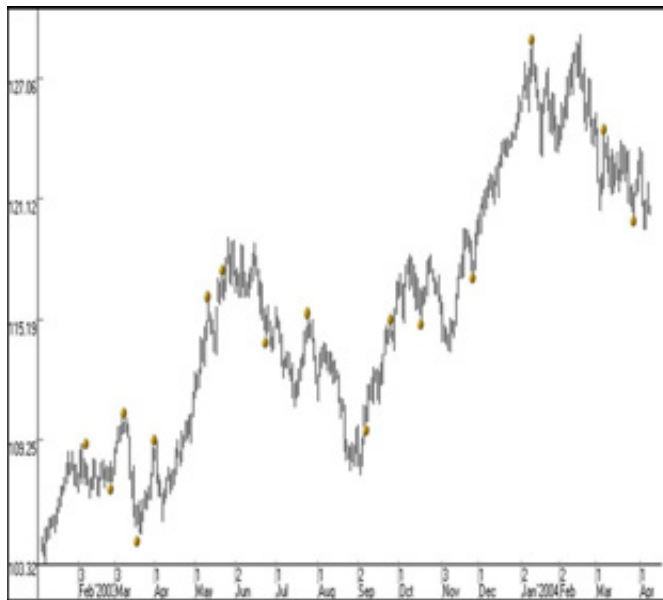
Lastly the lunar eclipse on Thursday was in the same

position as the moon when the Plaza accord was announced in 1985 to devalue the Dollar so we have an eclipse on the natal moon of a very important Dollar related event.

As you can see from the Swiss Franc chart these dynamic cycles that I teach marked a very important low in the Currency (Dollar high) in real time

And the market has never been back to the levels that I wrote of that day.

Mr. Walker is the author the Super Timing and the Introduction to Astro Tech Timing.



SUPER TIMING

W.D. Gann's Astrological formula for Stocks and Futures

By Myles Wilson Walker

In SUPER TIMING this formula is shown in detail. All of Gann's public predictions were analyzed to reveal the one common factor. Supertiming explains all of Gann's predictions by using the one formula. It shows you which planet will be signaling the next trend turn and it works on all markets. As well as Gann's timing method there is the price target method which is demonstrated by his predictions and from real life examples in recent markets (this is not a planets longitude converted to price). On my web site I have used one of Gann's charts to prove that he really did use astrology because there are still a lot of people who think he used only swing charts, angles or fixed time periods. None of these can be used to consistently explain all his public predictions. The planetary ingress and planets converted to price shown is explained in detail but this is only a minor method used for a particular situation. The real answer is in Supertiming where you will learn the pattern combination that is found in all of Gann's predictions both long and short term. You will see how this works on a swing basis as we work through whole sequences of short term trades that Gann actually did. Nothing has been omitted You will see why he entered the market when he did and the reason he took profits only to re enter at a better price the next day. The markets covered are coffee, soybeans, and cotton but the same method works on any market and more importantly it is still working today. When you take the time to properly study Supertiming you will prove to yourself that this really is the best timing method available. The method is actually quite easy to learn as there is no complex Astrology (it is based only on the positions of the planets as seen from earth and their angular relationships) I have a freeware program for you that will do all the calculations This also contains all the trades in the book plus nearly 100 years of the Dows major highs and lows so you can see how well it has worked. **Price is \$250.00 includes shipping world wide. To order call Traders World at 800-288-4266 or order online at www.tradersworld.com**

NEW In Roads to the Law of Vibration: A Renaissance In Gann Research

By W. Bradstreet Stewart

Many of you are unaware that at the present moment we stand at the brink of a new Renaissance in Gann research, and a radical breakthrough into the science of the Law of Vibration. Over the last 20 years, we have seen a progressive advancement of research into the theories of W. D. Gann, through the contributions of a number of modern authors and researchers, giving us a deeper insight into some of Gann's most complex and esoteric tools, such as the Square of Nine, financial astrology, market geometry, cycle theory, and the like, but we have not yet seen a thorough and complete reformulation of Gann's cosmological system, the Law of Vibration.

However, we feel that we are about to witness a quantum leap in this field of exploration due to a number of projects currently in development which I would like to share with you in this article, and to invite everyone interested to participate in. As any serious Gann researcher is well aware, the greatest difficulty in deciphering Gann is that an understanding of his theories necessitates a radical paradigm shift away from modern scientific and financial theory into the realm of the more esoteric sciences, which fall outside the field of socialized scholarship. This is primarily due to the fact that the necessary evidence to definitively substantiate these theories, while extant, has never been accessible to general public or scholarly community, primarily as a result of language barriers, as the relevant source material is not to be found in English, but in German, Latin, Arabic, Greek and Sanskrit.

This leads to our first and most exciting project, the translation of Hans Kayser's magnum opus on Pythagorean harmonics, *Lehrbuch Der Harmonik*, or *Textbook of Harmonics*. Some of you are probably familiar with the only work of Kayser's that has been translated into English, *Akroasis: A Theory of World Harmonics*, which is an expansion of the introduction of *Lehrbuch* giving a non-technical, philosophical presentation of Kayser's theories of harmonics, but almost no one has seen the 800 page technical presentation, which includes 500 diagrams, many of which are almost exact replicas of Gann's various calculators and tools.

After 10 years of seeking a way to have this work properly translated, we were extremely fortunate to find an angel contributor who offered to bankroll the first phase of the translation of this masterpiece, and a further fortunate windfall led us to arrange to have Joscelyn Godwin, Professor of Musicology at Colgate University, author of *The Harmony of the Spheres: A Sourcebook of the Pythagorean Tradition in Music*, and respected translator of numerous works in the fields of Musicology, Hermetics, Alchemy, and the Esoteric

Tradition, in collaboration with his son Ariel, translate the text. Ariel is handling the details of the translation under the guidance and oversight of his father, and the quality and accuracy of the work thus far is superlative. We were also fortunate to connect with Kayser's only living student, Dr. Sigmund Levarie, who has agreed to review the work and to assure that the translation adheres to the highest standards of Kayser's school.

In order to give a quick example of the applicability of this work to the field of Gann research, I have included several samples from the 500 diagrams which will look quite familiar to Gann students. Figure 1 shows a circular diagram with "Angles by Frequencies" replicating Gann's 360 Degree Calculator extracted from a dozen page presentation on the process of converting rectilinear coordinates to polar coordinates and designating the various qualitative harmonic values of the locations within the circular matrix. Figure two is our familiar Square of Nine, including the cardinal and fixed crosses, about which Gann only ever wrote one paragraph, but which is explained in dozens of pages of detail in Kayser's work. Since Kayser is developing the science of the relationship of universal harmonics to physical and *psychical* manifestation, his presentation gives the only explanation we have ever seen as to how and why the Square of Nine operates on a cosmological level.

Figure 1: Angles By Frequencies

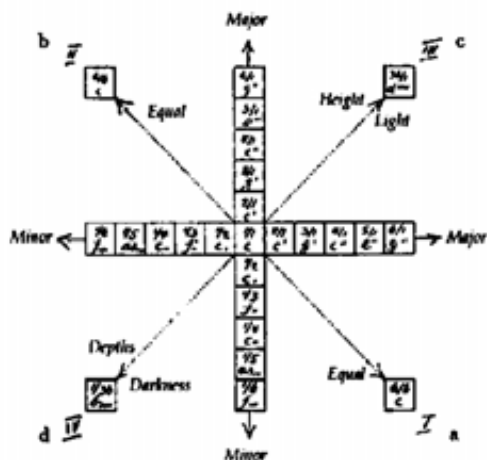
Figure 2: The Square of 9 as Harmonic Grid

Figure 3: Square of 9 Axis Values

Figure 4: The Primordial Leaf /Ellipse

Figure 3 illustrates some of the process whereby which Kayser begins to break down and analyze the Square of Nine into its *psychical* elements showing how the axes determine qualitative values within the harmonic grid. Figure 4 should be familiar to analysts who use ellipses to measure market phenomena, yet this ellipse cross-correlates with the science of the harmonics as presented in the other calculators, allowing us, for the first time, to piece together the scientific logic interconnecting Gann's abstract mathematical calculators.

Another extraordinary project which is finally nearing completion is Project Hindsight, the unveiling of the complete Greek system of astrology by Robert Schmidt of the Phasor Foundation. Schmidt has spent the last 15 years painstakingly translating the entire corpus of over 50 volumes of works on Hellenistic Astrology, and has essentially cracked the mathematical astrological system of the Ancient World, the distant source of all the Western astrology known today, and the origin of modern financial astrology. What was not developed by the Greeks themselves is likely to have come from Egypt and Babylonia, as it is well known that most Greek wisdom was passed to them through their initiates in



the Egyptian Temple, such as Pythagoras. The Greek system was then passed on in part through the Arabs, to the Medieval and Renaissance astrologers, and finally, again only in part, to the modern world through astrologers well known to traders, like Alan Leo, Sepharial, and the community of turn of the century astrologers to which Gann belonged.

However, what has been passed down to us over the past two millennia was altered at every step due to linguistic and conceptual errors, leaving us with merely a vague shadow of what existed in the distant past. The primary tenets of modern astrology all originated in the Hellenistic system, as Schmidt says, "These included such basic matters as aspects, the concept of rulership, the meanings of the houses, transits to the natal chart, and synastry, all of which have remained defining for Western astrology to this day, as well as an abundance of other concepts and techniques that did not make it into the twentieth century." It is this "abundance of other concepts and techniques that did NOT make it into the 20th century" which will be of interest to financial astrologers and Gann researchers.

General consensus within the Gann community traces the primary development of financial astrology back to the 1920's, the first time Gann mentions a planet is in a 1921 Forecasting Course, Professor Weston's fascinating work also dates from 1921, and in the 1920's Sepharial produced most of his Arcana or Keys to the markets. Gann's Ticker Interview posits the Law of Vibration and natural philosophy as the basis of his system, but there has been considerable speculation as to whether Gann developed his astrological methods later in his career, or whether the Law of Vibration was a veil for the more esoteric and astrological work that he and his circle were practicing from the outset. Until recently, there was no evidence to clearly confirm either position.

In the last few years, however, we have discovered a number of pieces of information which will bring about a serious reconsideration of this question. We've learned that Gann did study astrology before ever arriving on the East coast, and we discovered that there was an advanced and active circle of financial astrologers operating at the turn of the century. The first piece of evidence which brought this fact to our attention was the discovery of a unique and unknown set of onion-skin manuscripts on financial astrology written in 1902, 1914 and 1929. We are about to release these manuscripts along with the astro-finance writings of Gann, Sepharial, Weston, White and others in a new book called, *The Earliest Financial Astrology Manuscripts*. Most surprisingly, it is the 1902 manuscript that is the most advanced and important document on astro-finance that we have ever seen. There is no mention of an author of these documents, though they are marked "CONFIDENTIAL", but the immediate impression one receives upon reading them is that they are written in the style and feeling of W. D. Gann, both in layout and word

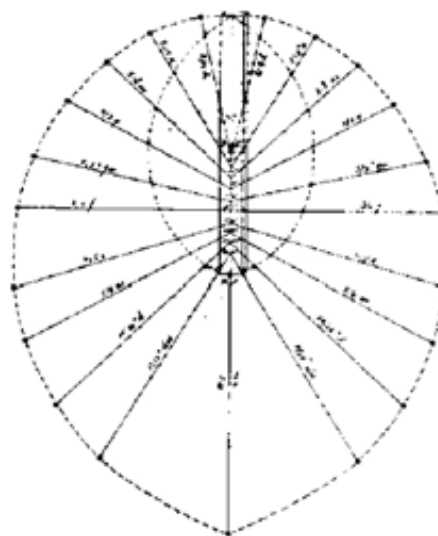
usage.

We immediately wondered whether these could possibly be Gann's missing astrological courses which everyone has long dreamt might exist. The earliest manuscript explains many concepts that only the most advanced financial astrologers today even consider, such as: planetary days & hours, elevations, transits, directions, the parallel aspect, right ascension, the nodes of the moon and planets, the integration of geocentric and heliocentric astrology, orbs of aspects, mundane astrology, along with clear and precise rules of application for forecasting the markets with examples from the wheat and sugar markets. The other manuscripts outline systems using indicators, significators, the radix, transition points, a complete system of reading market trends according to the New Moon, and a section on price and volume trading pointers and the Volume Rule.

We have still been unable to determine whether or not these manuscripts were possibly written by Gann, but more recent discoveries have confirmed that they definitely come from someone within Gann's immediate circle. Recently we uncovered another cache of the rarest of materials including a set of ellipses from Gann's personal collection, with replicas of Bayer's two ellipses, along with a third which is an integration of the prior two creating an analytical tool that takes ellipse research into another dimension.

Along with these Gann Ellipses, we acquired a collection of the rarest books from Gann's Recommended List, for which we had been searching for 20 years, and others for 30 years before us. Most of you are aware that there have been about 15 books from Gann's famous list which have remained undiscovered, but with our recent release, 10 of them are now available, leaving only about 5 more elusive titles to dig up. We would like to put some serious attention upon finding these last 5 books, so that the Gann List is finally complete, and we encourage anyone with any of the rarest titles (email us if you're not sure what they are), to contact us and help us complete this list, which we'll make available to everyone. Hopefully this will inspire some new thought and insights within the Gann community as it has done for our research teams who have had a first look at this material.

Contained within this new find were clues to some of the questions asked above. First, regarding the manuscripts, we discovered in Fred White's *Guide To Astrology*, one of the Gann List books written in 1901, a section on the conjoined use of heliocentric and geocentric astrology in the markets, which was directly copied into the 1902 manuscript. This implies either that White could be the author of the manuscripts, or that the author copied this one page section from White. In the 1914 document the author makes reference to his correspondences with Sepharial, so we know that the author and Sepharial were in contact. In another work edited by White, *The Adept: Journal of American Astrology*,



there are articles by both Johndro and Professor Weston, so we know that White also knew them. We are further aware that Gann worked with Johndro, knew Sepharial, and used to fly his plane around the country to meet up with Elbert Benjamin, better known as C.C. Zain. It is not unlikely that he also knew Alan Leo, Fred White, and others from that very small circle in the early part of the century, since their books are included on his recommended reading list.

Another author from the Gann list, Gregorius, whose *Master Key of Destiny* we also uncovered, we've now learned was another financial astrologer, for in his 1924 book it mentions that "his service includes: Semi-Annual Stock, Bond and General Market Forecasts \$250; Grain & Wheat Futures: A Reliable Guide to Fluctuations Of the Domestic Grain Market \$250; Mundane Forecasts Giving Accurate Outlines of the Fluctuations to be Expected in International Trade, Finance & Events \$250." And \$250 is a pretty weighty price tag for 1924, reminding me of Gann's \$5000 price tag for his courses in the 1940's. Would it be any surprise if these two knew each other as well?

The conclusion we're beginning to draw from this network of connections is that the financial forecasting community of the early 1900s was a tight knit community of individuals well known to each other and to some degree working together. This is not unlike today, where most everyone publicly participating in Gann research is somewhat aware of the other players, with many in personal contact, except that today there are considerably more players in the game. The difficulty in confirming and tracking these connections is that

many of them were kept secret even in their day, and the documentation that proves it, if not altogether lost or destroyed, for the most part remains in private hands and is, sadly, unlikely to reach the public forum.

Another interesting connection, which is continually discussed, is that between Gann and Bayer. With our discovery of the set of ellipses in Gann's collection including the two Bayer ellipses, we uncovered a first thread of evidence that they certainly at least knew of each other. Since releasing the ellipses, one of our sources confirmed to us that he had seen evidence that Gann and Bayer simultaneously held anonymous memberships on the CBOT in 1936. The secretary of the exchange in 1936 possessed a log of memberships which included the hand-written names, addresses and phone numbers of both Gann and Bayer, and he remembered their meeting on the exchange. Sadly, with the death of this individual, these records have been lost, so we are unable to obtain any physical proof of these facts, so this information remains hearsay, but it is still worth consideration.

Interestingly, Figure 4 above, from Kayser's Textbook, directly correlates with the third ellipse from the Gann collection, which further leads us to believe that the Kayser work outlines an interconnectedness between Gann's spiral calculators, Law of Vibration, and numerical squares, as well as demonstrating that the ellipse theories are an inherent and essential part of this same harmonic ordering system. Gann himself never mentioned ellipses, yet Dr. Baumring was convinced that they were an integral key to his system, both from the perspective of elliptical cycles

and their astronomical correspondences, and as geometric instruments measuring the market's rotation into the z-plane of three-dimensional space. Kayser, we feel, provides the key to the correlation of these complex theories, and the extension of their application to the third-dimension, and beyond to the fourth and fifth dimensions.

Schmidt's work, we think, will provide the mathematical elaboration of the astronomical and astrological system which is most closely aligned with Gann and his circle, and will provide the system of correspondences to understand the interrelation between cosmic order and living systems, like individuals, societies or markets. Schmidt states that, "the central Hellenistic hypothesis is that celestial events are expressions of the inner workings of the cosmic soul." Schmidt's elaboration of the science of the celestial events as expressions of the cosmic soul provides us not only with quantitative measurements of a physical universe, but with qualitative correlations to human consciousness, that element which translates cycles and planetary relationships to qualitative experiences like hope and fear. Similarly, Kayser's elaboration of harmonics sees not only a system of physical or energetic vibration as a backdrop to physical manifestation, but also shows a *psychical* correlation demonstrating harmonic frequencies as qualitative elements of consciousness.

Kayser's penetration into the subtle field of harmonics, equivalent to Faraday's "mathematical points of force", provides us with the keys to the dimensional transformations from the 3-dimensional world, to the deeper dimensions of the cosmic soul. Kayser was a neo-Pythagorean and the sources of his work lead us directly to the same origins that have inspired Schmidt. Pythagorean cosmology designates four primary categories, called the Quadrivium: Arithmetic, Music, Geometry and Astronomy. Kayser reveals the intricacies of the first three, Schmidt brings mastery to the last... and the first... and much in between, but together, these two systems should allow us to access the universal system of the Ancient World, which some would argue was more advanced than the scientific systems of modern academia. Besides the greater simplicity and universal integration of these ancient systems, they include the one essential element which has been almost altogether ignored by modern science: CONSCIOUSNESS! This ancient cosmology presents a unified field theory or superstring theory in which the strings themselves are consciousness, and wherein the mathematical relationships are actual *psychical* qualities of consciousness. This is the first time in two millennia that such

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access to the deepest secrets and technologies of the Ancient World has been available to anyone but initiates of the most esoteric mystery schools.

When I consider that many people pay thousands of dollars for college courses which teach them nothing they can't find in any one of dozens of books in any library in the world, but balk at investing the equivalent to learn something that has never been available through academia for 2000 years, and which goes beyond the level of most modern PhDs, I can only think that it is simply due to not knowing that these wonderful alternatives are available. I hope this article will find interested ears amongst the Gann and market forecasting community, for in my experience, Gann researchers are amongst the largest majority of truly sincere scientists and seekers of universal truth. Our experience at Sacred Science Institute is that 80% of our sales, including all of our scientific and metaphysical books are from Gann students, without whom none of these materials would remain available to the rest world at all, due to complete lack of interest. My intention has been to express to you what is of incredibly significant interest and importance in these projects, and to hopefully elicit some support for their continuance.

Robert Schmidt's Phaser Foundation is a non-profit organization, that has primarily been supported by a very small handful of contributors allowing him to just scrape along while completing his work. Now, with the completion of their projects, they hope and need to build a significant subscription list to support their publication and distribution. Their materials comprise two parts, first a 60 hour course on tape of Schmidt's lectures, elaborating step by step and in precise detail the entire science of Hellenistic Astrology, to be followed up by two further more advanced tape series. I'm told this system will teach one to forecast specific events in an individual's life down to the day, the process which also directly applies to the markets.

Project Hindsight will be releasing a 40 volume collection containing Schmidt's new complete translations of the entire corpus of Hellenistic Astrological works, in exact order of necessary study, including explanatory footnotes and appendices, elaborating and interconnecting all of the source works into one unified system which correlates with the lecture series. These will be offered one volume at a time on a subscription basis, each volume being released every 4-6 weeks, at the very meager price of \$35.00. Since they need to know how many copies to produce, they need those interested to subscribe ASAP so they are sure to print enough copies for everyone from the outset. I

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- #480 Fred White, The Adept: Journal of Astrology.
- #486 Paul Council, Your Stars And Destiny.
- #481 W. T. Foster, Sun Spots And Weather.
- #482 Gregorius, The Master Key Of Destiny.
- #483 Richard Lynch, The Path To Wisdom.
- #484 Yogi Hari Rama, Yoga System of Study.
- #485 Flammarion & Gore. Popular Astronomy.

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felt there would be many people in the Gann community who would jump to support this work, and I encourage all of you to visit their websites and sign up for the course and the subscription series. (www.projecthindsight.com and www.phaser.org)

Their ultimate dream is to find an angel donor who would purchase and donate their estate to the Phaser Foundation, which they would like to turn into a research institute and learning center where conferences could be held, and where Schmidt would give public lectures. All donations to them are tax deductible, and traders can write off the costs of the courses and books as investment research and education. (I hope everyone realizes that you can do this with all of your market books and materials.)

We are currently about 2/3 the way through the translation of Kayser's Textbook, and are in need of finding further funding to complete this project. We have discussed the most sensible way to complete this translation and make it available to the public and have several ideas which we would like to share. An idea suggested to us by our angel contributor was to form a translation club which would fund the completion of this book, as well as a number of further translations. Besides *Lehrbuch*, there are about a dozen further superb works written by Kayser going into more detailed specifics,

such as architectural proportions, plant morphology, and the philosophy of harmonics, all which we feel would be of great value to Gann, cosmological and musical research. We also have access to a collection of Arabic astrological works, a number of which pertain specifically to commodity forecasting, and Schmidt agrees that with the completion of the Greek translations, the next step would be to translate the Arabic works, which he would be willing to oversee. We also have another collection of works in German by Eberhard Wortmann delineating the arithmetical, geometrical and harmonic code of the Platonic Academy as presented in Plato's *Timaeus* and *Republic*, which would fill another gap in cosmological research and market analysis. All of these works are in our possession, and we have contacts with translators who would be able to complete these works quickly and accurately, if we can find the funding.

In order to further inspire the development of this Translation Club, our angel investor has offered to equally match funds with every dollar we are able to raise for the club. He suggests that if we could find just 20 people who would be willing to contribute \$1000 a year to these projects, with his matching \$20,000 we would be able to have all these translations complete and publicly available within the next couple years. Another suggestion is to

have a lesser contribution for each specific book, possibly \$500 which would allow each contributor have access to the translations electronically immediately as they are completed, and we would also create online research forums for each work, where all the supporters could communicate and work together in studying and applying the research. I know some will consider this expensive for access to one book, but considering the importance and rarity of the information, and the depth of the material, particularly compared to what standard college course cost, we feel it is not unreasonable. We do intend to release all these works in high quality, signed, signature editions when completed, but it may be 2-3 years before each book is edited into the final format needed for publication, so those who support the translation project will have access to this material years before the public community. Anyone interested in becoming a member of the Translation Club should email us for further details. Finally, from a less theoretical and more applied perspective, Dan Ferrera has just completed a new trading course new which we feel will be of the greatest interest to every individual seeking to trade the markets successfully, even with a small amount of capital, which probably includes just about everyone reading this magazine. Over the last 10 years, the most common question I'm asked by market students is, "What one book can I read that will teach me to trade successfully?" This is always a difficult question, for the truth is that there isn't one, as most traders are sadly aware, so the best response I can give is to outline a study course of the best works that are available, which the researcher must then integrate into a trading strategy for himself. However, this situation is finally about to change with the release of Dan's newest course, *The Keys To Successful Speculation*. Dan's prior works have primarily focused upon uncovering the deeper and more complex, esoteric elements of Gann analysis, cycle theory, and the like. Yet Dan recognized that many students of this deeper analysis were blocked and

confused when it came to developing successful applications of the more complex material. His new book, what he calls his "put up or shut up work", takes a radically different approach than anything he has produced before. *The Keys To Successful Speculation* presents the first fully intact trading manual, of which I'm aware, that will clearly teach anyone, including those with absolutely no prior knowledge of the markets, Gann, or forecasting in general, to successfully trade in any market, from stocks, to futures, to options, in any time frame, from day trading to long term trading, beginning with very limited capital, as little as a few thousand dollars. This book is not esoteric, and is not focused on abstract analytical and theoretical principles, but is totally application orientated, specifically outlining a clear trading strategy incorporating all necessary principles of money management, charting, risk management, swing trading, signal generation, the use of options and much more. For the first time ever I feel I can say with confidence that this course will provide all the necessary tools for any speculator to make consistent high percentage returns from the markets, without the need for any further material. At the same time it provides a consistent strategic logic upon which more advanced analysts can overlay their deeper market research to produce even more successful return streams.

Dan's new course, *The Keys To Successful Speculation*, as well the above mentioned *Earliest Financial Astrology Manuscripts*, will both be available through Sacred Science Institute and Trader's World by the time this magazine reaches readers. I do forewarn you that Dan has suggested that he may only release a limited number of these courses outside of his current students, so they may not be available forever. We truly hope that these new materials and projects will inspire a Renaissance within the Gann community, and will help bridge the gap between theoretical research and market application in a way that has not been done in the past.

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Interview with Dan Zanger

By Larry Jacobs

LJ: You turned \$10,775 into \$42,000,000 from June of 1998 to May of 2000 in the stock market, which is amazing! First tell us what your background is?

DZ: I grew up in a suburb of Los Angeles. My father was a physician and my mom was a psychologist/housewife. My mom loved the stock market. She watched the business channel in LA on channel 22, a UFH channel in the 70s. I used to sit down with her and watch the ticker tape. I thought it was quite fascinating. A gentleman named Gene Morgan used to come on 1/2 hour after the market closed with a show called "Charting the Market". He marked up charts showing the various patterns stocks made before they made big moves such as bull flags, wedges, pennants, cup and handles and parabolic curves. I was amazed at how patterns could foretell the future movement of stocks.

I didn't have any money at the time so I went into the contracting business and became a swimming pool contractor in the Beverly Hills area near Los Angeles. But I was always fascinated with the markets and spent all my spare time working on picking stocks. In 1989 I decided to become very serious with the markets. That's when I plunged head first into understanding chart patterns. I got my first computer, and the AIQ charting program. I spent 25 to 30 hours per week, while I was working with my contractor business, learning charts and chart patterns and how to select stocks that would make big moves, before they moved. I like sports and I am very competitive. I just don't take no for an answer from anybody, especially the stock market and believe me I've had many setbacks in stocks.

LJ: When did this all start with the \$10,000 that you ultimately turned into 42 million dollars.

DZ: The big run for me started on June 1st, 1998.

LJ: What was your first trade and how did it turn out?

DZ: My first trade on that particular series was Amazon.com the first of June. But before that starting in late February 1998, President Clinton signed the tax bill regarding no taxation on Internet products and the Internet stocks just exploded overnight. I was actually looking at three stocks at this time AMZN, CMGI and YHOO, but it was YHOO's very high tight horizontal pattern at \$60 that caught my eye when Clinton signed the tax bill in February. The minute the bill was signed, Yahoo went straight to a 100 and I missed it! I don't remember what Amazon did. I believe it went to a \$100 as well. CMGI went from \$25 to a \$100 in few months. I had never seen stocks move like this in my entire life. I did not know what CMGI was? It had no earnings and almost no revenues at the time.

Then, the market started a correction on April 15th and the NADAQ had a 20 percent correction from April 15th to June 1st. So Amazon, Yahoo, CMGI had come down quite a bit and they started to come around with decent bases and were set to take off again for a second leg up at the end of May. Around the first week in June, AMZN which had just finished a 2 for 1 stock split rocketed from a solid base at \$50 to around \$130 by the end of July and that was really my first trade in the Internets. I only made about 20 points with AMZN and I missed Yahoo and CMGI. After that I went into a stock called Excite. The Internet portals were as hot as could be. Lycos, Excite and Inktomi were some of my other trades. I had made 400 percent on my money in June alone.

LJ: Since you were all of sudden making this kind of return, did you think you had what no one else had?

DZ: You mean in my ability to trade?

LJ: Yes.

DZ: From 1989 to 1997, I learned a lot and certainly took some hard knocks while driving around in my truck while on the job building pools and trading in real-time with my eSignal Quotrek and my cell phone in hand. I was no longer in the mood to hold a stock that wasn't going straight up. No more ownership of a stock that's going down. I was just doing what I was trained to do, buying specific chart patterns with specific volatile behavior. It's hard not to make a lot of money when you are watching these things in real-time buying the breakouts and selling quickly if the stock can't accelerate quickly out of the base.

LJ: Tell us about some of the other trades when it all started?

DZ: I remember buying Inktomi (INKT). One day INKT left its Bull Flag pattern and I bought it at \$48, which by the way, was the third time I was in this stock during the day as it was acting sloppy. The next day the stock opened up at \$57 to \$58, about a 12-point opening move, quickly shooting to \$90 in two days. I said what more do you want. I sold as the stock started to come down and was filled at around \$83. Stocks were just doing this right and left. I basically started off buying around 400 shares. Next thing I knew, I was buying 600 and 800 shares. I had some occasional losers, but I sold them fast if they weren't going straight up. I just kept moving into stocks that were going up. It's the old saying that you just can't make money in a stock that's not going anywhere. Why be in a stock that's not going anywhere, when one right next door is making a \$10 move? So, I would always just check out of a stock that was not going anywhere immediately and go right into another one that's moving up and I still do this pretty much today.

LJ: I understand that you look at 1400 stock charts each night. Is that true?

DZ: You know I thought that it was 400 charts, I counted them up one night on my AIQ in its listings. It is actually 1400 charts. I was shocked! No wonder my glasses are so big and thick these days.

LJ: Do you just look at daily charts?

DZ: Yes, daily charts, end of day.

LJ: How many chart patterns do you look for?

DZ: I probably look at a good dozen patterns overall. In some markets I'm looking for falling wedges, descending trendlines, descending channels to name a few. In other markets, I might be looking for horizontal channels and cup and handles. These last two are probably the most powerful patterns as the correction is winding down. Stocks that have the cup and handle pattern will often explode and move first out of a correction.

LJ: Is there any pattern that is your favorite?

DZ: It all depends on the market. After the market has moved up the bull flag is one of my favorites. Certainly the cup and handle is very powerful. We just saw Taser Inc. (TASR) lift off after the correction from March of this year. TASR had a little cup and handle inside an ascending triangle. I highlighted it on my website Chartpattern.com at \$61. Sure enough the stock exploded to \$87 in five trading days and to \$128 in 16 trading days. That was the leading stock of this move. That was the only stock that had a very tight discernable pattern at the bottom of the correction. That stock was the number one stock to be in. The majority of my money was in that stock.

LJ: Do you use Candlesticks?

DZ: I don't use any Candlesticks at all. Just regular daily bars.

LJ: Is there any particular groups of stocks you prefer to trade in?

DZ: I like to trade the leading groups of the market at the time. Groups vary and every market move sees a different set of groups on the move, so I like to just stay tuned to what's in the top two or three groups. In a bear market when the Fed is pumping lots of money into the market, the gold stocks were the ones that went on the move. Because of the Fed action in the economy, gold stocks traditionally move with inflation fears. Also, the healthcare and housing stocks periodically move due to changes in valuations and interest rates. But technology stocks are generally the leaders and tech includes the biotech sector as well. Now that those stocks are winding down the market is pushing up security stocks due to terrorism fears. I'm playing these here in March. Some of the biotech's are red hot right now. It really depends on the trends and themes of the time and those are the ones that I focus on.

LJ: Do you watch volume in the stocks?

DZ: Dan. Volume is really the only thing that I watch. I look at the chart patterns. Sometimes a stock has the right pattern but then can't get going or when it does it's a slow mover. And the problem generally lies in volume and or heavy overhead supply. The stock that decides to go somewhere is the stock that has the highest percent change in volume. I key in on volume and the percent change in volume. Really, volume is my main focus during the day.

LJ: How long do you hold your positions?

DZ: Holding positions depends on the market and how far a stock moves up and how the stock behaves. Certainly if the stock has a powerful run up in price, I'll sell it the minute the high volume kicks in and the stock makes no progress. That's institutions selling into the strength and that's basically when I will sell my position as well. Now with TASR running from \$61 to \$87, the volume dries up and the stock does not come down, so I have not sold my TASR. I have lightened up on some of my positions. The current market environment may dictate that you will have to hold certain stocks for three to four weeks. As the stock moves up in price I'll sell out some of my positions as the stock rests for two or three weeks and then as it turns up and moves again I'll add my position back and maybe even double up my position.

LJ: So would you say that money management is an important part of trading?

DZ: For survival in this market and for larger returns, you have to manage your money. If a stock is not moving up or if it is going to move horizontal for a while I will just check out or reduce my position 50 to 70 percent and then find another stock that is going up. I will then take that new money I just raised and put it to work in a new stock that is just breaking. Then when that other stock starts to move again I will sell whatever is slowest moving and go back into my first choice.

LJ: Do you use stops?

DZ: Oh yes. Sometimes I won't even let a stock hit a stop. If the stock is moving up out of a base and acts sluggish even though it's out of the base, I will check out. I only want to own a stock that acts like a Ferrari not a Volkswagen.

LJ: How close are your stops that you initially put your positions on?

DZ: 5 percent is the maximum from my entry point. Sometimes I'll sell out due to the sluggishness. I may make a 1 or 2 percent profit and check out early if I don't like the action in a stock. If the stock is not performing properly, I'll just move on to the next one.

LJ: Larry. Do you ever move your stops up as the price moves up?

DZ: Oh sure, I always move my stops up and my trend lines. If it breaks a trendline or a high pivot point I'll sell it. Say a stock moves up strongly and then creates a bull flag and then the stock breaks below the lower trend line of the Bull Flag; I get out and sell the stock immediately. So, I am always raising stops

LJ: Do you use margin to buy stocks?

DZ: I'm on margin most of the time I own stocks. If the market gets shaky then I'll go off margin and be ready to go to 100% cash fast if my leading stocks start to crack.

LJ: What about fundamentals?

DZ: I watch fundamentals very closely. I want to know that a stock has powerful earnings growth and expansion in margins behind it. I typically look for a stock with a minimum of 40 percent year over year growth. That's kind of my base minimum. First I find stocks that are moving up fast and then I'll start to track them on my quote screen. I'll do some fundamental work on them. If I like the group and what they have, I'll track them even closer on my monitors. I have a top down approach on my monitors. Volatile stocks make the top of the monitor. Stocks that don't act very strong keep moving down. I am shifting stocks continuously on my quote screen accordingly to how they act. As the stock becomes very volatile I'll move it to the top. I'll do some fundamental work on it and make sure that it is a very fast grower. If it can grow like an Amazon or Yahoo used to do then I've probably found a stock that's going higher.

LJ: What services do you use to watch the fundamentals?

DZ: I use dailygraphs a William O'Neal publication. I think that everyone uses that.

LJ: What do you use for your quote services?

DZ: I use eSignal exclusively for my quotes and charts. I have found that their data and quotes are the most accurate of any of the service providers. I love their quote screens and their setup. It's just absolutely fantastic.

LJ: What about your computer setup. Do you use multiple monitors?

DZ: I run anywhere from three to four monitors on two computer boxes. I used to run more than this, but with bigger screens these days I have cut down on the number of them. You can get more charts on them. I am using three 19" and one 20". I have a PCI card and I can open programs on one screen and move them to the other screens.

LJ: What books have you looked at in the past to learn your chart patterns?

DZ: I have to tell you for me it's been the school of hard knocks. There was that Edwards and McGee one. I just flipped through the book and didn't really read it. I looked at the pretty charts. That was my only reading. I quickly scanned through Nison's book on Candlesticks. That gave me a sense that I should be following closely the daily bars and where they close and putting groups of bars together to get a sense of timing. I understand now through the Candlestick process what the daily bar represents and that I should make interpretations of the bars. Combinations of a series of certain types of closes and certain types of lengths of bars will foretell what the stock is going to do in the next few days.

LJ: A lot of the experts say that psychology is an important part of trading. Have you read any books in the past regarding this?

DZ: None

LJ: How do you control your emotions with your

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APPENDICES:

1 - Garrett Torque Analysis Example;
2 - How To Create A Composite Cycle;
3 - Vectors & Phase: What is a Vector?;
4 - Understanding Cycles;
5 - Wyler's Theoretical Considerations;
6 - Dewey's Cycles In The Stock Market;
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large positions? What's your strategy with your psychology?
DZ: My strategy is to be completely focused on what I am doing. Stay completely on the technicals and behavior of the stock. Like NVEC broke down under a little minor rising trend line the other day. A couple thousand shares traded on the break of the line then no one wanted to sell. When it broke a little trend line those who were watching that trend line sold out. No one else wanted to sell otherwise volume would've expanded in a big way. I thought it was a buy time since no one was selling, so I went in and picked up a few shares. A couple days later it was up \$5. So, I watch price action combined with the technicals and try to eliminate the emotions. It says clearly what the institutions are doing with that stock. Do not let any of your emotions in. People think that I'm some what of a cold turkey on this, but I see it clearly for what it's doing.

LJ: A lot of people day-trade the markets. Do you day-trade?

DZ: I don't do day-trading. I will however be out of a stock in a single day if it is not doing what I want it to do. I don't go into the market to day trade. Occasionally I'll flip a stock like I did the other day for a point and a half, because. I might've held this one for a few days but I had to sell it that day because I was way over my margin limit for the day. You can say that periodically I will do this, but I like to hold for 3 to 5 days, up to two weeks to three weeks at times.

LJ: Do you have final thoughts for our readers how they can be successful in the markets?

DZ: Really it's watching the technicals, watching the behavior action of the stock, doing some market timing and cycle work and really be tuned into your stock's behavior and its price action. Many people chose a stock and say they are going to wait for this stock to move up. Meanwhile they missed a 30 point move on a stock sitting right next door to it. Really focus on the stocks that are going to move now.



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The Thorn in Your Side

By Adrienne Laris Toghraie, Trader's Coach

Mike, one of my clients, recently told me a story about how an insignificant event ambushed his performance as a trader. He was strolling on the Boardwalk in Atlantic City when he stepped on a sharp wooden splinter that penetrated the bottom of his bare foot.

Immediately, he was aware of the sharp pain in his foot to the exclusion of all other sensations. If you had asked him at that moment if he was in good health, he would have said, "NO!" because he was in terrible pain. But, the truth was that he was in perfect health. In fact, his heart, his immune system and every other system in his body was healthy. It was just the splinter that ruined his day and went on to affect his trading performance on Monday.

The Thorn

That insignificant sliver of wood had become a thorn in Mike's side. Like Mike's splinter, an intruding element that totally diverts a trader's attention from his trading can be one of a multitude of seemingly insignificant distractions. Any well-placed pebble can become the downfall to David's Goliath. Consider the following:

- In a car's engine, one small hole in a hose can destroy the engine
- In a large apartment building, one small frayed wire can cause a fire and burn the

entire structure down

- In an airplane or spacecraft, one small imperfect gasket going out at the wrong time can send the whole vehicle plummeting to earth

You get the point, of course. This is how the universe works and we have known it since long before Biblical times. If an entire civilization can be brought to its collective knees by an infected mosquito or rat, it is easy to picture how a minor change in the environment can bring a trader's career to a standstill.

The Thorn that Snowballs

When I hear from traders that their trading has suddenly come undone, I start asking them about any changes in their environment that may have triggered the descent. From experience, I know that small changes or intrusions have a way of snowballing into a complete disaster, even for highly disciplined traders.

Pete was a trader who returned from a much-needed vacation to discover that he had trouble plunging back into his work. As a result, he resisted the routine that formed the discipline he had incorporated into his daily life. This led to losses, which brought on feelings of anxiety and fear and snowballed into larger losses. His wife responded to her husband's anxiety by expressing her own fears about the future

of his career and their financial security. In reaction to her fears, Pete felt more fear which led to additional larger losses.

Here is a list of some common changes, both good and bad, in a trader's living and working environment that can place thorns in his side. These changes are just a sampling of the many things that can disrupt a trader's momentum, unbalance his neurology and create a snowballing of problems in his trading. If you see that your trading is unraveling, try to identify with any of the following issues.

A trader:

1. Breaks up with his wife or significant other. Everything begins to go downhill as all of his patterns change.
2. Has a problem with his teenager. The worry and stress over teenage acting-out behaviors divert his focus and energy.
3. Has a new baby in his family. The newborn causes him to change his routine and he loses sleep. Everything begins to unravel because he cannot focus.
4. Develops health problems or concerns. Whether the problem is as minor as a strained finger that affects his computer usage or as major as a life threatening heart condition, he begins to worry, makes mistakes, and losses begin to mount. He no longer has the energy and resources to trade like before. He stops following his rules because he cannot focus.
5. Feels insecure due to terrorism or September 11th issues. He begins to worry about what has happened to his neighborhood or community.
6. Suddenly changes his belief system about large or small issues. As a result, he begins to see things differently than before. He starts to question his values and his worth to himself and others. He loses confidence in his trading and he begins to create losses.
7. Moves to a new location or even a new room in his house. Now, he must begin the adjustment process all over.
8. Responds to changes in the markets. His system was tied to the market going up or sideways but not down. Now, he begins to panic and his trading suffers.
9. Goes through the holidays, upsetting his routines and suddenly, he is eating more and exercising less. He feels tired and off balance and cannot trade with same energy and focus.
10. Adds a new activity to his life. For example, he joins an organization that requires him to attend a meeting on Wednesday nights. He has trouble falling asleep after the meeting and trades badly on Thursday.
11. Houses his daughter and grandchildren after her marriage suddenly ends. Now, he is climbing over toys and everything is in chaos. The children are noisy and he cannot concentrate.

The Magic of Routine

Traders need routine to survive the unpredictable events and elements of the



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markets. Knowing that they have a routine that is dependable gives them a sense of security, balance and confidence. When that routine is disrupted, the trader is thrown out of balance and the entire system flies off into disarray. This process occurs when a thorn enters a trader's side through a minor change in his environment, health, routine, personal life or any other area where he has established a level of security and stability. In fact, most successful traders have worked hard to establish these healthy routines with stable, predictable environments to support their trading. The problem is that there is no way to guarantee that routines will not be interrupted. People make mistakes and step on splinters when they least expect it. How can you protect yourself and what should you do when you do step on a splinter?

Strategies for Surviving the Thorns in your Side

1. Building Stability

The first way to deal with the thorn in your side issue is to avoid as many thorns as possible before they find their way into your life. A smart trader examines his life for issues of vulnerability and builds in stability wherever possible.

2. Contingency Planning

For many years, I have strongly urged my clients to engage in periodic business and personal planning. A vital part of this planning involves planning for contingencies. What should I do when things go right? What should I do when things go wrong? Obviously, a trader cannot plan for every contingency, but there are several broad categories that he should consider:

- Marital and relationship problems
- Health problems
- Financial setbacks and losses
- Market changes
- Environmental disruptions

Contingency planning gives a trader the ability to foresee the impact of these thorns before they become septic and destroy his trading world. He can plan for his reactions and set aside resources to deal with them if and when they occur. He can also take steps to prevent them when possible.

3. Solve the Problem – Fast!

The smartest strategy to deal with a thorn once it pierces your side is to recognize that it has come into your life. It is important to be aware that it has the potential to sabotage your personal and trading life and take immediate action to correct the effects. Determine whatever the most appropriate countermeasures are for that specific issue. If the thorn is a neighbor's barking dog, get on the phone at 3:00 A.M. and wake your neighbor and tell him that his dog is barking and request that he take care of it. If you take immediate corrective action, you can often prevent the snowballing from starting. If you hesitate or ignore the thorn, it will find a way to dominate your attention, possibly for a long time.

4. Trading Slowdowns

Once the process of snowballing has begun, you must recognize that your trading may suffer. I urge traders to take a break from their trading until they can resume with their full focus and discipline. Once the problem is corrected, traders should ease slowly back into trading. This principle holds true especially after you have been away from trading for any reason for an extended period of time.

Conclusion

A small, insignificant thorn that is left unattended can completely disrupt a trader's life. However, a trader who has created stability, has planned for the things that can go wrong or right, and is willing to take immediate action to pull that thorn out of his side is less likely to have to temporarily pull the plug on his trading. It is impossible to avoid all of the thorns that are out there waiting to prick unsuspecting traders, but it is possible to plan for them and to be prepared while recognizing their potential dangers.

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OPTIONS & SPREADS: The Sea Wall Investment Course

By Greg Donio

Night had settled over ocean and sand. By the boardwalk, white neon embedded in the cement archway over the entrance said, "Casino." A young man emerged. Eyeglasses, pull over shirt. One hand by his side clutched a ballpoint and pad of paper. Grumpy face.

"Beg pardon," I said. "I got a glimpse of you a little while ago. In the roulette room. You were sitting there at the wheel, jotting down numbers that came up. Looking for patterns in the numbers, I take it."

A smile crossed his facial gloom. "Yeh. I suppose you can guess how that turned out."

He looked college age. I had enough gray hairs to indicate my college days were years past. I asked, "Did you ever hear of Narkov's rule?"

"Vaguely." He pondered for a second. "The path to the present state of things does NOT determine the future state. Right? So if a coin toss comes up heads 10 times in a row, that has no bearing whatever on the outcome of the next toss. But there's a counter-rule. If you fire enough shots, you hit the target eventually."

I pointed to his pad of paper. "How was your target shooting?"

"Lousy. At one point I figured number 19 has to come up. It's due. Then eventually according to my notes, 12 came up four times and 31 five times but still no 19."

"So Markov triumphed over hitting the target eventually."

"That's about the size of it. How'd you do?"

I replied, "I don't go to the casino often and when I do, I play only baccarat or mini baccarat. You bet with the house or against the house, and the house wins slightly more often than it loses."

If you bet only with the house and never against it, I explained, then at the end of an evening, you will usually have three or four more wins than losses. I improved on it by betting only immediately after a house win or immediately after a tie. That protects me from streaks of house losses but includes me in streaks of house wins.

It's gradual, not exciting, I told him, and more an "edge" than an instant fortune, but I cashed in winning chips every time I went to Atlantic City.

Later in the conversation, the fellow asked me what I did for a living. I said I was a securities investor specializing in spread strategies with stock options. He never heard of it. We both had engagements elsewhere so time prevented me from elaborating. I had him write on his pad. "Stock options. Horizontal Calendar Spreads. The house advantage or bookmaker's edge. Leave the big risks and the excitement to suckers chasing instant fortunes."

"Look it up" I said. Mark Twain wrote, "Brilliant repartee is what we think of 24 hours later." We have all had the experience: Thinking of the ideal thing to say after it is too late to say it. Too late to tell him, I thought of a concise, apropos illustration to explain horizontal calendar spreads.

I wrote this at the start of June, 2004. Imagine if you were to buy a stack of casino chips bearing a date: Third Friday in January, 2005. They are "wasting assets," having dollar value before the expiration date imprinted on each chip but worthless after. Let us say that owning those January 2005 chips gives you the right to CREATE AND SELL ANOTHER stack of chips dated nearer in time June 2004. They each have less dollar value than the Januarys because of less time value. Nevertheless, you pocket the money from the sale of Junes.

After the third Friday in June, the chips you sold turn worthless, sad news for the buyer but the money you pocketed from the sale has no expiration date, and you

still have the Januarys. As soon as the Junes vanish, you have the right to create and sell ANOTHER stack of chips dated third Friday in JULY. After they expire, you have the right to sell Augusts, then Septembers, then et ceteras with dollar signs.

Suckers thirsting after instant wealth weep as the near in time chips you sold them disappear. The bookmaker goes home with a well lined pocket. His end of it is not risk free but it is a business risk as opposed to a crap shoot risk. The "chips" I buy and sell as a spread strategist are put & call options. They are the "wasting assets" bearing expiration dates, dates that are one man's "Woe is met" and another's "Hallelujah"

What is a call option? The right but not the obligation to buy 100 shares of stock in a specific company at a specific price within a specific period of time even if the shares rise above that price within that period. Let us say the common stock of Holmes & Watson, Inc. trades at around 22 and 23 dollars a share. Let us say it is early June and you buy 10 call options with a strike price of 25 and an August expiration. Within that period of a little over two months, if the share price climbs above 25, owning those call options gives you the right to buy the stock at 25 even though it may be trading for markedly more on the exchanges.

Regarding amounts paid, let us say the options you buy trade for .5 or half a point, meaning 50 dollars for one and 500 dollars for 10 plus brokerage commission. With 100 shares per option, owning 10 of the latter gives you the right to buy 1,000 shares for 25,000 dollars even though on the exchanges the price may be 30,000 or 35,000 or more. Exercising the call options, you can buy the stock for 25,000 and sell it one minute later for 35,000.

Here is what many consider the real beauty of options trading: You need not buy the shares or in any way spend more money to turn the gold in the mine into pocket cash. Call options increase in resale value as underlying stocks rise, usually at a substantially larger percentage rate than the stocks. In the extreme example just given, if the shares rise 10 points or more, so would the calls. \$25,000 worth of stock climbing to \$35,000 is a 40-percent gain. \$500 worth of options climbing to \$10,000 is 2,000 percent.

Admittedly, this is an extreme example. More often though not very frequently a 30 percent or so increase in the underlying shares may double or triple the dollar value of the calls. Options bought for \$500 may swell in resale value to \$1,000 or \$1,500. A 30 percent stock rise can translate to a 100 percent or 200 percent gain for the calls. Yes, there is an "Ain't it a shame?" minus side a huge one.

In addition to becoming worthless at expiration, options lose value with the passing of time, even with expiration

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still months in the future. If the underlying shares do not move dramatically and usually they do not \$600 worth of options often shrink over a period of weeks or a couple of months to \$400 then \$250 and down. Over 90 percent of all out-of-the-money options both puts and calls expire worthless. Like futures traders, between 80 and 90 percent of all options traders lose either all their money or a hefty chunk of it.

Put options, as opposed to calls, are a theoretical "insurance against loss." Let us say you own 100 shares of Ain't Misbehavin' Inc. trading at 21 or 22. You pay, say, \$400 for a put option with a strike price of 20 and an expiration four months in the future. If the stock's price falls below 20 at any time within the next four months, owning that put option gives you the right to sell the 100 shares at 20, even if the stock sinks to 10 or 5 or a fraction of a cent. So shouldn't fear of a share's plunge be dead as fear of witches? No, alas, put options cost. A year of that type "protection" often costs more than half the stock's value. If the shares gain just over 50 percent in a year you will break even.

So put options are an armored car that guzzles more than half the dollar value it is supposed to protect. Puts also serve as a speculator's gimmick, bought by people who do not own the underlying stock and hope to profit from price increases in the options. If the share price drops sharply, puts bought for several hundred dollars can fatten into the thousands in re-sale value. Usually this does not happen and the story repeats: Over 90 percent of put options expire worthless after losing value with the passage of time.

Does this sad song have any happy lyrics? It does if you SELL those optioneer gambling chips expiring near in time. Recall mention of the gambling house advantage, the bookmaker's edge. As an option strategist specializing in horizontal calendar spreads, I did not need to own a casino or racetrack.

During the first week of May, 2004, Cisco shares appeared stuck in a rut between 20.5 and 22.5. A spreader looks to out-of-the-money options calls with a strike price above the stock price and puts with a strike price below it. On May 5, 2004, Cisco puts with a strike price of 20 listed as follows:

May expirations with a strike price of 20 sold for .3 with 10,382 options traded; June 20s sold for .6 with 3,659 traded; January (2005) 20s--1.9 with 258 traded.

The figures contain the obvious, the startling and the hidden. Obviously, more time value on an option means more dollar value. Startlingly, near-in-time options experience immensely higher volume than far-in-time ones--here a 40-to-one difference between May 2004 and January 2005. Those gamblers crowd the near-in-time bargain door. The hidden few would spot it instantly is the most

financially significant. The Januarys have six times more time value than the Junes but trade for only about triple the price. The multitudes of bargain door crap--shooters bid up the price of the near-in-times.

This works to the advantage of the option seller as well as to the buyer of far-in-times. A calendar spreader is both. On May 5th, I bought 10 January 2005 puts for \$1,900, sold 10 June '04s for \$600. The bought far-in-times are called the "long end" of a horizontal calendar spread and the sold near-in-times the "short end." At the time of this writing the start of June those 10 June puts trade for about 50 dollars and will soon expire worthless. Teardrops on the casino floor. I look forward to selling summer and autumn Cisco options or --"gambling chips with expiration dates." (This is cited as an example, not a recommendation.)

For the Record: I have in addition to a put spread with Cisco a call spread with Intel. Also I am watching Cisco calls and Tyco puts & calls as well as Intel puts. This is "business risk" and does NOT guarantee a gain or insure against a loss. Let us now address social and cultural issues.

An independent trader is, in effect, the owner of a one man plantation with the accounting ledger in the saddlebag. Yet he or she is also a business person who should be a cultural voice. The front page of the Wall Street Journal not long ago mentioned a Texas businesswoman who helped choose the books used in the state's public schools. She was shocked to discover that an American history textbook mentioned prostitution in the Old West. She said, "There are plenty of better things they could have written about."

The problem is not that she believes in decency. We all agree there should be fewer pregnant school girls. The problem is that her vision of the American West is Roy Rogers & Dale Evans. I have been down on conservatives due to their mangled notion of "tradition." Magazines like the National Review and the Weekly Standard appear ruled by seven dwarfs "old--fashioneds" and Shine On Harvest Moon "old--fashioneds" and blush at Kotex commercials "old--fashioneds." Short on grand opera or Florentine art but as wholesome as a hoe down.

The financial trader should be a person of depth in some cultural specialty because the alternative is too dangerous:

The speculator who uses his portfolio for entertainment or excitement or suspense is a horse player in every respect except the oats and hay. He or she needs another area of fascination, whether a piano piece by Debussy in a candle lit Paris salon or Chicago style jazz of 1920s speakeasies. Or visual art. If asked to help choose art 'books, know that voluptuaries from the Venetian palette of the year 1500 do not kill or corrupt the young. Ciao!

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SEASONAL AND LUNAR TRENDS IN STOCK MARKET TIMING

By Raymond A. Merriman

Market timing is the “edge” that all traders seek in the extremely competitive world of trading financial markets. And there is a slew of market timing studies available, all of which have their following of loyal practitioners. These studies range from cycles analysis, to Gann studies, to technical analysis, and others. Their capacity to time markets can vary too, ranging from studies of tick by tick charts (i.e. one-minute or less intervals of price activity), to daily, weekly, monthly, and even yearly charts, that can yield calculations of accurate time bands for significant highs or lows in markets.

Unlike investors, most traders prefer minimal exposure in markets. Most investors, in fact, tend to believe that market timing is a fool’s errand. Their market behavior is usually governed by the “buy and hold” approach. That is, they buy stocks or commodities when they see something of value, and they hold onto that position for a long period of time, with the belief that over time, all good assets will appreciate in value. For the most part, they are right. Yet even an investor who subscribes to the “buy and hold” approach can benefit greatly from such market timing tools as seasonal factors. For instance, if an investor knows that more big rallies are likely to start from a yearly low that occurs between August and November of most years, (s)he can time their purchases to coincide with this seasonal factor.

Traders, on the other hand, have a totally different mind set. For them, the ideal situation is one that presents maximum profit potential with the least amount of time exposure. Therefore market timing is critical to a trader – perhaps as critical as risk allowance (stop-loss parameters, or how much risk one is willing to take on a trade, via the placement of a stop-loss order). If a trader enters a position too early, chances are (s)he will get stopped out. If a trader enters a position too late, they missed most of the opportunity for profit, or have to set a stop-loss so far away from the market, that the risk parameters are too large. The risk-reward ratio is not favorable to enter the trade. So exceptional market timing skills – the ability to get in close to a bottom or top in the market – are essential for a trader’s success.

If one is willing to allow an orb of a couple of market days, there is arguably no study that is as precise and accurate at market timing as astrology, or geocosmic studies. Cycles can provide a time band that covers several days, or even weeks, when an important crest or trough is due from which markets will reverse at least 2-5 weeks. Technical studies, or even pattern recognition studies, can alert the trader as to when a big reversal is imminent, but it can still take several days or weeks before that reversal actually unfolds. Yet if those studies were used in conjunction with geocosmic factors, then those wide time bands for a probable reversal can be narrowed down into smaller time bands of less than one week. In many cases, utilizing lunar cycles, they can be narrowed down to 1 or 2-day “high probability” periods.

Background

In 1982, I published the first book (to my knowledge) that did a quantitative analysis of planetary (geocosmic) factors related to Gold prices, titled: *The Gold Book: Geocosmic Correlations to Gold Price Cycles*¹. I analyzed every trading day of the COMEX Gold futures since its inception, and identified the dates of actual cycle troughs and crests within the primary cycle, as originally proposed by Walter Bressert and James Jones in their work titled: *The HAL Blue Book*². The primary cycle is a 19.5-week interval of time that consistently occurs between two troughs in the Gold market. These represent the 2-3 best buying opportunities of the year in the Gold market, and they occur with 80% rate of frequency

between weeks 16-23, as reported in *The Gold Book*. Since that book was written, the Gold cycle has contracted somewhat, to be more an 18-week cycle, with a “normal” range of 15-21 weeks, as reported oftentimes in my *MMA Cycles Report* newsletter.

There are two things to understand about cycles for this article. The first is that the highest price between the troughs that define the primary cycle, is known as the primary cycle crest. These represent the 2-3 best selling opportunities of the year, if timed correctly. The second thing to understand is that primary cycles unfold in patterns that may be comprised of **two half-primary cycles**, which last about 8-10 weeks each, **or three major cycles**, which tend to last 5-7 weeks each. We never know far ahead of time whether an 18-week primary cycle will exhibit a pattern of two half-primary cycle phases, or three major cycle phases. But in either case, the primary cycle is the strongest point, from which the greatest price movement will tend to follow. The half-primary is second in strength, and the major cycle is third in strength. All troughs of these cycles, or their crests, present potentially profitable trading opportunities.

If a trader can identify an exact date when these cycle tops or bottoms are most likely to culminate, then (s)he has that holy grail, or the “edge” that all traders seek. Astrological knowledge provides that, despite the constant denial from critics who have not studied the matter. Yes it is true that many skeptics believe this study (astrology) does not work only because it *should not* work, which is really a violation of the true spirit of healthy skepticism. As reported in *The Gold Book*, and even more so in *The Ultimate Book on Stock Market Timing Volume 3: Geocosmic Correlations to Trading Cycles*, this study – if used correctly – has an 82.4% correlation to all primary cycles within 3 trading days. In other words, if a primary cycle time band is in effect (which may cover a period of 6 weeks), then it will unfold with an 82.4% rate of frequency at a time when there are specific geocosmic signatures in effect.³

The Study of Volume 3 in Stocks

In both *The Gold Book*, and Volume 3 of *The Ultimate Book on Stock Market Timing* series, I identified all the dates of primary, half-primary, and major cycles. I also included all dates of isolated highs or lows from which the market reversed at least 4%, that weren’t also a primary, half-primary, or major cycle. In the U.S. stock market, I used the daily charts of the Dow Jones Industrial Average (DJIA) going back to 1928 (over 70 years of daily data, as provided by Commodities Services Incorporated of Boca Raton, FL). I then identified the dates every major aspect (mathematical, spatial distances) between any two planets, or their retrograde and direct stations. I then correlated all of the market cycles that occurred nearby to each of these geocosmic signatures, and determined which of those signatures had the greatest correlation to these cycle tops or bottoms in the Dow Jones Industrial Average. From these studies, I devised a ranking system of Level 1, 2, and 3 for each signature, wherein Level 1 had the highest correlation to primary or greater cycles, Level 2 the second highest correlation, and Level 3 the third highest correlation. The criteria for a ranking of a Level 1 signature, for instance, was at least a 66.7% rate of frequency to a primary or greater cycle nearby. A Level 2 signature had a correlation of 60-66% to primary cycles nearby. A Level 3 would be less than 60% correlation.

Clusters and Critical Reversal Dates

From these studies, I also devised a methodology for determining a critical reversal date for any market. The technique involves defining a time band in which multiple geocosmic signatures occur in close proximity to one another, known as a “cluster.” Basically there are two criteria for a cluster:

1. No two consecutive geocosmic signatures within the

cluster may be more than 6 calendar days apart.

2. If there are three or more signatures involved, and there are less than 6 calendar days between any two consecutive ones, then the shorter time band will be used to define the cluster.

For instance, let's look at the period of March 24-28, 2004. If you look at ephemeris (a table of planetary positions for every day), you will note three important geocosmic signatures were in effect. Pluto turned retrograde on March 24. The Sun and Saturn formed a waning square (270° type) on Saturday, March 27. And on Sunday, March 28, Mars formed a waxing square (90°) to Uranus. The closest major signature before this period occurred on March 19, which is five days before. The closest signature afterwards was on April 6, 9 days afterwards. Normally we would include March 19 in this cluster. But because we have three or more signatures in a time band in which there is less than 6 calendar days between any two consecutive ones, we use the tighter time frame, or March 24-28.

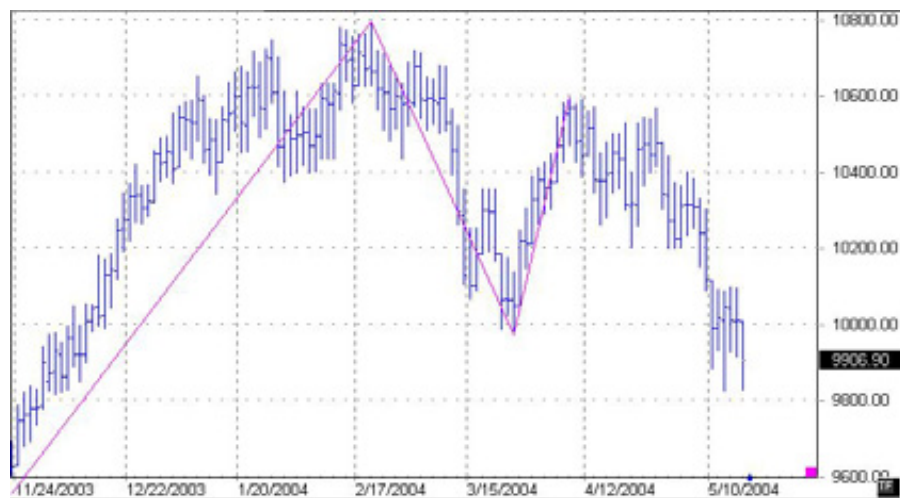
The art of determining a critical reversal date begins first with identifying a geocosmic cluster, like March 24-28 in the above example. Once you define a time band in which a geocosmic cluster is present, then you simply find the point midway between the beginning and ending dates of that cluster. This midway point is known as the **critical reversal date**. In our example above, the midway point between March 24-28 is **March 26**. This, then, is the critical reversal date. Based on the studies presented in *The Ultimate Book on Stock Market Timing Volume 3: Geocosmic Correlations to Trading Cycles*, a reversal in the DJIA could be anticipated within three trading days of March 26. A look at the DJIAS chart below will show that an important cycle trough did occur in that time frame, on March 24.

Another reason March 24-28 was so important is because two of those three signatures present were Level 1

types (most powerful). The Sun-Saturn waning square of March 27 has a 69% correlation to primary or greater cycles within 10 trading days. And the Mars-Uranus waxing square of March 28 has a 71% correlation to primary or greater cycles within only 7 trading days. And as discussed in the book, in order for a critical reversal date to be considered most important, there needs to be at least one Level 1 signature within three days of the cluster's midpoint. In this case, there were two. On March 24, 2004, the DJIA fell to 10,007. By April 6, it had rallied all the way back to 10,570. This would have been a very profitable time to make a trade from the long side, the type of trade that traders live for. By the way, on April 6, when the market completed that rally and formed an important crest, Mercury turned retrograde. This was the beginning of yet another cluster that spanned April 6-14. The midway point was April 10, a Saturday. Thus the high of April 6 was three trading days before, which fits within our time parameters for a reversal based on geocosmic factors. That date (April 6) also fits within a reversal study involving the lunar cycle (Moon in Scorpio, while the Sun is in Aries).

Seasonal Correlations to Stock Market Reversals

In addition to using planetary signatures to determine potential reversal dates in financial markets, there is also a correlation between solar-lunar cycles to smaller reversals. In *The Ultimate Book on Stock Market Timing Volume 4: Solar-Lunar Correlations to Short-Term Trading Reversals*, I analyzed all the dates in the DJIA between November 10, 1942 and May 13, 2002, the NASDAQ Composite between October 11, 1984 and May 13, 2002, and the Japanese Nikkei Index between September 3, 1986 and September 9, 2002. With the use of the software program *FAR for the Galactic Trader*, I was able to create a filtered wave chart that identified all the isolated lows or highs from which the



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market reversed at least 4%. The FAR program then dropped those dates into a database, and calculated the number of instances in which each planet was present in each sign of the zodiac. The FAR program then compared the percentages of each planet-sign relationship to the expected rate of frequency that was present during the time band of the entire study. It then provided a "weighted value" for each planet sign combination, wherein a value of "100" meant that the rate of frequency of the study's results was exactly the same as would be expected from the number of instances possible during this time band. If, for instance, the Sun in Aries comprised 8.33% of the instances of 4% or greater reversals of all the sun signs examined, and during the study the Sun was in Aries 8.33% of the time, then the weighted value would be 100. The actual results were exactly what one would expect. But if the Sun was in Aries 16.67% of the time when the market reversed 4% or more, then the weighted value would be 200, signifying that reversals occurred twice as frequently (100% more of the time) than chance would expect. A trader looking at these results would see the potential, then, for a lot more reversals while the Sun is in Aries than would be considered "normal." (S)he would then anticipate greater volatility in the market during that season. That could be quite important to know.

Well, let's look at this phenomenon. Is there greater market volatility in some signs than others? Is there a seasonality correlate to stock market volatility? Many market participants often refer to the "October effect," a time of the year when the U.S. stock market seems particularly volatile. Is this true? It is easy to find out with *FAR for the Galactic Trader* program. All we have to do is set the Filtered Waves function to say, 4%. Then let's examine all the trading days between December 7, 1928 through May 17, 2004. The table enclosed herein will show the number of instance when the Sun, Moon, and all the other planets were in each sign during 4% or greater reversal dates during this time frame. The second table will show the weighted value scores for these same planet-sign combinations. Anything with a weighted value of 1.200 or greater is worth paying attention to. Anything above 150 is very important.

Table 1: Number of instances of planets in each sign at 4% reversal dates in DJIA , 1928-2004.

Planets in Signs												
	Ar	Ta	Ge	Ca	Le	Vi	Li	Sc	Sa	Cp	Aq	Pi
SU	134	146	138	127	127	150	172	173	132	103	107	123
MO	152	126	133	128	139	119	140	132	132	134	163	134
ME	115	125	131	98	138	144	177	179	135	126	123	141
VE	159	107	138	165	139	145	123	179	137	102	141	97
MA	108	118	127	149	177	174	166	157	130	139	94	93
JU	133	118	143	197	199	158	129	111	79	104	115	146
SA	144	214	153	118	69	60	80	69	132	260	222	111
UR	373	152	70	50	71	59	143	128	159	114	299	14
NE					15	517	124	148	314	272	242	
PL				455	204	167	286	204	316			

At first glance, it does appear that the "October Effect" of volatility in U.S. stocks is real. October occurs during the time the Sun is in Libra (September 22-October 23) and Scorpio (October 23-November 21). From the table above, one can see that the Sun (SU) was in Libra 172 times and in Scorpio 173 times during the period of this study. No other sun signs contained as many instances. Looking at other planet-sign combinations, it appears that the Moon in Aquarius, Mercury in Libra and Scorpio, Venus in Scorpio, Mars in Leo and Virgo, Jupiter in Cancer and Leo, and Saturn in Capricorn are also important. But are they? The weighted value scores might tell us something different. Those scores are shown in Table 2.

Planets in Signs												
	Ar	Ta	Ge	Ca	Le	Vi	Li	Sc	Sa	Cp	Aq	Pi
SU	98.47	101.38	99.70	91.80	88.28	110.99	*124.60	*130.44	100.46	82.58	79.64	91.24
MO	110.06	91.78	97.50	94.09	102.06	88.05	105.44	98.08	98.08	98.34	117.95	98.22
ME	88.59	98.75	103.59	79.57	106.17	102.48	*122.02	*123.96	95.15	85.15	85.97	106.04
VE	97.45	85.38	93.59	119.22	109.46	93.75	109.83	111.82	117.51	82.08	95.19	84.38
MA	91.84	100.08	89.30	95.38	108.21	105.10	106.07	108.64	101.23	118.37	86.49	82.14
JU	109.22	92.64	100.30	*128.43	*128.76	103.46	92.01	79.59	58.76	83.60	96.46	119.61
SA	95.29	*141.80	105.80	102.94	69.04	58.50	74.46	59.82	99.16	*146.40	*127.84	68.95
UR	**288.91	96.30	46.22	34.19	51.07	42.93	103.36	89.99	106.44	72.70	**181.31	72.43
NE					**162.91	**174.61	42.06	49.89	103.55	90.13	**185.91	
PL				**212.61	50.47	53.57	108.82	81.60	**166.81			

Table 2: Weighted values of planets in signs during 4% or greater reversals of the DJIA 1928-200

If we consider a weighted value score of greater the 120 as “worth paying attention to,” because it shows a 20% or greater correlation to reversals than the norm, then it supports the premise that the Sun in Libra and Scorpio are the most volatile sun signs of the zodiac. One asterisk means over 120, and two indicates a score of over 150. Looking at other planet sign combinations, we can see the following also have greater than expected correlations to 4% of greater reversals in the DJIA, as indicated by one or two asterisks following their scores:

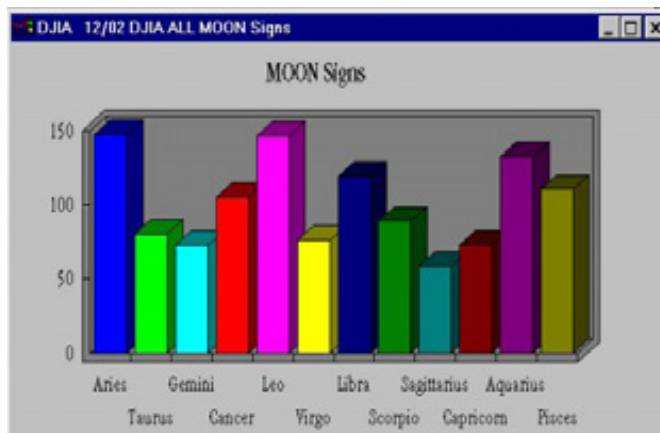
- Mercury in Libra and Scorpio
- Jupiter in Cancer and Leo
- Saturn in Taurus, Capricorn, and Aquarius

This type of information might be useful to trader or investor who might be interested in knowing which periods of time will likely offer the most short-term trading opportunities. But more importantly, I think, would be a study that indicated which days of each month might offer the best tradable opportunities, if we define “tradable” as being a higher than normal probability for a low or high to form, in which the market will reverse 4% or more. For this type of information, we can further break down each sun sign, and see if there are specific moon signs that stand out within it. As every astrologer knows, the Moon is in each sign for approximately 2-3 days at a time. Generally this occurs once a month, or once during each sun sign. In some cases, we may see the Moon in a particular sign at the beginning, and then again at the end, of a month, or sun sign, because it takes the Moon about 27-28 days to traverse the 12 signs of the zodiac. Every astrologer also knows that some Moon signs are more significant than others, depending on what the Sun sign is. For instance, a Moon in the sign of Aquarius may be more important when the Sun is in Leo than it is Pisces. In the former, it is full moon, as Leo and Aquarius are opposite sides of the zodiac. In the later, it is a couple days before the new moon, since Aquarius is the sign that comes just before Pisces. When the Sun and Moon are in the same sign, a new moon occurs. When they are in opposite signs, it is near the full moon.

Thus it would seem that an examination of each Moon sign, within each separate Sun sign, might yield interesting results. This was the basis for Volume 4 of *The Ultimate Book on Stock Market Timing* series. Every Sun sign of 4% or greater reversal dates was analyzed separately, to see if particular Moon signs stood out as being more prone to reversals of at least 4% or more. As an example, let's analyze the breakdown of then instances when the Sun was in Leo, from 1928-2004, as shown by weighted values in Table 3.

Table 3: Graph showing the distribution of 4% or greater reversals in the DJIA between 1928-2004 by Moon signs, when the Sun was in Leo.

As one can see from this graph, the most notable moon



signs while the Sun is in Leo, are Aries, Leo, and Aquarius. In other words, both the new and full moon during the sun sign of Leo have a greater than expected correlation to the formation of highs or lows from which 4% or greater reversals occur in the Dow Jones Industrial Average. Would this type of information be useful to a trader? Absolutely! Knowing ahead of time which days of the month are most likely to coincide with a tradable low or high is invaluable, since the Moon is usually in that sign about 2-1/2 days that month. If a trader can identify a turning point this accurately, it can indeed be that special edge (s)he is looking for.

Summary

Many traders and investors may deny the value of astrology in timing financial markets. They believe it doesn't work only because it shouldn't work. But it is field of study that is very virgin. It simply hasn't been explored to any great extent. And yet this is an area that is ripe for credible research involving astrology, because there is no denial as to what happened these days. The history of highs and/or lows in almost any financial market is easy to find. The history of when particular geocosmic signatures took place is also easy to find, via the use of ephemerides or astrological software programs. And for those who wish, there are also financial astrological software programs that can integrate studies between market data history and astrological data history, like *FAR for the Galactic Trader*, which was used in this article. These software programs can save one weeks and even months of tedious calculations. I know, because when I wrote *The Gold Book* in 1982, it took me almost two years to do all the calculations on only 8 years of daily data. When I wrote *The Ultimate Book on Stock Market Timing Volume 4, Solar-Lunar Correlations of Short-Term Trading Reversals*, it only took me less than one day to do all the calculations on over 70 years of daily data.

But the bottom line is this: I believe geocosmic studies, or astrology, is the most accurate and precise market timing tool available to humankind. Used in conjunction with others studies, like cycles, technical analysis, Gann techniques, and/or pattern recognition studies, it can provide traders and analysts alike with that extra added “edge” that all traders seek.

Raymond Merriman is the President of the Merriman Market Analyst, Inc., located in Farmington Hills, Michigan. He is the editor of the “MMA Cycles Report,” a market advisory newsletter on stocks, precious metals, interest rates, currencies, grains, and crude oil, issued every three weeks to traders and financial institutions throughout the world since 1982. He is also president of the International Society of Astrological Research (ISAR), Inc, a non-profit organization dedicated the advancement of astrology worldwide, with vice-presidents in over 20 countries. He is the author of several books on astrology, and the relationship of astrology to financial market timing. He can be reached at mmacycles@msn.com, or via his website at www.mmacycles.com. Or via telephone at 1-248-626-3034, or at MMA, P.O. Box 250012, W. Bloomfield, MI 48325, USA.

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By T.H. Murrey

Please get the last article, written by **T. Henning Murrey**, in **Trader's World Magazine** and know, and understand, all the logic (how and why) we trade off **Murrey's Universal number: .305175**.

Please look at the three charts (Figure # 1) squeezed along side one another, running “live” in **The Murrey Math Trading Academy, in Santa Ana, California**, May (19 – 24) 2004, where we averaged 26 Murrey Math students in attendance, per day, with 17 MM Students sitting in front of their laptops, using the hotel’s wireless connection, linked to their brokerage house’s online service, while looking at a 4 foot by 6 foot screen of **Murrey’s Real Time Software Program**, set to 16 minute candles, which are the best for teaching interday trading, waiting for reversals off only four MM Trading Lines: $1/8^{\text{th}}$, $-1/8^{\text{th}}$, $7/8^{\text{th}}$, or $+1/8^{\text{th}}$: better odds reverses.

We had 40 different kinds of MM Traders: women (teachers out for the summer), 15 year olds attending with their grandfathers, young men (recent college graduates) who had been instructed by their fathers to learn how not to drive to work, old returning MM students, who came to class just to pick off + \$ 850 to + \$ 1,500, right in Murrey's live online class, plus, students who had been referred by other successful MM students, who wanted to share their success story: Murrey Math Works ! 1993 – 2004 Forward: join us.

The women were kept in groups (together), and the new men were kept separated from other men, with more experience.

Women learn MM better in a group, but the men, can only learn, when they don't let anyone know of their failures, or hear about another man's winners.

Men are too competitive to learn, or earn together, when it comes to individual sports, or making money trading.

The men were allowed to eat dinner, drink beer, and tell jokes in a group, but, not to discuss trading techniques.

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Last December, 2003, Murrey taught in **Paris, France**, then **Munich, Germany**.

One student, **Peter A.....** from the Paris, France, MM Trading Academy Class, was in this past Santa Ana, Ca., class.

Why was he here?

Why does Tiger Woods go to a Pro?

He wanted to improve on his great short trade with Puts (90 days out) on the highs of Soybeans at 1,031.25, off MM + 1/8th, which is the fast reversal

MM Trading Line (for any market), which was a lower high from 1,062.50.

He made thousands of dollars of profits off his Puts on Soybeans.

We had another four year MM Commodity Trader **Janice B....** from Florida, who made the same option trade on Soybeans, and showed us an Internet copy of her + \$ 8,000 profit, riding Soybeans lower off the big move up to MM 5/8th

50,000 traders (worldwide) are trad-
ing reverses off Murrey's numbers.

Please go to three charts: Figure # 1:

Please look at **S&P 500 Cash Index** chart and see that 1,062.50 is the MM 0/8th, and 1,125 is our MM 8/8th set to a 16 day MM Trading Frame. In class, we saw that MM 3/8th at 1,085.94, held support and forced it up to 1,125.

Murray coached the class to go long
at 1.085.95: winner long trade.

Please look at the **OEX S&P 100 Cash Index** and note that it was trading between 515.625 MM 0/8th and 546.87 MM 8/8th

In class, we saw that MM 3/8th at 527.34, held support and forced it up to 546.87.

Murrey coached the class to go long
at 531.25; winner long trade.

Please look at the **Dow 30 Index** and note that it was trading between 9,687.50 MM 0/8th and 10,312.50 MM 8/8th

In class, we saw that MM 3/8th at 9,843.75, held support and forced it up to 10,234.38.

Murrey coached the class to go long at 9,921.875: winner long trade.

Results: All three Major US Indexes
stalled up after a + 5/8th run up.

Please look at the small circle located in the lower left corner between MM 0/8th and MM 1/8th.

If you apply **Murrey's Square of Three**, or **Murrey's Triple Double**, by simply drawing the small circle in the



lower left hand corner of the **Murrey Math Square of 64**, you may determine the "best odds" higher high stall price, by simply tripling the base three times, then finding the last low reversal inside the current 16 day MM Trading Frame, then count up + 2/8th, + 3/8th, + 4/8th, or + 5/8th.

You see **Murrey's Triple Double** develop from the small circle. How easy is it to see?

We simply find the reverse near the 1st MM Trading Frame, then start our count up in 1/8ths, from any lows, and remember + 5/8th in MM Numbers, so, every student was told to watch for a stall up at: 1,125, 546.87, or 10,234.38 days ahead of the Price and Time move up.

Murrey, has already written, an article in **Trader's World Magazine**, explaining the Triple Double, so you may refer back to it for a more in depth explanation.

We were shown where the S&P 500 reversed 97 times off the (exact) same 13 numbers set off December 19, 2003.

W.D. Gann's Square of Nine: 1919

Is not the Square of Nine, derived from the Square Root 3? Why go to the square to find the Root? **Tao Te Ching:** China.

Does not the Root of the Tree (you can't see), grow from the roots: (of the squares, 3, 2, 5) above so you can see?

Please go and find the **Square of Kou (9)** and **Square of Ku (16)**: China 3,125 B.C., then you will translate it to the **Gnomonic Pattern**, which your brain develops at, after conception, so relax.

This basic Logic is translated from side A (3), side B (4), then side C (5), which is the basic growth pattern of the counter clock wise screw of light as it moves to the right through space toward, or past us.

All **judgments** are set to three thoughts.

All **storage** of judgment is set to four.

The simple Date Tree grows from its roots off: **Gnomonic Mandala**, of the **Sacred Spiral** off of Triangles

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(three thoughts) developed into the Hexagon (seven thoughts) into the Square, then the Cube.

Many spiritual humans want to know and understand the **Mystic Spiral**, but they don't feel it in their bones: the human bone is curved to the same rotation (but opposite) the Eucalyptus tree: True or false? You go and find out now.

It (**Gann's Square of Nine**) was a set off exact, numbers set on angles, of forty - five degrees, predicting future market upside and downside stall points (prices) off what?

Did he really use random lows/highs?

The **Pythagoreans, Essenes, then Nazars**, studied under the Buddhists, from India, who set music to perfect pitch off the frequency of 437.50 cycles per second measured to 12 different pitches, but heard as only seven sounds inside a common Octave, so it is possible to convert music to math, or math to music, since choosing the correct market reversal is music to your ears (profits). Are you howling the blues?

Murrey was reviewing this article, at **Jackson's Restaurant**, in

Hillsboro Village, near his home, and he was talking with the bar tender, **Mandy**, a college student at **M.T.S.U.**, who had taken hours per day of practicing music, for years, wanted to know if trading The Murrey Math Strategy was simple (easy)?

Murrey asked her if it were easier to learn math or to play a piano? She said both were the same. Can you sing on tune?

SPECIAL STOCK MARKET REPORT 1 & 2

Here is a once in a lifetime deal that you certainly do not want to miss!

Hi, my name is Larry Jacobs, I am editor of Traders World magazine. I know that you are BOMBARDED with lame "market trading schemes" on the internet all the time. You probably get a new promise of wealth every few hours in your e-mail box. If you're like me you probably have deleted most of them at a glance. I have good news for you.

Mr. Ferrera, who has written several magazine articles for us, has put together a unique stock market report that clearly shows how two dominant long-term cycle patterns have predicted every major Bull & Bear Market for the past century. Mr. Ferrera then graphically projects this cyclic model 16 years into the future and then describes how the stock market is likely to unfold over the next 100-years!

In all my years at Tradersworld Magazine, I have never seen anything like this report! This information is absolutely invaluable for anyone that invests in the equity markets, whether it's on their own or through a company retirement plan. You Can See It Too...

In this report, you will literally "see" how and why the markets crashed in 1929 and then again in 1974. You will understand why the market basically traded sideways from 1932 to 1947 and 1974 to 1982. You will see why the stock markets topped in the year 2000 and what they are most likely to do until the year 2018.

The cost of the report 1 is \$29.95 and report 2 is \$59.95 and both come with a 30-day money back guarantee. To order call Traders World at 800-288-4266 or go to www.tradersworld.com.

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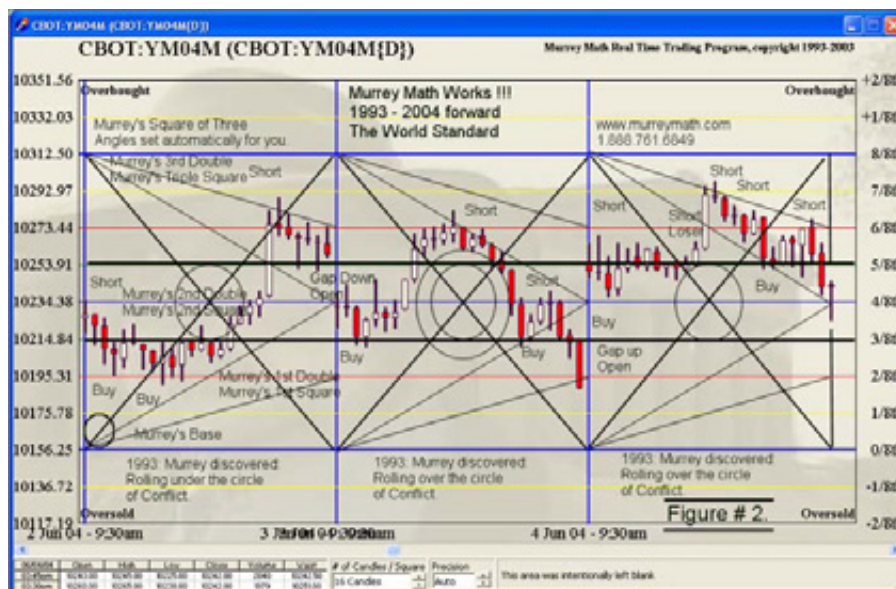
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All **640 MM Internal Harmonic MM Octaves**, move at the same speed and proportion; wanting to move up + $2/8^{\text{th}}$, + $3/8^{\text{th}}$ then + $5/8^{\text{th}}$, + $7/8^{\text{th}}$, + $8/8^{\text{th}}$ or + $10/8^{\text{th}}$; then down - $2/8^{\text{th}}$, - $4/8^{\text{th}}$ or - $6/8^{\text{th}}$, or - $10/8^{\text{th}}$.

Why is **Murrey's Square of Three**, with our software, more practical than **Gann's Square of Nine**?

We provide the exact Price (place out to four digit) to start the count, up or down, at the best odds **MM Internal Harmonic Trading Octave**; off 16, 32, or 64 day trading chart, set for you, with our real time software, so you don't have to "random guess trade for success" anymore.

Do you want a simple, or complicated, way to predict market stall price points?

You are at a crossroads to knowledge right here; you must accept **The 17 Universal Trading Laws of Murrey: 1993**,* or you will want to retreat to random B. S. trading systems set off random highs or lows, which work in only (up or down markets) and its current directional momentum.

Gann presented his **Square of Nine**, so he knew all markets were never random, yet he put in his book, How to make profits in Commodities, published in 1942, at the same time T. Henning Murrey was born, on page 34, "to take any extreme highs and lows, over a time span of at least one year, then divide it into increments of 12.5 %."

He wanted you to put the puzzle together.

Little did he know, that it is the personality inside your heart, that prevents you from moving from "trader" to a "winner."

How is it that **W. D. Gann and T. Henning Murrey**, saw how to present you with every number, any market would want to reverse off, ahead of Time?

You don't need to know it (how we saw it) to trade them.

Too many traders want to learn, to find anything, smarter than **Gann and Murrey**.

Sorry Charlie, it's too late, again.

Simply, take our knowledge, and go forward, and make profits for your family, not hide behind a computer screen and waste \$ 50,000 of billable computing time, trying to write a piece of software, you can't give away free, and you will confuse 87.5% of the free chat room "Rookies" who are still searching for the "Holy TrailMix."

Do you really believe there ever was a **Holy Grail Chalice**? Sorry it ain't out there. It's in the bones: **The De Vinci Code**: please read it (50 times).

There is no Holy Grail to Gann.

He hid his message, in math, just as the four books of the New Testimony (had to do), so the authorities wouldn't see it.

T. Henning Murrey is happy to hand you **Murrey's Square of Three**, by simply requesting it through **Trader's World**.

So, since there are up to 640 different octaves, Murrey will rent you his Real Time or End of Day Software Program, for 60 days for \$ 60.00, as a learning tool toward Logic and Common Sense Trading off Deductive Reasoning. What a deal?

Please look at the three charts (Figure # 1) on one page and you will see the same number (10,468.75) appears on all three charts, of three different markets off: .305175 or .0305175. It appears at - $2/8^{\text{th}}$, $2/8^{\text{th}}$ and + $2/8^{\text{th}}$ off three different markets.

Please find 10,468.75 as MM + $2/8^{\text{th}}$ on our automatically set **MM Internal Harmonic Trading Frame** set to Gann's Rule that "all markets are attracted to and rejected by large numbers set to multiples of five (5). The MM $4/8^{\text{th}}$ is 10,000.

Now, notice that the **OEX Index and S&P 500 Cash Index** are trading inside **Murrey's Master Square 1,000**.

So, please find 1,046.87 on the **S&P 500** as our $2/8^{\text{th}}$.

Now, you see that the **S&P 100 OEX Cash Index** is trading $\frac{1}{2}$ the S&P 500, so Deductive Logic requires 523.43 to be $\frac{1}{2}$ 1,046.87. Do you agree?

So, using Gann's Rule to have the extremes divided by (8), we do as he says, but we use (only) the numbers presented inside **Murrey's Master Squares: 1993: 100, 1,000, or 10,000**, we find that $MM\ 1/8^{\text{th}}$ of 10,000 = 1,250, and, 1,000 has its $MM\ 1/8^{\text{th}}$ at 125, so $1/8^{\text{th}}$ of 1,250 = 156.25, or $MM\ 1/8^{\text{th}}$ of 125 = 15.625, so we use Binary "thinking" of 1,250 or $15.625 \times 2 = 31.25$ (current OEX $8/8^{\text{th}}$), so, from where any market starts, reversing up, we are able to predict moves up + $8/8^{\text{th}}$ for a short term stall and fall lower, so, off

531.25 at $MM\ 0/8^{\text{th}}$ we are able to know $MM\ 8/8^{\text{th}}$ at 546.87, which was the exact high reversal, or 10,078.125 and 10,234.375 as the current MM trading range, so a reversal up off 10,058.59 will predict a + $8/8^{\text{th}}$ move up to 10,214.84, which is the exact high reversal May 27, 2004, just before the Memorial Holiday.

Now, if you are a patient trader, you will see how our **MM Real Time Software Program**, sets all markets to **Gann's simple Price and Time Extremes: 1919**.

T. Henning Murrey E Mails over 1,250 students each week, and gives "free" knowledge, as how to improve your win loss ratio using our current **13 MM Trading Lines**.

T. Henning Murrey has continuing Education, for his students, via his www.hotcomm.com software program, which allows students to view his (Murrey's) real time software program "live," plus, receive trading strategies live, minutes before we should reverse.

Please write down the 13 numbers in each chart, then tape them alongside your computer screen, and watch for + $3/8^{\text{th}}$, or + $5/8^{\text{th}}$ runs up or down.

Would you trust any trading system that was accurate within 1.5625% with no sentences of fundamentals?

Which is more accurate: 1) one number doubled $\times 2$ (15) times, or 2) 15 books multiplied 15 times on fundamentals?

Try this: take one word and double it 15 times, or compose 15 sentences, or 225 paragraphs, or 50,625 pages on how to trade, or simply double **Murrey's Universal Number** by (8), or double Murrey's Prime Number $\times 2$ (15) times.

Which is simpler?

Result: 100% accurate off .03051675.

Please look at **Figure # 2: 3 Days June (02,03,04) of YM04M**: MM Students, who had attended the Santa Ana MM Class, were instructed to set

the Dow 30 Index futures to 10,156.25 $MM\ 0/8^{\text{th}}$ and 10,312.50 $MM\ 8/8^{\text{th}}$.

Please see how many reverses occurred off these (8) MM Harmonic Internal Trading Octave. Murrey's $MM\ 7/8^{\text{th}}$ was set to:

10,292.97, and we had three major sell offs after fast runs up to (it) three days in a row.

Did you see the small circle in the lower felt hand corner?

We had several reverses off Murrey's Internal Harmonic Trading Frame Speed Angles: set to 11.25 degrees.

Do you want to change, convert, commit, participate, and remember, how good it feels to win off what you see, not what you know, feel, believe, hear, guess at, or obtain from friends, chat rooms, or rumors from T.V. or chat rooms, and news letters?

Are you coming to class, to find your trading strategy, set inside complicated rules, and numerous exceptions? Sorry.

Winners need private space, and a quiet 90 minutes per day to trade.

If you are trading more than the 1st 90 minutes you have a personality defect: LTTL Syndron: Loser trading too long.

Murrey coaches students to go home and trade only the 1st 90 minutes, or the last 90 minutes of the trading day.

If you don't study 90 minutes each day, you are losing time, and if you study more than 90 a day, your wasting family's time.

Everyone of us has five minutes, at a time, to accumulate 90 minutes of looking at four charts: 64 day, 32 day, 16 day and interday of the past two days, for your favorite market.

Murrey coaches traders to start with the YM04M, move over to the NQ04M, then the ES04M, then to the big winners, currencies and OEX Options.

Thanks, for investing your free time, exploring a simpler way, to get to a **Triple Double** on our account (profits).

Do you believe now, or are you afraid to accept the **Simple MM Way**, or are you, still doubting yourself, to change, and move toward more Profits (Prophets)?

It is never too late to convert.

We have several MM students, returning to class, after six years. You have to be ready to accept the challenge, then, devote 90 minutes per day, for 90 days, then build confidence, then move to participation, then to learn to accept up to three losses, in a row, before the next winner.

Please read:

- 1) Sacred Geometry, by Robert Lawler,
- 2) Gabriel's Gift, by Paula Gott,
- 3) Tao Te Ching, by Victor Mair.

Hopefully, this explanation helps you set a simpler trading strategy.

LARRY PESAVENTO

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The Bradley Model

Measuring Planets to Predict the Dow

By Larry Pesavento

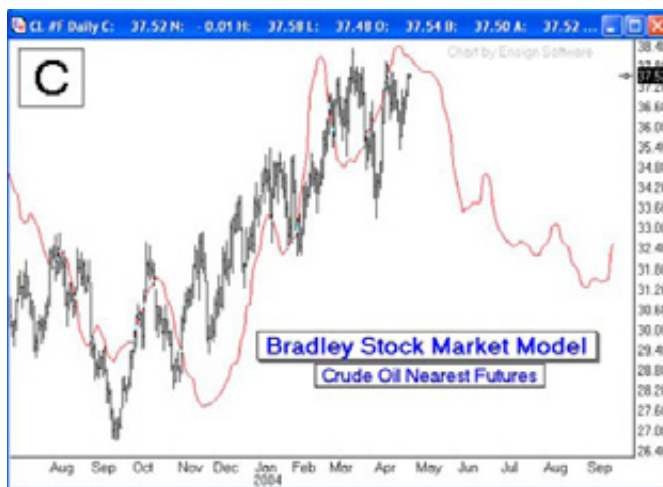
Several decades ago, my friend and mentor Dr. Ruth Miller gave me a copy of 'Stock Market Predictions' by Donald P. Bradley. Published in 1948, it was a 50 page booklet that sold for four dollars. It received little attention and it would be forty years later that myself and Arch Crawford of Crawford Perspectives, began publishing the yearly forecasts.

The Bradley Model came to be about ten years following the Civil War. Stock prices began appearing in newspapers and it was from this early printed data base that the Bradley Model was tested. It was tested over the next 138 years giving us an adequate sample size. The correlations to the Bradley Model are above 65%. This is quite amazing considering these correlations can be predicted years in advance. However, like all tools of technical analysis they are just that - tools. The Bradley Model is not a Holy Grail and must be used with other analysis and of course, most importantly, money management.



The Bradley Model as described by Bradley gives a siderograph based on the classic Ptolemaic harmonic angles between any two planets. Although the Bradley model can sometimes "predict" the exact highs and lows of the stock market it is far from infallible. The key turning dates in the model are also very useful. These can be used for locating tops and bottoms in the Dow Jones and other actively traded markets.

What the Bradley model does do is make the technical analyst aware that there must be some correlation of prices to various astrological planetary harmonics. Bradley so aptly



warns, "At no time must the reader gain the impression that a siderograph, as such, is a prediction of what the stock market will actually do. Nevertheless, observations prove that basic reversals in collective attitudes clearly predicted by the line are inevitably mirrored in stock averages".

It is my opinion that the Bradley model should be used in conjunction with other technical tools such as pattern recognition and wave ratio analysis.

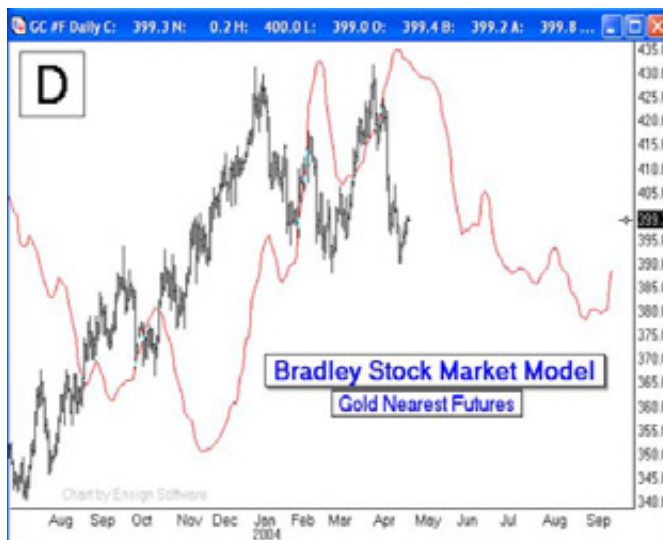
Notice the four charts using the Bradley model overlay as a cycle tool for determining the future price swings.

Chart "A" is a current Bradley model for 2004. Correlations between the actual stock prices and the Bradley model have been quite accurate. Chart "B" illustrates the model forecast for 2003.

Next we overlay the Bradley model over the crude oil future chart "C" and gold future chart "D". Any novice can see there must be some correlation in price to astrology. I checked these correlations in the Bradley model from 1876 to the present and it consistently produces results above 70%. Not too bad for a model that can be produced 100 years or more in advance.

Although the Bradley model can be a useful investment tool it must remain a far second from the most useful investment tool of all the ages - risk management. Risk management soars high above any technical indicators ever developed as the most important part of trading. Risk is the only factor the trader can control. He never knows which trades will be profitable nor does he know how much money will be made on the trade. Focusing on how much risk is in the trade will serve the trader better than any indicator ever will!

The charts were provided by our friends at www.ensignsoftware.com.



KingFishTraders.com Interview

By Larry Jacobs

Larry: How long have you been trading and what is your background?

Kingfish: I have always been a day-trader, never a position trader. I have been doing this off and on for about twenty years. The first fifteen years were losing years for me. It wasn't until about five years ago that I managed to turn things around.

Larry: What type of trading did you do in those past years?

Kingfish: I traded the large contract of the S&Ps. It was back when it was five hundred bucks a point. I was so bad when I started out that I was calling a broker that was calling a broker that was calling the floor. It was sometimes 15 to 20 minutes before I got a fill. This was nothing like today's technology wonder of electronic trading.

Larry: You said that it started turning around about five years ago, what did you do to start turning things around?

Kingfish: Well, I stopped losing, which was one of the best things. I bought all the studies, trading systems and the programs out there. I bought all the tapes, courses and books. Just like everyone else, I was hungry for information and knowledge. I never could find it. I felt that I wasted my money on all the studies and indicators I bought in those fifteen years. During those years I provided myself with the false hope that if I could just buy one more book or course that I would have enough information to get over the hump and start trading successfully. But, it never happened and at the conclusion I had to go to the mirror and look at myself and what I had done with nearly fifteen years of my life. I had lost a total of about \$750,000. I lost two homes family and friends and everything that goes along with it. I was so bad at one time, that I traded my rent money and I lost it. I had blown out seven or eight accounts in that fifteen year period. Finally when I get a good look at myself I stopped and had to get down on my knees and ask the Lord to help me, because I could not do it by myself with all the information that is out there. Obviously I am not too intelligent after fifteen years experience and still be a loser. It was a revolution to me. It was a gift from Heaven. It was through God's grace. I want to give credit where credit is due. I have a trading program that is consistent and works everyday. It does not depend on what the market does. Whether the market is down up or sideways does not make any difference. I know what I am doing everyday. This is how the trading

program was designed to know what you are doing and not care about what the market is doing.

Larry: Why did you lose money?

Kingfish: I think that they never learned to read the charts. They are always working with a study or indicator that is lagging the market and that's how they learn to trade, behind the market. They are always chasing a trade or moving a stop. We trade with 1 point stops and 10 point targets. If the market has moves more than 10 points a day then the chances are we are on the trade. If the market is moving up and down 10 points three or four times during the day chances are we have 40 points of trades as a result of that. A lot has to do with just trade management. For fifteen years the simplicity of just trade management would have given me a greater edge for success. With all the studies and things I bought and paid for, I never felt consistent. I could make a good trade every once in a while but most of the time I accumulated many losses that exceeded the gains. Trade management is part of what we give away free, with no charge at all. Our trade management works like this. We put on a trade for example at 1132 on the S&Ps, it if goes to 1133 will close half of our position leave our stop at 1131 with the other part of the positions with a break even trade. Most the time we make our profits in the morning then we go into a profit protection mode in the afternoon and instead leaving the stop at break even we will move it up to our entry point. So the worst case scenario we add a point to our point gathering for the day. Just simple things like that. How could it be any easier to put yourself in a trade? The emotions in the fifteen years since I traded with larger stops and all were just absolutely devastating. You throw a little bit of emotions in a trade, it takes away your objectivity, or it did with me. I had a terrible time dealing with my emotions. With a 1 point stop I can say that I am wrong. That makes it real easy for me. Then whenever the trade is covered and the trade is paid for with trade management, then I have nothing to lose. I can look at the charts and trade objectively. I don't have to worry about losing. That's one of the biggest assets with trade management. You could pick numbers out of a hat with that trade management and be successful I would venture to say.

Larry: What percent of your profit is determined by money management?

Kingfish: At least 90% of our entries

are usually free trade.

Larry: How to you determine where to enter on your first point?

Kingfish: We use chart patterns and the price action. The patterns and setup that we trade are very redundant. Not that we get bored, but they happen every day. It does not matter if the market is up down or sideways. We know before hand what we are going to be doing hours in advance with an entry limit point. Sometimes we know it to the very tick. It gives us a problem sometimes because a limit order is not filled.

Larry: You have a large number of traders in the room. Do all of them put their limit orders in the same price and if so does that create a problem?

Kingfish: Some of the traders do put their trades in at the same place, but not always. Depending on what time they come in, what trade is currently working or where they are at individually? For example today, there were a lot of traders who were there at 2:30 - 3:00 am and their 42.25 sells were working all day long. I did not get there till 7:00 am and I did not have the option at selling at 42.25. That's the way it works. Sometimes someone will step out for a bite. Someone will miss the trade, they won't get a fill or something else and then we move on to what the barber says. "next". A lot of time there are a lot of smaller traders that don't have money to go for a full 10 or 20 point target and they will exit on 5 points and start looking for another trade. Still the whole objective of the room as a whole is to make you independent of gurus, brokers or other trading systems. The idea is so that you don't have to depend on me or anyone to enter your trade or work your trade and take your profits.

Larry: So you can go into the room and not know anything about technical analysis and make money?

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Kingfish: The less you know the better off you are. We don't use a single study or oscillator on the charts. We don't watch the volume. We don't care about the reports that are coming out. We even trade when Greenspan is speaking. This is all done with pure charts and no indicators or studies.

Larry: What kind of money do you need to trade in this program?

Kingfish: We recommend that even the smallest trader start out with a \$2,000 account and trade two lots. There are a lot of brokers out there that charge a lot more for margin. We use a broker that services our room for a lot less. The broker is with all of us all day. This is a tremendous asset to our traders. It works nicely if you have an emergency. I have talked to him in the room before and said I have to leave for awhile, can you work this trade for me? So, he is there to say OK. That's real convenient and he has a low margin rate.

Larry: Are recommending trading the Emmini in this program?

Kingfish: Yes, it's a good place to get started. With Eminis we have the liquidity and the movement. This trading program will work across the board, whether it is Forex, Stocks, Bonds, Bellies or Beans. It really does not make any difference.

Larry: What is the margin currently on the Emmini?

Kingfish: With our broker it is \$500. You can trade a one lot. If you are really scrapping, he will let you trade two lots with a margin of \$1000.

Larry: What other benefits are there to belonging to this room?

Kingfish: We have the support of all the room members. We are not competing against each other. We are actually supporting and trying the help each other. The group takes the boredom out of trading with things are a little slow. We have conversations on politics, religion, and fast cars. We also run a trial every other week. A trader has an opportunity to earn while he learns. Most traders have never come across anything like this before. That's another thing about the class, we have no place to run or hide. When you come into the room, you are our responsibility. You are one of us then. You have the support of the room and someone is there backing the trading program live before you eyes. This is a tremendous asset.

Larry: I noticed when I was in the room there were a lot of traders trying to help each other.

Kingfish: Yes, that's the whole idea. This is the way it should have been a

long time ago. Back fifteen years ago, when I was loosing, there should have been a place like this for traders to come to. But it seems like all the trading programs and even the books I bought which I stayed up late at night studying. Everything looks like it should work on paper until I tried it. To have the creator of the trading program sitting there with you is something I never got. When you join the room, the membership is good from year to year. We start renewals every January. We are not prorated or anything like that. Our trading program is based on simplicity. One of our sayings is keep it simple stupid and that's what we do. If for some reason you were still struggling and having a ruff time after a year, there would not be a renewal. Renewal is voluntary if you want to and that's the way we want to keep it. The renewal is \$2,000 a year. We have life long friends that really developed in the room.

Larry: In summary what are the benefits of joining your room?

Kingfish: First the support and camaraderie of the room, then to learn a trading program that won't betray you and won't change and let you down. We don't claim to have the Holy Grail, but we have something that is as close to it as we will ever see it.

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Going Global with FOREX

By Brian Dolan

What are the characteristics of an ideal market? Experienced traders would likely put round-the-clock trading sessions, high liquidity, transparency, and low transaction costs at the top of their list. Is there any single market that can offer all these features to traders or is it an unrealizable wish list? In fact, the global Foreign Exchange market (a.k.a. Forex) has all these traits and more. But for many equities and futures traders it was previously out of reach, solely the domain of large global financial institutions. That exclusivity ended a few years ago with the advent of online Forex trading. Today, self-directed traders of all types can access the Forex market and its "target-rich" environment of trading opportunities.

Round-the Clock

The Forex market is the only true "global" market in the world, traded 24-hours a day from Monday morning in Asia through Friday afternoon in North America. Even if there is a holiday in your local market, the Forex market will still be open and trading from overseas locations. That translates into virtually limitless trading opportunities for traders of every style, as opposed to the start-and-stop hours of exchanges. It also gives traders the potential to act on news or other developments no matter when they occur.

Liquid

With average daily volume of more than \$1.2 trillion dollars, the Forex market dwarfs all stock, bond and commodity markets in terms of liquidity. While the dimensions of the Forex market might seem daunting to traders not familiar with currencies, the massive depth of liquidity actually makes forex one of the most level playing fields of all global financial markets. Rather than being subject to the whims of a large pension fund entering or exiting a stock position, which can result in a multi-percent price move in a brief moment, the immense liquidity of forex means that even huge institutional positions are absorbed with little or no impact on price. As such, an individual trader speculating with a position size of one hundred thousand dollars has no disadvantage relative to a large institutional trader who might be dealing in positions of one hundred million dollars. Think of a swimming pool with one trader emptying an eyedropper of water into it and another trader emptying a glass of water into it. Does either trader's amount of water appreciably change the amount of water in the pool?

Transparent

Just as large institutional trading flows can put individual traders at a disadvantage in the smaller equity or commodity markets, so too can information flows favor large institutions to the detriment of individual traders. Currency markets, in contrast, are driven by macro-economic and geo-political information which is equally available to all traders, regardless of size or institutional connections. The macro-economic basis of forex trading also makes it less likely for stock- or commodity-specific surprises or scandals to result in large and unpredictable price swings.

Low Transaction Costs

The massive volumes that flow through the Forex market have created economies of scale that have led to extremely low transaction costs for institutional forex traders. Online forex trading has made those low transaction costs available to the individual trader. Most online forex trading firms operate on a commission-free basis, which can add up to large savings for active day-traders or jobbers. Normal bid-ask spreads in stocks are 1-cent wide, while forex

spreads are quoted in 1/100th of a cent, resulting in lower costs than stock trades. Margin requirements are more advantageous in forex trading, with leverage ratios ranging from 50 to 200-times the amount of margin deposited. The higher leverage ratio permits traders to hold more (or larger) positions, increasing potential trading profits. Online forex firms also frequently offer order execution policies that guarantee little or no slippage on stop-loss fills, reducing transaction costs even further. There is also no "uptick" rule in the currency market, meaning that a short sale can be made at any time, enabling traders to react regardless of price action. Finally, many online forex firms offer additional services such as charting or news and research free of charge. Put it all together and online forex trading is by far the lowest-cost trading opportunity available.

Forex Fits All Trading Styles

In addition to the functional advantages outlined above, the Forex market lends itself to virtually any trading style or combination of styles. Fundamental analysis can be employed to reveal factors that will drive both long and short-term trends, allowing traders to profit from "big picture" currency

Gann Traders do you want to be Successful?

Are You Aware That W.D. Gann Used In His Trading More Than What He Published

and that's why so many traders following his courses and books actually lose money?

For many years, that was my story also. Studied Gann and was unable to consistently accumulate profitable trades. Read more Gann, books, articles and whole courses and parts of many other courses with the same result. There is no question that Mr. Gann did not explicitly explain his methods for such accurate trading.

In this search, I discovered a number that is common to all markets, working in both time and price. After this discovery and using it's timing factors, margin calls became a thing of the past. The more I used the method, the more of the number I saw in Gann's work. It has been said that the best place to hide a secret is in plain sight and I believe that to be the case here.

This is the method that I have used in weekly newsletters covering the Soybean and S&P futures markets. The forecasts of the letters are a matter of record. Weekend seminars have been presented in several cities for \$2,500. This was for a limited number of students.

An in-depth one-on-one course is now available for a limited number of students for \$4,500. This will last for one week with real-time trading beginning on the third day. It is possible to recover the entire cost of the course through trading. This course is not for beginners, but for serious students. Location is at my residence or at a location mutually acceptable.

There are nine (9) weekend seminars left

at \$2,500. This includes the books and actual tapes of a seminar and the newsletters for one year to follow the markets using the method to understand how the market develops are included. There will not be anymore weekend seminars.

The course teaches how to trade like Gann like no one else teaches. All the materials given in this course and the tapes are very powerful. Once you see the material presented, you won't be disappointed. This is the only course I know of that will give you a future timing point in the market and whether it is going to be a high or a low! Because of the delicate nature of this material, you will be required to sign a non-disclosure document.

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moves, such as the US dollar's current multi-year decline. The 24-hour-a-day nature of the currency markets makes technical analysis ideally suited to forex—there are no close/open gaps and no limit up/down rules. In addition, since currency rates are driven by macro-economic factors (which take a long time to change), currencies are pre-disposed to significant long-term

trends. Technical analysis can be used to identify trends, define entry and exit points, establish levels for market limit and stop orders, and gauge momentum to spot short-term reversals. Intra-day and short-term traders will be able to find multiple trading opportunities each day (see chart) as opposed to 'one move' equity or futures sessions where you're either 'with it' or not.

Forex as a Complement

For traders who currently focus on equities, commodities, or bonds, the Forex market can offer complementary trading opportunities, either to hedge positions in other markets or to take advantage of opportunities outside of those other markets' trading hours. To give just one example of a hedging strategy for a stock trade, consider that the fortunes of Japanese exporters (and by extension, the entire Japanese economy) are closely tied to the value of the Japanese yen—the stronger the yen, the lower the profitability of Japanese exporters. If a trader were bullish on Japanese export stocks, the trader could use a short dollar / long yen position to hedge his stock position against the possibility of a stronger yen. If the yen were to strengthen, exporters' financial results would be weaker and their share price would likely decline, but the long JPY hedge would help offset the negative stock price development.

Traders who focus primarily on interest rate markets would be well-advised to consider the Forex market as an alternative market in which to speculate on interest rates. As one of the primary macro-economic determinants, interest rates exert a strong influence over currency values. When interest rates are in play, currency markets react very strongly, as evidenced by the USD's 3+% rally in April as

expectations of a Fed rate hike rose. In a scenario that could drive all US markets the following day, suppose a FOMC member made significant policy comments after the close of US interest rate market, maybe in a dinner speech in Los Angeles, only the best equipped trader would be able to trade on the comments before it was too late. But the Forex market would afford a trader the immediate opportunity to act on the news, getting a jump on other markets before they even open.

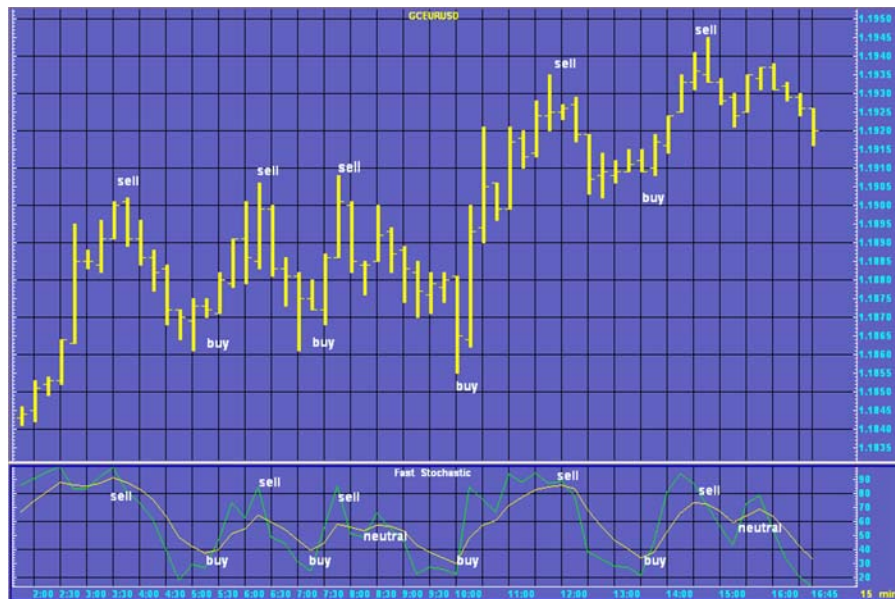
Forex Outlook

The US dollar is ending a downtrend that began in early 2002, but it would be premature to say the dollar will move directly higher from current levels. More likely, the greenback will experience a volatile sideways consolidation before establishing another major trend. This consolidation should develop into a large and highly tradeable range, possibly lasting into the end of 2004, as the major factors driving the dollar USD push and pull in opposing directions.

The factors that will tend to keep the dollar weak have been in evidence for some time and are unlikely to change before autumn: 1) massive US current account and fiscal deficits; 2) low US interest rates relative to other currencies; 3) market perception that the Bush administration favors a weaker dollar. But the downside for the dollar should be limited (against Europe but not Asia) due to European concerns that further dollar weakness would derail Europe's struggling recovery.

The main factors that will support a stronger dollar are 1) continuing global economic recovery; 2) expectations for strong US growth into 2005; 3) prospects for higher US interest rates. However, these dollar-positive factors are by no means guaranteed. For that reason, the coming months should see the dollar alternately strengthen, as evidence of US/global growth materializes, and then weaken, as the long term negatives mentioned above reassert themselves or as positive expectations are periodically disappointed. The US presidential election will also be critical in that a Bush defeat could mean an end to the perceived 'weak' dollar policy. Add it all up, and the dollar should experience a wide-ranging consolidation, offering traders numerous opportunities to trade from both fundamental and technical perspectives.

Brian Dolan is Director of Research at GAIN Capital, a leading provider of online forex trading and asset management services. The firm recently launched FOREX.com www.forex.com, which features services and resources designed specifically for self-directed traders new to the Forex market.



This 15-minute chart illustrates a multitude of trading opportunities during just one day's trading sessions, using a simple crossover rule with the fast stochastic.

Elliott Wave Stripped and Ready for Trading

By Tony Beckwith

It seems an almost immutable law in financial circles...at some point or other, novice and expert traders alike will feel the pressing need to check out Elliott Wave (EW) theory. It may be because the trader's reliance on traditional oscillators has let him down. It may be because a back-tested, optimised system has left a hole in his live trading account. Alternatively, it may be because of a seemingly-natural desire to see order in chaos, to believe in a guiding hand reassuringly organising market movements.

Ralph Nelson Elliott's 'The Wave Principle' has inevitably tended to come to the rescue, highlighting what he saw as a natural rhythm to market progression which could be generalized from his original work on the Dow Jones stock indices. Accepting that a market's trend direction breaks down into a pattern of five waves, with three (impulsive) waves in the trend and two (corrective) waves correcting that trend installs order where order is needed. Arguably, however, the principle has proven difficult to for traders to trade successfully.

Problems, problems... Numerous difficulties have always beset the use of EW in real, live trading plans. Not the least of these is the confusion typically caused by the different timeframes Elliott himself proposed. No less than nine orders of magnitude are involved – Grand Supercycle, Supercycle, Cycle, Primary, Intermediate, Minor, Minute, Minuette and Sub-Minuette. As practitioners Frost & Prechter said with understatement in 'Elliott Wave Principle', "the nomenclature of waves is occasionally one of the difficult aspects".

Even armed with many of the current traditional EW software programs, a trader can face a daunting task trying to assess which wave timeframe he is in or, more importantly, should be in, let alone which to attempt to trade. Even if a trading decision can be made, the exit stop strategy may suffer interference from a smaller timeframe EW count unfolding as a trade progresses or from a larger timeframe imposing itself from on high. It may be useful or illuminating to be aware, but this is not ideal for a serious trader.

A further difficulty is the confusion caused by the need to link a current EW pattern with what has happened prior to it. This is why many EW analysts resort to 'connecting' or 'x' waves, to link unlinkable patterns. It is far more useful for traders to understand immediately that an identified pattern may not actually connect in any sensible way to any price movement which has gone before. For trading purposes, recognising when there is no acceptable EW pattern on a market is more important than recognising when there is. There is no point trading off a pattern which is tenuously academic.

The trend is your friend... Following on closely from these obstacles are complications from the emergence of the dreaded 'extended impulse wave' and equally-fearsome 'complex correction'. For traders, the first development should not actually present a problem as no-one in their right mind should attempt to not only call the end of a trend but also to enter a trade off it. Accepting the premise that 'the trend is your friend', it is still perhaps remarkable how compelling is the glory many seek by calling the end of a strong trend. A very risky game.

As for the 'complex' or 'irregular correction', it can be a law unto itself and derail many a trader as a result. As Frost & Prechter said, again in 'Elliott Wave Principle', and with admirable understatement "corrective waves are quite a bit more varied than impulse waves". Irregular flat corrections, running corrections, reverse symmetrical triangles, double or triple threes (connected by those useful little 'x' waves) are

all actively discussed and highlighted with hindsight by EW practitioners. A trader navigating a position through one of these complex patterns has little chance.

As a result of these limitations of the standard and accepted EW approach, it is entirely possible for a trader to be monitoring a real position using much Elliott software and for the unthinkable to happen...the pattern labelling changes. The algorithms in the software detect an unexpected price progression and the assumed impulsive wave is re-labelled as one of the many variants of corrective wave. Decision time!

Simplicity always wins... There is another way. The approach often taken to problems in branches of physics and chemistry is to 'isolate' the problem. The Isolation Approach can be an extremely useful premise for a trader trying to use Elliott Wave principles. The difficulties caused by the need to fit an EW pattern on a certain timeframe inside a pattern sweeping over a longer timeframe or to fit smaller patterns within it can be removed by simply managing the trade according to its own timeframe. Even the conventional practice of seeking a confluence of EW patterns on different timeframes to add weight to an expected move may seem intellectually watertight, but can pose big problems for a trader. Which of the differing timeframe price targets should be used for the exit stop policy, and what if some of the timeframe patterns change en-route?

Isolating the timeframe enables the trader to calculate stable Reward levels to compare with the Initial (money) Risk of entering the trade and losing, consistently for each set-up.

Confusion caused by needing to link an EW pattern with

prior history can be avoided by analysing the current pattern or trade set-up in isolation from prior market movement – a pattern in a vacuum. As for extended impulse waves, these relentlessly strong trends in a market will not impale a trader if a trade is only ever taken off the end of a correction. And not just any correction...a simple, three wave (zigzag) ABC correction obeying pre-determined rules forbidding complexity. For instance, Wave b must never breach the start of Wave a, Wave c must always exceed the end of Wave a and so on. Insisting on trading only clear-cut, balanced

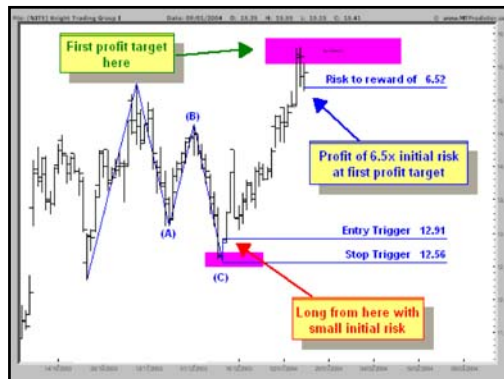
corrections to a clear-cut trend banishes the uncertainty of 'weak, non-horizontal double threes' (Frost & Prechter) and the like. If it's not simple, there's no trade set-up. Simple.

The nightmare of a software-generated EW count being automatically re-labelled midway through a trade can now be a distant memory.

The chart below shows an isolated ABC correction trade set-up on Knight Trading (NITE, Nasdaq), with a clear Risk/Reward outlook. It yielded a minimum 6.5x Initial (money) Risk: See Chart of Knight Trading Inc. NITE, Nasdaq.

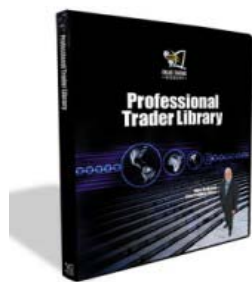
Risk/Reward trading is finally possible! Following these precepts, the essential calculation of Risk and evaluation of Reward are now possible. The Initial (money) Risk is clear and calculable – the initial stop loss is, say, always 1 tick beyond the extreme price reached in the correction, the entry price is always 1 tick beyond the appropriate reversal bar extreme price. This money risk enables the trader to determine the size of position to trade, in terms of the no. of shares, futures lots etc. Furthermore, the Reward can be evaluated decisively – the first Reward level is the price zone representing the first target for the anticipated impulse wave on the same timeframe as the trade set-up in isolation, the second is the second and so on. This allows the trader to assess the Risk/Reward ratio of each trade set-up consistently, before a trade is ever entered. Without a clear and consistent Risk/Reward policy, a trader has a real uphill struggle. So, being able to demand that the first profit zone yields an R/R of at least 2-3x fosters the long-term profitability of any trading plan...

Mr. Beckwith can be reached at www.mtpredictor.com



The Ultimate Professional Trader Plus CD Library

The Online Trading Academy started



educating students in the art of equity-trading in 1997. As a leading trading school they continue to offer many on-site classes. By the way,

most of their

recent classes have been sold out. Their training courses are geared toward traders who want to learn the trading techniques necessary to succeed in the difficult field of day-trading. Many expert day-traders have said, it is easier to learn to be a brain surgeon than a day-trader! So this is one area that you might not want to go-it-alone and get expert education. If you are one of those who don't have time and who might want to save the travel and air fares to their Irvine, California class rooms, you might consider obtaining their Professional Trader Library of CDs. They can be used alone or in conjunction with their classes; in fact, many that get the CDs eventually end up taking the classes.

We recently obtained one of the Professional Trader Library set of CDs. It contains 24 CD ROMS with over 38 hours of trading education. I was impressed with the quality of each CD and how it completely explained each subject area. Here are the following subject areas of some of the CDs:

Fundamentals of Direct Access Trading – explains how to start trading at your own pace from the ground up. Learn from the core concepts and apply them to whatever trading platform you are using. **Swing Trading Strategy CD** gives effective methods to pick high probability trading using technical analysis. The goal is to give you a workable system that has a high probability of making consistent profits while minimizing risk. **Advanced E-mini CD** is a comprehensive technical look at trading the E-mini index futures contract. It shows you where to logically enter and exit the market with probability setups. **How to Trade E-mini Futures Contracts for Profit CD** shows you the ropes on E-mini and simple profitable strategies and how to protect your profits. **Opting for Options Income, Leverage, Protection CD** introduces you to the flexible world of option trading and gives you the power to enhance your equity positions using the latest tools and software. You understand the difference in directional plays, spreads

and hedges. **Options – The Greeks CD** allows you to understand how to select the right strike price, the right premium to maximize your profits and minimize your losses. **Options – Mastering Options Volatility CD** explains how to deal with volatility in options which is the most important aspect when calculating high probability profit using spreads, straddles and strangles. **Trading as a Business – Trader Tax CD** clears the air of all the questions you have concerning handling trading profits and losses, should you continue as an investor or change to a trader in securities and how to protect your trading account from outside influences. **Forex Trading for Professional Traders CD** explains the world of foreign exchange currency trading using the latest tools and software. It explains how to control your order flow using the stand-of-the art ECN for Forex Trading. **Advanced Forex Strategies CD** takes you past the basics and to the next level of Forex Trading step-by-step through various concepts offering high probability entries, exits and necessary stops to give you maximum profitability and capital preservation. **Eight Key Parts of the Market Day CD** explains the patterns that repeat over and over virtually every day so you can anticipate a high probability move. **Technical Analysis Part I CD** offers many insights into how the market works. It teaches you classic technical analysis and forms a rock solid decision support program, the foundation when it comes to trading. **Technical Analysis Part II CD** is a continuation of Part I and teaches you different methods of how to combine analyzers to clearly show entry and exit positions for high probability trades. **How I Survived the Great Bull Market of the 20th Century CD** explains and explores the environs of the trading mind. It presents 5 major points that increases the probability of your success. It explains the psychological and emotional pitfalls that must be overcome and how to do it. **Fibonacci – Use Mathematical Magic for Better Profit from Each Trade CD** explains how to use retracement, extension and projection analysis to maximize your profits and control losses. **Stress – Defeat the Hidden Killer and Be a Profitable and Healthy Trader CD** explains how to use simple routines and rules you can use to control your mind and make you more balanced, successful and a happy trader. **Think Differently – How to Predict and Profit from Market Trend Changes OTA Secrets from**

the Pros CD teaches you how to learn the five indicators that will keep you on the right side of the trade and the right side of the P&L statement. These indicators use contrarian approaches to the market. **Advantages of Direct Access Trading CD** speaks about the current environment of the market and problems associated with the Market Maker and brokerage community including payment and order flow and other behind-the-scenes that exact a toll on every trader. **Shorting CD** explains the current rules and regulations of going short in today's market focusing on NASDAQ direct access trading. **Risk Management CD** explains risk management, capital preservation and discipline. It takes you through the ten basic laws. Without it, success will be transitory at best. **Super SOES CD** explains the rules and regulations of SOES and its history and how the new Super SOES trade route is being utilized today. Understand why this obligated system is still very much alive and kicking in the direct access trader's arsenal. **Mastering SelectNet Order Routing CD** explains the new pros and cons of the order route for electronic trading. You will see the benefits and detriments of posting bids and offers with both flavors of SelectNet. **Dr. Peter Novarro's Savvy Macrowave Investor CD** discusses the theories on microwave economics and how it determines both the broad market and individual sector trends. **Seven Pillars of Trading CD** explains that there are seven specific and proven trading areas that need to be mastered to insure a trader's success. It specifically explains each of the pillars that form the perfect trading foundation, whether you trade stocks, E-minis, Forex or Options.

You can now order the Ultimate Professional Trader Plus CD Library for a limited sale price of just \$699.95. The regular price is \$1224.95.

Also there is another CD package called the **Trading on Target Top Trader Program** which is designed to help you develop more prosperity in your life. It was developed over a 14 year period by expert Trader's Coach Adriene Laris Toghraie with the intention of giving solutions to problems that traders have with discipline. This program gives you the tools to balance your life and your trading in order to achieve your financial goals. It is personally tailored to you as you process through it. The combined package of both the **Professional Trader CD Library** and the **Trading on Target Top Trader Program** which has a regular price of \$1874.95 can be purchased for \$1199.95 for a limited time only. These can be obtained through Traders World Online Catalog at: www.tradingacademy.com/tradersworld

Price Movement Behavior Analysis & Money Management of TCI

By Larry Jacobs

TCI Corp was founded by Tim Cho. I reviewed their teaching school two years ago in Traders World magazine, and since then the company has evolved into a next generation trading company with much more advanced technology. Today the company provides some of the very best trading systems for the individual or professional trader. Their goal is to have their clients trading in the top 1% of all traders. What is TCI's methodology of trading? TCI uses a Trend Following and Money Management System with additional filtering rules to select and manage entries and exits; they use behavioral price patterns and explore the relationship between short term and long term fundamental direction, investor psychology, price trends, price behavior and the balance of supply and demand. Their trading systems trade small individual positions within multiple sectors of the markets such as financial, energies, currencies, grains, indices, meats, metals, etc. This helps create a balanced portfolio across different sectors of the market, diversifies their trading capital, and spreads the risks. They also use some 30 different trading instruments, knowing it is not good to have all your eggs in one basket. That means trading by using many instruments in many markets. How does TCI do this you might ask? How do they know which trading system or market to trade? The answer is by using computerized trading software. They have a filtering system to select between 5% to 10% of what they consider to be the best trades, in an effort to select the trades with the highest probability of success. Their trading methodology trades only with markets that are trending. Markets normally trend about 5% to 10% of the time, so TCI only trades in the direction of both the short and long-term fundamentals. The defensive strategy they use is to neutralize any open losing position and to avoid realized losses. If the short-term fundamental direction changes and the long-term fundamental direction stays the same, they use the trading capital as staying power to stay with the trade until it comes back to profit. If the short-term and long-term fundamental directions change and the market is going against the position, they will select other instruments to offset or hedge the original position, thus creating profit to offset the losing position. When the fundamentals start to change back in favor of the original position, they then take the profit on the offset

or hedged position and let the original trade come back to profit, therefore allowing both positions to be profitable without any realized losses.

Money management is the second most important part of TCI's trading method that helps to make them so successful. Most small investors do not know how much to buy or sell, and generally only think about when to buy or sell. 80% of the TCI methodology is based on money management while only 20% is based on timing the trades. Very few traders have implemented disciplined money management into their trading. It's now becoming very clear that a trader can't succeed in the market without a good money management plan. This is the foundation of success for any trader.

More and more investors today realize that to be successful in today's markets, they must have access to a successful trading method that has been proven repeatedly in the markets. They must have the most advanced trading software, hardware, and training to successfully use it. TCI's solution to this lies in the brokerage-assisted trading program. This program is implemented by brokers who are experienced professional system traders that were fully trained by TCI in all aspects of the TCI Trading Systems and money management. This program is very beneficial to those individuals who have a full-time job or business and don't have the time to implement the necessary trades, or for those who want to be in the markets all the time but don't want to be glued to trading monitors all day. It could also help those who are not able to duplicate the system performance due to a lack of discipline or experience handling not only the system itself but the market in general as well. The record of accomplishment for the brokerage-assisted program is quite impressive on TCI's website. Some people may feel these results are too good to be true, but I have had the opportunity to speak with a brokerage firm who trades the TCI System and verified the results on the TCI website are the real trading results.

The TCI philosophy believes that the price is the only reliable source of information on what will happen in the market. Therefore, their Technical Indicators use the geometric progression of the price action to calculate, predict and identify the directional acceleration, volatility, balance of supplies and the extreme level of the instrument internals. These mathematical factors and calculations are designed

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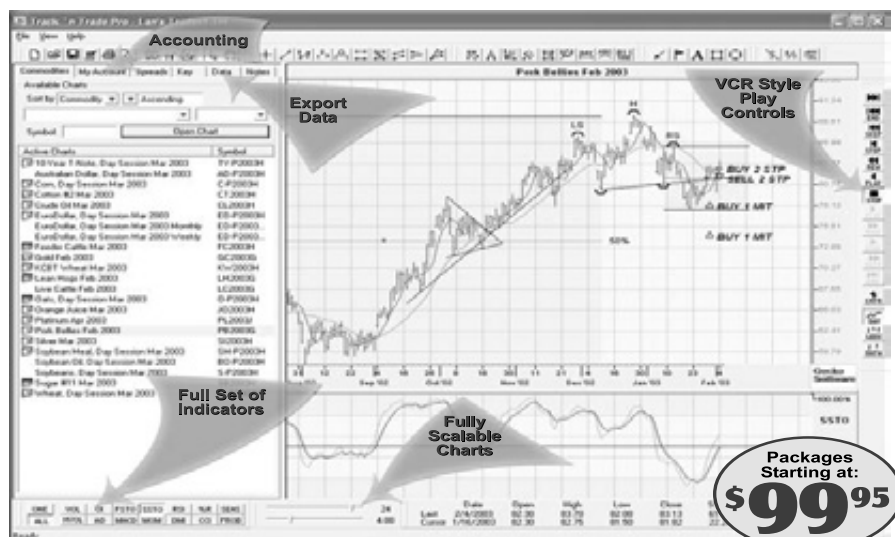
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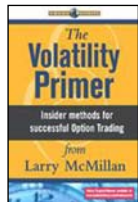
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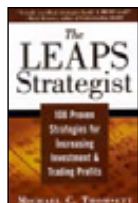
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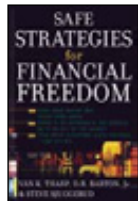
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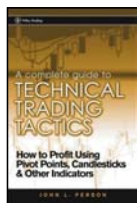
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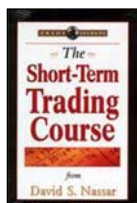
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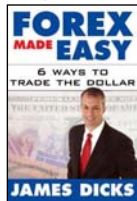
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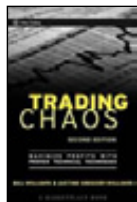
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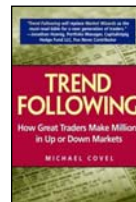
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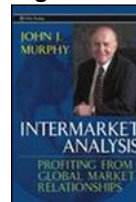
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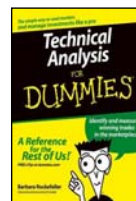
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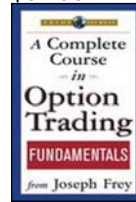
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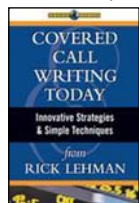
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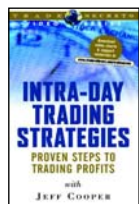
as he introduces you to option strategies that allow you to participate in a sharp market move with limited risk, to take advantage of time decay in slow moving markets, how options pricing is affected by the underlying stock, and finally how to trade options with realistic expectations. An essential primer for all option traders of all levels.

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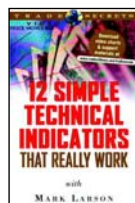
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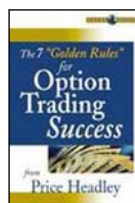
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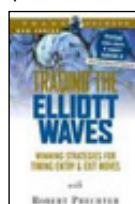
- with profits in tow. Larson shares his 12 favorite indicators and details how he picked them, how he tested them, and how they work together to create spectacular returns.

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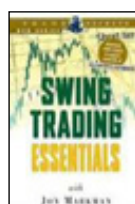
Discover how to gain and sustain options trading success, by following 7 simple and essential rules. The bestselling "Big Trends in Trading" author reveals his powerful, personal system for pinpointing options destined to make big moves by following his "golden rules." Moving from options basics to exciting new indicators, Price covers when to "pull the trigger," how to apply the concept of acceleration to obtain quick profits - and everything in between. Whether you're an experienced trader or just getting started in options, you'll discover winning new methods to take your trading new levels of success.

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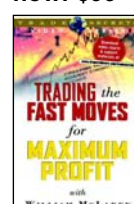
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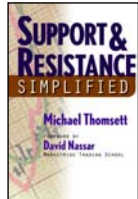
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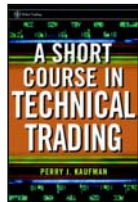
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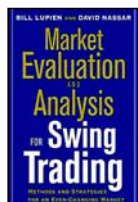


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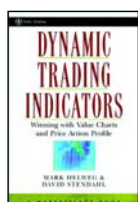
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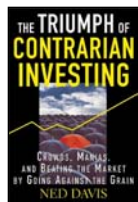
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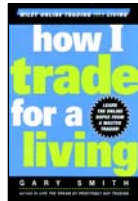
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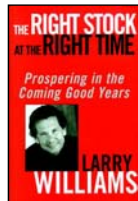
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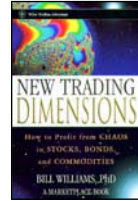


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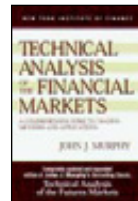
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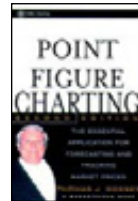
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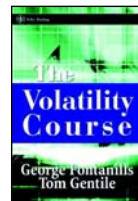
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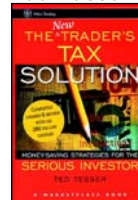
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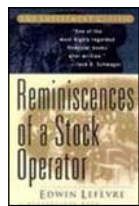
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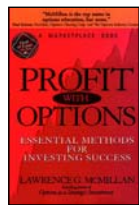
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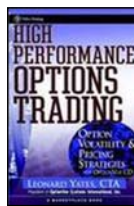
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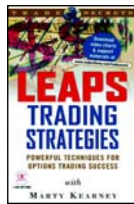
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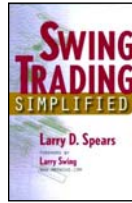
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A Trader's Worst Enemy: How I Learned to Tame the Stress Beast and Turn My Career Around

By John White

Most of us know mental and emotional clarity and discipline are critical to a trader's success. Yet, stress is still a prevalent force despite our best efforts to overcome it. New research offers solutions to transform stress and significantly improve mental and emotional performance.

As a former employee of one of the world's largest brokerage and investment firms in the late '80s, I remember distinctly the onset of my daily stress reaction – slightly queasy, mildly throbbing headache, tension in the stomach, neck and upper back areas – all this during my morning commute 30 minutes before even arriving at the office! At the opening bell these symptoms became worse, increasing in intensity as the pressure-packed day progressed. For the most part I ignored them, considering them a distraction from my total focus on the market, its fluctuations, my deadlines, commitments and concerns. This scenario continued for more than a year – it wasn't "cool" to have a stress problem in those days. As a former athlete I was proud to have trained myself to "handle the heat," and I was determined to be a "Wall Street survivor" – until things started to go wrong.

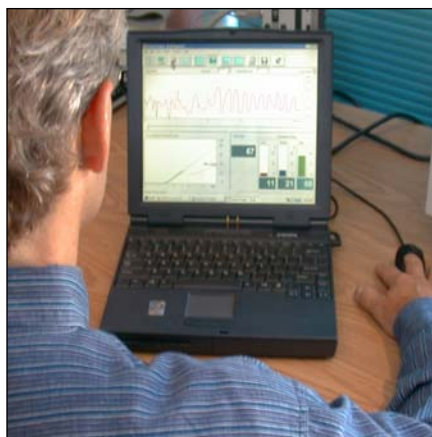
Early signs

When I got home after particularly intense days, I started noticing that my body felt as if it were running two or three degrees too hot, yet the thermometer registered 98.6° consistently. I lost my taste for food, headaches became more frequent, and neck and back muscles were always tense. Within a year these symptoms had become "normal," lasting all day and into the night. But I was successful and considered a rising star in the region. I wasn't going to let a few "minor irritants" spoil a burgeoning career. Besides, I'd gotten used feeling this way and rationalized that "it just came with the territory," the price of success. But the greatest price was being paid daily which I didn't realize until much later.



Several years went by before I noticed that my memory was not as sharp as it had been and the knowledge I had accumulated was not always at my disposal when I needed it. Under the escalating pressure I began to make more mental errors – errors in judgment and timing. I knew these mistakes were costing me a lot of money and would continue to if I didn't do something different.

The most difficult symptoms for me to acknowledge were in my attitude and outlook. Without realizing it and I had become more aloof, more distant, more alone. I had begun to worry more and lived with a constant low-grade anxiety. My relationships with my wife, daughter and friends suffered yet I was sure it was their fault. I experienced mild bouts of depression.



New Research and How To's

Fortunately, a friend shared some new information that gave me hope that things could change. My condition – physically, mentally, and emotionally -- could be managed and more easily improved than I thought. New research had uncovered a surprising key: it all boils down to emotion. What I learned at first seemed obvious: we all know that external events can be extremely stressful – the loss of a job, worries about the market, war, terrorism, our children, etc. But the reason these events cause us stress is that we feel negative about them emotionally. Stress is actually an internal experience, not just an outward set of circumstances. It affects us mentally, physically and emotionally. Techniques that I learned through this process have transformed my health, my relationships, and my effectiveness in ways I could have only dreamed of when I was the "stress athlete."

A recent report in the Wall Street Journal observed: "...millions of Americans are managing their stress in precisely the wrong way. They compartmentalize by stressing out all

day – and then push off recovery to isolated blocks of time like evening yoga classes and weekend getaways."

That paragraph perfectly described the old me. What the Journal called the "binge-and-purge approach to stress management" is precisely the problem experienced by many traders. Especially since 9/11 and the persistent market uncertainty, virtually all of us have been exposed to daily, relentless anxiety. Medical research has confirmed that emotions like anxiety, fear, worry, tension and depression wear down the immune system and inhibit brain function causing impaired memory, loss of creativity, poor decision-making and reduced communication effectiveness. Cardiovascular function is also severely taxed, often leading to high blood pressure at early ages. Other than that, no problem!

So what do you do?

I discovered a system of techniques and technologies based on extensive scientific and medical research and successful case studies. The system is called HeartMath®, and it's time traders knew about it. The system has had a positive impact on me, I have worked with hundreds of executives and financial consultants since 1993 teaching them the techniques, often with dramatic results.

Put your heart into it – literally!

Featured in an article entitled "Pull the Plug on Stress" in the July 2003 issue of The Harvard Business Review, HeartMath <http://www.heartmath.com> has gained a world-wide reputation for their extensive research and practical techniques for stress. The key? It's all about rhythm – your heart's rhythms that is. Stress creates chaotic rhythms in the heart itself, which directly affects decision-making, intuitive capability, mental clarity and communication effectiveness. HeartMath has mapped the exact pathways of how emotional stress affects the brain.

Stress does its worst damage because we accumulate it. Bruce Cryer, author of the Harvard article and the book *From Chaos to Coherence*, says, "The body responds to stress the same, whether a tornado just ripped through your neighborhood or you're worried about quarterly earnings reports. The life-and-death tornado scenario should be more damaging physiologically but in today's society many people react to the small stuff, and their body experiences a stressful chain reaction equivalent to having lived through a horrific event." Another problem, according to HeartMath, is that most people tend to ignore or become resigned to the irritations and annoyances of daily life just as I did; they let stress accumulate and don't notice how it impacts them until the damage has been done. By the time you take that three-day weekend, you've already paid the price.

HeartMath has created a variety of solutions to help traders and other

professionals reduce stress and increase effectiveness and energy levels. Offerings include one-on-one training delivered via phone and online, and an innovative heart monitoring software program that teaches people how to beat stress once and for all. HeartMath's award-winning software program is called the Freeze-Framer® and it's designed to teach people to easily neutralize stress as they move through their day – mentally and emotionally re-calibrating so the stress doesn't accumulate. Ideal for traders, the techniques are applied in-the-moment in the midst of pressure when you most need the intuitive clarity, creativity and discipline to execute effectively. The HeartMath approach works because it teaches people how to address emotional stress like frustration, irritation, anxiety, worry, guilt and anger as it comes up in the moment. (I wish I had learned these techniques years ago!)

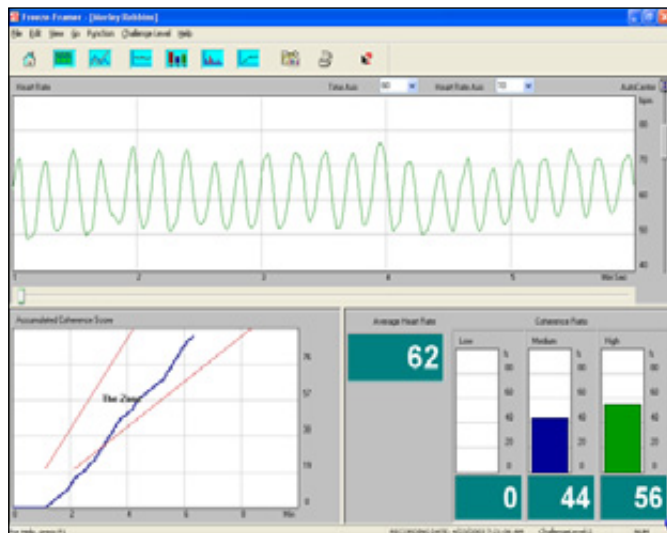
Medical experts seem to agree. "Like many organizations, the organization I work for is performance driven – it's data driven – and people like to see the proof that something works. HeartMath gives you that proof," says Chris Roythorne, M.D., VP of Health for British oil giant, BP.

So how does the heart's rhythm help you de-stress? HeartMath researchers say that with every beat of the heart intricate messages are being sent to the entire body. Their research shows a critical link between the heart and emotions and demonstrates how the heart responds to emotional and mental reactions. As people experience emotional reactions like frustration, irritation, anxiety, worry, guilt or anger, heart rhythms become incoherent, or more chaotic, which interfere with the communication between the heart and brain. According to HeartMath research, these emotions create a chain reaction in the body. Blood vessels constrict, blood pressure rises, and the immune system is weakened. This consistent imbalance can put a strain on the heart and other organs, and eventually lead to serious health problems.

HeartMath's user-friendly system teaches you how to become aware of subtle stress signals, then to quickly bring your heart rhythms and brain into balance. A number of traders now use the program to get into the zone before making a trade. Traders report increased energy, more clarity and more effective decision-making, all without sacrificing speed or quick response. A number of Fortune 100 companies seem to be paying attention, bringing in the programs to improve performance and reduce health-related costs. HeartMath clients include Cisco, Prudential Financial, HSBC, Shell, Hewlett Packard, Liz Claiborne, Unilever and Sony.

For me, using the simple techniques and user-friendly HeartMath technology has become a daily routine, as important as morning coffee, news updates and a positive attitude. Gone are the undercurrents of anxiety and isolation, the drained energy and flagging morale. Life has not become perfect, but my capacity to manage it has increased immeasurably.

Contact John White at 831-338-8711 email: jwhite@heartmath.com or call Traders World to purchase the Freeze-Framer for \$295 plus S&H at 800-288-4266 or www.tradersworld.com



Multiple Monitor Trading Notebooks



By Larry Jacobs

It's finally here. Something a lot of traders have been looking for a long time. It's multiple monitor trading notebooks. The one shown above is a P4 notebook computer with a 17" wide screen. It's available in P4 3.0, 3.2 and 3.4MHz processors with HT technology. It comes with 512MB, 1GB or 2GB of RAM and a 60GB fluid high speed 7200 RPM drive. It can have two drives in a RAID connection in strip 0 for speed or 1 for redundancy. It has both a 56K built in modem and 10/100/1000 MBps Lan port perfect for connecting up to the internet through your cable or DSL modem and it has all the other connections such as 3 USB 2.0, I-EEE 1394 Port and a TYPE II PCMCIA slot. It even has a built-in TV-Tuner to watch CNBC with 6 channel analog audio and a built-in video camera for the internet. It has an option of either a CDRW or DVD writer. It comes with the top of the line ATI 256MB DDR Radeon 9700 graphics adapter, which also has a DVI port so you can extend your notebook to another monitor up to a resolution of 1280 x 1024. By using the notebook accessory VTBook PCMCIA card the user can also extend the desktop to even another high resolution monitor. The VTBook monitor is not suitable for gaming but does work for financial page viewing. That gives the user the potential of 3 monitors. It has a internal turbo 802.11g Wi-Fi wireless connection which allows you to connect to a Wifi access point. It has one year parts and labor limited warranty and is extendable. It has the other options of the Sonata Trading computer, like turnkey installation of your trading software and PCAngel for easy software fixes and total recovery.

So what can you do with this trading computer. First you can connect it on your desk with up to 2 big extended monitors. For example if you use two big Samsung 21.3-inch monitors you can extend your viewing to almost as much space as four 17-inch monitors. You have the screen space to display the necessary charts you need to view. You can also view news sites, chat rooms, order execution pages or anything necessary for trading. You can watch CNBC at the same time. You can watch DVD movies on the notebook in the wide screen format in high resolution.

You can disconnect it from your office and monitors and go portable with a LiON battery. The total computer weighs only about 9 lbs. Use the wireless connection and wonder throughout your house or office. You can take the notebook back and forth from your office and your home. You might want to have one extra big monitor at each location. You can take it with you on trips so you can keep an eye on your portfolio. Most hotels have a 56K telephone connection and many now have high speed internet connections. You can even take it with you on a plane. It will also work in hotspot areas. Many restaurants, even McDonalds allow you to connect to their wireless WiFi. The computer can use a Sprint PCS PCMCIA card to connect to the internet even in your car! In short this computer finally can replace the full desktop trading computer almost anywhere. In short, you're no longer limited by being tied down to your desktop trading computer. You have a portable notebook computer, which has the ultimate in processing power, speed and graphics capabilities. For more information contact Traders World at 800-288-4266 or www.tradersworld.com

Sonata 925X Trading Computer



Traders World is introducing its new line of Sonata 925X Trading computers to help our subscribers maximize their online trading experience. These computers are substantially different and superior to the ordinary computers available in the marketplace and are specifically designed for trading. The computer is designed to provide the trader with superior performance for the most demanding trading applications without sacrificing stability. It provides powerful trading power never seen before.

The computer features wireless LAN, triple RAID systems, gigabit Ethernet LAN, 1394a and the most advanced PC technologies from the Intel 925X chipsets. The Sonata has unsurpassed performance as a task-intensive trading workstation.

The computer supports the latest Pentium 4 CPU from Intel in the LGA775 package. With 800MHz FSB, 1 MB L2 cache, Hyperthreading Technology and core speeds up to 3.6GHz and beyond.

The computer uses the new 925X Express chipset on its motherboard, which is a new breed of Intel's state-of-the-art desktop chipset. It supports the latest PC technology such as LGA775 Pentium 4 CPU, dual-channel DDR2 memory architecture and PCI Express x16 graphics card interface. Its performance acceleration technology function boosts the system performance without sacrificing any system stability. Companioned with the ICH6R Southbridge chip to provide integrated 4-port SATA RAID controller, PCI Express x1 interfaces and 8 high-speed USB 2.0 ports, the Intel 925x chipset is the best solution for high-end desktop trading systems.

The computer uses the new DDR2 which is the next generation memory technology to replace the current DDR. With initial speeds from 400 and 533MHz, DDR2 memory provides bandwidth up to 4.3GBs. Doubled channel architecture, the widest memory bus bandwidth 8.6GBs is achieved with this computer.

The Sonata has cooler overclocking and quieter operation. Heat causes instability and shortens system lifecycle, and motherboard power circuitry is a major thermal source. This computer uses a new cooling technology which conducts heat away from power components resulting in a heat reduction, cooler overclocking, quieter fan operation, greater stability and longer system life without doing a thing.

It also has a wireless one touch setup wizard, which instantly gives WiFi compliant to IEEE 802.11g 54 Mbps data transfer. It serves as the access point to your network to any PC accessing WLAN.

The Sonata boosts performance when you need it for the most for trading. Trading applications demand a huge chunk of system performance. This computer intelligently detects system load and automatically boosts performance for the most demanding tasks. This computer reacts much faster to satisfy your unending need for speeds.

The Sonata LAN connection diagnoses your LAN connection before you connect. Many times internet problems are often caused by bad cable connection. This computer automatically detects the cable connection and the second you turn on the system, any faulty connections are reported back up to 100 meters at 1 meter accuracy.

The computer also offers the ICH6R Southbridge which is the best solution for Matrix RAID Technology. This can increase drive speed up to the 40% over normal speed, which is extremely good for back-testing of historical data.

The computer also offers quiet fan technology. The computer intelligently adjusts the CPU fan and chassis fan speeds

according to the system loading to ensure quiet, cool and efficient operation. It uses a quiet 120mm case fan, which can push more air with lower RPMs and lower noise.

The computer also offers the finest Raptor 10,000 RPM hard disk drives in pull out mobile racks, which are almost twice as fast as anything else currently in the market place. These drives are commercial quality and offer a much longer or more reliable life than ordinary drives.

The Sonata uses the finest multiple monitor video system by utilizing Colorgraphic Xentera GT™ video adapter cards. The Xentera GT™ utilizes the proven graphics technology of the ATI® Mobility Radeon™ 9000, providing stability and reliability you can count on. By using the latest graphics processing unit (GPU) technology Colorgraphic achieves higher performance with less power. In fact, the Xentera GT 4 card (with 2 GPUs) has approximately 50% more memory bandwidth than competitive 4 port cards (with 4 GPUs). Colorgraphic's flexible architecture supports PCI-66 and PCIX-66 slots which deliver double the performance. The video card uses SmartSwitch™ cables, which support analog VGA, DVI or TV from a single connector. By allowing the cables to be connected individually, you have the flexibility to connect only the cables and monitors you need.

It also uses Mover™ Window Management software, which makes window placement on your monitor array set-up a snap. Mover™ provides an exclusive monitor prompt feature allowing you to determine default locations for particular applications. You can also change the location of information by simply dragging and dropping the application from one screen to another. Mover™ also features hotkey technology that allows you to redirect an application from one screen to another with a simple keystroke.

Additionally, it includes special Internet browser features for Microsoft Internet Explorer and Netscape Navigator users that allow further customization. To better support end user flexibility, applications can also be stretched or sized across multiple screens to display large amounts of data in a single view, thus eliminating the need to scroll to view all of the data. For example, large spreadsheets can be easily viewed and manipulated when all data is visible without scrolling. It uses the SetArray™ Multi-Screen Configuration Management Software which breaks the 10 screen operating system limitation. Colorgraphic can support up to 16 monitors from a single computer with 2 Xentera GT™ 8 video cards. With SetArray™ you can control resolution, color depth, refresh rate and monitor attachment to the desktop all from one location. Colorgraphic allows you to quickly and easily rotate data 90, 180 or 270 degrees for each individual monitor to better support chart and data display.

The Sonata is provided with best accessories such as the wireless Logitech keyboard and mouse, battery backup and an option of 24 hour hardware tech support, onsite service and the PCAngel software. PCAngel gives you three options to solve virtually any computer software problem: 1) You can have PCAngel go back to a previous saved point. 2) Replace your operating system, without affecting your trading programs. 3) Restore your computer exactly the way we sent it to you.

The Sonata also has a optional turnkey setup, where we load the operating system, virus protection, all your trading software and PCAngel. We then make sure all the software works and we then optimize the computer for speed. We then send it out to you. When you get the computer, turn it on and it's ready-to-go. No need to spend needless hours on software installation and compatibility testing. If you ever have a serious problem, you can use PCAngel to restore the computer exactly as we sent it to you with all the programs restored.

The Sonata computer is designed with the highest quality parts to enhance trader productivity, and it also delivers other key benefits for traders, including lower total cost of ownership. The Sonata is designed to reduce capital costs, technical support costs, administration costs and end-user operation/downtime. It's also designed so that you can return the computer every couple years and have it upgraded to the latest technology at a much reduced cost. It's not necessary to buy a brand new computer every two to three years like so many traders do. It also is important to keep up with the latest technology to be competitive in the trading arena at a much reduced cost. For more information go to www.tradersworld.com or call 800-288-4266.

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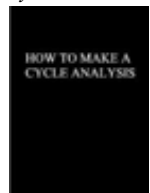


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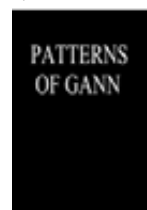
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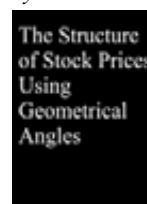


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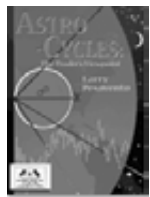
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by Larry Pesavento



Pesavento begins at the very beginning of this book by teaching the basics of astrology. He includes the basic definitions and explanations for the planetary movements. Included in the topics covered are explanations of the

Zodiac and its relationship to the signs and houses, eclipses, equinoxes and solstices as well as Lunar phenomena. (190 pgs) **\$40.00**

Geometry of the Markets

by Bryce Gilmore



Book explains the theory behind time in the markets, Ancient Geometry and Numerology, Squaring Price Levels, Time Support and Resistance. Heliocentric Planetary Cycles. **\$40.00**

The Opening Price Principal

by Larry Pesavento



There is an amazingly reliable relationship between the opening price and the high/low range for the entire day. This relationship is generally known only to seasoned veterans. This new book from 2 traders with over 50 years combined experience reveals this consistent

pattern, illustrates it with many tabular and charted examples, and tells you how to trade profitably using it. **\$23.70**

Complete Stock Market Trading and Forecasting Course

by Michael Jenkins



In this course Jenkins teaches you to trade the markets using the time and price principals of Gann.. He also reveals his secret trading techniques which he only has revealed to some of his close friends. (284 pgs) **\$529.00**

Planetary Harmonics

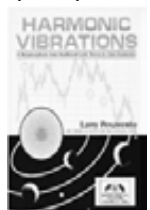
by Larry Pesavento.



Provides phenomenal trend change dates and Applies George Bayer's Secrets of Forecasting Prices to financial markets, Proves the validity of planetary harmonics, Illustrates hidden Fibonacci ratios. 202 pgs. **\$49.00 \$44.10**

Harmonic Vibrations

by Larry Pesavento

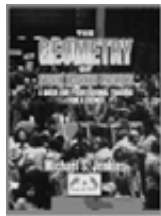


In this book, Pesavento deals with planetary aspects and their relationship to day-trading. He takes you to the floor of the Chicago Mercantile Exchange with wave trading techniques such as a geometric trading plan based on George Bayer's secret message, Combust (one of the most important

astro-harmonic cycles in soybeans) and the Rosh Hashanah Cycle. 176 pgs. **\$49.00 \$44.10**

The Geometry of Stock Market Profits by

Michael Jenkins



This book is about Jenkins' proprietary techniques, with major emphasis on cycle analysis, how he views and uses the methods of W. D. Gann, and the geometry of time and price. **\$45.00**

Chart Reading for Professional Traders

by Michael Jenkins



This book is a complete, comprehensive study on reading charts, forecasting the market, time cycles, and trading strategies. Explains reversal of trends, when to expect them, and how to know the trend has change. Shows you how to forecast with great

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Fibonacci Ratios with Pattern Recognition

by Larry Pesavento



This new book is well focused and organized. The bulk of the book describes a limited number of high probability patterns which coincide with clusters of Fib price projections that provide the short-term trader with high probability and low capital exposure trade set-ups.

trade set-ups are equally valuable for intermediate term traders as well. The short-term set-ups can also be used to enter for an intermediate term position. **\$43.95**

Profitable Patterns for Stock Trading

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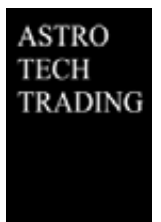


Over the past 20 years the use and misuse of the Fibonacci Summation series has proliferated to the point that commentators on the nation's TV business channels are now resident experts. I lay no claim to being an expert. I have, however, studied the subject of

Fibonacci numbers extensively, especially how it relates to trading. **\$43.95**

Intro to Astro Tech Trading of Stocks and Commodities

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Due to the overwhelming interest in the W.D. Gann trading techniques, Traders World created the Gann Masters Trading Course to help traders become successful. The course was

created by Traders World Research in combination with asking large traders how they used the techniques of W.D. Gann. This was put together in an easy-to-understand course designed for the average person. The course includes dozens of charts and illustrations which were not included in the courses of W.D. Gann. i200 pages. An Excel template was also developed to help the students with master table and circle charts. **\$90.00**

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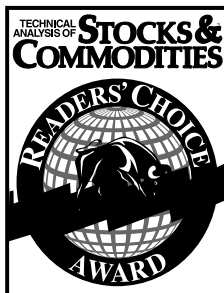
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Millennium-Traders.com

By Larry Jacobs

One of the more popular trading-rooms on the internet is Millennium-Traders.com. We did a review on them a few years ago. They have continued to give excellent intraday stock recommendations by their head moderators: LIGHTNING and THUNDER. Membership is on a monthly basis and Dual Room Membership is also available for those who wish to trade stocks and futures.

If you have never been in their day trading rooms, Free Trials are provided to new users of their trading rooms. What LIGHTNING and THUNDER do in the Stock Trading Room is provide members an early warning of an indication of a potential buy or sell-short on stocks. When the time is right, they give a signal to members who may wish to consider buying or selling-short, of previously alerted stocks in the Trading Room. They keep members up-to-date with the progress of the trade as well as, providing alerts to consider taking some profits while the stocks are still running and finally, alerts can be given to consider exiting the position. Frequently, there are several calls being made, at the same time. The variety of stocks called provides members a wide selection of stocks to trade, should they so desire.

Millennium-Traders provides a 'Daily Recap' newsletter each market session with a summary of market action as well as, a summary of calls made in the rooms during the day. In looking at several of the recaps, I noticed that overall the rooms appear to have a profitable day almost every day. Among the benefits of the rooms is that, members have a good time talking among themselves as well as, with the moderators. Light conversation keeps the atmosphere pleasurable during the market sessions. The members also help each other in trading the markets.

With today's low brokerage commissions, it would seem an alert member could make a regular income by following the room's recommendations. For successful trading, a member should also have access to high-speed internet access in addition to, an online

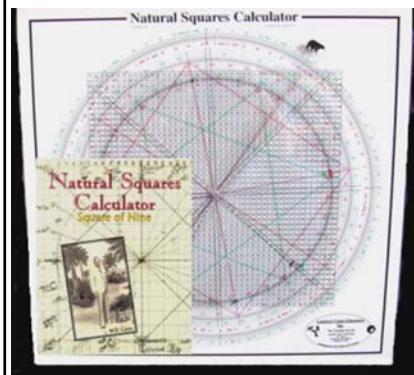
brokerage firm that guarantees fast execution of at least 2-5 seconds.

A Futures Trading Room is also available from Millennium-Traders which is moderated by STRAUSSMT. The Futures Trading Room follows the emini futures for the U.S. financial index markets such as the ES, NQ, YM and the ER2. It also follows the following emini futures for the European markets DAX, SMI and the MIB30. The same trading procedures are followed by this room as in the stock trading room. Millennium-Traders also provides a 'Morning Watch List' which is subscription based.

Each market day, before 8:30 AM ET they send an email with a list of up to ten stocks in the news, with the potential of an up or down trend for the day. Millennium-Traders also provides 'Millennium Swing Trades' which is also, subscription based. Each Monday morning they send out an email with a list of up to five stocks that have a profit potential on a longer term scale, along with the reason they believe you should consider taking a position long or short. These are both excellent tools for the position trader. Millennium-Traders also provides a Free Training room with Free Registration which is available to the Internet public. Training Room sessions are posted on their website. And finally, they offer the 'Daily Recap Newsletter Full Version', another subscription based service. The 'Daily Recap Newsletter Full Version' is sent out each market evening via email to subscribers providing a summary of the days market action along with full details of all calls made in both the Trading Room and the Futures Room plus, what's ahead for the next market session. Additionally, they offer private coaching for stocks and futures. These are private one-on-one coaching sessions with the head moderators LIGHTNING or STRAUSSMT via private chat. They discuss subjects the trader wants to address such as fine tuning their trading skills, improving a traders strategy and discuss the traders trading strengths. One can learn a lot in as little as one hour.

For a Free Trial to these rooms or more information please go to www.millennium-traders.com

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Primus Trading "Strategy" is a trading plan for traders that are ready to accept new trading concepts. This offering has been structured very carefully. It presents concepts never before outlined for traders. It should have a very serious consideration on your part. I don't mail out fancy literature promising the holy grail. I don't have it and it's not a black box affair either. It is a trading concept that has taken me 37 years to perfect by deductive and inductive strategies, plus trial and error studies. I was one of Gann's last students. He died the year I took his course, in 1955. I am offering the **Primus Trading "Strategy"** to you if you are one that looks beyond ordinary trading methods. This is my latest discovery of price charting. The charting of price in three dimensions, according to the **"Law of the Triangle"** This was developed expressly for stock traders that requested as stock trading program from me. However, the **Primus Trading "Strategy"** is a simple trading method that is 100% usable for trading both stocks and commodities.

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Dear Mr. Rondinone,

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Yours Faithfully, Gary Ramplin, Brisbane, Australia

Dear Joe:

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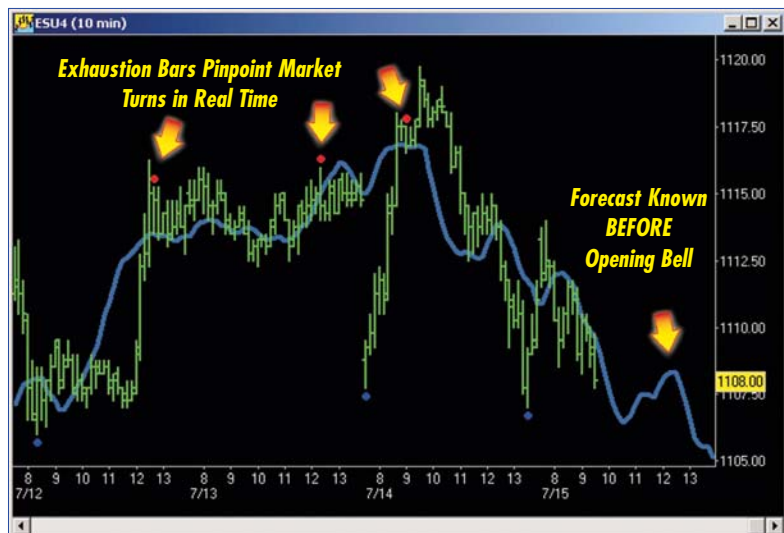
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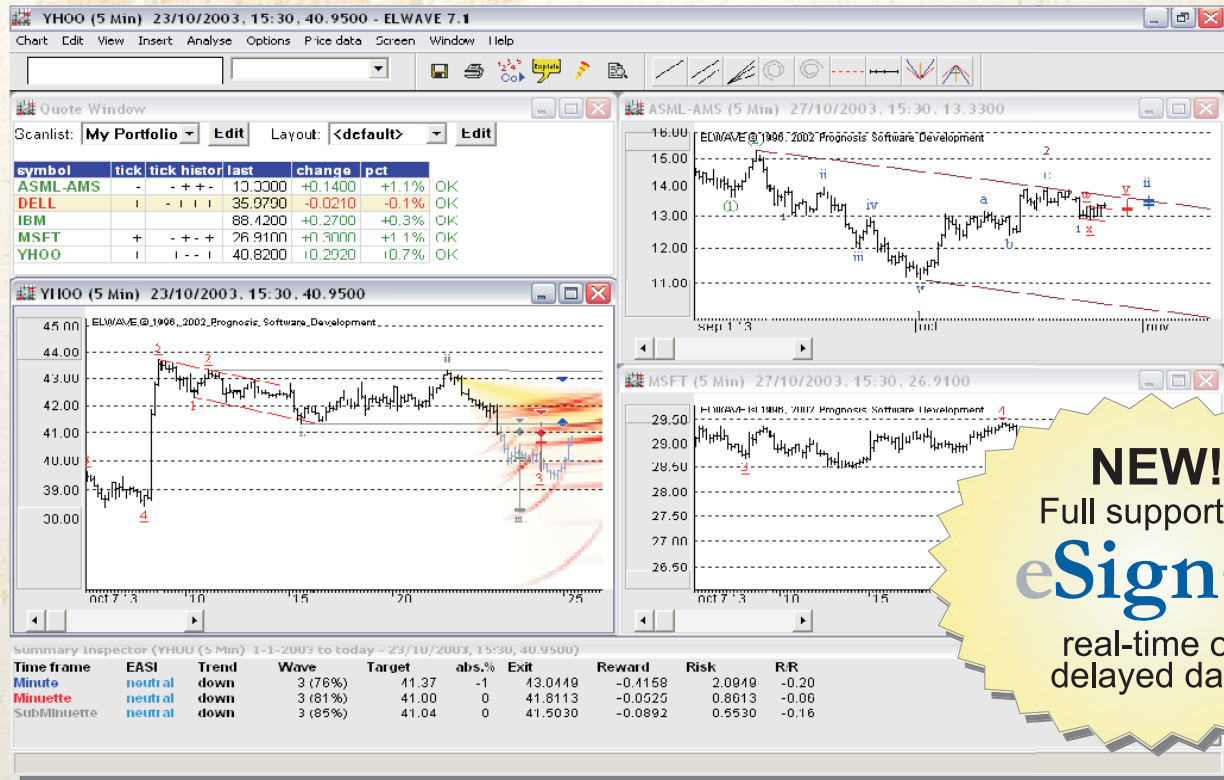
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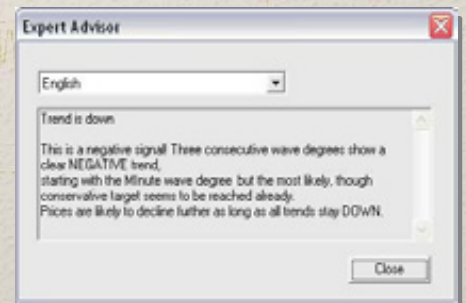
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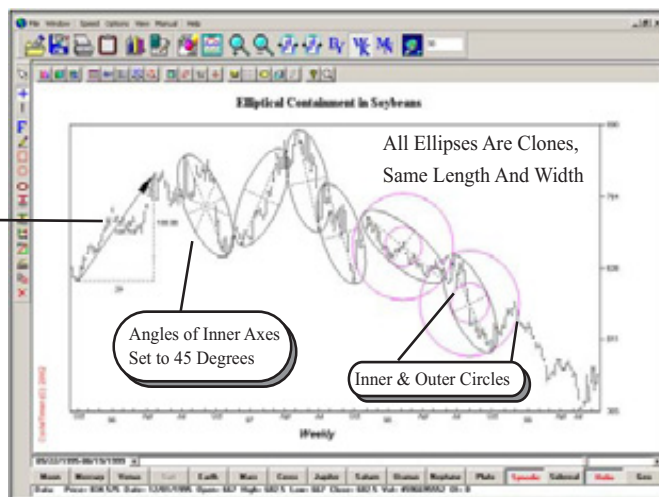
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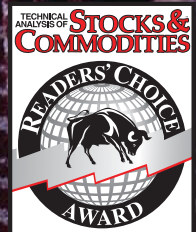
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