(100 million yen,\%)

| Classification |  |  | $\begin{gathered} \text { Jan. -Mar. } \\ 2012 \\ \hline \end{gathered}$ |  | Apr.-Jun. |  | Jul. -Sep. | (100 million yen,\%) |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { Oct. -Dec. } \\ 2011 \\ \hline \end{gathered}$ | Percent change |  | Percent change |  | Percent change |  | Percent change | Oct. -Dec. | Percent change |
| All Industries | 3, 443, 842 | -1. 3 | 3, 469, 980 | 0.6 | 3,133, 008 | -1. 0 | 3, 162, 444 | -4. 4 | 3, 209, 208 | -6. 8 |
| Manufacturing | 1, 037, 349 | -2. 6 | 1, 046, 903 | 1.8 | 959, 416 | 5.0 | 967, 660 | -5.6 | 964, 475 | -7. 0 |
| Food | 125, 606 | -7. 8 | 107, 693 | -0. 4 | 118, 912 | 8.8 | 121, 948 | 1.9 | 128, 212 | 2.1 |
| Chemical and Allied Products | 97, 660 | -12.3 | 93, 987 | -9. 8 | 100, 742 | 5.4 | 96,512 | 0.7 | 100, 455 | 2.9 |
| Petroleum and Coal Products | 50,652 | 21.6 | 50,562 | 8.6 | 48, 834 | 6.9 | 44,767 | -10.4 | 50,643 | -0. 0 |
| Iron and Steel | 45, 904 | -1.9 | 45, 624 | -0.7 | 42,610 | -2. 2 | 44,340 | -4.1 | 38,609 | -15.9 |
| Fabricated Metal Products | 46, 242 | 0.8 | 44,331 | -2. 0 | 45, 813 | 26.4 | 49,361 | 12.6 | 46, 439 | 0.4 |
| General-Purpose Machinery | 15,690 | 13.5 | 18, 183 | 20. 2 | 16, 202 | 5.2 | 16, 157 | -1.8 | 15, 083 | -3.9 |
| Production Machinery | 52, 026 | -7. 4 | 59, 954 | -2. 2 | 56, 054 | 13.4 | 57, 302 | 4.0 | 52, 247 | 0.4 |
| Business oriented Machinery | 35, 551 | -7. 1 | 40, 036 | 1.6 | 36,790 | 6.4 | 36,781 | -6. 1 | 34,605 | -2.7 |
| Electrical Machinery, Equipment and Supplies | 76,753 | -11.5 | 73,113 | -18.1 | 60, 880 | -15.2 | 67, 320 | -13.9 | 62, 510 | -18.6 |
| Information and Communication Electronics Equipment | 92, 888 | -7. 1 | 99, 849 | 0.8 | 79,504 | -6. 3 | 84, 604 | -15.0 | 83,664 | -9.9 |
| Transportation Equipment | 180, 999 | 8.2 | 192, 932 | 22.5 | 157, 397 | 26.4 | 159, 687 | -8.9 | 150, 821 | -16.7 |
| Non-Manufactur ing | 2, 406, 494 | -0.7 | 2, 423, 077 | 0.0 | 2, 173,592 | -3. 4 | 2, 194, 784 | -3.8 | 2, 244, 733 | -6. 7 |
| Construction | 229,504 | 1.3 | 284, 861 | 2.5 | 218, 215 | 7.0 | 222, 726 | 2. 4 | 234, 277 | 2.1 |
| Wholesale and Retail Trade | 1,331,470 | -0. 4 | 1,231,115 | -4. 4 | 1,184, 623 | -7. 7 | 1, 202, 046 | -3.7 | 1,246, 168 | -6. 4 |
| Real estate | 73,353 | -1.1 | 87, 749 | -2. 5 | 67,517 | -1. 4 | 69, 247 | -2.1 | 70,196 | -4.3 |
| Goods rental and Leasing | 28,717 | 0.9 | 29,891 | 3.2 | 28,939 | 2.9 | 30,547 | 8.2 | 30,695 | 6.9 |
| Information and Communications | 140, 233 | -2. 8 | 174, 805 | 6.6 | 134, 690 | -0.3 | 132, 229 | -6. 8 | 130, 041 | -7. 3 |
| Transport and Postal activities | 155, 088 | 4.7 | 147, 091 | 6.2 | 148, 175 | 2.9 | 136, 484 | -11.9 | 138, 056 | -11.0 |
| Production, Transmission and Distribution of Electricity | 43, 474 | 5.0 | 51, 094 | 11.4 | 43,769 | 10.4 | 51, 291 | 9.3 | 46, 525 | 7.0 |
| Services | 377, 454 | -5.3 | 385, 662 | 6.4 | 321, 580 | -0.5 | 325, 544 | -6. 7 | 321, 119 | -14.9 |
| Corporations with capital of |  |  |  |  |  |  |  |  |  |  |
| 1 billion yen or over | 1,449, 668 | 3.6 | 1, 438, 190 | 3.3 | 1,341, 025 | 3.8 | 1,364, 088 | -4. 1 | 1,353, 247 | -6. 7 |
| 100 million to 1 billion yen | 609, 510 | 6.3 | 631,502 | 6.4 | 569,948 | 5.1 | 581, 403 | -2. 7 | 587, 303 | -3.6 |
| 10 to 100 million yen | 1,384,664 | -8.7 | 1,400, 288 | -4. 4 | 1,222, 035 | -8.2 | 1, 216, 953 | -5. 5 | 1,268,658 | -8. 4 |

Notes 1: Percent change is compared with the same quarter of the previous year.
2 : All Industries and Non-Manufacturing don't include Finance and Insurance.
3 : In Apr.-Jun., 2009, we revised the types of classification, and reorganized the previous 'General Machinery' and a part of 'Precision Machinery' into 'General-Purpose Machinery', 'production Machinery' and 'Business oriented Machinery'.
(Reference) Percent changes (seasonally adjusted, Sales)

| Classification | 0ct. -Dec. 2011 | Jan. -Mar. $2012$ | Apr. -Jun. | Jul. -Sep. | Oct. -Dec. |
| :---: | :---: | :---: | :---: | :---: | :---: |
| All Industries | 0.8 | 0.1 | -3. 5 | -1.7 | -2. 0 |
| Manufacturing | -0.3 | 3.2 | -5. 3 | -2.8 | -2. 0 |
| Non-Manufactur ing | 1.3 | -1. 3 | -2. 6 | -1.1 | -2.0 |

Notes 1: Percent change is compared with the previous quarter.
2: All Industries and Non-Manufacturing don't include Finance and Insurance.

## 2. Ordinary profits

| (100 million yen,\%) |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Classification | $\begin{gathered} \text { Oct. -Dec. } \\ 2011 \end{gathered}$ | Percent change | $\begin{gathered} \text { Jan. -Mar. } \\ 2012 \\ \hline \end{gathered}$ | Percent change | Apr.-Jun. | Percent change | Jul. -Sep. | Percent change | Oct. -Dec. | Percent change |
| All Industries | 118, 537 | -10.3 | 137, 049 | 9.3 | 126, 461 | 11.5 | 104, 536 | 6.3 | 127, 901 | 7.9 |
| Manufactur ing | 36, 137 | -21. 5 | 39,879 | 3.6 | 39,840 | 2.7 | 31, 100 | -2.1 | 43, 886 | 21.4 |
| Food | 5,753 | 2.6 | 2,310 | 84.0 | 5, 051 | -4. 3 | 4,647 | -1.8 | 5,758 | 0.1 |
| Chemical and Allied Products | 7, 257 | -30.6 | 5,867 | -12.5 | 9, 121 | -8.1 | 5,360 | -42. 2 | 9, 134 | 25.9 |
| Petroleum and Coal Products | 325 | -58.1 | 1,139 | -69.6 | -1,515 | -197. 7 | 369 | * | 675 | 108.0 |
| Iron and Steel | 760 | -37.8 | 64 | -92.9 | 210 | -89.8 | 119 | -85. 8 | 140 | -81. 5 |
| Fabricated Metal Products | 1,687 | -11.4 | 1,810 | -5. 5 | 1,641 | 327.6 | 2, 095 | 12.6 | 1,783 | 5.7 |
| General-Purpose Machinery | 542 | 2.7 | 1, 242 | 27.8 | 676 | 2.3 | 687 | 145.9 | 516 | -4.8 |
| Production Machinery | 2, 407 | 8.3 | 3,412 | -6. 3 | 3,480 | -0.3 | 1,949 | 40.8 | 1,813 | -24.7 |
| Business oriented Machinery | 1,618 | -9. 6 | 3,970 | 34.1 | 1,930 | -29.6 | 1,810 | -33.8 | 1,879 | 16.1 |
| Electrical Machinery, Equipment and Supplies | 3, 000 | -29.0 | 2, 057 | -51. 2 | 1,901 | -51.3 | 919 | -66. 9 | 2, 807 | -6. 4 |
| Information and Communication Electronics Equipment | -1, 109 | -162.7 | 3, 496 | 4.3 | 408 | -75. 5 | 681 | 25.5 | 1,215 | * |
| Transportation Equipment | 5,130 | 0.5 | 8,286 | 207.6 | 9, 243 | 1,050.9 | 7, 279 | 128.8 | 7, 044 | 37.3 |
| Non-Manufactur ing | 82, 400 | -4. 3 | 97, 170 | 11.8 | 86,621 | 16.0 | 73,437 | 10.2 | 84,015 | 2.0 |
| Construction | 4,504 | -22. 6 | 14, 744 | 17.1 | 4,868 | 60.2 | 2,943 | 26.6 | 7,090 | 57.4 |
| Wholesale and Retail Trade | 28, 002 | 13.9 | 37, 306 | 10.3 | 24,675 | -2. 0 | 27, 627 | 16.7 | 25,961 | -7. 3 |
| Real estate | 7,304 | 32.9 | 6, 065 | -17.2 | 8, 883 | 45.6 | 6, 096 | 10.4 | 10,692 | 46.4 |
| Goods rental and Leasing | 1,948 | 20.3 | 1,762 | 4.3 | 1,775 | 4.3 | 1,858 | -11.4 | 1,943 | -0.3 |
| Information and Communications | 10,631 | 7. 2 | 15,623 | 35.8 | 13,385 | 12.1 | 10, 010 | -7. 5 | 10,394 | -2. 2 |
| Transport and Postal activities | 9, 087 | 7.9 | 2, 142 | 84.6 | 9, 468 | 56.3 | 8,182 | 8.7 | 8, 024 | -11.7 |
| Production, Transmission and Distribution of Electricity | -4, 265 | -282. 5 | -6, 040 | -32, 909.3 | -3, 886 | -3, 060.9 | -1,110 | * | -2, 131 | * |
| Services | 22, 258 | -13.1 | 19,591 | 33.7 | 23, 214 | 39.4 | 14,776 | 11.3 | 18, 230 | -18.1 |
| Corporations with capital of |  |  |  |  |  |  |  |  |  |  |
| 1 billion yen or over | 57, 050 | -16.9 | 60,576 | -0.1 | 70, 160 | -2.7 | 60, 265 | 12.3 | 68, 223 | 19.6 |
| 100 million to 1 billion yen | 20, 238 | 3.6 | 22, 120 | 13.5 | 17,426 | 18.0 | 17, 270 | -7.7 | 20,653 | 2.0 |
| 10 to 100 million yen | 41,249 | -6. 2 | 54,354 | 20.0 | 38,875 | 46.5 | 27,001 | 3.9 | 39, 025 | -5.4 |

Notes 1 : Percent change is compared with the same quarter of the previous year
2 : All Industries and Non-Manufacturing don' $t$ include Finance and Insurance.
3 : In Apr. -Jun., 2009, we revised the types of classification, and reorganized the previous 'General Machinery' and a part of 'Precision Machinery'
into 'General-Purpose Machinery', 'production Machinery ' and 'Business oriented Machinery'
4: *: Can not be compared because of the negative figure in the previous year

## (Reference) Percent changes (seasonally adjusted, Ordinary profits)

| Classification | Oct. -Dec. 2011 | $\begin{gathered} \hline \text { Jan. -Mar. } \\ 2012 \\ \hline \end{gathered}$ | Apr. -Jun. | Jul. -Sep. | Oct. -Dec. |
| :---: | :---: | :---: | :---: | :---: | :---: |
| All Industries | 0.0 | 10.7 | -3.2 | -1. 5 | 2.4 |
| Manufacturing | -11.5 | 23.3 | -7. 6 | -1.9 | 10.3 |
| Non-Manufactur ing | 5.5 | 5.6 | -1. 2 | -1.2 | -1. 0 |

Notes 1 : Percent change is compared with the previous quarter.
2 : All Industries and Non-Manufacturing don't include Finance and Insurance.
(Reference) Operating profits

|  |  |  |  |  |  |  |  |  | (100 million yen,\%) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Classification | $\begin{gathered} \text { Oct. -Dec. } \\ 2011 \end{gathered}$ | Percent change | $\begin{gathered} \text { Jan. -Mar. } \\ 2012 \\ \hline \end{gathered}$ | Percent change | Apr.-Jun. | Percent change | Jul. -Sep. | Percent change | Oct. -Dec. | Percent change |
| All Industries | 112, 270 | -12. 8 | 117, 909 | 3.3 | 102, 927 | 14.2 | 91, 351 | -5.9 | 106, 084 | -5. 5 |
| Manufactur ing | 30, 100 | -28.0 | 27,630 | -7. 0 | 27, 122 | 11.0 | 25,809 | -9.9 | 29, 829 | -0.9 |
| Non-Manufactur ing | 82, 170 | -5. 5 | 90, 279 | 6.9 | 75,804 | 15.4 | 65,542 | -4. 3 | 76, 254 | -7. 2 |

Notes 1 : Percent change is compared with the same quarter of the previous year.
2 : All Industries and Non-Manufacturing don' t include Finance and Insurance.
3. Ratio of ordinary profits to sales

| Classification | $\begin{gathered} \text { Oct. -Dec. } \\ 2011 \\ \hline \end{gathered}$ | $\begin{gathered} \text { Jan. -Mar. } \\ 2012 \\ \hline \end{gathered}$ | Apr. -Jun. | Jul. -Sep. | Oct. -Dec. |
| :---: | :---: | :---: | :---: | :---: | :---: |
| All Industries | 3.4 | 3.9 | 4.0 | 3.3 | 4.0 |
| Manufactur ing | 3.5 | 3.8 | 4.2 | 3.2 | 4.6 |
| Food | 4.6 | 2.1 | 4.2 | 3.8 | 4.5 |
| Chemical and Allied Products | 7.4 | 6.2 | 9.1 | 5.6 | 9.1 |
| Petroleum and Coal Products | 0.6 | 2.3 | -3.1 | 0.8 | 1.3 |
| Iron and Steel | 1.7 | 0.1 | 0.5 | 0.3 | 0.4 |
| Fabricated Metal Products | 3.6 | 4.1 | 3.6 | 4. 2 | 3.8 |
| General-Purpose Machinery | 3.5 | 6.8 | 4. 2 | 4.3 | 3.4 |
| Production Machinery | 4.6 | 5.7 | 6. 2 | 3.4 | 3.5 |
| Business oriented Machinery | 4.6 | 9.9 | 5.2 | 4.9 | 5.4 |
| Electrical Machinery, Equipment and Supplies | 3.9 | 2.8 | 3.1 | 1.4 | 4.5 |
| Information and Communication Electronics Equipment | -1.2 | 3.5 | 0.5 | 0.8 | 1.5 |
| Transportation Equipment | 2.8 | 4.3 | 5.9 | 4.6 | 4.7 |
| Non-Manufactur ing | 3.4 | 4.0 | 4.0 | 3.3 | 3.7 |
| Construction | 2.0 | 5.2 | 2.2 | 1.3 | 3.0 |
| Wholesale and Retail Trade | 2.1 | 3.0 | 2.1 | 2.3 | 2.1 |
| Real estate | 10.0 | 6.9 | 13.2 | 8.8 | 15.2 |
| Goods rental and Leasing | 6.8 | 5.9 | 6.1 | 6.1 | 6.3 |
| Information and Communications | 7.6 | 8.9 | 9.9 | 7.6 | 8.0 |
| Transport and Postal activities | 5.9 | 1.5 | 6.4 | 6.0 | 5.8 |
| Production, Transmission and Distribution of Electricity | -9.8 | -11.8 | -8.9 | -2.2 | -4.6 |
| Services | 5.9 | 5.1 | 7.2 | 4.5 | 5.7 |
| Corporations with capital of |  |  |  |  |  |
| 1 billion yen or over | 3.9 | 4. 2 | 5.2 | 4. 4 | 5.0 |
| 100 million to 1 billion yen | 3.3 | 3.5 | 3.1 | 3.0 | 3.5 |
| 10 to 100 million yen | 3.0 | 3.9 | 3.2 | 2.2 | 3.1 |

Notes 1 : All Industries and Non-Manufacturing don't include Finance and Insurance.
2 : In Apr.-Jun., 2009, we revised the types of classification, and reorganized the previous 'General Machinery' and a part of 'Precision Machinery' into 'General-Purpose Machinery', 'production Machinery' and 'Business oriented Machinery'.

| (100 million yen,\%) |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Classification | Oct. -Dec. 2011 | Percent change | $\begin{gathered} \text { Jan. -Mar. } \\ 2012 \\ \hline \end{gathered}$ | Percent change | Apr. -Jun | Percent change | Jul. -Sep. | Percent change | Oct. -Dec. | Percent change |
| All Industries | 99, 442 | 7.6 | 118, 545 | 3.3 | 83, 092 | 7.7 | 88, 062 | 2. 2 | 90, 767 | -8.7 |
|  | 89,550 | 4.9 | 108, 037 | 3.5 | 75, 265 | 6.6 | 79,997 | 2. 4 | 83, 137 | -7. 2 |
| Manufactur ing | 33, 818 | 5.7 | 42,007 | 3.8 | 31,390 | 14.7 | 33, 319 | 0.5 | 30, 556 | -9. 6 |
|  | 31,024 | 3.5 | 38, 866 | 3.5 | 28,872 | 13.9 | 30,669 | 0.1 | 28, 130 | -9.3 |
| Food | 3,125 | 3.1 | 4,153 | -25. 0 | 3, 041 | -6.9 | 3, 285 | 22.0 | 3,419 | 9. 4 |
| Chemical and Allied Products | 4, 270 | 10.5 | 4,916 | -11.6 | 3, 822 | 28.1 | 4,597 | 13.8 | 4, 523 | 5.9 |
| Petroleum and Coal Products | 237 | -40.3 | 398 | 63.1 | 504 | 136.4 | 381 | 11.3 | 503 | 111.9 |
| Iron and Steel | 2,779 | -17.6 | 3,627 | -4.1 | 1,543 | -20.5 | 1,660 | -32.1 | 1,934 | -30.4 |
| Fabricated Metal Products | 1,197 | 5.0 | 1,815 | 61.9 | 1,842 | 109.9 | 1,786 | 23.4 | 1,198 | 0.1 |
| General-Purpose Machinery | 479 | 83.1 | 411 | 15.7 | 369 | 3.0 | 394 | -15.4 | 370 | -22. 7 |
| Production Machinery | 1,535 | 7.7 | 2, 826 | 67.9 | 1,833 | 55.3 | 1, 862 | 7.8 | 2, 215 | 44.3 |
| Business oriented Machinery | 1,519 | 25.3 | 1,696 | -0.9 | 1,348 | 9.3 | 1,358 | -0.1 | 1,229 | -19.1 |
| Electrical Machinery, Equipment and Supplies | 2,533 | -9.2 | 4, 341 | 31.7 | 2, 803 | 23.1 | 2,942 | -5. 2 | 2, 188 | -13.6 |
| Information and Communication Electronics Equipment | 3, 965 | -2. 3 | 4,358 | -14.3 | 4,365 | 0.3 | 3,614 | -21.5 | 2, 791 | -29.6 |
| Transportation Equipment | 4,395 | 8.1 | 6,332 | 17.3 | 3,957 | 17. 4 | 5, 211 | 21.5 | 4, 456 | 1. 4 |
| Non-Manufactur ing | 65,624 | 8.6 | 76,538 | 3.0 | 51,703 | 3.9 | 54, 744 | 3.3 | 60, 211 | -8. 2 |
|  | 58,526 | 5.7 | 69,172 | 3.4 | 46,393 | 2. 4 | 49,329 | 3.9 | 55, 007 | -6. 0 |
| Construction | 4,516 | 88.7 | 3, 843 | 33.0 | 2,953 | -21.0 | 2,571 | 18.7 | 3,131 | -30.7 |
| Wholesale and Retail Trade | 14,490 | 24.6 | 12, 088 | -6.9 | 11,858 | -3.6 | 11,834 | 10.8 | 14,262 | -1.6 |
| Real estate | 5,115 | 35.7 | 5,810 | 21.7 | 3,413 | 3.5 | 3,498 | -18.7 | 4,315 | -15.6 |
| Goods rental and Leasing | 3,389 | -9.2 | 3,190 | -23.3 | 3,196 | 7. 4 | 3, 238 | 7.8 | 3,396 | 0.2 |
| Information and Communications | 11,238 | 7.7 | 14,568 | 2.1 | 8, 325 | 15.6 | 10,169 | 13.0 | 9, 809 | -12.7 |
| Transport and Postal activities | 7, 249 | -7.9 | 14,516 | 1.6 | 7, 099 | 10.4 | 7,398 | 4.0 | 8,390 | 15.8 |
| Production, Transmission and Distribution of Electricity | 5,991 | -15.7 | 8,303 | -5.9 | 5, 076 | 11.6 | 5,531 | -7. 0 | 6, 053 | 1.0 |
| Services | 11,780 | -0.1 | 12, 232 | 20.8 | 8,396 | 5.3 | 8,932 | -6. 6 | 8,555 | -27. 4 |
| Corporations with capital of |  |  |  |  |  |  |  |  |  |  |
| 1 billion yen or over | 54,885 | -1.1 | 74,455 | 3.7 | 48,369 | 6.0 | 52,167 | 1.1 | 53,829 | -1.9 |
| 100 million to 1 billion yen | 14,543 | 27.0 | 17,438 | 6.5 | 12,888 | 20.1 | 14,011 | 2. 2 | 13,551 | -6. 8 |
| 10 to 100 million yen | 30,013 | 17.9 | 26,653 | 0.3 | 21,835 | 5.0 | 21,884 | 4.8 | 23,387 | -22.1 |

Notes 1 : Percent change is compared with the same quarter of the previous year
2 : Figures include investment in software.Figures of the lower row exclude investment in software
3 : All Industries and Non-Manufacturing don't include Finance and Insurance.
4 : In Apr.-Jun., 2009, we revised the types of classification, and reorganized the previous 'General Machinery' and a part of 'Precision Machinery' into 'General-Purpose Machinery', 'production Machinery' and 'Business oriented Machinery'
(Reference) Percent changes (seasonally adjusted, excluding investment in software)

| Classification | $\begin{gathered} \text { Oct. -Dec. } \\ 2011 \\ \hline \end{gathered}$ | $\begin{gathered} \text { Jan. -Mar. } \\ 2012 \\ \hline \end{gathered}$ | Apr. -Jun. | Jul. -Sep. | Oct. -Dec. |
| :---: | :---: | :---: | :---: | :---: | :---: |
| All Industries | 12.7 | -2.7 | -1.7 | -4. 4 | 0.9 |
| Manufactur ing | 5.3 | 2.2 | -0.8 | -5.9 | -5.1 |
| Non-Manufactur ing | 17.2 | -5. 4 | -2. 2 | -3. 4 | 4.4 |

Notes 1: Percent change is compared with the previous quarter.
2: All Industries and Non-Manufacturing don' $t$ include Finance and Insurance.

| Classification | $\begin{gathered} \text { Oct. -Dec. } \\ 2011 \\ \hline \end{gathered}$ | Amount of increase | $\begin{gathered} \text { Jan. -Mar. } \\ 2012 \\ \hline \end{gathered}$ | Amount of increase | Apr.-Jun. | Amount of increase | Jul. -Sep. | Amount of increase | Oct. -Dec. | Amount of increase |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| All Industries | 41, 905 | 1,885 | -65, 208 | -15, 118 | 10, 784 | -32, 670 | -1, 183 | -15,669 | 43, 191 | 1,286 |
| Finished goods and merchandise | 15,782 | 2, 196 | -24, 862 | -4,983 | 13, 460 | -5,352 | -10, 010 | -11, 110 | 17, 149 | 1,367 |
| Works in process | 20, 254 | 1,578 | -37, 992 | -7,666 | -238 | -15, 948 | 9, 866 | -4,886 | 23, 530 | 3, 276 |
| Raw materials and supplies | 5,869 | -1,889 | -2, 355 | -2,470 | -2,438 | -11, 370 | -1,038 | 326 | 2, 512 | -3,357 |
| Manufacturing | 7,575 | -4,922 | -19,450 | -9,166 | 10, 723 | -17, 146 | -2,898 | -4, 220 | 7,571 | -4 |
| Non-Manufactur ing | 34,330 | 6,807 | -45, 759 | -5,952 | 61 | -15, 524 | 1,715 | -11,449 | 35,620 | 1, 290 |
| Construction | 10,482 | 883 | -13, 999 | 4,390 | -1,969 | 458 | 6,622 | -1, 027 | 14, 076 | 3,594 |
| Wholesale and Retail Trade | 17,540 | 2,573 | -14, 421 | -1,895 | 8,633 | 830 | -7, 871 | -7,567 | 16,479 | -1,061 |
| Real estate | -1,007 | 384 | -7,541 | -4,373 | -1,199 | -2,651 | -629 | -4,687 | 408 | 1,414 |
| Ratio of inventories to sales | 7.9 |  | 7.3 |  | 8.0 |  | 8.1 |  | 8.2 |  |

Notes 1: Amount of increase is compared with the same quarter of the previous year
2: Ratio of inventories to sales $=$
Inventories (at the end of the quarter) $\qquad$ $\times 100$

3: Inventory investment = Inventories at the end of the quarter - that at the beginning of the quarter.
4: All Industries and Non-Manufacturing don't include Finance and Insurance.

## 6. Corporate finance (All Industries(excluding Finance and Insurance))

|  |  |  |  |  |  |  |  |  | (100 | illion yen,\%) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Classification | $\begin{gathered} \text { Oct. -Dec. } \\ 2011 \\ \hline \end{gathered}$ | Percent change | $\begin{gathered} \text { Jan. -Mar. } \\ 2012 \\ \hline \end{gathered}$ | Percent change | Apr. -Jun. | Percent change | Jul. -Sep. | Percent change | Oct. -Dec. | Percent change |
| Bills and accounts receivable | 2, 109, 359 | -2.2 | 2, 204, 933 | 4.4 | 1,909, 357 | -1.1 | 1,914,549 | -2. 0 | 1,961, 828 | -7.0 |
| Bills and accounts payable | 1,686,686 | -1.3 | 1, 740, 337 | 7.1 | 1,529, 286 | -0.8 | 1,526,514 | -0.2 | 1,564, 581 | -7. 2 |
| Short-term borrowings | 1,553,556 | -4. 1 | 1, 533, 644 | -5.3 | 1, 413, 802 | -7. 4 | 1, 420, 008 | -6. 3 | 1,462, 449 | -5.9 |
| Long-term borrowings | 2,537,584 | 0.9 | 2, 494, 173 | -3.6 | 2, 425, 096 | -3.6 | 2,442, 337 | -3.6 | 2, 441,490 | -3.8 |
| Cash and deposits | 1, 467, 918 | 1.3 | 1, 532, 824 | -2.1 | 1, 413, 949 | -0.9 | 1, 472, 342 | 2.7 | 1, 422, 409 | -3.1 |
| Securities | 253, 782 | 2.7 | 234, 067 | -0.5 | 226,679 | -6.3 | 225, 951 | -8.2 | 220, 139 | -13.3 |
| Liquidity ratio | 12.5 |  | 12.4 |  | 13.3 |  | 13.3 |  | 12.9 |  |

Notes: 1. Balance at the end of the quarter (except liquidity ratio).
2. Securities are those in liquid assets.
3. Percent change is compared with the same quarter of the previous year.
4. Liquidity ratio $=$

Cash and deposits + Securities (average of the beginning and the end of the quarter) $-\times 100$
5. All Industries doesn' $t$ include Finance and Insuranse.

## 7. Ratio of net worth (All Industries (excluding Finance and Insurance))

| Classification Oct. -Dec. <br> 2011 Jan. -Mar. <br> 2012 Apr. -Jun. <br> (\%)    | Jul. -Sep. | 0ct. -Dec. |  |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: |
| All Industries | 36.7 | 36.2 | 37.6 | 37.9 | 37.8 |
| Corporations with capital of |  |  |  |  |  |
| 1 billion yen or over | 41.8 | 41.5 | 42.1 | 42.5 | 42.0 |
| 100 million to 1 billion yen | 33.5 | 33.6 | 34.4 | 35.1 | 35.7 |
| 10 to 100 million yen | 30.4 | 29.4 | 31.4 | 31.4 | 31.8 |

Notes: 1. Ratio of net worth $=$
Capital - Subscription rights to shares Liabilities and capita
$\times 100$
2. All Industries doesn' $t$ include Finance and Insurance.

## 8. Ordinary Profits

|  |  |  |  |  |  |  |  |  | (100 million yen,\%) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Classification | Oct. -Dec. 2011 | Percent change | Jan. -Mar. $2012$ | Percent change | Apr. -Jun. | Percent change | Jul. -Sep. | Percent change | Oct. -Dec. | Percent change |
| All Industries <br> (including Finance and Insurance) | 138,502 | -10.4 | 159,713 | 27.4 | 151, 004 | 8.6 | 125,906 | 5.9 | 157, 702 | 13.9 |
| Finance and Insurance | 19,965 | -10.8 | 22,664 | * | 24,543 | -4.4 | 21,370 | 4.1 | 29, 801 | 49.3 |
| Banking | 10,627 | -14.4 | 11,070 | 174.2 | 14,879 | -2.0 | 10, 156 | -33.4 | 17,473 | 64.4 |
| Money lending business etc. | 2,803 | 58.8 | 2, 198 | * | 2,873 | 42.3 | 4,307 | * | 2,138 | -23.7 |
| Financial products transaction dealers | -369 | -1176.4 | 1,450 | * | 577 | 3.1 | 336 | 83.0 | 1,070 | * |
| Futures commodity transaction dealers etc. | 1,259 | 30.9 | -489 | -150.8 | 1,067 | 29.5 | 1,066 | 39.5 | 1,499 | 19.1 |
| Life insurance institutions | 6,995 | 30.8 | 7, 259 | 1526.6 | 4,329 | -12.6 | 5, 204 | 7.0 | 5,100 | -27.1 |
| Non-life insurance institutions | -1,673 | -210.0 | 877 | * | 438 | -75.2 | -4 | * | 2, 247 | * |
| Miscellaneous insurance institutions | 323 | -8.8 | 299 | 40.2 | 381 | 7.1 | 304 | -2.8 | 274 | -15.1 |
| All Industries <br> (including Finance and Insurance) |  |  |  |  |  |  |  |  |  |  |
| Corporations with capital of |  |  |  |  |  |  |  |  |  |  |
| 1 billion yen or over | 75, 215 | -15.7 | 82,895 | 39.1 | 92,392 | $-3.7$ | 81, 489 | 11.8 | 96, 842 | 28.8 |
| 100 million to 1 billion yen | 21,033 | 4.0 | 22,507 | 15.8 | 18,692 | 18.0 | 17,939 | -6.0 | 21,600 | 2.7 |
| 10 to 100 million yen | 42, 254 | -6.2 | 54,311 | 17.3 | 39,921 | 46.2 | 26,478 | -1.7 | 39, 260 | -7.1 |
| Finance and Insurance |  |  |  |  |  |  |  |  |  |  |
| Corporations with capital of |  |  |  |  |  |  |  |  |  |  |
| 1 billion yen or over | 18, 165 | -12.0 | 22,319 | * | 22,231 | -6.7 | 21, 223 | 10.5 | 28,619 | 57.5 |
| 100 million to 1 billion yen | 795 | 15.6 | 387 | * | 1,266 | 18.3 | 669 | 77.7 | 947 | 19.2 |
| 10 to 100 million yen | 1,005 | -5.4 | -42 | -104.1 | 1,046 | 36.3 | -523 | -155.2 | 235 | -76.6 |

Notes : 1 Percent change is compared with the same quarter of the previous year.
2 Money lending business etc. are non-deposit money corporations, including lending and credit card business.
3 Financial products transaction dealers are those engaged in Type I Financial products transaction

: Futures commodity transaction dealers etc. are futures commodity transaction dealers, investment advisory
and agent services, investment management services, and auxiliaries for financial products transaction
$5 *$ : Can not be compared because of the negative figure in the previous year
9.Investment in plant and equipment

|  |  |  |  |  |  |  |  |  | (100 million yen,\%) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Classification | $\begin{gathered} \text { Oct. -Dec. } \\ \quad 2011 \\ \hline \end{gathered}$ | Percent change | Jan. -Mar. 2012 | Percent change | Apr. -Jun. | Percent change | Jul. -Sep. | Percent change | Oct. -Dec. | Percent change |
| All Industries <br> (including Finance and Insurance) | 103, 817 | 6.6 | 124,719 | 3.0 | 86,547 | 7.2 | 92,573 | 2.2 | 94, 798 | -8.7 |
|  | (91, 785) | (4.3) | $(111,205)$ | (3.5) | (76, 732) | (6. 2) | (82, 060) | (2.5) | $(85,000)$ | (-7. 4) |
| Finance and Insurance | 4,376 | -12.6 | 6,173 | -3.7 | 3,454 | -4.7 | 4,511 | 2.9 | 4,031 | -7.9 |
|  | $(2,235)$ | (-14.5) | $(3,168)$ | (3.7) | $(1,467)$ | (-7.9) | (2, 063) | (6.3) | $(1,864)$ | (-16.6) |
| Banking | 2,563 | -13.0 | 3,834 | 1.1 | 2, 222 | 5.1 | 2,564 | -1.3 | 2, 411 | -5.9 |
| Money lending business etc. | 479 | -20.2 | 618 | -23.0 | 351 | -16.5 | 465 | -5.1 | 497 | 3.7 |
| Financial products transaction dealers | 180 | -21.9 | 259 | -10.7 | 127 | -34.4 | 189 | -27.2 | 156 | -13.3 |
| Futures commodity transaction dealers etc. | 130 | -25.2 | 112 | -2.1 | 116 | 41.4 | 142 | 38.3 | 109 | -16.5 |
| Life insurance institutions | 649 | -13.5 | 885 | -8.7 | 426 | -24.8 | 820 | 18.0 | 497 | -23.5 |
| Non-life insurance institutions | 316 | 24.2 | 418 | 15.2 | 176 | -9.7 | 293 | 40.2 | 301 | -4.8 |
| Miscellaneous insurance institutions | 58 | 17.2 | 49 | -40.4 | 37 | -31.3 | 38 | 28.5 | 62 | 5.8 |
| All Industries <br> (including Finance and Insurance) |  |  |  |  |  |  |  |  |  |  |
| Corporations with capital of |  |  |  |  |  |  |  |  |  |  |
| 1 billion yen or over | 59,063 | -1.9 | 80,367 | 3.1 | 51,649 | 5.2 | 56,504 | 1.3 | 57, 564 | -2.5 |
| 100 million to 1 billion yen | 14,672 | 26.6 | 17,611 | 6.6 | 12,991 | 20.0 | 14, 137 | 2.2 | 13,717 | -6.5 |
| 10 to 100 million yen | 30,082 | 17.5 | 26,740 | 0.2 | 21,907 | 5.0 | 21,932 | 4.8 | 23, 518 | -21.8 |
| Finance and Insurance |  |  |  |  |  |  |  |  |  |  |
| Corporations with capital of |  |  |  |  |  |  |  |  |  |  |
| 1 billion yen or over | 4, 178 | -11.4 | 5,913 | -3.9 | 3,280 | -5. 4 | 4,337 | 3.2 | 3,735 | -10.6 |
| 100 million to 1 billion yen | 129 | -7. 5 | 173 | 25.2 | 103 | 17.0 | 126 | -0.7 | 166 | 28.7 |
| 10 to 100 million yen | 69 | -53.8 | 88 | -27.8 | 71 | 3.3 | 48 | -12.9 | 130 | 89.4 |

Notes : 1 Percent change is compared with the same quarter of the previous year.
2 Figures include investment in software. Figures of the lower row exclude investment in software
3 Money lending business etc. are non-deposit money corporations, including lending and credit card business.
4Financial products transaction dealers are those engaged in Type I Financial products transaction
and I imited to those engaged in Securities-Related Business.
5 Futures commodity transaction dealers etc. are futures commodity transaction dealers, investment advisory
and agent services, investment management services, and auxiliaries for financial products transaction.

## 10.Ratio of net worth

| Classification | $\begin{gathered} \text { 0ct.-Dec. } \\ 2011 \end{gathered}$ | $\begin{gathered} \hline \text { Jan. -Mar. } \\ 2012 \end{gathered}$ | Apr.-Jun. | Jul. -Sep. | Oct. -Dec. |
| :---: | :---: | :---: | :---: | :---: | :---: |
| All Industries (including Finance and Insurance) | 18.0 | 17.7 | 17.9 | 18.1 | 18.1 |
| Finance and Insurance | 5.1 | 5.3 | 5.1 | 5.3 | 5.4 |
| All Industries (including Finance and Insurance) Corporations with capital of <br> 1 billion yen or over 100 million to 1 billion yen 10 to 100 million yen | $\begin{aligned} & 14.9 \\ & 28.0 \\ & 29.3 \\ & \hline \end{aligned}$ | 14.7 <br> 28.4 <br> 28.4 | $\begin{array}{r} 14.8 \\ 28.9 \\ 30.0 \\ \hline \end{array}$ | 15.1 <br> 29.5 $30.0$ | $\begin{aligned} & 14.9 \\ & 30.0 \\ & 30.5 \\ & \hline \end{aligned}$ |
| Finance and Insurance <br> Corporations with capital of <br> 1 billion yen or over <br> 100 million to 1 billion yen <br> 10 to 100 million yen | 4.9 8.9 12.8 | 5.1 9.2 12.9 | 5.0 9.2 10.3 | 5.1 9.4 10.2 | 5.2 9.7 10.6 |

1.Assets, liabilities and net assets, and profits and losses (All Industries)

| Classification | Actual values |  |  |  |  | Percent change from the previous year |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 0ct. -Dec. $2011$ | Jan. -Mar. | Apr. -Jun. | Jul. -Sep. | Oct. -Dec. | 0ct. -Dec. 2011 | Jan. -Mar. | Apr. -Jun. | Jul. -Sep. | Oct. -Dec. |
| Number of corporations | 1, 081, 686 | 1,081, 502 | 1, 059, 364 | 1, 059, 035 | 1, 058,817 | -2.0 | -1.9 | -2.1 | -2.1 | -2.1 |
| Liquid assets | 6, 382, 303 | 6, 426, 987 | 5, 914, 749 | 5, 985, 735 | 6, 071, 572 | 0.9 | 0.9 | -2.6 | -1.2 | -4.9 |
| Cash and deposits | 1,467,918 | 1, 532,824 | 1,413,949 | 1, 472,342 | 1, 422,409 | 1.3 | -2.1 | -0.9 | 2.7 | -3.1 |
| Bills and accounts receivable | 2, 109,359 | 2, 204,933 | 1, 909,357 | 1, 914,549 | 1,961, 828 | -2.2 | 4.4 | -1.1 | -2.0 | -7.0 |
| Securities | 253,782 | 234,067 | 226,679 | 225, 951 | 220, 139 | 2.7 | -0.5 | -6.3 | -8. 2 | -13.3 |
| Stocks | 56,383 | 46, 735 | 42, 432 | 41, 282 | 42, 221 | 1.1 | -13.5 | -23.6 | -24.7 | -25.1 |
| Bonds and debentures | 53, 575 | 54, 438 | 51, 801 | 56, 465 | 53,896 | -13.6 | -1.7 | -8.1 | -1.5 | 0.6 |
| Other securities | 143, 823 | 132, 894 | 132,447 | 128, 204 | 124, 022 | 11.3 | 5.5 | 1.7 | -4.3 | -13.8 |
| Inventories | 1, 092, 964 | 1,013,266 | 999, 896 | 1, 023,419 | 1, 052,822 | 4.7 | -1.7 | -5.0 | -2.1 | -3.7 |
| Finished goods and merchandise | 562,886 | 536, 736 | 521, 936 | 535, 406 | 543, 035 | 2.6 | -1.9 | -4. 6 | -0.6 | -3.5 |
| Works in process | 338, 820 | 297, 313 | 302, 780 | 310, 722 | 333, 374 | 8.8 | -1.2 | -5.3 | -3. 5 | -1.6 |
| Raw materials and supplies | 191, 258 | 179, 217 | 175, 180 | 177, 292 | 176, 414 | 4.1 | -2.2 | -5. 3 | -4.0 | -7. 8 |
| Other liquid assets | 1,458,280 | 1,441,896 | 1,364, 868 | 1,349,474 | 1, 414,374 | 2.1 | 1.0 | -4.2 | -2.0 | -3.0 |
| Fixed assets | 7, 470, 423 | 7, 469,863 | 7, 307, 939 | 7, 350, 253 | 7,380,546 | -1.5 | -2. 5 | -1.9 | -1.2 | -1.2 |
| Deferred assets | 19,480 | 18,999 | 19,378 | 18,073 | 17,040 | 2.8 | 1.6 | -4.9 | -5. 2 | -12.5 |
| Total assets | 13,872, 206 | 13,915, 848 | 13, 242,067 | 13, 354, 061 | 13,469, 158 | -0.4 | -1.0 | -2.2 | -1.2 | -2.9 |
| Liabilities | 8,777,507 | 8, 874,827 | 8, 265, 802 | 8, 295,548 | 8,376,512 | -0.3 | 0.0 | -3.2 | -2.9 | -4.6 |
| Liquid liabilities | 4, 795, 187 | 4, 916, 735 | 4, 423, 266 | 4, 411, 703 | 4,512,926 | -0.9 | 2.4 | -2.0 | -2.6 | -5.9 |
| Bills and accounts payable | 1,686,686 | 1, 740,337 | 1, 529, 286 | 1,526,514 | 1,564,581 | -1.3 | 7.1 | -0.8 | -0.2 | -7. 2 |
| Short-term borrowings | 1,553,556 | 1, 533,644 | 1,413,802 | 1, 420,008 | 1, 462,449 | -4. 1 | -5.3 | -7. 4 | -6.3 | -5.9 |
| Borrowings from financial institutions | 1,071, 904 | 1, 060,312 | 997, 778 | 1, 000, 864 | 1, 024,851 | -4.8 | -5. 5 | -2.8 | -5. 5 | -4.4 |
| Borrowings from others | 481, 651 | 473, 332 | 416, 024 | 419, 145 | 437, 598 | -2.6 | -4.8 | -16.9 | -8.1 | -9.1 |
| Allowance | 76,712 | 103, 632 | 85, 272 | 93, 288 | 70, 012 | 11.6 | 0.6 | -1.0 | -7.7 | -8.7 |
| Other liquid liabilities | 1,478,235 | 1, 539,122 | 1,394, 906 | 1,371,893 | 1, 415,884 | 2.4 | 5.8 | 2.5 | -0.8 | -4.2 |
| Fixed liabilities | 3, 977, 384 | 3, 953,015 | 3, 837, 412 | 3, 878,756 | 3, 858,511 | 0.3 | -2.9 | -4.6 | -3.3 | -3.0 |
| Bonds | 553,147 | 534, 078 | 526, 358 | 530, 529 | 532, 105 | -3. 4 | -7. 6 | -9.0 | -3.9 | -3.8 |
| Long-term borrowings | 2, 537, 584 | 2, 494, 173 | 2, 425, 096 | 2, 442,337 | 2, 441,490 | 0.9 | -3. 6 | -3.6 | -3. 6 | -3.8 |
| Borrowings from financial institutions | 2, 045,455 | 2, 007, 312 | 1,980, 859 | 1, 995, 314 | 2, 007, 796 | -3.3 | -5.9 | -2.0 | -2.5 | -1.8 |
| Borrowings from others | 492, 129 | 486, 861 | 444, 236 | 447, 023 | 433, 694 | 22.7 | 7.4 | -10.3 | -8.3 | -11.9 |
| Allowance | 365, 943 | 369,659 | 364, 225 | 362, 402 | 365, 023 | 4.5 | 2.9 | 1.6 | 1.3 | -0.3 |
| Other liquid liabilities | 520, 710 | 555, 106 | 521,734 | 543,488 | 519,893 | -1.3 | 1.6 | -8.4 | -4.1 | -0.2 |
| Reserve required by special law | 4,935 | 5,076 | 5,124 | 5,089 | 5,076 | 201.1 | 208.3 | 218.9 | 217.6 | 2.9 |
| Net assets | 5, 094,699 | 5, 041, 022 | 4,976, 264 | 5, 058,513 | 5, 092,646 | -0.5 | -2.6 | -0.5 | 1.6 | -0.0 |
| Share holder's equity | 4, 826,379 | 4,754,277 | 4,715, 793 | 4, 804, 217 | 4,835,577 | -0.9 | -3.4 | -0.4 | 1.7 | 0.2 |
| Capital stock | 971,666 | 963,677 | 965, 272 | 1,008, 296 | 964, 302 | -0.3 | -0.8 | -1.4 | 3.4 | -0.8 |
| Capital surplus | 1,265, 180 | 1, 236,688 | 1,169, 148 | 1, 207, 639 | 1, 271,024 | 7.6 | 3.2 | -5. 5 | -3.0 | 0.5 |
| Earned surplus | 2, 739,804 | 2, 709, 098 | 2, 728, 367 | 2, 731, 556 | 2, 744, 031 | -4. 4 | -6. 6 | 2.5 | 3.0 | 0.2 |
| Treasury stock | -150, 270 | -155, 186 | -146,995 | -143, 273 | -143, 780 |  |  |  |  |  |
| Others | 265, 829 | 284, 215 | 257, 776 | 251, 937 | 254, 434 | 7.4 | 12.3 | -3.7 | -0.7 | -4.3 |
| Subscription rights to shares | 2,490 | 2,530 | 2,696 | 2,358 | 2,636 | 32.3 | 19.2 | -6. 3 | 0.6 | 5.8 |
| Liabilities and net assets | 13,872, 206 | 13,915,848 | 13, 242,067 | 13, 354, 061 | 13, 469, 158 | -0.4 | -1.0 | -2.2 | -1.2 | -2.9 |
| Bills receivable discounted outstanding | 32,660 | 35, 577 | 39, 895 | 32,918 | 34, 134 | -14.6 | 0.1 | 2.6 | 11.2 | 4.5 |
| Sales | 3, 443, 842 | 3, 469, 980 | 3, 133, 008 | 3, 162, 444 | 3, 209, 208 | -1.3 | 0.6 | -1.0 | -4.4 | -6.8 |
| Cost of sales | 2, 680, 414 | 2, 697, 681 | 2, 428, 926 | 2, 462, 224 | 2, 484,378 | -0.4 | 1.2 | -0.7 | -4.5 | -7. 3 |
| Selling and general administration expenses | 651, 158 | 654,390 | 601,155 | 608,869 | 618,746 | -2.6 | -2.4 | -4.4 | -3.7 | -5.0 |
| Operating profits | 112, 270 | 117, 909 | 102, 927 | 91, 351 | 106, 084 | -12.8 | 3.3 | 14.2 | -5.9 | -5. 5 |
| Interest received | 12,437 | 19,761 | 22, 307 | 16,382 | 12,530 | 1.6 | 3.3 | -10.1 | 16.4 | 0.7 |
| Other non-operating revenue | 28,072 | 38,530 | 32, 783 | 30, 372 | 39,000 | -6. 4 | 13.3 | -3.4 | 2.0 | 38.9 |
| Interest expense | 18,328 | 18,669 | 15,664 | 16,914 | 15,571 | -12.2 | -14.3 | -18.4 | -13.3 | -15.0 |
| Other non-operating expense | 15,914 | 20,481 | 15,891 | 16,654 | 14,142 | -11.6 | 2.0 | -2.3 | -27.9 | -11.1 |
| Ordinary profits | 118,537 | 137, 049 | 126,461 | 104,536 | 127, 901 | -10.3 | 9.3 | 11.5 | 6.3 | 7.9 |
| Personnel expenses | 454, 282 | 421, 449 | 423, 384 | 429, 267 | 443, 692 | 0.7 | -2.6 | -2.5 | -2.2 | -2.3 |
| Directors' remuneration | 37,499 | 37,653 | 36, 532 | 35,830 | 36, 058 | -2.4 | -4.3 | -4.9 | -5.3 | -3.8 |
| Bonus for directors | 1,550 | 949 | 1,159 | 1,237 | 1,672 | -11.1 | -11.8 | -5.0 | 5.0 | 7.9 |
| Salaries and wages | 295,387 | 288, 300 | 286, 346 | 287, 779 | 288, 760 | 1.3 | -3.4 | -2.8 | -2.1 | -2.2 |
| Bonus for employees | 65,836 | 39, 256 | 46, 192 | 50, 035 | 63,708 | -1.7 | 2.1 | -1.8 | -3. 8 | -3.2 |
| Welfare expense | 54,011 | 55, 291 | 53, 155 | 54,385 | 53, 494 | 3.3 | -0.7 | 0.8 | 0.8 | -1.0 |
| Number of staffs(100 persons) | 370,495 | 364, 191 | 362, 724 | 356, 886 | 354, 379 | -0.1 | -2.7 | -4.6 | -3.0 | -4.3 |
| Number of directors | 24,149 | 24, 164 | 24,038 | 23,406 | 23,346 | -3.9 | -3.7 | -4.6 | -3.3 | -3.3 |
| Number of employees | 346,347 | 340,027 | 338,686 | 333, 480 | 331, 033 | 0.2 | -2.6 | -4.6 | -3.0 | -4.4 |

Notes: 1 . 1 :Can not be compared because of the negative figur
2. All Industries doesn't include Finance and Insurance

## 2.Principal items classified by scale of capital (All Industries)

| Classification | Actual values |  |  |  |  | Percent change from the previous year |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 0ct. -Dec. $2011$ | $\begin{gathered} \text { Jan. - Mar. } \\ 2012 \end{gathered}$ | Apr. -Jun. | Jul. -Sep. | 0ct. -Dec. | $\begin{gathered} \text { Oct. -Dec. } \\ 2011 \end{gathered}$ | Jan. -Mar. 2012 | Apr. -Jun. | Jul. -Sep. | Oct. -Dec. |
| 10 to 100 million yen |  |  |  |  |  |  |  |  |  |  |
| Sales | 1,384,664 | 1, 400,288 | 1, 222,035 | 1,216,953 | 1, 268,658 | -8.7 | -4.4 | -8.2 | -5. 5 | -8. 4 |
| Operating profits | 42, 158 | 54, 004 | 34,747 | 26,530 | 32, 721 | -5. 2 | 15.9 | 43.7 | -0.2 | -22.4 |
| Ordinary profits | 41, 249 | 54,354 | 38,875 | 27, 001 | 39, 025 | -6. 2 | 20.0 | 46.5 | 3.9 | -5. 4 |
| Investment in plant and equipment | 30, 013 | 26,653 | 21,835 | 21,884 | 23,387 | 17.9 | 0.3 | 5.0 | 4.8 | -22.1 |
| Investment in P\&E (excluding investment in software) | 27, 329 | 25, 258 | 20,988 | 20,994 | 22, 227 | 11.8 | 3.6 | 5.6 | 8.0 | -18.7 |
| Increase in inventories | 12, 072 | -20, 372 | -2, 772 | 960 | 15,640 | 37.1 | * | * | -93.1 | 29.6 |
| Ratio of operating profits to sales | 3.0 | 3.9 | 2.8 | 2.2 | 2.6 |  |  |  |  |  |
| Ratio of ordinary profits to sales | 3.0 | 3.9 | 3.2 | 2.2 | 3.1 |  |  |  |  |  |
| Liquidity ratio | 17.3 | 16.9 | 17.9 | 18.2 | 17.2 |  |  |  |  |  |
| Ratio of net worth | 30.4 | 29.4 | 31.4 | 31.4 | 31.8 |  |  |  |  |  |
| 100 million to 1 billion yen |  |  |  |  |  |  |  |  |  |  |
| Sales | 609, 510 | 631, 502 | 569, 948 | 581, 403 | 587, 303 | 6.3 | 6.4 | 5.1 | -2.7 | -3.6 |
| Operating profits | 19,399 | 21,567 | 16,350 | 17, 149 | 19, 283 | 4. 4 | 14.3 | 26.4 | -10.1 | -0.6 |
| Ordinary profits | 20, 238 | 22, 120 | 17,426 | 17, 270 | 20,653 | 3.6 | 13.5 | 18.0 | -7. 7 | 2.0 |
| Investment in plant and equipment | 14,543 | 17,438 | 12,888 | 14, 011 | 13,551 | 27.0 | 6.5 | 20.1 | 2.2 | -6. 8 |
| Investment in P\&E (excluding investment in software) | 12,793 | 15,466 | 11,340 | 12, 553 | 12,046 | 24.5 | 4.7 | 19.2 | 2.9 | -5. 8 |
| Increase in inventories | 12, 883 | -14,963 | 7,388 | -1, 731 | 10, 624 | 26.9 | 4 | -30.4 | * | -17.5 |
| Ratio of operating profits to sales | 3.2 | 3.4 | 2.9 | 2.9 | 3.3 |  |  |  |  |  |
| Ratio of ordinary profits to sales | 3.3 | 3.5 | 3.1 | 3.0 | 3.5 |  |  |  |  |  |
| Liquidity ratio | 9.0 | 9. 2 | 9. 9 | 9.6 | 9.5 |  |  |  |  |  |
| Ratio of net worth | 33.5 | 33.6 | 34.4 | 35.1 | 35.7 |  |  |  |  |  |
| 1 billion yen or over |  |  |  |  |  |  |  |  |  |  |
| Sales | 1,449,668 | 1, 438, 190 | 1,341, 025 | 1,364, 088 | 1, 353, 247 | 3.6 | 3.3 | 3.8 | -4. 1 | -6.7 |
| Operating profits | 50,712 | 42,338 | 51, 829 | 47,673 | 54, 079 | -22. 8 | -13.0 | -2.2 | -7. 3 | 6.6 |
| Ordinary profits | 57, 050 | 60,576 | 70, 160 | 60, 265 | 68, 223 | -16.9 | -0.1 | -2.7 | 12.3 | 19.6 |
| Investment in plant and equipment | 54, 885 | 74,455 | 48,369 | 52, 167 | 53, 829 | -1.1 | 3.7 | 6.0 | 1.1 | -1.9 |
| Investment in P\&E (excluding investment in software) | 49, 429 | 67,314 | 42,937 | 46, 451 | 48,864 | -2.4 | 3.1 | 4.1 | 0.0 | -1.1 |
| Increase in inventories | 16, 951 | -29, 873 | 6, 168 | -412 | 16,927 | -19.5 | * | -83.4 | -138.7 | -0.1 |
| Ratio of operating profits to sales | 3.5 | 2.9 | 3.9 | 3.5 | 4.0 |  |  |  |  |  |
| Ratio of ordinary profits to sales | 3.9 | 4.2 | 5.2 | 4.4 | 5.0 |  |  |  |  |  |
| Liquidity ratio | 9.4 | 9. 5 | 10.5 | 10.6 | 10.3 |  |  |  |  |  |
| Ratio of net worth | 41.8 | 41.5 | 42.1 | 42.5 | 42.0 |  |  |  |  |  |
| total |  |  |  |  |  |  |  |  |  |  |
| Sales | 3, 443, 842 | 3, 469,980 | 3, 133,008 | 3, 162,444 | 3, 209, 208 | -1.3 | 0.6 | -1. 0 | -4. 4 | -6. 8 |
| Operating profits | 112, 270 | 117,909 | 102, 927 | 91,351 | 106, 084 | -12.8 | 3.3 | 14.2 | -5.9 | -5. 5 |
| Ordinary profits | 118,537 | 137, 049 | 126, 461 | 104, 536 | 127, 901 | -10.3 | 9.3 | 11.5 | 6.3 | 7.9 |
| Investment in plant and equipment | 99, 442 | 118,545 | 83, 092 | 88, 062 | 90,767 | 7.6 | 3.3 | 7.7 | 2.2 | -8.7 |
| Investment in P\&E (excluding investment in software) | 89, 550 | 108, 037 | 75, 265 | 79,997 | 83, 137 | 4.9 | 3.5 | 6.6 | 2.4 | -7. 2 |
| Increase in inventories | 41, 905 | -65, 208 | 10,784 | -1, 183 | 43, 191 | 4.7 | * | -75.2 | -108. 2 | 3.1 |
| Ratio of operating profits to sales | 3.3 | 3.4 | 3.3 | 2.9 | 3.3 |  |  |  |  |  |
| Ratio of ordinary profits to sales | 3.4 | 3.9 | 4.0 | 3.3 | 4.0 |  |  |  |  |  |
| Liquidity ratio | 12.5 | 12.4 | 13.3 | 13.3 | 12.9 |  |  |  |  |  |
| Ratio of net worth | 36.7 | 36.2 | 37.6 | 37.9 | 37.8 |  |  |  |  |  |

Notes : 1. *: Can not be compared because of the negative figure in the previous year
2. Liquidity ratio $=$ Cash and deposits + Securities (average of the beginning and the end of the quarter)

## 3.Assets, liabilities and net assets,profits and losses,

and principal items classified by scale of capital (All Industries(including Finance and Insurance))

| Classification | Period | Actual values |  |  |  |  | Percent change from the previous year |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Item | $\begin{gathered} \hline \text { 0ct. -Dec. } \\ 2011 \end{gathered}$ | $\begin{gathered} \hline \text { Jan. -Mar. } \\ 2012 \\ \hline \end{gathered}$ | Apr. -Jun. | Jul. -Sep. | Oct. -Dec. | $\begin{gathered} \hline \text { 0ct. -Dec. } \\ 2011 \\ \hline \end{gathered}$ | $\begin{gathered} \text { Jan. - Mar. } \\ 2012 \end{gathered}$ | Apr. -Jun. | Jul. -Sep. | 0ct. -Dec. |
| Total | Number of corporations | 1, 097, 100 | 1, 096, 817 | 1, 073, 827 | 1,073, 276 | 1,072,930 | -2.0 | -2.0 | -2. 2 | -2.2 | -2.2 |
|  | Fixed assets | 7, 848, 086 | 7, 842,884 | 7,670,850 | 7,704, 934 | 7, 729, 283 | -1.3 | -2. 2 | -2.0 | -1.5 | -1.5 |
|  | Net assets | 6, 129, 993 | 6, 139, 569 | 6, 030, 100 | 6, 142, 291 | 6, 229, 113 | 0.0 | -0.7 | 0.0 | 2.1 | 1.6 |
|  | Share holders' equity | 5, 805, 985 | 5, 744, 874 | 5, 690, 637 | 5, 796, 659 | 5, 849, 958 | 0.0 | -1.9 | -0.1 | 1.6 | 0.8 |
|  | Capital stock | 1, 329, 359 | 1,322, 049 | 1, 313, 731 | 1,359, 675 | 1,311,690 | 1.2 | 0.7 | -1. 5 | 2.0 | -1.3 |
|  | Capital surplus | 1, 561, 734 | 1, 531, 098 | 1, 464, 240 | 1,502, 261 | 1,574, 563 | 8.2 | 3.8 | -4. 1 | -2. 4 | 0.8 |
|  | Earned surplus | 3, 075, 983 | 3, 057, 365 | 3, 069, 875 | 3, 088, 367 | 3, 119, 079 | -4. 0 | -5. 2 | 2. 6 | 3.3 | 1.4 |
|  | Treasury stock | -161, 091 | -165, 638 | -157, 209 | -153,644 | -155, 374 |  |  |  |  | * |
|  | Others | 321, 438 | 392, 071 | 336, 663 | 343, 183 | 376, 427 | -0.1 | 21.5 | 0.7 | 10. 8 | 17. 1 |
|  | Subscription rights to shares | 2,570 | 2, 624 | 2,800 | 2, 450 | 2,728 | 29.9 | 18.5 | -5.1 | 1.1 | 6.2 |
|  | Ordinary profits | 138,502 | 159,713 | 151, 004 | 125, 906 | 157, 702 | -10.4 | 27.4 | 8.6 | 5.9 | 13.9 |
|  | Personnel expenses | 479, 121 | 445, 432 | 448, 097 | 452, 871 | 468, 356 | 0.6 | -2. 5 | -2. 4 | -2.1 | -2. 2 |
|  | Directors' remuneration | 38, 176 | 38,312 | 37, 204 | 36,501 | 36,716 | -2.5 | -4. 4 | -4. 8 | -5. 2 | -3.8 |
|  | Bonus for directors | 1,596 | 1, 018 | 1,212 | 1,267 | 1,730 | -10.9 | -11.2 | -5.3 | 4.5 | 8.4 |
|  | Salaries and wages | 310, 193 | 302, 950 | 301, 263 | 302, 385 | 303, 401 | 1.3 | -3.2 | -2.7 | -2. 0 | -2. 2 |
|  | Bonus for employees | 70,358 | 42,643 | 50, 512 | 53, 527 | 68, 334 | -2. 0 | 1.9 | -1.9 | -3. 5 | -2.9 |
|  | Welfare expense | 58, 798 | 60,509 | 57, 905 | 59,191 | 58, 175 | 3.2 | -0. 5 | 0.5 | 0.5 | -1.1 |
|  | Number of staffs | 38, 398, 876 | 37, 763, 362 | 37, 636, 294 | 37, 036, 816 | 36, 767, 884 | -0.1 | -2.7 | -4. 4 | -3. 0 | -4. 2 |
|  | Number of directors | 2, 449, 072 | 2, 450, 425 | 2, 436, 764 | 2, 373,478 | 2, 367, 295 | -3.9 | -3.7 | -4. 6 | -3. 3 | -3. 3 |
|  | Number of employees | 35, 949, 804 | 35, 312, 937 | 35, 199, 530 | 34, 663, 338 | 34, 400, 589 | 0.1 | -2.6 | -4. 4 | -3. 0 | -4.3 |
| 10 to 100 million yen | Ordinary profits | 42, 254 | 54, 311 | 39, 921 | 26,478 | 39, 260 | -6. 2 | 17.3 | 46.2 | -1.7 | -7. 1 |
|  | Investment in plant and equipment | 30, 082 | 26, 740 | 21,907 | 21,932 | 23, 518 | 17.5 | 0.2 | 5.0 | 4.8 | -21.8 |
|  | Investment in P\&E (excluding investment in software) | 27, 383 | 25,331 | 21, 053 | 21, 032 | 22, 337 | 11.4 | 3.5 | 5. 6 | 7.9 | -18.4 |
|  | Ratio of net worth | 29.3 | 28.4 | 30.0 | 30.0 | 30.5 |  |  |  |  |  |
| 100 million to 1 billion yen | Ordinary profits | 21, 033 | 22,507 | 18,692 | 17,939 | 21,600 | 4.0 | 15.8 | 18.0 | -6. 0 | 2.7 |
|  | Investment in plant and equipment | 14,672 | 17, 611 | 12,991 | 14, 137 | 13,717 | 26.6 | 6.6 | 20.0 | 2. 2 | -6. 5 |
|  | Investment in P\&E (excluding investment in software) | 12,900 | 15, 608 | 11, 420 | 12,643 | 12,169 | 24.2 | 4.9 | 19. 2 | 2.8 | -5.7 |
|  | Ratio of net worth | 28.0 | 28.4 | 28.9 | 29.5 | 30.0 |  |  |  |  |  |
| 1 billion yen or over | Ordinary profits | 75,215 | 82, 895 | 92, 392 | 81, 489 | 96, 842 | -15.7 | 39.1 | -3.7 | 11.8 | 28.8 |
|  | Investment in plant and equipment | 59, 063 | 80, 367 | 51, 649 | 56,504 | 57, 564 | -1.9 | 3.1 | 5.2 | 1.3 | -2. 5 |
|  | Investment in P\&E (excluding investment in software) | 51, 502 | 70, 266 | 44, 258 | 48, 386 | 50, 495 | -2. 8 | 3.1 | 3.6 | 0.3 | -2. 0 |
|  | Ratio of net worth | 14.9 | 14.7 | 14.8 | 15.1 | 14.9 |  |  |  |  |  |
| Total | Ordinary profits | 138, 502 | 159, 713 | 151, 004 | 125, 906 | 157, 702 | -10.4 | 27.4 | 8.6 | 5.9 | 13.9 |
|  | Investment in plant and equipment | 103, 817 | 124, 719 | 86, 547 | 92,573 | 94, 798 | 6. 6 | 3.0 | 7. 2 | 2. 2 | -8.7 |
|  | Investment in P\&E(excluding investment in software) Ratio of net worth | 91,785 180 | 111, 205 | 76,732 179 | 82, 060 | 85, 000 | 4.3 | 3.5 | 6. 2 | 2.5 | -7. 4 |

Notes: $*$ : can not be compared because of the negative figure in the previous year.
4.Assets, liabilities and net assets, profits and losses,
and principal items classified by scale of capital (Finance and Insurance)

|  |  |  |  |  |  |  | (100 million yen,\%) |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Period |  | Actual values |  |  |  |  | Percent change from the previous year |  |  |  |  |
| Classification | Item | $\begin{gathered} \hline \text { 0ct. -Dec. } \\ 2011 \\ \hline \end{gathered}$ | $\begin{gathered} \hline \text { Jan. -Mar. } \\ 2012 \\ \hline \end{gathered}$ | Apr. -Jun. | Jul. -Sep. | Oct. -Dec. | $\begin{gathered} \hline \text { Oct. -Dec. } \\ 2011 \\ \hline \end{gathered}$ | $\begin{gathered} \text { Jan. - Mar. } \\ 2012 \end{gathered}$ | Apr. -Jun. | Jul. -Sep. | 0ct. -Dec. |
| Total | Number of corporations | 15,414 | 15,315 | 14,463 | 14,241 | 14, 113 | -4.8 | -4. 7 | -8.2 | -8.3 | -8.4 |
|  | Fixed assets | 377, 663 | 373, 021 | 362, 911 | 354,681 | 348, 737 | 2.9 | 4.0 | -4.1 | -7.2 | -7.7 |
|  | Net assets | 1, 035, 294 | 1,098,547 | 1,053,836 | 1,083, 779 | 1,136, 467 | 2.4 | 9.4 | 2.3 | 4.5 | 9.8 |
|  | Share holders' equity | 979, 606 | 990, 597 | 974, 844 | 992, 441 | 1, 014, 382 | 4. 6 | 6.0 | 1. 2 | 1. 2 | 3.5 |
|  | Capital stock | 357, 693 | 358, 372 | 348, 459 | 351, 379 | 347, 388 | 5.2 | 4.7 | -1.8 | -1. 7 | -2.9 |
|  | Capital surplus | 296, 555 | 294, 410 | 295, 092 | 294, 622 | 303, 539 | 10.5 | 6.2 | 1.8 | -0. 2 | 2.4 |
|  | Earned surplus | 336, 179 | 348, 266 | 341, 508 | 356, 811 | 375, 048 | -0. 1 | 7.7 | 4.0 | 5.4 | 11.6 |
|  | Treasury stock | -10, 822 | -10, 451 | -10, 214 | -10, 371 | -11, 594 |  |  |  | * |  |
|  | Others | 55,609 | 107, 856 | 78,887 | 91, 246 | 121,993 | -24.9 | 54.9 | 18.4 | 63.2 | 119.4 |
|  | Subscription rights to shares | 79 | 94 | 105 | 92 | 93 | -18.3 | 2.5 | 46.0 | 19.0 | 16. 8 |
|  | Ordinary profits | 19,965 | 22,664 | 24,543 | 21,370 | 29,801 | -10.8 | * | -4. 4 | 4.1 | 49.3 |
|  | Personnel expenses | 24, 839 | 23, 984 | 24, 713 | 23,604 | 24,664 | -0.8 | -0.3 | -0.9 | -1.2 | -0.7 |
|  | Directors' remuneration | 677 | 660 | 673 | 671 | 658 | -6. 5 | -9. 1 | -3. 3 | -0.6 | -2. 8 |
|  | Bonus for directors | 46 | 69 | 54 | 30 | 58 | -4. 1 | -3.4 | -12.5 | -12.5 | 28.0 |
|  | Salaries and wages | 14,807 | 14,650 | 14,917 | 14,606 | 14,641 | 0.6 | -0.9 | 0.5 | -1. 5 | -1.1 |
|  | Bonus for employees | 4,522 | 3,387 | 4,320 | 3,492 | 4,626 | -7. 0 | -0.2 | -3.4 | 1.5 | 2.3 |
|  | Welfare expense | 4,787 | 5,218 | 4,750 | 4,805 | 4,681 | 2.1 | 2.5 | -2. 3 | -2. 4 | -2. 2 |
|  | Number of staffs | 1, 349, 353 | 1,344, 284 | 1,363, 903 | 1,348, 208 | 1,329, 936 | -1. 4 | -1.9 | 0.0 | -1.6 | -1. 4 |
|  | Number of directors | 34, 203 | 34,007 | 33, 002 | 32, 912 | 32,677 | -6. 7 | -6. 1 | -6. 1 | -5. 0 | -4. 5 |
|  | Number of employees | 1,315, 150 | 1,310, 277 | 1,330, 901 | 1,315, 296 | 1,297, 259 | -1.3 | -1.8 | 0.1 | -1.5 | -1.4 |
| 10 to 100 million yen | Ordinary profits | 1,005 | -42 | 1, 046 | -523 | 235 | -5. 4 | -104.1 | 36.3 | -155.2 | -76. 6 |
|  | Investment in plant and equipment | 69 | 88 | 71 | 48 | 130 | -53.8 | -27. 8 | 3.3 | -12.9 | 89.4 |
|  | Investment in P\&E (excluding investment in software) | 54 | 73 | 65 | 38 | 110 | -59.6 | -27. 2 | 0.6 | -22.3 | 103.3 |
|  | Ratio of net worth | 12.8 | 12.9 | 10.3 | 10. 2 | 10.6 |  |  |  |  |  |
| 100 million to 1 billion yen | Ordinary profits | 795 | 387 | 1,266 | 669 | 947 | 15.6 | * | 18.3 | 77.7 | 19.2 |
|  | Investment in plant and equipment | 129 | 173 | 103 | 126 | 166 | -7. 5 | 25.2 | 17.0 | -0.7 | 28.7 |
|  | Investment in P\&E (excluding investment in software) | 107 | 142 | 81 | 90 | 123 | 1.8 | 42.2 | 22.1 | -10.6 | 14.8 |
|  | Ratio of net worth | 8.9 | 9. 2 | 9. 2 | 9. 4 | 9.7 |  |  |  |  |  |
| 1 billion yen or over | Ordinary profits | 18,165 | 22,319 | 22, 231 | 21, 223 | 28,619 | -12.0 | * | -6. 7 | 10.5 | 57.5 |
|  | Investment in plant and equipment | 4,178 | 5,913 | 3,280 | 4,337 | 3,735 | -11.4 | -3.9 | -5. 4 | 3.2 | -10.6 |
|  | Investment in P\&E (excluding investment in software) | 2, 074 | 2,952 | 1,321 | 1,935 | 1,631 | -12. 7 | 3.4 | -9. 6 | 8.1 | -21.3 |
|  | Ratio of net worth | 4.9 | 5.1 | 5.0 | 5.1 | 5.2 |  |  |  |  |  |
| Total | Ordinary profits | 19,965 | 22,664 | 24,543 | 21,370 | 29, 801 | -10.8 | * | -4. 4 | 4. 1 | 49.3 |
|  | Investment in plant and equipment | 4, 376 | 6, 173 | 3, 454 | 4,511 | 4, 031 | -12.6 | -3.7 | -4. 7 | 2.9 | -7. 9 |
|  | Investment in P\&E (excluding investment in software) | 2, 235 | 3, 168 | 1,467 | 2, 063 | 1,864 | -14.5 | 3.7 | -7. 9 | 6.3 | -16.6 |
|  | Ratio of net worth | 5.1 | 5.3 | 5.1 | 5.3 | 5.4 |  |  |  |  |  |

Notes: *: can not be compared because of the negative figure in the previous year.
5.Principal items classified by Industry

| Classification | Actual values |  |  |  |  | Percent change from the previous year |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{aligned} & \hline \text { Oct.-Dec. } \\ & 2011 \end{aligned}$ | Jan. -Mar. 2012 | Apr. -Jun. | Jul. -Sep. | Oct. -Dec. | $\begin{gathered} \hline \text { Oct. -Dec. } \\ 2011 \end{gathered}$ | $\begin{gathered} \text { Jan. -Mar. } \\ 2012 \end{gathered}$ | Apr. -Jun. | Jul. -Sep. | 0ct. -Dec. |
| All Industries |  |  |  |  |  |  |  |  |  |  |
| Sales | 3, 443, 842 | 3, 469,980 | 3, 133,008 | 3, 162, 444 | 3, 209, 208 | -1.3 | 0.6 | -1. 0 | -4. 4 | -6. 8 |
| Operating profits | 112, 270 | 117,909 | 102, 927 | 91, 351 | 106, 084 | -12.8 | 3.3 | 14.2 | -5.9 | -5. 5 |
| Ordinary profits | 118,537 | 137, 049 | 126, 461 | 104,536 | 127, 901 | -10.3 | 9.3 | 11.5 | 6.3 | 7.9 |
| Investment in plant and equipment | 99, 442 | 118,545 | 83, 092 | 88, 062 | 90, 767 | 7.6 | 3.3 | 7.7 | 2.2 | -8.7 |
| Investment in P\&E (excluding investment in software) | 89,550 | 108, 037 | 75, 265 | 79, 997 | 83, 137 | 4.9 | 3.5 | 6.6 | 2.4 | -7. 2 |
| Increase in inventories | 41, 905 | -65, 208 | 10, 784 | -1, 183 | 43, 191 | 4.7 | * | -75. 2 | -108.2 | 3.1 |
| Ratio of operating profits to sales | 3. 3 | 3.4 | 3.3 | 2.9 | 3.3 |  |  |  |  |  |
| Ratio of ordinary profits to sales | 3.4 | 3.9 | 4.0 | 3. 3 | 4.0 |  |  |  |  |  |
| Liquidity ratio Ratio of net worth | 12.5 36.7 | 12.4 36.2 | 13.3 37.6 | 13.3 37.9 | $\begin{array}{r}12.9 \\ 37.8 \\ \hline\end{array}$ |  |  |  |  |  |
| Manufacturing |  |  |  |  |  |  |  |  |  |  |
| Sales | 1,037,349 | 1, 046,903 | 959, 416 | 967, 660 | 964,475 | -2.6 | 1.8 | 5.0 | -5.6 | -7. 0 |
| Operating profits | 30, 100 | 27,630 | 27, 122 | 25, 809 | 29,829 | -28.0 | -7. 0 | 11.0 | -9.9 | -0.9 |
| Ordinary profits | 36, 137 | 39, 879 | 39, 840 | 31, 100 | 43, 886 | -21.5 | 3.6 | 2.7 | -2.1 | 21.4 |
| Investment in plant and equipment | 33, 818 | 42, 007 | 31, 390 | 33, 319 | 30, 556 | 5.7 | 3. 8 | 14.7 | 0.5 | -9.6 |
| Investment in P\&E (excluding investment in software) | 31, 024 | 38,866 | 28,872 | 30,669 | 28, 130 | 3.5 | 3.5 | 13.9 | 0.1 | -9.3 |
| Increase in inventories | 7,575 | -19, 450 | 10, 723 | -2, 898 | 7,571 | -39.4 | * | -61.5 | -319.2 | -0.1 |
| Ratio of operating profits to sales | 2.9 | 2.6 | 2.8 | 2.7 | 3.1 |  |  |  |  |  |
| Ratio of ordinary profits to sales | 3.5 | 3.8 | 4.2 | 3.2 | 4.6 |  |  |  |  |  |
| Liquidity ratio | 12.2 | 11.9 | 13.1 | 13.1 | 12.5 |  |  |  |  |  |
| Ratio of net worth | 43.6 | 42.3 | 43.8 | 44.2 | 43.9 |  |  |  |  |  |
| Non-Manufactur ing |  |  |  |  |  |  |  |  |  |  |
| Sales | 2, 406, 494 | 2, 423, 077 | 2, 173, 592 | 2, 194, 784 | 2, 244, 733 | -0.7 | 0.0 | -3.4 | -3. 8 | -6.7 |
| Operating profits | 82, 170 | 90, 279 | 75, 804 | 65, 542 | 76, 254 | -5. 5 | 6.9 | 15.4 | -4.3 | -7. 2 |
| Ordinary profits | 82, 400 | 97, 170 | 86,621 | 73, 437 | 84, 015 | -4.3 | 11.8 | 16.0 | 10.2 | 2.0 |
| Investment in plant and equipment | 65, 624 | 76, 538 | 51,703 | 54, 744 | 60, 211 | 8.6 | 3.0 | 3.9 | 3.3 | -8.2 |
| Investment in P\&E (excluding investment in software) | 58,526 | 69, 172 | 46, 393 | 49, 329 | 55, 007 | 5.7 | 3.4 | 2.4 | 3.9 | -6. 0 |
| Increase in inventories | 34, 330 | -45, 759 | 61 | 1,715 | 35, 620 | 24.7 | * | -99.6 | -87.0 | 3.8 |
| Ratio of operating profits to sales | 3. 4 | 3.7 | 3. 5 | 3.0 | 3.4 |  |  |  |  |  |
| Ratio of ordinary profits to sales | 3.4 | 4.0 | 4.0 | 3.3 | 3.7 |  |  |  |  |  |
| Liquidity ratio Ratio of net worth | 12.6 33.7 | 12.6 33.6 | 13.3 34.8 | 13.4 35.1 | 13.0 35.1 |  |  |  |  |  |
| Agriculture, Forestry and Fisheries |  |  |  |  |  |  |  |  |  |  |
| Sales | 6,391 | 5,438 | 5,625 | 5,885 | 6,957 | -7. 5 | -18.3 | 7.1 | -4.3 | 8.9 |
| Operating profits | 445 | 124 | -285 | -155 | 253 | 39.2 | -13.0 | -211. 7 | -310.0 | -43.2 |
| Ordinary profits | 591 | 266 | 22 | 84 | 452 | 81.4 | 50.3 | -93.7 | -10.2 | -23.5 |
| Investment in plant and equipment | 206 | 168 | 361 | 247 | 490 | -35.6 | -55. 5 | 89.1 | 102.1 | 137.6 |
| Investment in P\&E (excluding investment in software) | 201 | 165 | 359 | 246 | 474 | -37.0 | -55.1 | 90.2 | 101.8 | 135.1 |
| Increase in inventories | 22 | -60 | 353 | 218 | -93 | * | -146. 2 | 26.3 | 1,007. 4 | -529.0 |
| Ratio of operating profits to sales | 7.0 | 2.3 | -5.1 | -2. 6 | 3.6 |  |  |  |  |  |
| Ratio of ordinary profits to sales | 9.2 | 4.9 | 0.4 | 1.4 | 6. 5 |  |  |  |  |  |
| Liquidity ratio | 12.5 | 16.4 24 24 | 19.5 22 | 18.9 22 | 14.8 25.1 |  |  |  |  |  |
| Ratio of net worth | 29.9 | 24.2 | 22.6 | 22.7 | 25.1 |  |  |  |  |  |

5.Principal items classified by Industry

| Classification | Actual values |  |  |  |  | Percent change from the previous year |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{aligned} & \hline \text { Oct.-Dec. } \\ & 2011 \end{aligned}$ | Jan. -Mar. 2012 | Apr. -Jun. | Jul. -Sep. | Oct. -Dec. | $\begin{gathered} \hline \text { Oct. -Dec. } \\ 2011 \\ \hline \end{gathered}$ | $\begin{gathered} \text { Jan. -Mar. } \\ 2012 \end{gathered}$ | Apr. -Jun. | Jul. -Sep. | 0ct. -Dec. |
| Transportation Equipment |  |  |  |  |  |  |  |  |  |  |
| Sales | 180, 999 | 192, 932 | 157, 397 | 159,687 | 150, 821 | 8.2 | 22.5 | 26.4 | -8.9 | -16.7 |
| Operating profits | 2,771 | 5,527 | 5,318 | 5,023 | 2,712 | -12.2 |  |  | 154.6 | -2.1 |
| Ordinary profits | 5,130 | 8, 286 | 9,243 | 7, 279 | 7, 044 | 0.5 | 207.6 | 1,050.9 | 128.8 | 37.3 |
| Investment in plant and equipment | 4,395 | 6, 332 | 3,957 | 5,211 | 4, 456 | 8.1 | 17.3 | 17.4 | 21.5 | 1.4 |
| Investment in P\&E (excluding investment in software) | 4,176 | 5,975 | 3,778 | 4,948 | 4,248 | 7.1 | 16.1 | 17.1 | 22.7 | 1.7 |
| Increase in inventories | 1,475 | -2, 047 | 491 | 538 | 1,739 | -39.5 | * | -85. 3 | 460.9 | 17.9 |
| Ratio of operating profits to sales | 1.5 | 2.9 | 3.4 | 3.1 | 1.8 |  |  |  |  |  |
| Ratio of ordinary profits to sales | 2.8 | 4.3 | 5.9 | 4.6 | 4.7 |  |  |  |  |  |
| Liquidity ratio Ratio of net worth | 11.0 44.8 | 10.9 45.2 | 13.0 46.5 | 13.1 48.2 | 13.4 48.7 |  |  |  |  |  |
| Transport and Postal activities |  |  |  |  |  |  |  |  |  |  |
| Sales | 155, 088 | 147, 091 | 148, 175 | 136, 484 | 138, 056 | 4.7 | 6.2 | 2.9 | -11.9 | -11.0 |
| Operating profits | 9,477 | 2,593 | 8,635 | 8,592 | 8,353 | 5.6 | 31.5 | 45.6 | 3.4 | -11.9 |
| Ordinary profits | 9, 087 | 2, 142 | 9,468 | 8,182 | 8, 024 | 7.9 | 84.6 | 56.3 | 8.7 | -11.7 |
| Investment in plant and equipment | 7,249 | 14,516 | 7,099 | 7,398 | 8,390 | -7.9 | 1.6 | 10.4 | 4.0 | 15.8 |
| Investment in P\&E (excluding investment in software) | 6,945 | 14, 082 | 6,711 | 7,113 | 8,033 | -8. 6 | 2.1 | 10.1 | 5.1 | 15.7 |
| Increase in inventories | 874 | 716 | -9, 103 | 2,403 | 683 | * | -30.7 | -620. 2 | 158.3 | -21.9 |
| Ratio of operating profits to sales | 6.1 | 1.8 | 5.8 | 6.3 | 6.1 |  |  |  |  |  |
| Ratio of ordinary profits to sales | 5.9 | 1.5 | 6.4 | 6.0 | 5.8 |  |  |  |  |  |
| Liquidity ratio | 10.9 | 11.1 | 11.8 | 11.3 | 12.1 |  |  |  |  |  |
| Ratio of net worth | 30.6 | 30.3 | 31.3 | 31.1 | 32.1 |  |  |  |  |  |
| Wholesale and Retail Trade |  |  |  |  |  |  |  |  |  |  |
| Sales | 1,331,470 | 1, 231, 115 | 1, 184, 623 | 1, 202, 046 | 1, 246, 168 | -0. 4 | -4. 4 | -7. 7 | -3.7 | -6.4 |
| Operating profits | 24, 896 | 27,715 | 18,550 | 19,078 | 21, 298 | 9.7 | 3.2 | -1.6 | -9.3 | -14.5 |
| Ordinary profits | 28,002 | 37, 306 | 24,675 | 27, 627 | 25, 961 | 13.9 | 10.3 | -2.0 | 16.7 | -7.3 |
| Investment in plant and equipment | 14,490 | 12, 088 | 11, 858 | 11, 834 | 14, 262 | 24.6 | -6.9 | -3.6 | 10.8 | -1.6 |
| Investment in P\&E (excluding investment in software) | 13,572 | 10,764 | 10,969 | 10,951 | 13, 364 | 28.1 | 0.5 | -1.6 | 13.0 | -1.5 |
| Increase in inventories | 17,540 | -14, 421 | 8,633 | -7, 871 | 16, 479 | 17.2 | * | 10.6 | * | -6. 1 |
| Ratio of operating profits to sales | 1.9 | 2.3 | 1.6 | 1.6 | 1.7 |  |  |  |  |  |
| Ratio of ordinary profits to sales | 2.1 | 3.0 | 2.1 | 2.3 | 2.1 |  |  |  |  |  |
| Liquidity ratio | 7.9 | 9.0 | 8.0 | 8.2 | 7.8 |  |  |  |  |  |
| Ratio of net worth | 30.3 | 31.0 | 29.7 | 29.3 | 29.6 |  |  |  |  |  |
| Real estate and Goods rental and Leasing |  |  |  |  |  |  |  |  |  |  |
| Sales | 102, 069 | 117,640 | 96, 455 | 99, 793 | 100, 891 | -0.6 | -1.1 | -0.1 | 0.8 | -1.2 |
| Operating profits | 11,850 | 10,687 | 10, 767 | 10,676 | 10, 526 | 15. 5 | -11.4 | 17.9 | 2.0 | -11.2 |
| Ordinary profits | 9, 253 | 7,827 | 10,659 | 7, 955 | 12,635 | 30.0 | -13.2 | 36.5 | 4.4 | 36.6 |
| Investment in plant and equipment | 8,504 | 9, 000 | 6,608 | 6,736 | 7,710 | 13.3 | 0.7 | 5.3 | -7.8 | -9.3 |
| Investment in P\&E (excluding investment in software) | 8,263 | 8,660 | 6,433 | 6,595 | 7,545 | 13.0 | -0.4 | 5.1 | -7.6 | -8.7 |
| Increase in inventories | -924 | -7, 461 | -1, 121 | -650 | 489 | * | * | -175.9 | -115.8 | * |
| Ratio of operating profits to sales | 11.6 | 9.1 | 11.2 | 10.7 | 10.4 |  |  |  |  |  |
| Ratio of ordinary profits to sales | 9.1 | 6.7 | 11.1 | 8.0 | 12.5 |  |  |  |  |  |
| Liquidity ratio | 38.2 | 31.4 26.9 | 28.3 26.9 | 30.4 | 31.8 29 |  |  |  |  |  |
| Ratio of net worth | 26.2 | 26.9 | 26.9 | 28.3 | 29.4 |  |  |  |  |  |

5.Principal items classified by Industry

| Classification | Actual values |  |  |  |  | Percent change from the previous year |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \hline \text { 0ct. -Dec. } \\ 2011 \\ \hline \end{gathered}$ | Jan. -Mar. 2012 | Apr. -Jun. | Jul. -Sep. | Oct. -Dec. | $\begin{gathered} \hline \text { 0ct. -Dec. } \\ 2011 \\ \hline \end{gathered}$ | $\begin{gathered} \text { Jan. -Mar. } \\ 2012 \end{gathered}$ | Apr. -Jun. | Jul. -Sep. | Oct. -Dec. |
| Goods rental and Leasing |  |  |  |  |  |  |  |  |  |  |
| Sales | 28,717 | 29,891 | 28,939 | 30,547 | 30,695 | 0.9 | 3.2 | 2.9 | 8.2 | 6.9 |
| Operating profits | 1,950 | 1,769 | 1,620 | 1,752 | 1,879 | 16.6 | 2. 5 | -2.0 | -14.8 | -3.7 |
| Ordinary profits | 1,948 | 1,762 | 1,775 | 1,858 | 1,943 | 20.3 | 4.3 | 4.3 | -11.4 | -0.3 |
| Investment in plant and equipment | 3,389 | 3, 190 | 3,196 | 3,238 | 3,396 | -9.2 | -23.3 | 7.4 | 7.8 | 0.2 |
| Investment in P\&E (excluding investment in software) | 3, 220 | 2,980 | 3, 094 | 3,154 | 3,276 | -10.0 | -25.5 | 7.7 | 7.5 | 1.7 |
| Increase in inventories | 83 | 80 | 79 | -21 | 82 | 505.9 | 224.8 | 220.9 | -144.1 | -1.2 |
| Ratio of operating profits to sales | 6.8 | 5.9 | 5.6 | 5.7 | 6.1 |  |  |  |  |  |
| Ratio of ordinary profits to sales | 6.8 | 5.9 | 6.1 | 6.1 | 6.3 |  |  |  |  |  |
| Liquidity ratio | 17.8 | 16.9 | 17.4 | 16.7 | 17.6 |  |  |  |  |  |
| Ratio of net worth | 14.4 | 13.3 | 15.2 | 15.4 | 15.5 |  |  |  |  |  |
| Services |  |  |  |  |  |  |  |  |  |  |
| Sales | 377, 454 | 385, 662 | 321,580 | 325, 544 | 321, 119 | -5. 3 | 6.4 | -0. 5 | -6.7 | -14.9 |
| Operating profits | 21,487 | 19,619 | 21,823 | 12,307 | 17,627 | -12.7 | 33.0 | 44.0 | -5. 5 | -18.0 |
| Ordinary profits | 22, 258 | 19,591 | 23, 214 | 14,776 | 18,230 | -13.1 | 33.7 | 39.4 | 11.3 | -18.1 |
| Investment in plant and equipment | 11,780 | 12,232 | 8,396 | 8,932 | 8, 555 | -0.1 | 20.8 | 5.3 | -6. 6 | -27.4 |
| Investment in P\&E (excluding investment in software) | 10,526 | 11, 045 | 7,430 | 7, 853 | 7, 654 | -2. 4 | 23.4 | 2.6 | -4. 8 | -27.3 |
| Increase in inventories | 3,602 | -5, 150 | 1,081 | 1,544 | 2, 433 | -9.9 | * | -53.0 | 503.4 | -32.4 |
| Ratio of operating profits to sales | 5.7 | 5.1 | 6.8 | 3.8 | 5.5 |  |  |  |  |  |
| Ratio of ordinary profits to sales | 5.9 | 5.1 | 7.2 | 4.5 | 5.7 |  |  |  |  |  |
| Liquidity ratio | 17.2 | 15.9 | 21.9 | 22.6 | 22.4 |  |  |  |  |  |
| Ratio of net worth | 40.7 | 38.8 | 43.5 | 44.5 | 44.2 |  |  |  |  |  |
| Accommodations, Eating and Drinking Services | 71.223 | 71. 263 | 55.918 | 58,290 | 50,415 | -0. 8 | 5.9 | -3. 4 | -4. 8 | -29.2 |
| Operating profits | 4,544 | , 312 | 1,216 | 2,224 | 2,328 | 63.2 | * | 31.6 | 6.6 | -48.8 |
| Ordinary profits | 4,504 | 345 | 1,368 | 2, 208 | 2, 207 | 28.2 |  | 123.5 | 19.4 | -51.0 |
| Investment in plant and equipment | 2,647 | 3, 000 | 2,041 | 2, 465 | 1,674 | 4.7 | 56.4 | 14.2 | -5. 4 | -36.8 |
| Investment in P\&E (excluding investment in software) | 2,388 | 2,930 | 1,976 | 2,414 | 1,642 | -4. 0 | 62.1 | 14.6 | -4.9 | -31.3 |
| Increase in inventories | 451 | -497 | 136 | -41 | 522 | 10.2 | * | * | -353.1 | 15.7 |
| Ratio of operating profits to sales | 6.4 | 0.4 | 2.2 | 3.8 | 4.6 |  |  |  |  |  |
| Ratio of ordinary profits to sales | 6.3 | 0.5 | 2.4 | 3.8 | 4.4 |  |  |  |  |  |
| Liquidity ratio | 11.7 | 12.1 | 14.9 | 14.2 | 14.6 |  |  |  |  |  |
| Ratio of net worth | 23.8 | 21.5 | 23.2 | 24.4 | 24.0 |  |  |  |  |  |
| Living-Related and Personal Services and Amusement Services | 104,040 | 90,680 | 73.263 | 69,348 | 78.551 | -14.6 | 0.9 | -9.2 | -25. 8 | -24.5 |
| Operating profits | 4, 259 | 3,875 | 2,314 | 2,752 | 3, 096 | 3.2 | 58.5 | 55.7 | -18.1 | -27.3 |
| Ordinary profits | 4,028 | 3,499 | 2,075 | 2, 404 | 3,138 | -9.2 | 46.1 | 14.9 | -29.3 | -22.1 |
| Investment in plant and equipment | 3, 843 | 3, 138 | 2,590 | 2, 068 | 2,901 | -27.2 | -6.9 | 3.1 | -26.4 | -24.5 |
| Investment in P\&E (excluding investment in software) | 3,771 | 3, 057 | 2,500 | 1,965 | 2,813 | -25.9 | -5.0 | 4.3 | -27.5 | -25.4 |
| Increase in inventories | 201 | 154 | -355 | 79 | 259 | 19.7 | * | * | -37.4 | 28.7 |
| Ratio of operating profits to sales | 4.1 | 4.3 | 3.2 | 4.0 | 3.9 |  |  |  |  |  |
| Ratio of ordinary profits to sales | 3.9 | 3.9 | 2.8 | 3.5 | 4.0 |  |  |  |  |  |
| Liquidity ratio | 11.5 | $\begin{array}{r}13.0 \\ 19 \\ \hline\end{array}$ | 14.9 14 | 15.0 136 | 14.3 17 |  |  |  |  |  |
| Ratio of net worth | 25.8 | 19.2 | 14.6 | 13.6 | 17.9 |  |  |  |  |  |

5.Principal items classified by Industry

| Classification | Actual values |  |  |  |  | Percent change from the previous year |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{aligned} & \text { Oct. -Dec. } \\ & 2011 \end{aligned}$ | $\begin{gathered} \hline \text { Jan. -Mar. } \\ 2012 \end{gathered}$ | Apr. -Jun. | Jul. -Sep. | Oct. -Dec. | 0ct. -Dec. 2011 | $\begin{gathered} \hline \text { Jan. -Mar. } \\ 2012 \end{gathered}$ | Apr. -Jun. | Jul. -Sep. | 0ct. -Dec. |
| Scientific Research, Professional and Technical Services |  |  |  |  |  |  |  |  |  |  |
| Sales | 93,653 | 100, 342 | 87, 973 | 78,370 | 78,433 | 2.7 | 0.4 | 5.4 | -11. 5 | -16.3 |
| Operating profits | 8,133 | 7,911 | 14,337 | 3,858 | 7,881 | -25. 8 | -11.7 | 48.2 | 13.1 | -3.1 |
| Ordinary profits | 8,344 | 8,258 | 14,878 | 6,014 | 7,956 | -20.7 | -8.0 | 42.5 | 79.1 | -4.7 |
| Investment in plant and equipment | 1,663 | 2,259 | 1,352 | 1, 164 | 1,245 | -1.7 | 14.3 | -11.2 | -25. 8 | -25.1 |
| Investment in P\&E (excluding investment in software) | 1,268 | 1,737 | 913 | 741 | 789 | -1.8 | 10.2 | -26.6 | -13.9 | -37. 8 |
| Increase in inventories | 1,896 | -2, 089 | 201 | 310 | 563 | -15.7 | * | -91. 6 | * | -70.3 |
| Ratio of operating profits to sales | 8.7 | 7.9 | 16.3 | 4.9 | 10.0 |  |  |  |  |  |
| Ratio of ordinary profits to sales | 8.9 | 8.2 | 16.9 | 7.7 | 10.1 |  |  |  |  |  |
| Liquidity ratio | 26.2 | 20.7 | 27.7 | 32.4 | 33.1 |  |  |  |  |  |
| Ratio of net worth | 52.9 | 54.3 | 58.6 | 58.7 | 57.9 |  |  |  |  |  |
| Agriculture and Forestry |  |  |  |  |  |  |  |  |  |  |
| Sales | 4,115 | 3,735 | 4, 003 | 4,297 | 4,821 | -18.4 | -24.3 | 13.2 | -0.5 | 17.2 |
| Operating profits | 303 | 78 | -258 | -135 | 4 | 3.3 | -1.6 | -218.7 | -325. 5 | -98.6 |
| Ordinary profits | 353 | 186 | 27 | 68 | 182 | 27.5 | 108.0 | -90.0 | 5.9 | -48. 5 |
| Investment in plant and equipment | 149 | 101 | 215 | 172 | 400 | -13.1 | -55.9 | 107.2 | 161.9 | 169.2 |
| Investment in P\&E (excluding investment in software) | 147 | 99 | 215 | 172 | 400 | -13.7 | $-56.5$ | 110.2 | 162.1 | 171.3 |
| Increase in inventories | 13 | -27 | 294 | 107 | -21 | * | -128.4 | 222.2 | * | -256. 5 |
| Ratio of operating profits to sales | 7.4 | 2.1 | -6. 4 | -3.1 | 0.1 |  |  |  |  |  |
| Ratio of ordinary profits to sales | 8.6 | 5.0 | 0.7 | 1.6 | 3.8 |  |  |  |  |  |
| Liquidity ratio | 12.0 | 15.8 | 17.2 | 15.6 | 13.5 |  |  |  |  |  |
| Ratio of net worth | 35.0 | 27.1 | 21.7 | 21.5 | 23.8 |  |  |  |  |  |
| Fisheries |  |  |  |  |  |  |  |  |  |  |
| Sales | 2, 276 | 1,702 | 1,621 | 1,588 | 2, 136 | 21.7 | -1.2 | -5. 5 | -13.4 | -6. 1 |
| Operating profits | 142 | 47 | -27 | -20 | 249 | 438.5 | -27.1 | -171.3 | -244. 2 | 74.7 |
| Ordinary profits | 239 | 80 | -5 | 16 | 271 | 383.8 | -8. 5 | -106. 1 | -45.7 | 13.5 |
| Investment in plant and equipment | 57 | 66 | 146 | 75 | 89 | -61. 5 | -54.9 | 67.5 | 32.5 | 55.7 |
| Investment in P\&E (excluding investment in software) | 54 | 66 | 144 | 74 | 74 | -63.7 | -52.7 | 66.5 | 31.4 | 36.2 |
| Increase in inventories | 8 | -33 | 59 | 112 | -72 | * | -197. 5 | $-68.7$ | 107. 4 | -968. 8 |
| Ratio of operating profits to sales | 6.2 | 2.7 | -1.6 | -1.3 | 11.6 |  |  |  |  |  |
| Ratio of ordinary profits to sales | 10.5 | 4.7 | -0.3 | 1.0 | 12.7 |  |  |  |  |  |
| Liquidity ratio | 13.4 | 17.8 | 25.2 | 28.0 | 17.6 |  |  |  |  |  |
| Ratio of net worth | 16.8 | 16.9 | 25.5 | 26.3 | 28.6 |  |  |  |  |  |
| Mining and Quarrying of Stone and Gravel |  |  |  |  |  |  |  |  |  |  |
| Sales | 9, 146 | 9, 708 | 9, 073 | 8, 093 | 8,828 | 11.1 | 21.6 | -0.2 | -4.7 | -3. 5 |
| Operating profits | 2,372 | 3,610 | 2,966 | 2,740 | 2,788 | 37.2 | 40.6 | 7.2 | 1.2 | 17.5 |
| Ordinary profits | 2,392 | 3,966 | 3, 174 | 2,689 | 2,956 | 43.9 | 39.0 | 10.4 | 3.0 | 23.6 |
| Investment in plant and equipment | 670 | 418 | 351 | 472 | 606 | 112.3 | -6. 2 | -14.3 | 60.4 | -9.6 |
| Investment in P\&E (excluding investment in software) | 665 | 404 | 344 | 370 | 597 | 114.5 | -8. 2 | -14.9 | 31.5 | -10.2 |
| Increase in inventories | -55 | -84 | 134 | -213 | -92 | * | -257.9 | * | -274.0 | * |
| Ratio of operating profits to sales | 25.9 | 37.2 | 32.7 | 33.9 | 31.6 |  |  |  |  |  |
| Ratio of ordinary profits to sales | 26.2 | 40. 8 | 35.0 | 33.2 | 33.5 |  |  |  |  |  |
| Liquidity ratio | 27.0 | 29.1 | 33.6 | 35.8 | 34.0 |  |  |  |  |  |
| Ratio of net worth | 63.1 | 62.8 | 63.4 | 64.6 | 63.5 |  |  |  |  |  |

5.Principal items classified by Industry

| Classification | Actual values |  |  |  |  | Percent change from the previous year |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{aligned} & \hline \text { Oct.-Dec. } \\ & 2011 \end{aligned}$ | $\begin{gathered} \text { Jan. -Mar. } \\ 2012 \end{gathered}$ | Apr. -Jun. | Jul. -Sep. | Oct. -Dec. | $\begin{gathered} \hline \text { Oct. -Dec. } \\ 2011 \\ \hline \end{gathered}$ | $\begin{gathered} \text { Jan. -Mar. } \\ 2012 \end{gathered}$ | Apr. -Jun. | Jul. -Sep. | 0ct. -Dec. |
| Construction |  |  |  |  |  |  |  |  |  |  |
| Sales | 229,504 | 284, 861 | 218, 215 | 222, 726 | 234, 277 | 1.3 | 2.5 | 7.0 | 2.4 | 2.1 |
| Operating profits | 4,475 | 14,667 | 3,781 | 2, 360 | 6,607 | -11.4 | 15.4 | 117.9 | 15.9 | 47.6 |
| Ordinary profits | 4,504 | 14,744 | 4,868 | 2,943 | 7,090 | -22.6 | 17.1 | 60.2 | 26.6 | 57.4 |
| Investment in plant and equipment | 4,516 | 3,843 | 2,953 | 2,571 | 3, 131 | 88.7 | 33.0 | -21.0 | 18.7 | -30.7 |
| Investment in P\&E (excluding investment in software) | 4, 260 | 3,686 | 2,748 | 2, 401 | 2,916 | 89.2 | 36.7 | -22.7 | 17.5 | -31.5 |
| Increase in inventories | 10,482 | -13, 999 | -1, 969 | 6,622 | 14, 076 | 9.2 | * | * | -13.4 | 34.3 |
| Ratio of operating profits to sales | 1.9 | 5.1 | 1.7 | 1.1 | 2.8 |  |  |  |  |  |
| Ratio of ordinary profits to sales | 2.0 | 5.2 | 2.2 | 1.3 | 3.0 |  |  |  |  |  |
| Liquidity ratio Ratio of net worth | 17.5 31.5 | 14.5 31.8 | 21.3 34.2 | 20.0 34.1 | 18.0 33.2 |  |  |  |  |  |
| Food |  |  |  |  |  |  |  |  |  |  |
| Sales | 125, 606 | 107, 693 | 118, 912 | 121,948 | 128, 212 | -7. 8 | -0.4 | 8.8 | 1.9 | 2.1 |
| Operating profits | 5,607 | 1,600 | 4, 275 | 3,782 | 5,051 | 2.8 | 109.9 | -6.7 | -20.0 | -9.9 |
| Ordinary profits | 5,753 | 2,310 | 5,051 | 4,647 | 5,758 | 2.6 | 84.0 | -4.3 | -1.8 | 0.1 |
| Investment in plant and equipment | 3,125 | 4, 153 | 3,041 | 3,285 | 3,419 | 3.1 | -25.0 | -6.9 | 22.0 | 9.4 |
| Investment in P\&E (excluding investment in software) | 3, 004 | 4,006 | 2,942 | 3,159 | 3, 222 | 3.6 | -25.4 | -7.2 | 21.8 | 7.2 |
| Increase in inventories | -1, 189 | 442 | 1,342 | -759 | -187 | * | * | -52.8 | -249.0 | * |
| Ratio of operating profits to sales | 4.5 | 1.5 | 3.6 | 3.1 | 3.9 |  |  |  |  |  |
| Ratio of ordinary profits to sales | 4.6 | 2.1 | 4.2 | 3.8 | 4.5 |  |  |  |  |  |
| Liquidity ratio | 7.3 | 8.7 | 7.5 | 7.2 | 6.8 |  |  |  |  |  |
| Ratio of net worth | 42.1 | 40.2 | 41.5 | 41.3 | 41.6 |  |  |  |  |  |
| Textile Mill products |  |  |  |  |  |  |  |  |  |  |
| Sales | 29,016 | 27, 120 | 23, 050 | 21, 938 | 21, 488 | 10.6 | 5. 6 | -14.7 | -18.5 | -25.9 |
| Operating profits | 1,610 | 655 | 565 | 468 | 1,214 | 61.8 | 1.2 | -49. 0 | 4.9 | -24.6 |
| Ordinary profits | 1,310 | 740 | 679 | 400 | 1,415 | 44.9 | 11.8 | -50.7 | 496.4 | 8.0 |
| Investment in plant and equipment | 628 | 618 | 400 | 529 | 395 | 8.6 | 47.3 | 28.9 | -31. 6 | -37.2 |
| Investment in P\&E (excluding investment in software) | 590 | 594 | 358 | 509 | 379 | 4.2 | 45.7 | 25.4 | -32. 4 | -35.8 |
| Increase in inventories | 396 | -467 | 475 | -144 | 8 | 32.2 | * | 2.1 | -148.9 | -98.1 |
| Ratio of operating profits to sales | 5.5 | 2.4 | 2.5 | 2.1 | 5.7 |  |  |  |  |  |
| Ratio of ordinary profits to sales | 4.5 | 2.7 | 2.9 | 1.8 | 6.6 |  |  |  |  |  |
| Liquidity ratio | 14.1 | 14.9 | 14.9 | 14.4 | 14.1 |  |  |  |  |  |
| Ratio of net worth | 34.5 | 33.0 | 36.5 | 38.7 | 39.8 |  |  |  |  |  |
| Lumber and Wood Products |  |  |  |  |  |  |  |  |  |  |
| Sales | 12,430 | 9, 046 | 6,677 | 6,659 | 7, 156 | 7.6 | 3.7 | -38.7 | -37. 2 | -42.4 |
| Operating profits | 518 | 45 | -23 | -19 | 210 | -21.8 | -79.9 | -109. 2 | -104. 0 | -59.4 |
| Ordinary profits | 520 | 30 | -79 | -13 | 242 | -18.1 | -87.1 | -130.6 | -102.4 | -53.6 |
| Investment in plant and equipment | 704 | 185 | 176 | 199 | 144 | 90.2 | -24.4 | -16.0 | -0.1 | -79.5 |
| Investment in P\&E (excluding investment in software) | 695 | 169 | 171 | 196 | 136 | 90.3 | -29.9 | -17.7 | 6.3 | -80.4 |
| Increase in inventories | -388 | 194 | -73 | 100 | 149 | -351.3 | -33.6 | -112.3 | * | * |
| Ratio of operating profits to sales | 4.2 | 0.5 | -0.3 | -0.3 | 2.9 |  |  |  |  |  |
| Ratio of ordinary profits to sales | 4.2 | 0.3 | -1.2 | -0.2 | 3.4 |  |  |  |  |  |
| Liquidity ratio | 10.5 33 | 13.9 316 | 13.7 32 | 14.5 33 | 13.6 35 |  |  |  |  |  |
| Ratio of net worth | 33.7 | 31.6 | 32.7 | 33.0 | 35.3 |  |  |  |  |  |

5.Principal items classified by Industry

| Classification | Actual values |  |  |  |  | Percent change from the previous year (100 milion yen, 0 ) |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \hline \text { Oct. -Dec. } \\ 2011 \\ \hline \end{gathered}$ | $\begin{gathered} \text { Jan. -Mar. } \\ 2012 \end{gathered}$ | Apr. -Jun. | Jul. -Sep. | Oct. -Dec. | Oct. -Dec. $2011$ | $\begin{gathered} \text { Jan. -Mar. } \\ 2012 \end{gathered}$ | Apr. -Jun. | Jul. -Sep. | Oct. -Dec. |
| Pulp, Paper and Paper Products |  |  |  |  |  |  |  |  |  |  |
| Sales | 19, 012 | 19,306 | 17, 922 | 18, 027 | 18,313 | -16. 3 | -9.0 | -1. 0 | -3.0 | -3.7 |
| Operating profits | 871 | 515 | 399 | 449 | 691 | -14.9 | -19.5 | -41.7 | -16.4 | -20.7 |
| Ordinary profits | 891 | 587 | 416 | 441 | 814 | -7.7 | -9.4 | -55. 4 | -5.7 | -8. 6 |
| Investment in plant and equipment | 553 | 635 | 534 | 549 | 476 | -7.0 | -6.5 | -11.7 | -18.5 | -13.9 |
| Investment in P\&E (excluding investment in software) | 541 | 620 | 523 | 530 | 468 | -7. 0 | -6. 6 | -11.6 | -19.0 | -13.6 |
| Increase in inventories | 126 | 16 | 180 | -51 | 223 | * | * | $-50.0$ | * | 76.7 |
| Ratio of operating profits to sales | 4.6 | 2.7 | 2.2 | 2.5 | 3.8 |  |  |  |  |  |
| Ratio of ordinary profits to sales | 4.7 | 3.0 | 2.3 | 2.4 | 4.4 |  |  |  |  |  |
| Liquidity ratio | 11.3 | 10.3 | 11.3 | 11.4 | 10.8 |  |  |  |  |  |
| Ratio of net worth | 32.6 | 33.2 | 32.8 | 32.6 | 34.4 |  |  |  |  |  |
| Printing and Allied Industries |  |  |  |  |  |  |  |  |  |  |
| Sales | 24, 113 | 23, 214 | 20,515 | 20, 775 | 22,890 | -9.7 | -10.0 | -11.6 | -4.3 | -5.1 |
| Operating profits | 481 | 639 | 460 | 255 | 324 | -44.9 | 18.9 | 44.7 | 100.2 | -32.7 |
| Ordinary profits | 727 | 751 | 718 | 257 | 627 | -26.6 | 40.9 | 1.8 | 35.0 | -13.7 |
| Investment in plant and equipment | 614 | 585 | 753 | 797 | 574 | -1.3 | -36. 1 | 27.7 | 28.3 | -6.5 |
| Investment in P\&E (excluding investment in software) | 578 | 528 | 718 | 739 | 538 | -0.9 | -38. 5 | 29.8 | 29.0 | -6.9 |
| Increase in inventories | -27 | -23 | -5 | 56 | -7 | * | -223. 1 | -103.9 | -36.8 |  |
| Ratio of operating profits to sales | 2.0 | 2.8 | 2.2 | 1.2 | 1.4 |  |  |  |  |  |
| Ratio of ordinary profits to sales | 3.0 | 3.2 | 3.5 | 1.2 | 2.7 |  |  |  |  |  |
| Liquidity ratio | 16.9 | 17.0 39 | 18.6 | 17.3 | 15.7 |  |  |  |  |  |
| Ratio of net worth | 40.5 | 39.2 | 41.6 | 38.8 | 39.2 |  |  |  |  |  |
| Chemical and Allied Products |  |  |  |  |  |  |  |  |  |  |
| Sales | 97, 660 | 93, 987 | 100, 742 | 96, 512 | 100, 455 | -12.3 | -9. 8 | 5.4 | 0.7 | 2. 9 |
| Operating profits | 6, 468 | 4,497 | 7,411 | 5, 098 | 7,742 | -34.4 | -22.8 | -11.2 | -21. 4 | 19.7 |
| Ordinary profits | 7, 257 | 5,867 | 9, 121 | 5,360 | 9, 134 | -30.6 | -12.5 | -8.1 | -42. 2 | 25.9 |
| Investment in plant and equipment | 4,270 | 4,916 | 3, 822 | 4,597 | 4, 523 | 10.5 | -11. 6 | 28.1 | 13.8 | 5.9 |
| Investment in P\&E (excluding investment in software) | 3,985 | 4,569 | 3,571 | 4, 284 | 4, 211 | 7.7 | -12.2 | 30.2 | 13.3 | 5.7 |
| Increase in inventories | 152 | -495 | 1,649 | 311 | 359 | -81. 6 | -182.8 | -37.0 | -76. 4 | 136.1 |
| Ratio of operating profits to sales | 6.6 | 4.8 | 7.4 | 5.3 | 7.7 |  |  |  |  |  |
| Ratio of ordinary profits to sales | 7.4 | 6. 2 | 9.1 | 5.6 | 9.1 |  |  |  |  |  |
| Liquidity ratio | 14.7 | 15.1 | 14.6 | 15. 2 | 14.5 |  |  |  |  |  |
| Ratio of net worth | 54.1 | 54.2 | 53.4 | 53.8 | 53.8 |  |  |  |  |  |
| Petroleum and Coal Products |  |  |  |  |  |  |  |  |  |  |
| Sales | 50,652 | 50,562 | 48, 834 | 44, 767 | 50,643 | 21.6 | 8.6 | 6.9 | -10.4 | $-0.0$ |
| Operating profits | 405 | 990 | -1, 443 | 402 | 895 | -54. 8 | -74.0 | -195. 9 | * | 121.0 |
| Ordinary profits | 325 | 1,139 | -1, 515 | 369 | 675 | -58.1 | -69. 6 | -197.7 |  | 108.0 |
| Investment in plant and equipment | 237 | 398 | 504 | 381 | 503 | -40.3 | 63.1 | 136.4 | 11.3 | 11.9 |
| Investment in P\&E (excluding investment in software) | 223 | 392 | 280 | 369 | 492 | -42. 3 | 66.5 | 38.2 | 13.1 | 120.1 |
| Increase in inventories | -384 | 2, 532 | -1, 994 | 250 | -254 | -115.2 | -41. 1 | -194.6 | * | * |
| Ratio of operating profits to sales | 0.8 | 2. 0 | -3.0 | 0.9 | 1.8 |  |  |  |  |  |
| Ratio of ordinary profits to sales | 0.6 | 2. 3 | -3.1 | 0.8 | 1.3 |  |  |  |  |  |
| Liquidity ratio Ratio of net worth | 1.4 23.5 | 1.4 23.3 | 1.7 21.9 | 1.9 21.9 | 1.7 20.2 |  |  |  |  |  |

5.Principal items classified by Industry

| Classification | Actual values |  |  |  |  | Percent change from the previous year |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{aligned} & \hline \text { Oct.-Dec. } \\ & 2011 \end{aligned}$ | Jan. -Mar. 2012 | Apr. -Jun. | Jul. -Sep. | Oct. -Dec. | $\begin{gathered} \hline \text { Oct. -Dec. } \\ 2011 \\ \hline \end{gathered}$ | $\begin{gathered} \hline \text { Jan. -Mar. } \\ 2012 \end{gathered}$ | Apr. -Jun. | Jul. -Sep. | 0ct. -Dec. |
| Ceramic, Stone and Clay Products |  |  |  |  |  |  |  |  |  |  |
| Sales | 25, 656 | 24, 244 | 20, 016 | 20, 983 | 21,559 | 3.0 | 3.3 | -15.9 | -14.2 | -16.0 |
| Operating profits | 1, 103 | 718 | 577 | 698 | 1,160 | -40.1 | -47.8 | -34.1 | -37.9 | 5.2 |
| Ordinary profits | 1,127 | 881 | 773 | 746 | 1,234 | -37.9 | -39.0 | -25.4 | -24.8 | 9.5 |
| Investment in plant and equipment | 1,713 | 1,294 | 860 | 798 | 643 | 91.8 | 34.9 | -21.7 | -17.9 | -62.5 |
| Investment in P\&E (excluding investment in software) | 1,662 | 1,254 | 843 | 756 | 624 | 94.0 | 35.6 | -22.1 | -20.5 | -62. 5 |
| Increase in inventories | 24 | -533 | 279 | 110 | 110 | -94.0 | * | -18.2 | 174.2 | 357.9 |
| Ratio of operating profits to sales | 4.3 | 3.0 | 2.9 | 3.3 | 5.4 |  |  |  |  |  |
| Ratio of ordinary profits to sales | 4.4 | 3.6 | 3.9 | 3.6 | 5.7 |  |  |  |  |  |
| Liquidity ratio Ratio of net worth | 14.1 40.6 | 14.7 40.8 | 20.3 43.2 | 18.5 43.1 | 18.0 43.6 |  |  |  |  |  |
| Iron and Steel |  |  |  |  |  |  |  |  |  |  |
| Sales | 45,904 | 45, 624 | 42,610 | 44, 340 | 38,609 | -1.9 | -0.7 | -2.2 | -4. 1 | -15.9 |
| Operating profits | 774 | -129 | -2 | 93 | -5 | -37.0 | -118.0 | -100. 2 | -90.8 | -100. 6 |
| Ordinary profits | 760 | 64 | 210 | 119 | 140 | -37.8 | -92.9 | -89. 8 | -85.8 | -81. 5 |
| Investment in plant and equipment | 2, 779 | 3,627 | 1,543 | 1,660 | 1,934 | -17.6 | -4.1 | -20.5 | -32.1 | -30. 4 |
| Investment in P\&E (excluding investment in software) | 2, 720 | 3,563 | 1,489 | 1,588 | 1,868 | -17.6 | -4.5 | -21. 3 | -33.2 | -31. 3 |
| Increase in inventories | 488 | -1, 068 | -302 | -1, 177 | 33 | -62.4 | * | -118.3 | -209. 8 | -93.2 |
| Ratio of operating profits to sales | 1.7 | -0.3 | -0.0 | 0.2 | -0.0 |  |  |  |  |  |
| Ratio of ordinary profits to sales | 1.7 | 0.1 | 0.5 | 0.3 | 0.4 |  |  |  |  |  |
| Liquidity ratio | 5.7 | 5.9 | 6.9 | 7.3 | 7.6 |  |  |  |  |  |
| Ratio of net worth | 36.3 | 36.7 | 36.9 | 37.9 | 37.6 |  |  |  |  |  |
| Non-ferrous Metals and Products |  |  |  |  |  |  |  |  |  |  |
| Sales | 28,732 | 28,642 | 25, 936 | 24, 975 | 25, 013 | -0.6 | -4. 1 | -11.8 | -17.9 | -12.9 |
| Operating profits | 385 | 683 | 633 | 524 | 528 | -53.1 | 18.1 | -41. 5 | -34.4 | 36.9 |
| Ordinary profits | 556 | 1,410 | 1,069 | 665 | 1,213 | -47.8 | 70.1 | -35. 4 | -20.5 | 118.3 |
| Investment in plant and equipment | 836 | 1,427 | 773 | 976 | 889 | -2. 8 | 12.9 | -4.3 | -1.1 | 6.3 |
| Investment in P\&E (excluding investment in software) | 798 | 1,393 | 727 | 887 | 862 | -4. 4 | 15.0 | -6. 0 | -4. 6 | 8.0 |
| Increase in inventories | -840 | -474 | -448 | 185 | 752 | -179.4 | * | -133.4 | * | * |
| Ratio of operating profits to sales | 1.3 | 2.4 | 2.4 | 2.1 | 2.1 |  |  |  |  |  |
| Ratio of ordinary profits to sales | 1.9 | 4.9 | 4.1 | 2.7 | 4.8 |  |  |  |  |  |
| Liquidity ratio Ratio of net worth | 9.7 35.1 | 9.8 35.0 | 10.6 35.4 | 11.3 36.2 | 10.7 36.0 |  |  |  |  |  |
| Fabricated Metal Products |  |  |  |  |  |  |  |  |  |  |
| Sales | 46,242 | 44,331 | 45,813 | 49, 361 | 46, 439 | 0.8 | -2.0 | 26.4 | 12.6 | 0.4 |
| Operating profits | 1,598 | 1,660 | 1,140 | 1,840 | 1,641 | -3. 5 | 4.9 | 438.2 | 9.2 | 2.7 |
| Ordinary profits | 1,687 | 1,810 | 1,641 | 2,095 | 1,783 | -11.4 | -5. 5 | 327.6 | 12.6 | 5.7 |
| Investment in plant and equipment | 1,197 | 1,815 | 1,842 | 1,786 | 1.198 | 5.0 | 61.9 | 109.9 | 23.4 | 0.1 |
| Investment in P\&E (excluding investment in software) | 1,154 | 1,742 | 1,762 | 1,705 | 1, 144 | 4.4 | 65.5 | 114.6 | 26.0 | -0.9 |
| Increase in inventories | 1,070 | -1,643 | 436 | 433 | 436 | 261.2 | * | -76. 7 | 192.2 | -59.2 |
| Ratio of operating profits to sales | 3.5 | 3.7 | 2.5 | 3.7 | 3.5 |  |  |  |  |  |
| Ratio of ordinary profits to sales | 3.6 | 4.1 | 3.6 | 4.2 | 3.8 |  |  |  |  |  |
| Liquidity ratio | 21.7 43 | 20.9 44 | 22.1 43.8 | 24.5 <br> 47 | 19.0 41.9 |  |  |  |  |  |
| Ratio of net worth | 43.2 | 44.9 | 43.8 | 47.2 | 41.9 |  |  |  |  |  |

5.Principal items classified by Industry

| Classification | Actual values |  |  |  |  | Percent change from the previous year |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { 0ct. -Dec. } \\ 2011 \end{gathered}$ | $\begin{gathered} \text { Jan. -Mar. } \\ 2012 \end{gathered}$ | Apr. -Jun. | Jul. -Sep. | Oct. -Dec. | $\begin{gathered} \hline \text { Oct.-Dec. } \\ 2011 \end{gathered}$ | $\begin{gathered} \text { Jan. -Mar. } \\ 2012 \end{gathered}$ | Apr. -Jun. | Jul. -Sep. | 0ct. -Dec. |
| General-Purpose Machinery |  |  |  |  |  |  |  |  |  |  |
| Sales | 15,690 | 18, 183 | 16, 202 | 16, 157 | 15, 083 | 13.5 | 20.2 | 5.2 | -1. 8 | -3.9 |
| Operating profits | 433 | 1,121 | 461 | 604 | 346 | -17.4 | 28.6 | 11.7 | 85.0 | -20.0 |
| Ordinary profits | 542 | 1,242 | 676 | 687 | 516 | 2.7 | 27.8 | 2.3 | 145.9 | -4.8 |
| Investment in plant and equipment | 479 | 411 | 369 | 394 | 370 | 83.1 | 15.7 | 3.0 | -15.4 | -22.7 |
| Investment in P\&E (excluding investment in software) | 454 | 365 | 332 | 363 | 343 | 85.3 | 38.3 | 4.1 | -16.7 | -24.5 |
| Increase in inventories | 327 | -925 | 370 | -44 | 593 | -27.1 | * | -34.7 | -133.5 | 81.5 |
| Ratio of operating profits to sales | 2.8 | 6.2 | 2.8 | 3.7 | 2.3 |  |  |  |  |  |
| Ratio of ordinary profits to sales | 3.5 | 6.8 | 4.2 | 4.3 | 3.4 |  |  |  |  |  |
| Liquidity ratio Ratio of net worth | 22.9 47.5 | 20.4 47 4 | 21.7 49.3 | 20.9 49.3 | 22.1 49.4 |  |  |  |  |  |
| Production Machinery |  |  |  |  |  |  |  |  |  |  |
| Sales | 52, 026 | 59,954 | 56,054 | 57, 302 | 52,247 | -7. 4 | -2. 2 | 13.4 | 4.0 | 0.4 |
| Operating profits | 2, 232 | 2, 641 | 3, 158 | 1,679 | 962 | -8.6 | -19.2 | 14.9 | -1.2 | -56.9 |
| Ordinary profits | 2, 407 | 3,412 | 3,480 | 1,949 | 1,813 | 8.3 | -6. 3 | -0. 3 | 40.8 | -24.7 |
| Investment in plant and equipment | 1,535 | 2, 826 | 1,833 | 1,862 | 2,215 | 7.7 | 67.9 | 55.3 | 7.8 | 44.3 |
| Investment in P\&E (excluding investment in software) | 1,424 | 2, 663 | 1,698 | 1,739 | 2,132 | 7.4 | 76.3 | 54.3 | 10.7 | 49.7 |
| Increase in inventories | 1,737 | -3, 759 | 1,568 | -1, 196 | 1,418 | 145.9 | * | -41.0 | * | -18.4 |
| Ratio of operating profits to sales | 4.3 | 4.4 | 5.6 | 2.9 | 1.8 |  |  |  |  |  |
| Ratio of ordinary profits to sales | 4.6 | 5.7 | 6.2 | 3.4 | 3.5 |  |  |  |  |  |
| Liquidity ratio | 15.7 | 13. 9 | 15.1 | 15.7 | 16.0 |  |  |  |  |  |
| Ratio of net worth | 42.2 | 42.0 | 42.5 | 42.8 | 42.8 |  |  |  |  |  |
| Business or iented Machinery |  |  |  |  |  |  |  |  |  |  |
| Sales | 35, 551 | 40, 036 | 36, 790 | 36, 781 | 34,605 | -7. 1 | 1. 6 | 6.4 | -6.1 | -2.7 |
| Operating profits | 1,279 | 2, 888 | 1,426 | 1,705 | 1,025 | -16.0 | 23.8 | -30.9 | -30.6 | -19.9 |
| Ordinary profits | 1,618 | 3,970 | 1,930 | 1,810 | 1,879 | -9.6 | 34.1 | -29.6 | -33.8 | 16.1 |
| Investment in plant and equipment | 1,519 | 1.696 | 1,348 | 1,358 | 1,229 | 25.3 | -0.9 | 9.3 | -0.1 | -19.1 |
| Investment in P\&E (excluding investment in software) | 1,213 | 1,347 | 1,086 | 1,086 | 942 | 25.6 | -5.1 | 8.3 | 2.8 | -22.3 |
| Increase in inventories | 203 | -936 | 1,002 | 204 | 388 | * | * | -29.6 | -68.3 | 90.8 |
| Ratio of operating profits to sales | 3.6 | 7.2 | 3.9 | 4.6 | 3.0 |  |  |  |  |  |
| Ratio of ordinary profits to sales | 4.6 | 9.9 | 5. 2 | 4.9 | 5. 4 |  |  |  |  |  |
| Liquidity ratio Ratio of net worth | 20.3 54.2 | 17.5 53.1 | 17.1 53.6 | 14.0 52.5 | 14.6 52.7 |  |  |  |  |  |
| Electrical Machinery, Equipment and Supplies |  |  |  |  |  |  |  |  |  |  |
| Sales | 76,753 | 73,113 | 60,880 | 67,320 | 62,510 | -11.5 | -18.1 | -15. 2 | -13.9 | -18.6 |
| Operating profits | 1,497 | 2,067 | 165 | 648 | 1,330 | -54.8 | -34.8 | -92.7 | -66.9 | -11.2 |
| Ordinary profits | 3,000 | 2, 057 | 1,901 | 919 | 2,807 | -29.0 | -51.2 | -51. 3 | -66.9 | -6. 4 |
| Investment in plant and equipment | 2,533 | 4, 341 | 2,803 | 2,942 | 2, 188 | -9.2 | 31.7 | 23.1 | $-5.2$ | -13.6 |
| Investment in P\&E (excluding investment in software) | 2, 174 | 3,707 | 2,388 | 2, 458 | 1,815 | -8.3 | 33.4 | 26. 4 | -9.6 | -16.5 |
| Increase in inventories | 2, 328 | -3, 482 | 2, 465 | -2, 653 | 1, 116 | 182.4 | * | -18.1 | * | -52.1 |
| Ratio of operating profits to sales | 2. 0 | 2. 8 | 0.3 | 1.0 | 2. 1 |  |  |  |  |  |
| Ratio of ordinary profits to sales | 3.9 | 2.8 | 3.1 | 1.4 | 4.5 |  |  |  |  |  |
| Liquidity ratio Ratio of net worth | 13.2 44.0 | 13.3 42.7 | 16.5 43.7 | 15.3 42.9 | 15.7 41.9 |  |  |  |  |  |

5.Principal items classified by Industry

| Classification | Actual values |  |  |  |  | Percent change from the previous year |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { 0ct. -Dec. } \\ 2011 \end{gathered}$ | $\begin{gathered} \hline \text { Jan. -Mar. } \\ 2012 \end{gathered}$ | Apr. -Jun. | Jul. -Sep. | Oct. -Dec. | $\begin{gathered} \hline \text { Oct.-Dec. } \\ 2011 \end{gathered}$ | $\begin{gathered} \text { Jan. -Mar. } \\ 2012 \end{gathered}$ | Apr. -Jun. | Jul. -Sep. | 0ct. -Dec. |
| Information and Communication Electronics Equipment Sales | 92, 888 | 99,849 | 79,504 | 84,604 | 83, 664 | -7. 1 | 0.8 | -6. 3 | -15.0 | -9. 9 |
| Operating profits | -1, 021 | 605 | -847 | 258 | -157 | -154. 5 | -71.5 | -223.7 | -79.0 | * |
| Ordinary profits | -1, 109 | 3,496 | 408 | 681 | 1,215 | -162.7 | 4.3 | -75. 5 | 25.5 |  |
| Investment in plant and equipment | 3,965 | 4,358 | 4,365 | 3,614 | 2, 791 | -2.3 | -14.3 | 0.3 | -21. 5 | -29.6 |
| Investment in P\&E (excluding investment in software) | 3,419 | 3,745 | 3,944 | 3, 105 | 2, 253 | -4. 8 | -15.2 | 1.8 | -22.8 | -34.1 |
| Increase in inventories | 1,756 | -3, 320 | 2,733 | 77 | 1,302 | -4.7 | * | 62.2 | * | -25.8 |
| Ratio of operating profits to sales | -1.1 | 0.6 | -1.1 | 0.3 | -0.2 |  |  |  |  |  |
| Ratio of ordinary profits to sales | -1.2 | 3. 5 | 0.5 | 0.8 | 1.5 |  |  |  |  |  |
| Liquidity ratio Ratio of net worth | 11.0 41.0 | $\begin{array}{r}7.2 \\ 34.2 \\ \hline\end{array}$ | 10.7 38.9 | $\begin{array}{r}9.2 \\ 39.1 \\ \hline\end{array}$ | 8.9 37.8 |  |  |  |  |  |
| Motor Vehicles, Parts and Accessories |  |  |  |  |  |  |  |  |  |  |
| Sales | 164, 873 | 175,993 | 142, 069 | 144, 160 | 136, 786 | 9.6 | 26.4 | 28.9 | -9.6 | -17.0 |
| Operating profits | 1,789 | 4,770 | 4,437 | 4,426 | 2,058 | -6. 3 |  |  | 363.0 | 15.0 |
| Ordinary profits | 4, 166 | 7,447 | 8,274 | 6,748 | 6,344 | 10.0 | 309.5 | 3,288.9 | 190.3 | 52.3 |
| Investment in plant and equipment | 3, 887 | 5,795 | 3, 570 | 4,677 | 3, 972 | 9.0 | 19.3 | 17.6 | 25.4 | 2.2 |
| Investment in P\&E (excluding investment in software) | 3,698 | 5,484 | 3, 402 | 4,429 | 3,774 | 8.1 | 18.1 | 17.2 | 24.7 | 2.0 |
| Increase in inventories | 916 | -1,259 | 572 | 268 | 892 | -54.3 | * | -77.0 | * | -2.7 |
| Ratio of operating profits to sales | 1.1 | 2.7 | 3.1 | 3.1 | 1.5 |  |  |  |  |  |
| Ratio of ordinary profits to sales | 2.5 | 4.2 | 5.8 | 4.7 | 4.6 |  |  |  |  |  |
| Liquidity ratio | 10.5 | 10.3 | 12.6 | 12.8 | 13.0 |  |  |  |  |  |
| Ratio of net worth | 46.2 | 46.4 | 48.3 | 49.9 | 50.3 |  |  |  |  |  |
| Miscellaneous Transportation Equipment Sales | 16, 126 | 16,939 | 15,328 | 15,527 | 14.035 | -4. 4 | -7. 6 | 6.8 | -1.1 | -13.0 |
| Operating profits | 982 | 756 | 882 | -597 | 655 | -21.2 | -26. 1 | 127.9 | -41. 3 | -33.4 |
| Ordinary profits | 965 | 839 | 969 | 531 | 700 | -26.8 | -4.2 | 73.4 | -38.1 | -27.4 |
| Investment in plant and equipment | 508 | 537 | 387 | 534 | 484 | 1.2 | -0.5 | 15.1 | -4. 4 | -4. 8 |
| Investment in P\&E (excluding investment in software) | 478 | 490 | 376 | 519 | 475 | -0.1 | -2.9 | 16.6 | 7.8 | -0. 8 |
| Increase in inventories | 559 | -788 | -81 | 271 | 847 | 28.6 | * | -109.7 | -22.5 | 51.5 |
| Ratio of operating profits to sales | 6.1 | 4.5 | 5.8 | 3.8 | 4.7 |  |  |  |  |  |
| Ratio of ordinary profits to sales | 6.0 | 5.0 | 6.3 | 3.4 | 5.0 |  |  |  |  |  |
| Liquidity ratio Ratio of net worth | 16.8 33.4 | 17.1 35.1 | 17.5 33.8 | 16.3 35.9 | 17.2 36.3 |  |  |  |  |  |
| Miscellaneous Manufacturing Industries |  |  |  |  |  |  |  |  |  |  |
| Sales | 78,418 | 89,067 | 81, 562 | 75,526 | 84,767 | -2. 5 | 8.5 | 15.6 | 3.0 | 8.1 |
| Operating profits | 3, 088 | 906 | 3,450 | 2, 304 | 4,160 | -15.8 | -29.0 |  | 24.0 | 34.7 |
| Ordinary profits | 3, 636 | 1,828 | 4,117 | 2,688 | 5,577 | -9.9 | 1.6 | 1,089.7 | 104.7 | 53.4 |
| Investment in plant and equipment ${ }^{\text {a }}$, | 2,736 | 2,389 | 2,465 | 2,382 | 2, 608 | 11.2 | 8. 8 | 45.5 | $-1.6$ | -4.7 |
| Investment in P\&E (excluding investment in software) | 2, 213 | 2, 234 | 2, 262 | 2, 246 | 2, 454 | -7. 5 | 5.9 | 40.7 | -2.7 | 10.9 |
| Increase in inventories | 321 | -3, 461 | 554 | 862 | -606 | * | * | -35. 4 | * | -288. 8 |
| Ratio of operating profits to sales | 3.9 | 1.0 | 4.2 | 3.1 | 4.9 |  |  |  |  |  |
| Ratio of ordinary profits to sales | 4.6 | 2.1 | 5.0 | 3.6 | 6.6 |  |  |  |  |  |
| Liquidity ratio Ratio of net worth | 16.0 47.1 | 15.9 41.3 | 17.3 46.6 | 18.4 45.8 | 16.7 46.4 |  |  |  |  |  |

5.Principal items classified by Industry

| Classification | Actual values |  |  |  |  | Percent change from the previous year (100 million yen, 0 ) |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \hline \text { Oct. -Dec. } \\ 2011 \end{gathered}$ | $\begin{gathered} \hline \text { Jan. -Mar. } \\ 2012 \end{gathered}$ | Apr. -Jun. | Jul. -Sep. | Oct. -Dec. | $\begin{gathered} \hline \text { Oct. -Dec. } \\ 2011 \end{gathered}$ | $\begin{gathered} \text { Jan. -Mar. } \\ 2012 \end{gathered}$ | Apr. -Jun. | Jul. -Sep. | Oct. -Dec. |
| Production, Transmission and Distribution of Electricity |  |  |  |  |  |  |  |  |  |  |
| Sales | 43, 474 | 51,094 | 43,769 | 51, 291 | 46, 525 | 5.0 | 11.4 | 10.4 | 9.3 | 7.0 |
| Operating profits | -3, 471 | -5, 423 | -3, 579 | -47 | -1, 621 | -212.7 | -729.1 | -782. 6 | -131.9 | * |
| Ordinary profits | -4, 265 | -6, 040 | -3, 886 | -1,110 | -2, 131 | -282. 5 | -32, 909.3 | -3, 060.9 |  |  |
| Investment in plant and equipment | 5,991 | 8, 303 | 5,076 | 5,531 | 6, 053 | -15.7 | -5.9 | 11.6 | -7. 0 | 1. 0 |
| Investment in P\&E (excluding investment in software) | 5,973 | 8,285 | 5,068 | 5,506 | 6,048 | -15.8 | -5.7 | 12.5 | -7.0 | 1.3 |
| Increase in inventories | -171 | 49 | 965 | -610 | -159 | -140. 6 | * | -8. 1 | -219.4 |  |
| Ratio of operating profits to sales | -8.0 | -10.6 | -8.2 | -0.1 | -3.5 |  |  |  |  |  |
| Ratio of ordinary profits to sales | -9.8 | -11.8 | -8.9 | -2. 2 | -4.6 |  |  |  |  |  |
| Liquidity ratio | 14.5 | 13.0 | 11.7 | 11.7 | 16.9 |  |  |  |  |  |
| Ratio of net worth | 16.2 | 14.7 | 13.8 | 15.3 | 15.5 |  |  |  |  |  |
| Production, Transmission and Distribution of Gas |  |  |  |  |  |  |  |  |  |  |
| Sales | 11,664 | 15,664 | 11,388 | 10,692 | 11, 871 | 19.4 | 27.6 | 9. 5 | 5.5 | 1.8 |
| Operating profits | -50 | 1,726 | 909 | 229 | 408 | -118.3 | 56.8 | 92.3 | * |  |
| Ordinary profits | -52 | 1,745 | 1,042 | 282 | 404 | -118.2 | 55.7 | 72.7 |  |  |
| Investment in plant and equipment | 979 | 1,402 | 674 | 852 | 1,205 | -6.1 | 22.3 | -4. 2 | 2.6 | 23.0 |
| Investment in P\&E (excluding investment in software) | 925 | 1,290 | 637 | 783 | 1, 170 | -3.2 | 21.3 | -4. 8 | -1.5 | 26.5 |
| Increase in inventories | 102 | -394 | 428 | 128 | -134 | -51.5 | * | -9. 1 | 131.8 | -231.7 |
| Ratio of operating profits to sales | -0.4 | 11.0 | 8.0 | 2.1 | 3.4 |  |  |  |  |  |
| Ratio of ordinary profits to sales | -0.4 | 11.1 | 9.1 | 2.6 | 3.4 |  |  |  |  |  |
| Liquidity ratio | 5.1 | 4.6 | 6. 2 | 5.6 | 5.0 |  |  |  |  |  |
| Ratio of net worth | 41.6 | 43.2 | 44.8 | 45.3 | 44.7 |  |  |  |  |  |
| Information and Communications |  |  |  |  |  |  |  |  |  |  |
| Sales | 140, 233 | 174, 805 | 134, 690 | 132, 229 | 130, 041 | -2. 8 | 6.6 | -0.3 | -6.8 | -7. 3 |
| Operating profits | 10,690 | 14,961 | 12, 237 | 9,762 | 10, 017 | 7.2 | 30.8 | 12.6 | -11.7 | -6. 3 |
| Ordinary profits | 10,631 | 15,623 | 13, 385 | 10, 010 | 10, 394 | 7.2 | 35.8 | 12.1 | -7. 5 | -2.2 |
| Investment in plant and equipment | 11, 238 | 14,568 | 8,325 | 10, 169 | 9, 809 | 7.7 | 2.1 | 15.6 | 13.0 | -12.7 |
| Investment in P\&E (excluding investment in software) | 7,197 | 10,791 | 5,695 | 7,509 | 7, 206 | -12.0 | -5. 1 | 6.1 | 16.1 | 0.1 |
| Increase in inventories | 2, 858 | -4,957 | 661 | 143 | 1,938 | 70.0 | * | -77.6 | * | -32.2 |
| Ratio of operating profits to sales | 7.6 | 8. 6 | 9. 1 | 7.4 | 7.7 |  |  |  |  |  |
| Ratio of ordinary profits to sales | 7.6 | 8.9 | 9. 9 | 7.6 | 8.0 |  |  |  |  |  |
| Liquidity ratio | 19.3 54.5 | 15.9 52.5 | 17.2 56.1 | 16.3 56.8 | 15.6 56.1 |  |  |  |  |  |
| Railway, Road passenger and Road freight Transport |  |  |  |  |  |  |  |  |  |  |
| Sales | 97, 377 | 91, 116 | 82, 255 | 80, 123 | 82,701 | 7.9 | 8.5 | -9. 6 | -19.1 | -15.1 |
| Operating profits | 7,044 | 1,388 | 6,734 | 5, 089 | 5,750 | 11.9 | 51.3 | 36.9 | -15.1 | -18.4 |
| Ordinary profits | 6, 507 | 776 | 7, 193 | 4,643 | 5,277 | 11.3 |  | 53.9 | -10.9 | -18.9 |
| Investment in plant and equipment | 5,073 | 9, 503 | 4, 240 | 4.922 | 5, 088 | -11.9 | -15. 7 | -6. 9 | $-1.4$ | 0.3 |
| Investment in P\&E (excluding investment in software) | 4,939 | 9, 258 | 4, 077 | 4,840 | 4,980 | -12.5 | -16.1 | -8. 1 | -1.7 | 0.8 |
| Increase in inventories | 20 | -332 | 247 | -11 | 130 | -93.1 | * | 97.3 | * | 562.9 |
| Ratio of operating profits to sales | 7.2 | 1.5 | 8.2 | 6.4 | 7.0 |  |  |  |  |  |
| Ratio of ordinary profits to sales | 6.7 | 0.9 | 8.7 | 5.8 | 6.4 |  |  |  |  |  |
| Liquidity ratio | 8. 0 | 8.4 | 10.5 | 9. 5 | 9.9 296 |  |  |  |  |  |
| Ratio of net worth | 28.3 | 27.7 | 28.6 | 28.4 | 29.6 |  |  |  |  |  |

5.Principal items classified by Industry

| Classification | Actual values |  |  |  |  | Percent change from the previous year |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 0ct. -Dec. 2011 | $\begin{gathered} \hline \text { Jan. -Mar. } \\ 2012 \end{gathered}$ | Apr. -Jun. | Jul. -Sep. | Oct. -Dec. | 0ct. -Dec. 2011 | $\begin{gathered} \hline \text { Jan. -Mar. } \\ 2012 \end{gathered}$ | Apr. -Jun. | Jul. -Sep. | Oct. -Dec. |
| Water Transport |  |  |  |  |  |  |  |  |  |  |
| Sales | 15,581 | 15,684 | 16, 848 | 16,666 | 16, 346 | -10.9 | -6. 6 | 6.4 | 2.2 | 4.9 |
| Operating profits | -300 | -409 | 18 | 291 | -62 | -139.6 | -607. 7 | * |  |  |
| Ordinary profits | -116 | -210 | 185 | 413 | 140 | -115.6 | -169.1 | * | 2, 264.6 |  |
| Investment in plant and equipment | 610 | 1,381 | 906 | 719 | 635 | 147.7 | 46.8 | 26.6 | -20.2 | 4.0 |
| Investment in P\&E (excluding investment in software) | 588 | 1, 363 | 822 | 705 | 609 | 153.3 | 49.0 | 19.6 | -20.5 | 3.6 |
| Increase in inventories | 47 | 109 | -36 | 6 | -24 | -57. 6 | -56.0 | -139.7 | * | -151.9 |
| Ratio of operating profits to sales | -1.9 | -2.6 | 0.1 | 1.7 | -0.4 |  |  |  |  |  |
| Ratio of ordinary profits to sales | -0.7 | -1.3 | 1.1 | 2.5 | 0.9 |  |  |  |  |  |
| Liquidity ratio | 11.0 | 11.7 | 10.5 | 10.3 | 11.6 |  |  |  |  |  |
| Ratio of net worth | 33.2 | 30.6 | 34.9 | 34.2 | 34.5 |  |  |  |  |  |
| Miscellaneous Transport |  |  |  |  |  |  |  |  |  |  |
| Sales | 42, 130 | 40, 291 | 49, 073 | 39,696 | 39,010 | 4.3 | 6.6 | 32.0 | 0.3 | -7.4 |
| Operating profits | 2, 734 | 1,615 | 1,884 | 3, 212 | 2,665 | 42.6 | 65.8 | 37.6 | 32.8 | -2.5 |
| Ordinary profits | 2,696 | 1,577 | 2,090 | 3,127 | 2,606 | 47.0 | 82.2 | 47.3 | 36.1 | -3.3 |
| Investment in plant and equipment | 1,565 | 3,632 | 1,953 | 1,758 | 2, 668 | -15.9 | 74.9 | 68.5 | 43.7 | 70.4 |
| Investment in P\&E (excluding investment in software) | 1,419 | 3,461 | 1,811 | 1,568 | 2, 444 | -17.7 | 87.2 | 86.6 | 64.0 | 72.3 |
| Increase in inventories | 808 | 939 | -9,313 | 2,409 | 577 | * | -1. 5 | -707. 5 | 112.1 | -28.5 |
| Ratio of operating profits to sales | 6.5 | 4.0 | 3.8 | 8.1 | 6.8 |  |  |  |  |  |
| Ratio of ordinary profits to sales | 6.4 | 3.9 | 4.3 | 7.9 | 6.7 |  |  |  |  |  |
| Liquidity ratio | 17.5 | 17.1 | 14.5 | 15.5 | 17.0 |  |  |  |  |  |
| Ratio of net worth | 35.8 | 37.5 | 37.3 | 36.9 | 37.8 |  |  |  |  |  |
| Wholesale Trade |  |  |  |  |  |  |  |  |  |  |
| Sales | 942,967 | 829, 896 | 790, 245 | 801, 121 | 820, 867 | -0.6 | -6. 5 | -11.0 | -8. 2 |  |
| Operating profits | 14,047 | 15,993 | 11, 452 | 10,617 | 10, 487 | 2. 1 | -1. 3 | 2.1 | -7. 5 | -25. 3 |
| Ordinary profits | 16,892 | 24,456 | 17, 140 | 19,282 | 14, 201 | 9. 9 | 9.8 | 0.5 | 43.4 | -15.9 |
| Investment in plant and equipment | 6, 036 | 4,939 | 4,552 | 4,685 | 5,719 | 30.2 | 5.1 | 16.8 | 8.3 | -5. 2 |
| Investment in P\&E (excluding investment in software) | 5,394 | 4, 009 | 3,989 | 4,099 | 5,122 | 35.2 | 2.0 | 21.3 | 12.3 | -5. 0 |
| Increase in inventories | 6, 149 | -6, 770 | 5,699 | -5,651 | 3, 324 | -38.9 | * | 8.0 | * | -45.9 |
| Ratio of operating profits to sales | 1.5 | 1.9 | 1.4 | 1.3 | 1.3 |  |  |  |  |  |
| Ratio of ordinary profits to sales | 1.8 | 2.9 | 2.2 | 2.4 | 1.7 |  |  |  |  |  |
| Liquidity ratio | 8.1 | 9. 6 | 8.5 | 8.9 | 8.4 |  |  |  |  |  |
| Ratio of net worth | 30.1 | 30.5 | 29.3 | 28.7 | 29.0 |  |  |  |  |  |
| Retail Trade |  |  |  |  |  |  |  |  |  |  |
| Sales | 388, 502 | 401, 219 | 394, 378 | 400, 925 | 425,300 | -0.1 | 0.2 | -0.5 | 6.7 | 9.5 |
| Operating profits | 10,849 | 11, 723 | 7,099 | 8, 460 | 10, 811 | 21.4 | 10.1 | -7. 0 | -11.5 | -0.3 |
| Ordinary profits | 11, 111 | 12,850 | 7,535 | 8,345 | 11,760 | 20.5 | 11.3 | -7. 3 | -18.3 | 5.8 |
| Investment in plant and equipment | 8,454 | 7,149 | 7,306 | 7,149 | 8, 542 | 20.8 | -13.7 | -13.1 | 12.5 | 1.0 |
| Investment in P\&E (excluding investment in software) | 8, 178 | 6,755 | 6,980 | 6,852 | 8, 242 | 23.8 | -0.3 | -11.2 | 13.3 | 0.8 |
| Increase in inventories | 11,391 | -7, 651 | 2,935 | -2, 219 | 13, 155 | 132.1 | * | 16.1 | * | 15.5 |
| Ratio of operating profits to sales | 2.8 | 2. 9 | 1.8 | 2.1 | 2.5 |  |  |  |  |  |
| Ratio of ordinary profits to sales Liquidity ratio | 2. 9 | 3.2 | 1.9 | 2.1 | 2.8 |  |  |  |  |  |
| Liquidity ratio Ratio of net worth | 7.3 30.8 | 8.0 31.9 | 7.2 30.6 | 6.7 30.6 | 6.5 30.9 |  |  |  |  |  |

5.Principal items classified by Industry

| Classification | Actual values |  |  |  |  | Percent change from the previous year |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 0ct. -Dec. 2011 | $\begin{gathered} \hline \text { Jan. -Mar. } \\ 2012 \end{gathered}$ | Apr. -Jun. | Jul. -Sep. | Oct. -Dec. | 0ct. -Dec. 2011 | $\begin{gathered} \hline \text { Jan. -Mar. } \\ 2012 \end{gathered}$ | Apr. -Jun. | Jul. -Sep. | Oct. -Dec. |
| Real estate |  |  |  |  |  |  |  |  |  |  |
| Sales | 73, 353 | 87, 749 | 67, 517 | 69, 247 | 70, 196 | -1.1 | -2. 5 | -1.4 | -2.1 | -4. 3 |
| Operating profits | 9,900 | 8,918 | 9,146 | 8, 924 | 8,647 | 15. 3 | -13.7 | 22.4 | 6.0 | -12.7 |
| Ordinary profits | 7, 304 | 6,065 | 8,883 | 6,096 | 10,692 | 32.9 | -17.2 | 45.6 | 10.4 | 46.4 |
| Investment in plant and equipment | 5,115 | 5,810 | 3,413 | 3,498 | 4,315 | 35.7 | 21.7 | 3.5 | -18.7 | -15.6 |
| Investment in P\&E (excluding investment in software) | 5, 043 | 5,680 | 3,338 | 3, 442 | 4,269 | 35.1 | 20.9 | 2.7 | -18.2 | -15.3 |
| Increase in inventories | -1, 007 | -7,541 | -1, 199 | -629 | 408 | * | * | -182.6 | -115.5 | * |
| Ratio of operating profits to sales | 13.5 | 10.2 | 13.5 | 12.9 | 12.3 |  |  |  |  |  |
| Ratio of ordinary profits to sales | 10.0 | 6.9 | 13.2 | 8.8 | 15.2 |  |  |  |  |  |
| Liquidity ratio | 46.1 | 36.4 | 33.0 | 36.4 | 38.0 |  |  |  |  |  |
| Ratio of net worth | 29.9 | 31.7 | 31.0 | 32.9 | 34.3 |  |  |  |  |  |
| Goods Leas ing |  |  |  |  |  |  |  |  |  |  |
| Sales | 23,348 | 24,500 | 23,501 | 24,748 | 24,872 | -1.2 | 0.9 | 1.9 | 8.5 | 6.5 |
| Operating profits | 1,678 | 1,587 | 1,418 | 1,544 | 1,653 | 15.3 | -0.2 | -2.7 | -7. 8 | -1.5 |
| Ordinary profits | 1,681 | 1,582 | 1,569 | 1,630 | 1,707 | 19.1 | 1.4 | 3.6 | -4.8 | 1.5 |
| Investment in plant and equipment | 2,378 | 1,912 | 1,868 | 1,848 | 2, 221 | -16.4 | -35.0 | -16.8 | 3.8 | -6. 6 |
| Investment in P\&E (excluding investment in software) | 2,215 | 1,713 | 1,778 | 1,774 | 2, 120 | -17.9 | -38.6 | -17.3 | 2.9 | -4.3 |
| Increase in inventories | 56 | 58 | 74 | 5 | 68 | * | 169.0 | 218.8 | -81.7 | 21.7 |
| Ratio of operating profits to sales | 7.2 | 6.5 | 6.0 | 6.2 | 6.6 |  |  |  |  |  |
| Ratio of ordinary profits to sales | 7.2 | 6.5 | 6.7 | 6.6 | 6.9 |  |  |  |  |  |
| Liquidity ratio | 19.9 | 18.7 | 19.3 | 18.5 | 19.5 |  |  |  |  |  |
| Ratio of net worth | 14.0 | 12.9 | 14.8 | 15.1 | 15.2 |  |  |  |  |  |
| Miscellaneous Goods Rental and Leas ing |  |  |  |  |  |  |  |  |  |  |
| Sales | 5,368 | 5,391 | 5,438 | 5,799 | 5,823 | 11.5 | 15.6 | 7.6 | 6.7 | 8.5 |
| Operating profits | 273 | 182 | 202 | 208 | 226 | 24.9 | 33.2 | 3.8 | -45. 4 | -17.2 |
| Ordinary profits | 267 | 179 | 206 | 228 | 236 | 28.6 | 40.1 | 9.6 | -40.9 | -11.5 |
| Investment in plant and equipment | 1,011 | 1,279 | 1,327 | 1,390 | 1,175 | 13.5 | 4.7 | 81.5 | 13.7 | 16.2 |
| Investment in P\&E (excluding investment in software) | 1,005 | 1,267 | 1,316 | 1,379 | 1,156 | 14.1 | 4.4 | 82.3 | 14.1 | 15.0 |
| Increase in inventories | 27 | 22 | 5 | -25 | 14 | -43.6 | 599.7 | 257.3 | -214.0 | -48.8 |
| Ratio of operating profits to sales | 5.1 | 3.4 | 3.7 | 3.6 | 3.9 |  |  |  |  |  |
| Ratio of ordinary profits to sales | 5.0 | 3.3 | 3.8 | 3.9 | 4.1 |  |  |  |  |  |
| Liquidity ratio | 8.7 | 8.5 | 9.4 | 9.0 | 9. 5 |  |  |  |  |  |
| Ratio of net worth | 18.3 | 17.7 | 18.8 | 18.2 | 18.7 |  |  |  |  |  |
| Accommodations |  |  |  |  |  |  |  |  |  |  |
| Sales | 18,647 | 18,099 | 18,714 | 18, 257 | 19,435 | -3. 2 | 3.6 | 33.2 | 14.0 | 4. 2 |
| Operating profits | 994 | -257 | 74 | 633 | 1,229 | 2.3 | * | * | 216.1 | 23.7 |
| Ordinary profits | 743 | -430 | -105 | 401 | 1,003 | 12.1 |  |  |  | 35.0 |
| Investment in plant and equipment | 468 | 568 | 774 | 1,004 | 355 | -61.5 | -23.3 | 27.2 | 25.3 | -24.2 |
| Investment in P\&E (excluding investment in software) | 462 | 540 | 764 | 984 | 348 | -61.8 | -25.0 | 30.0 | 26. 5 | -24.7 |
| Increase in inventories | 77 | -98 | -135 | 24 | 107 | -46. 4 | * | * | 234.2 | 38.6 |
| Ratio of operating profits to sales | 5.3 | -1. 4 | 0.4 | 3.5 | 6. 3 |  |  |  |  |  |
| Ratio of ordinary profits to sales | 4.0 | -2.4 | -0.6 | 2.2 | 5.2 |  |  |  |  |  |
| Liquidity ratio | 9.1 | 11.0 | 11.1 | 11.1 | 11.1 |  |  |  |  |  |
| Ratio of net worth | 11.6 | 8.2 | 12.4 | 13.6 | 16.8 |  |  |  |  |  |

5.Principal items classified by Industry

| Classification | Actual values |  |  |  |  | Percent change from the previous year |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{aligned} & \text { Oct. -Dec. } \\ & 2011 \end{aligned}$ | $\begin{gathered} \hline \text { Jan. -Mar. } \\ 2012 \end{gathered}$ | Apr. -Jun. | Jul. -Sep. | 0ct. -Dec. | $\begin{aligned} & \text { 0ct. -Dec. } \\ & 2011 \end{aligned}$ | $\begin{gathered} \hline \text { Jan. -Mar. } \\ 2012 \end{gathered}$ | Apr. -Jun. | Jul. -Sep. | 0ct. -Dec. |
| Eating and Drinking Services |  |  |  |  |  |  |  |  |  |  |
| Sales | 52,576 | 53, 164 | 37, 204 | 40, 034 | 30, 981 | 0.1 | 6.8 | -15. 1 | -11.5 | -41. 1 |
| Operating profits | 3, 550 | 568 | 1,143 | 1, 591 | 1,099 | 95.9 | * | -9.5 | -15.7 | -69. 1 |
| Ordinary profits | 3,761 | 775 | 1,472 | 1,806 | 1,204 | 32.0 | * | 30.5 | -4.8 | -68. 0 |
| Investment in plant and equipment | 2,179 | 2, 432 | 1,267 | 1,461 | 1,319 | 66.3 | 106.5 | 7.5 | -19.1 | -39.5 |
| Investment in P\&E (excluding investment in software) | 1,926 | 2,390 | 1,213 | 1,431 | 1, 294 | 50.6 | 119.8 | 6.7 | -18.8 | -32.8 |
| Increase in inventories | 374 | -399 | 271 | -66 | 414 | 41.1 | * | * | -835.6 | 10.9 |
| Ratio of operating profits to sales | 6.8 | 1.1 | 3.1 | 4.0 | 3.5 |  |  |  |  |  |
| Ratio of ordinary profits to sales | 7.2 | 1.5 | 4.0 | 4.5 | 3.9 |  |  |  |  |  |
| Liquidity ratio | 12.7 | 12.5 | 16.8 | 15.6 | 16.9 |  |  |  |  |  |
| Ratio of net worth | 32.3 | 30.6 | 31.1 | 32.5 | 28.9 |  |  |  |  |  |
| Living-Related and Personal Services |  |  |  |  |  |  |  |  |  |  |
| Sales | 44, 147 | 37, 562 | 31,778 | 32,747 | 34, 257 | 41.8 | 31.8 | 16.3 | -9. 6 | -22.4 |
| Operating profits | 2, 405 | 1,293 | 1,208 | 975 | 2, 354 | 13.8 | 52.6 | 62.5 | -14.6 | -2.1 |
| Ordinary profits | 2, 288 | 1,258 | 1, 069 | 1,060 | 2, 482 | 5.7 | 37.4 | 19.3 | -20.7 | 8.5 |
| Investment in plant and equipment | 678 | 789 | 1,450 | 572 | 1,061 | -65.9 | 23.7 | 40.3 | -20.2 | 56.5 |
| Investment in P\&E (excluding investment in software) | 640 | 726 | 1,387 | 487 | 990 | -66.3 | 32.0 | 47.9 | -23.4 | 54.8 |
| Increase in inventories | 72 | 120 | -76 | -18 | 21 | * | 516.6 | * | -113.7 | -70.5 |
| Ratio of operating profits to sales | 5.4 | 3.4 | 3.8 | 3.0 | 6.9 |  |  |  |  |  |
| Ratio of ordinary profits to sales | 5.2 | 3.3 | 3.4 | 3.2 | 7.2 |  |  |  |  |  |
| Liquidity ratio | 15.2 | 18.5 | 19.0 | 18.1 | 19.5 |  |  |  |  |  |
| Ratio of net worth | 24.3 | 24.6 | 18.1 | 18.0 | 18.7 |  |  |  |  |  |
| Services For Amusement and Hobbies |  |  |  |  |  |  |  |  |  |  |
| Sales | 59, 893 | 53, 118 | 41,484 | 36,602 | 44, 294 | -34.0 | -13.5 | -22. 3 | -36.0 | -26.0 |
| Operating profits | 1,855 | 2, 582 | 1,105 | 1,777 | 742 | -7.9 | 61.6 | 48.8 | -19.9 | $-60.0$ |
| Ordinary profits | 1,740 | 2, 241 | 1,007 | 1,343 | 656 | -23.4 | 51.5 | 10.5 | -34.9 | -62. 3 |
| Investment in plant and equipment | 3,165 | 2,349 | 1,140 | 1,496 | 1,840 | -3.7 | -14.1 | -23.0 | -28.6 | -41.9 |
| Investment in P\&E (excluding investment in software) | 3, 131 | 2,330 | 1,113 | 1,478 | 1,824 | $-2.0$ | -12.6 | -23.7 | -28.8 | -41. 8 |
| Increase in inventories | 129 | 34 | -279 | 97 | 238 | -41.9 | * | -492.1 | * | 84.5 |
| Ratio of operating profits to sales | 3.1 | 4.9 | 2.7 | 4.9 | 1.7 |  |  |  |  |  |
| Ratio of ordinary profits to sales | 2.9 | 4.2 | 2.4 | 3.7 | 1.5 |  |  |  |  |  |
| Liquidity ratio | 8.8 | 9.1 | 11.8 | 12.2 | 10.4 |  |  |  |  |  |
| Ratio of net worth | 26.9 | 16.0 | 12.3 | 10.6 | 17.4 |  |  |  |  |  |
| Advertising |  |  |  |  |  |  |  |  |  |  |
| Sales | 34, 168 | 34,473 | 39,444 | 37, 887 | 34,563 | 2.8 | 13.6 | 32.0 | 14.7 | 1.2 |
| Operating profits | 1,019 | 1,675 | 918 | 931 | 1,379 | -38.8 | 101.7 | 18.2 | 19.2 | 35.3 |
| Ordinary profits | 1,123 | 1,728 | 1,150 | 1,015 | 1,512 | -36.1 | 90.0 | 30.3 | 29.0 | 34.7 |
| Investment in plant and equipment | 160 | 310 | 186 | 183 | 149 | -16.3 | 77.3 | -68. 8 | 54.0 | -6. 8 |
| Investment in P\&E (excluding investment in software) | 116 | 254 | 127 | 117 | 105 | -16.4 | 150.9 | -77. 7 | 154.4 | -9.1 |
| Increase in inventories | 98 | -165 | 171 | -55 | 325 | -63.7 | * | 69.4 | * | 231.9 |
| Ratio of operating profits to sales | 3.0 | 4.9 | 2.3 | 2.5 | 4.0 |  |  |  |  |  |
| Ratio of ordinary profits to sales | 3.3 | 5.0 | 2.9 | 2.7 | 4.4 |  |  |  |  |  |
| Liquidity ratio | 15.2 | 17.5 | 17.1 | 18.0 | 19.8 |  |  |  |  |  |
| Ratio of net worth | 45.7 | 46.4 | 43.5 | 46.7 | 45.8 |  |  |  |  |  |

5.Principal items classified by Industry

| Classification | Actual values |  |  |  |  | Percent change from the previous year |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { 0ct. -Dec. } \\ 2011 \end{gathered}$ | $\begin{gathered} \text { Jan. -Mar. } \\ 2012 \end{gathered}$ | Apr. -Jun. | Jul. -Sep. | Oct. -Dec. | $\begin{gathered} \hline \text { Oct. -Dec. } \\ 2011 \end{gathered}$ | $\begin{gathered} \text { Jan. -Mar. } \\ 2012 \end{gathered}$ | Apr. -Jun. | Jul. -Sep. | 0ct. -Dec. |
| Pure holding companies |  |  |  |  |  |  |  |  |  |  |
| Sales | 10, 229 | 8,831 | 14, 738 | 5,966 | 9, 514 | -19.9 | 1.9 | 25.8 | -5.7 | -7. 0 |
| Operating profits | 5,479 | 3, 561 | 11, 039 | 1,606 | 5, 180 | -14.1 | 27.3 | 40.7 | -13.4 | -5. 5 |
| Ordinary profits | 5,780 | 3,721 | 11,333 | 3,672 | 5,009 | -9.0 | 31.1 | 36.0 | 122.4 | -13.3 |
| Investment in plant and equipment | 349 | 513 | 526 | 338 | 472 | -22.7 | -13.7 | 124.6 | 10.0 | 35.2 |
| Investment in P\&E (excluding investment in software) | 224 | 313 | 281 | 180 | 284 | -38.1 | -23.7 | 105. 5 | 11.3 | 26.7 |
| Increase in inventories | 161 | -267 | 92 | -332 | 184 | -86.8 | * | -88. 8 | -258. 4 | 14.2 |
| Ratio of operating profits to sales | 53.6 | 40.3 | 74.9 | 26.9 | 54.4 |  |  |  |  |  |
| Ratio of ordinary profits to sales | 56.5 | 42.1 | 76.9 | 61.5 | 52.7 |  |  |  |  |  |
| Liquidity ratio Ratio of net worth | 76.0 62.4 | 87.7 62.3 | 56.7 63.5 | 148.7 63.3 | 99.0 62.5 |  |  |  |  |  |
| Miscellaneous Scientific Research , Professional and Technical Services |  |  |  |  |  |  |  |  |  |  |
| Sales | 49, 256 | 57, 038 | 33,791 | 34,517 | 34,356 | 9.0 | -6. 4 | -19.4 | -29.8 | -30.2 |
| Operating profits | 1,635 | 2, 675 | 2,380 | 1,321 | 1,323 | -44.0 | -49.8 | 125. 5 | 70.3 | -19.1 |
| Ordinary profits | 1,442 | 2, 810 | 2,395 | 1,327 | 1,435 | -40.4 | -46.3 | 95.4 | 44.2 | -0.5 |
| Investment in plant and equipment | 1,153 | 1,436 | 641 | 642 | 623 | 10.0 | 18.9 | -7.5 | -43. 8 | -46.0 |
| Investment in P\&E (excluding investment in software) | 928 | 1,171 | 505 | 444 | 400 | 17.5 | 9.9 | -6. 1 | -32.1 | -56.9 |
| Increase in inventories | 1,638 | -1,656 | -62 | 697 | 54 | 115.8 | * | -104.2 | * | -96.7 |
| Ratio of operating profits to sales | 3.3 | 4.7 | 7.0 | 3.8 | 3. 9 |  |  |  |  |  |
| Ratio of ordinary profits to sales | 2. 9 | 4.9 | 7.1 | 3.8 | 4.2 |  |  |  |  |  |
| Liquidity ratio | 23. 5 | 12.3 | 27.5 | 28.0 | ${ }^{28.3}$ |  |  |  |  |  |
| Ratio of net worth | 22.9 | 24.0 | 41.3 | 39.1 | 38.4 |  |  |  |  |  |
| Education, Learning Support |  |  |  |  |  |  |  |  |  |  |
| Sales | 5, 215 | 6, 029 | 5,738 | 5,970 | 6, 333 | -37. 3 | 3.8 | 13.7 | 12.4 | 21.5 |
| Operating profits | 222 | 437 | 193 | 376 | 391 | -67. 7 | 937.1 | * | -19.0 | 76.0 |
| Ordinary profits | 241 | 459 | 189 | 374 | 435 | -65. 2 | 1,182.1 |  | -19.9 | 80.6 |
| Investment in plant and equipment | 333 | 397 | 176 | 222 | 186 | 82.5 | 74.3 | 38.4 | 42.9 | -44.1 |
| Investment in P\&E (excluding investment in software) | 181 | 204 | 139 | 163 | 139 | 54.9 | 45.7 | 72.8 | 171.2 | -22.8 |
| Increase in inventories | -15 | 81 | -81 | -4 | 31 | -183.0 | 168.8 |  |  | * |
| Ratio of operating profits to sales | 4.3 | 7.3 | 3. 4 | 6.3 | 6.2 |  |  |  |  |  |
| Ratio of ordinary profits to sales | 4.6 | 7.6 | 3.3 | 6.3 | 6.9 |  |  |  |  |  |
| Liquidity ratio Ratio of net worth | 22.0 14.7 | 20.0 8.3 | 47.0 28.2 | 31.4 38.4 | 49.2 39.5 |  |  |  |  |  |
| Medical , Health care and Welfare |  |  |  |  |  |  |  |  |  |  |
| Sales | 8,772 | 9, 049 | 8, 761 | 8,665 | 8,968 | -39.8 | 14.4 | 16.2 | 13.4 | 2.2 |
| Operating profits | 438 | 312 | 552 | 604 | 579 | -54.2 | -19.9 | 67.8 | 96.3 | 32.2 |
| Ordinary profits | 457 | 339 | 716 | 729 | 579 | -55.8 | -30.3 | 70.9 | 90.7 | 26.7 |
| Investment in plant and equipment | 1,027 | 1,043 | 537 | 584 | 646 | 188.0 | 213.7 | 105. 9 | 105. 8 | -37.1 |
| Investment in P\&E (excluding investment in software) | 1,016 | 1,024 | 520 | 538 | 620 | 197.5 | 232.2 | 108.7 | 98.2 | -39.0 |
| Increase in inventories | -82 | -56 | 9 | 56 | -84 | -280. 5 | -246. 2 | 1,503. 6 | 2,962. 1 | * |
| Ratio of operating profits to sales | 5.0 | 3.4 | 6.3 | 7.0 | 6.5 |  |  |  |  |  |
| Ratio of ordinary profits to sales | 5.2 | 3.7 | 8.2 | 8.4 | 6.5 |  |  |  |  |  |
| Liquidity ratio Ratio of net worth | 14.7 25.0 | 16.0 23.7 | 30.1 30.2 | 29.8 30.3 | 28.7 33.5 |  |  |  |  |  |

5.Principal items classified by Industry

| Classification | Actual values |  |  |  |  | Percent change from the previous year |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 0ct. -Dec. 2011 | $\begin{gathered} \hline \text { Jan. -Mar. } \\ 2012 \end{gathered}$ | Apr. -Jun. | Jul. -Sep. | Oct. -Dec. | 0ct. -Dec. 2011 | $\begin{gathered} \hline \text { Jan. -Mar. } \\ 2012 \end{gathered}$ | Apr. -Jun. | Jul. -Sep. | Oct. -Dec. |
| Employment and Worker Dispatching Services Sales | 10,889 | 11,368 | 10, 132 | 10, 209 | 12, 142 | -18.4 | -15.9 | -2. 6 | -1.5 | 11.5 |
| Operating profits | 10,838 | 453 | + 518 | +355 | 12, 430 | 0.1 | 11.9 | 39.6 | -1.2 | -20.0 |
| Ordinary profits | 538 | 461 | 554 | 338 | 425 | -2.5 | -0.3 | 14.7 | -9.5 | -21.1 |
| Investment in plant and equipment | 111 | 37 | 63 | 61 | 45 | 194.9 | -52.0 | 177.4 | -15.5 | -59.7 |
| Investment in P\&E (excluding investment in software) | 102 | 23 | 35 | 52 | 35 | 214.8 | -54.8 | 81.8 | -19.5 | -66.0 |
| Increase in inventories | 11 | -25 | 2 | 22 | 6 | 99.6 | -218.7 | -95.2 | * | -42.9 |
| Ratio of operating profits to sales | 4.9 | 4.0 | 5.1 | 3.5 | 3.5 |  |  |  |  |  |
| Ratio of ordinary profits to sales | 4.9 | 4.1 | 5.5 | 3.3 | 3.5 |  |  |  |  |  |
| Liquidity ratio | 11.8 | 12.1 | 15.9 | 16.1 | 16.6 |  |  |  |  |  |
| Ratio of net worth | 42.0 | 42.2 | 36.8 | 44.2 | 40.1 |  |  |  |  |  |
| Miscellaneous Services |  |  |  |  |  |  |  |  |  |  |
| Sales | 83,663 | 96,931 | 79,796 | 94,690 | 86, 275 | 7.8 | 24.1 | 2.3 | 14.7 | 3.1 |
| Operating profits | 3, 352 | 6,319 | 2,693 | 2, 137 | 2, 922 | -26. 2 | 112.6 | 5.7 | -29.5 | -12.8 |
| Ordinary profits | 4, 145 | 6, 229 | 3,434 | 2,709 | 3,490 | -14.8 | 100.8 | 11.2 | -21.2 | -15.8 |
| Investment in plant and equipment | 2, 156 | 2,359 | 1,637 | 2, 368 | 1,859 | 25.5 | 6.0 | -6. 1 | 14.8 | -13.8 |
| Investment in P\&E (excluding investment in software) | 1, 801 | 2,071 | 1,347 | 1,980 | 1.616 | 26. 3 | 11.8 | -11. 6 | 13.5 | -10.3 |
| Increase in inventories | 1,140 | -2, 717 | 1,169 | 1,123 | 1, 137 | 3.4 | * | 1,388.4 | 198.8 | -0.3 |
| Ratio of operating profits to sales | 4.0 | 6.5 | 3.4 | 2.3 | 3.4 |  |  |  |  |  |
| Ratio of ordinary profits to sales | 5.0 | 6.4 | 4.3 | 2.9 | 4.0 |  |  |  |  |  |
| Liquidity ratio | 19.6 | 16.5 | 24.7 | 24.8 | 22.6 |  |  |  |  |  |
| Ratio of net worth | 27.1 | 25.4 | 45.4 | 48.6 | 48.6 |  |  |  |  |  |

## 5.Principal items classified by industry



Notes1. Money lending business etc. are non-deposit money corporations, including lending and credit card busines. . Financial products transaction dealers are those engaged in Type I Financial products transaction and I imited to those engaged in Securities-Related Business.
. Futures commodity transaction dealers etc. are futures commodity transaction dealers, investment advisory and agent services, investment management services, and auxiliaries for financial products transaction.

* Can not be compared because of the negative figure in the previous year


## Seasonal Adjustment on "Quarterly Financial Statements Statistics of Corporations by Industry"

1. Seasonal Adjustment
( i ) Seasonal Adjustment on "Financial Statements Statistics of Corporations by Industry"
Seasonally adjusted series are estimated by using the X-12-ARIMA program(2002)(Version 0.2 .10 ) that is developed by the U.S. Department of Commerce, Census Bureau.
(ii) Selection of RegARIMA Model

In the RegARIMA models of X-12-ARIMA, the order of differences and seasonal differences are fixed as 1 . The order of other parameters are chosen by minimizing AIC (Akaike Information Criterion). Since October-December 2011, the assumption for stabilizing seasonally adjusted values is used in addition to above-mentioned assumptions.
(http://www.mof.go.jp/pri/reference/ssc/haikei.html)
(iii) Selected RegARIMA Model

Following specs are used in each item.

|  |  | ARIMA model | Applied type and term to change points and outliers |
| :---: | :---: | :---: | :---: |
| Sales | Manufacturing | $(212)(210)$ | rp2008.2-2009.2, rp2009.2-2010.1 |
|  | Non-manufacturing | (012) (110) | $\begin{gathered} \text { ao1989.1, ao1989.2, ao1997.1 } \\ \text { rp2008.3-2009.1, rp2009.1-2010.2 } \end{gathered}$ |
| Ordinary profits | Manufacturing | (010) (0 1 1) | rp2008.3-2009.1, rp2009.1-2010.1 |
|  | Non-manufacturing | (2 1 2) (1 1 1) | $\begin{gathered} \text { ao1989.1, ao1989.2, ao1997.1 } \\ \text { rp2008.2-2009.1, rp2009.1-2010.2 } \end{gathered}$ |
| Investment in P\&E | Manufacturing | (112) (112) | rp2008.3-2009.1, rp2009.1-2009.4 |
|  | Non-manufacturing | $(110)(112)$ | rp2008.2-2009.2, rp2009.2-2010.2 |

From analysis on change points and outliers, the influences of consumption tax reforms are reflected as additive outliers(ao) during January-June 1989 and January-March 1997 in sales and ordinary profits of non-manufacturing. The influence of Lehman's fall is reflected as ramps(rp) because big change happens and continues during several terms since Autumn 2008. Day effects are not reflected. Data is since April-June 1985. Forecasting term is 4 quarters, i.e. a year.

## 2.Items Applying Seasonal Adjustment

(i) Applied items are sales, ordinary profits and investment in P\&E.
(ii) Industry sectors are overall industry, manufacturing and non-manufacturing. Scale of capital is only overall scale. Seasonally adjusted values of overall industry are estimated by summing seasonally adjusted values of manufacturing and ones of non-manufacturing.
Notice: Finance and insurance industry is not included in overall industry and non-manufacturing.

## 3.Publication of Seasonally Adjusted Percentage Change from Previous Quarter

Seasonally adjusted percentage change from previous quarter is published in each quarter. It is estimated by adding updated data and using RegARIMA model. Former seasonally adjusted percentage change from previous quarter is revised in each publication.

Revision of model for validity is examined annually.

## 4.Seasonal Adjustment on ordinary profits

Seasonally adjusted series are estimated by using multiplicative type of calculation method for making seasonal index and converting original series to logarithm. But, seasonally adjusted series on ordinary profits of manufacturing are estimated by using additive type of calculation without converting to logarithm since January-March 2009 because the original series is negative. Accordingly, seasonally adjusted series on ordinary profits of non-manufacturing are estimated by using additive type of calculation without converting to logarithm since April-June 2009.
5.Influence of the Great East Japan Earthquake

At this time, it is difficult to measure the influence of the Great East Japan Earthquake because data is not enough. Therefore, any treatment for such an influence. i.e. ramps etc. is not used. But. validitv of model will be examined with accumulating data.

